

City of Fresno

Monthly Financial Report

For the Eleven months Ended May 31, 2022

Unaudited – Intended for Internal Management Purposes Only (All figures in thousands)

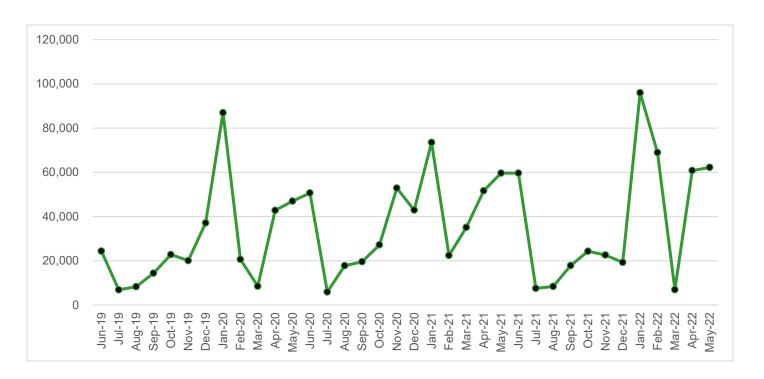
GENERAL FUND

| Description | Amended Budget | YTD Actual | % of Budget | Prior Year Actual | Change from Prior Year | % Change from Prior Year |
|---|-------------------|-------------------|----------------|----------------------|------------------------------|--------------------------------|
| CARRYOVER | 45,524 | 45,524 | 100.0% | 25,332 | 20,192 | 79.7% |
| REVENUES | | | | | | |
| Sales Tax | 126,131 | 108,966 | 86.4% | 81,825 | 27,141 | 33.2% |
| Economic Incentives | (900) | 0 | 0.0% | 0 | 0 | |
| Total Sales Tax, Net of El | 125,231 | 108,966 | 87.0% | 81,825 | 27,141 | 33.2% |
| Property Tax | 160,900 | 148,389 | 92.2% | 145,257 | 3,132 | 2.2% |
| Economic Incentives | (900) | 0 | 0.0% | 0 | 0 | |
| Total Property Tax, Net of El | 160,000 | 148,389 | 92.7% | 145,257 | 3,132 | 2.2% |
| Business License | 21,997 | 21,115 | 96.0% | 18,864 | 2,251 | 11.9% |
| Franchise Fees: | | | | | | |
| Comcast | 3,286 | 2,513 | 76.5% | 2,415 | 98 | 4.1% |
| AT&T | 397 | 320 | 80.6% | 392 | (72) | -18.4% |
| PG&E | 5,732 | 6,302 | 109.9% | 5,905 | 397 | 6.7% |
| Subtotal | 9,415 | 9,135 | 97.0% | 8,712 | 423 | 4.9% |
| Roll-Off Bins | 1,164 | 1,502 | 129.0% | 1,410 | 92 | 6.5% |
| Comm. Solid Waste | 5,067 | 5,533 | 109.2% | 5,179 | 354 | 6.8% |
| Total Franchise Fees | 15,646 | 16,170 | 103.3% | 15,301 | 869 | 5.7% |
| Room Tax | 13,994 | 13,894 | 99.3% | 10,647 | 3,247 | 30.5% |
| Other Taxes and Fees | 5,082 | 5,777 | 113.7% | 4,596 | 1,181 | 25.7% |
| Charges for Current Services | 39,006 | 35,772 | 91.7% | 32,174 | 3,598 | 11.2% |
| Charges for CS – NC Agreement | 1,066 | 1,051 | 98.6% | 518 | 533 | 102.9% |
| Total Charges for Current Services | 40,072 | 36,823 | 91.9% | 32,692 | 4,131 | 12.6% |
| Intergovernmental Revenues | 8,183 | 5,850 | 71.5% | 7,896 | (2,046) | -25.9% |
| Intergovmntl – RDA Debt Repymt | 3,319 | 1,732 | 52.2% | 3,319 | (1,587) | -47.8% |
| Total Intergovernmental Revenues | 11,502 | 7,582 | 65.9% | 11,215 | (3,633) | -32.4% |
| Intragovernmental Revenues | 12,429 | 11,637 | 93.6% | 11,298 | 339 | 3.0% |
| Cannabis | 4,377 | 0 | 0.0% | 410 | (410) | -100.0% |
| All Other | 1,851 | 2,078 | 112.3% | 2,125 | (47) | -2.2% |
| Total Operating Revenues | 412,181 | 372,431 | 90.4% | 334,230 | 38,201 | 11.4% |
| TOTAL RESOURCES | 457,705 | 417,955 | 91.3% | 359,562 | 58,393 | 16.2% |
| EXPENDITURES | | | | | | |
| Employee Services | 218,813 | 193,148 | 88.3% | 179,201 | 13,947 | 7.8% |
| Attrition | 0 | 102 149 | . 00 00/ | 170 201 | 12.047 | 7.00/ |
| Total Employee Services Health & Welfare | 218,813 23,539 | 193,148 20,099 | 88.3% 85.4% | 179,201 19,125 | 13,947 974 | 7.8% 5.1% |
| Retirement Contribution | 32,980 | 29,540 | 89.6% | 28,096 | 1,444 | 5.1% |
| Pension Obligation Bonds | 12,666 | 12,694 | 100.2% | 12,629 | 65 | 0.5% |
| Workers' Compensation | 15,392 | 17,532 | 113.9% | 16,758 | 774 | 4.6% |

Monthly Financial Report For the Eleven Months Ended May 31, 2022 (All figures in thousands)

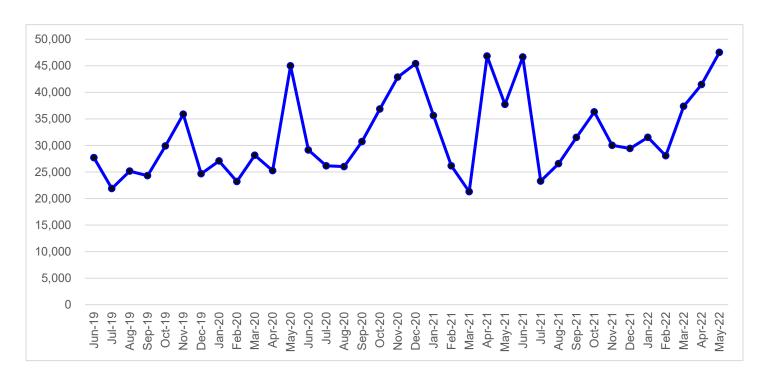
| Description | Amended Budget | YTD Actual | % of Budget | Prior Year Actual | Change from Prior Year | % Change from Prior Year |
|---|-------------------|---------------|----------------|----------------------|------------------------------|--------------------------------|
| Operations & Maintenance | 119,125 | 35,383 | 29.7% | 72,499 | (37,116) | -51.2% |
| Interdepartmental Charges | 61,940 | 40,656 | 65.6% | 38,360 | 2,296 | 6.0% |
| Minor Capital (incl. Fire Leases) | 44,094 | 14,066 | 31.9% | 9,350 | 4,716 | 50.4% |
| TOTAL EXPENDITURES | 528,549 | 363,118 | 68.7% | 376,018 | (12,900) | -3.4% |
| TRANSFERS | | | | | | |
| General Fund Debt Obligation | (18,428) | (20,568) | 111.6% | (18,277) | (2,291) | 12.5% |
| Net Transfers between Funds | 21,920 | (4,971) | -22.7% | (542) | (4,429) | 817.1% |
| CARES Fund Reimbursements | 68,009 | 2,482 | 3.6% | 67,980 | (65,498) | -96.3% |
| Reserve for 27 th Pay Period | 0 | 0 | | 0 | 0 | |
| TOTAL TRANSFERS | 71,501 | (23,056) | -32.2% | 49,161 | (72,217) | -146.9% |
| NET BALANCE | 657 | 31,781 | | 32,705 | (924) | -2.8% |

HISTORICAL MONTHLY TOTAL RESOURCES AND TRANSFERS



Monthly Financial Report For the Eleven Months Ended May 31, 2022 (All figures in thousands)

HISTORICAL MONTHLY EXPENDITURES



ANALYSIS OF GENERAL FUND

General Fund total resources for the eleven months ended May 31, 2022 were \$418.0 million. This amount is an increase of \$58.4 million, or 16.2%, above actual resources for the same period last fiscal year. Total resources at the end of May 2022 are at 91.3% of the annual estimate for Fiscal Year 2022.

Revenues that increased during the first eleven months of Fiscal Year 2022 compared to the same period last fiscal year include:

- Carryover increased \$20.2 million or 79.7%.
- Sales Tax revenues increased \$27.1 million or 33.2%.
- Business License revenues increased \$2.3 million or 11.9%.
- Room Tax revenues increased \$3.2 million or 30.5%.
- Other Taxes and Fees increased \$1.2 million or 25.7% mostly due to increased Prop. 172 Sales Tax, and Card Room Tax.
- Total Charges for Current Services increased \$4.1 million or 12.6% mostly due to higher parking fees and penalties, contracted revenue, fees for tract and parcel maps, plan checks, traffic signal consulting, and traffic control inspections.

Revenues that decreased during the eleven months ended May 31, 2022 compared to the same period last fiscal year include:

 Intergovernmental Revenues decreased \$3.6 million or -32.4% primarily due to lower debt repayment received from the Redevelopment Successor Agency, decreased revenue for school resource officers, and receipt of a State grant last year for which there was no similar revenue this year. This was partially offset by increased reimbursements from the State of California.

Monthly Financial Report For the Eleven Months Ended May 31, 2022 (All figures in thousands)

 Transfers In/Out decreased \$72.2 million or -146.9% mostly due to decreased transfers in from the CARES fund, increased transfers out for debt service, and transfer out to the emergency reserve for which there was no similar transfer out last year.

Revenues other than taxes, which include Charges for Current Services, Intergovernmental and Intragovernmental Revenues, and All Other Revenue Sources, will fluctuate from month to month depending upon various activity elements.

General Fund expenditures for the eleven months ended May 31, 2022 were \$363.1 million. This is a decrease of \$12.9 million (-3.4%) from actual General Fund expenditures during the same period last fiscal year. Total expenditures at the end of May 2022 were at 68.7% of the annual budgeted amounts.

Expenditures that increased during the first eleven months of Fiscal Year 2022 compared to the same period last fiscal year include:

- Employee Services increased \$13.9 million or 7.8% mainly due to increased salaries, premium pay, and minimum staffing.
- Retirement Contribution increased \$1.4 million or 5.1%.
- Interdepartmental Charges increased \$2.3 million or 6.0% mostly due to increased Fleet charges, which was partially offset by decreased Information Systems service and equipment charges.
- Minor Capital increased \$4.7 million or 50.4% mostly due to costs to purchase three hotels, and increased
 equipment leases. This was partially offset by costs last year to purchase a hotel, plus costs to refurbish two soccer
 fields, and purchase of property located on North Sixth Street for which there were no similar expenditures this year.

Expenditures that decreased during the first eleven months of Fiscal Year 2022 compared to the same period last fiscal year include:

 Operations and Maintenance decreased \$37.1 million or -51.2% mostly due to COVID-19 professional services contracts, and Save Our Small Business, Save Our Non-Profit, and Temporary Outdoor Dining grants last year for which there were no similar expenditures this year. This was partially offset by increased costs for outside legal services and specialized technical services.

Expenditures are monitored and appropriations possibly adjusted throughout the year in accordance with economic conditions and the inflow of General Fund revenues.

As of May 31, 2022, the City maintained \$39.7 million in the General Fund Emergency Reserve. The balance is up from the beginning of the fiscal year due to interest/investment revenue plus the budgeted transfer from the General Fund. The use of this Reserve is restricted until such time as a declaration of a fiscal emergency is made by the Mayor and approved by Council or for temporary year-end cash balancing purposes in accordance with provisions in the Reserve Management Act.

Monthly Financial Report For the Eleven Months Ended May 31, 2022 (All figures in thousands)

ENTERPRISE OPERATING FUNDS

The following summarizes year-to-date revenues and expenditures for major City enterprises.

| Enterprise Fund | Budget | YTD Actual | % of Budget | Prior Year |
|---|-----------|---------------|----------------|---------------|
| Community Sanitation | | | | |
| Revenues | 10,238 | 7,150 | 70% | 8,860 |
| Carryover | 1,482 | 2,581 | 174% | 2,040 |
| Available Resources | 11,720 | 9,731 | 83% | 10,900 |
| Expenditures | (10,320) | (7,420) | 72% | (7,976) |
| Available Resources Over/(Under) Expenditures | 1,400 | 2,311 | | 2,924 |
| Transportation/FAX | | | | |
| Revenues | 30,441 | 58,841 | 193% | 34,064 |
| Carryover | 15,323 | 10,955 | 71% | 4,528 |
| Available Resources | 45,764 | 69,796 | 153% | 38,592 |
| Expenditures | (34,896) | (30,340) | 87% | (26,089) |
| Available Resources Over/(Under) Expenditures | 10,868 | 39,456 | | 12,503 |
| Airport Operating | | | | |
| Revenues | 21,866 | 24,355 | 111% | 12,243 |
| Carryover | 20,443 | 32,263 | 158% | 33,458 |
| Available Resources | 42,309 | 56,618 | 134% | 45,701 |
| Expenditures | (21,667) | (19,026) | 88% | (17,249) |
| Available Resources Over/(Under) Expenditures | 20,642 | 37,592 | | 28,452 |
| Sewer System | | | | |
| Revenues | 75,582 | 66,930 | 89% | 71,285 |
| Carryover | 83,495 | 83,803 | 100% | 67,536 |
| Available Resources | 159,077 | 150,733 | 95% | 138,821 |
| Expenditures | (111,472) | (64,731) | 58% | (43,408) |
| Available Resources Over/(Under) Expenditures | 47,605 | 86,002 | | 95,413 |
| Solid Waste System | | | | |
| Revenues | 37,898 | 29,828 | 79% | 33,584 |
| Carryover | 3,400 | 5,075 | 149% | 4,609 |
| Available Resources | 41,298 | 34,903 | 85% | 38,193 |
| Expenditures | (39,165) | (33,451) | 85% | (33,844) |
| Available Resources Over/(Under) Expenditures | 2,133 | 1,452 | | 4,349 |
| Water System | | | | |
| Revenues | 109,606 | 109,040 | 99% | 114,322 |
| Carryover | 105,354 | 122,518 | 116% | 121,519 |
| Available Resources | 214,960 | 231,558 | 108% | 235,841 |
| Expenditures | (123,895) | (88,216) | 71% | (105,021) |
| Available Resources Over/(Under) Expenditures | 91,065 | 143,342 | | 130,820 |

Monthly Financial Report For the Eleven Months Ended May 31, 2022 (All figures in thousands)

ANALYSIS OF ENTERPRISE OPERATING FUNDS

Actual revenues and expenditures for Enterprise Operations are recorded on the cash basis of accounting for monthly financial reporting purposes: meaning, revenues are recognized when the cash is receipted and expenses are recognized when the cash is paid. This can result in material timing differences, particularly when grants are involved. Most grants require the City to incur the expenditure before obtaining reimbursement from the granting agency. Transportation/FAX has significant grant-related revenue sources and will accordingly see the greatest impact as a result of these timing differences.

The budgeted figures for Fiscal Year 2022 were established to support the ongoing operations and anticipated capital improvements for each enterprise. The budgeted revenue figures include estimated carryover from the prior year. Actual carryover amounts from Fiscal Year 2021 to Fiscal Year 2022 are treated as a component of operating revenue and are detailed above. Because carryover is posted in August, early fiscal year Revenue results may appear high.

Carryover comparisons to total available resources through May 31, 2022 are as follows:

| • | Community Sanitation | 26.5% |
|---|----------------------|-------|
| • | Transportation/FAX | 15.7% |
| • | Airport Operating | 57.0% |
| • | Sewer System | 55.6% |
| • | Solid Waste | 14.5% |
| • | Water System | 52.9% |
| | | |

Revenues and Expenditures that increased during the first eleven months of Fiscal Year 2022 compared to the same period last fiscal year include:

- Transportation/FAX Revenues increased \$24.8 million or 72.7% mostly due to Federal grants received during September 2021 for which there was no similar revenue last year, timing differences in the receipt of State of California TDA payments, higher revenue for sale of Compressed Natural Gas, and higher passenger fares.
- Airport YTD Revenues increased \$12.1 million or 98.9% primarily due to higher parking, concessions, landing, customer facility charges, rentals, and federal inspection fees, and lower transfers out for capital.
- Transportation/FAX Expenditures increased \$4.3 million or 16.3% mostly due to higher costs for salaries, Handyride contract, overtime, interdepartmental charges, and fuel.
- Airport Operating Expenditures increased \$1.8 million or 10.3% primarily due to higher costs for technical services, salaries, interdepartmental charges, and materials and parts for repairs.
- Sewer System Expenditures increased \$21.3 million or 49.1% mostly due to higher costs for contract construction, specialty chemicals, interdepartmental charges, utilities, and salaries.

Revenues and Expenditures that decreased during the eleven months ended May 31, 2022 compared to the same period last fiscal year include:

- Community Sanitation Revenues decreased \$1.7 million or -19.3% primarily due to lower customer charges and increased transfers out partially offset by a transfer in of vehicle replacement funds from Fleet Management.
- Sewer System Revenues decreased \$4.4 million or -6.1% primarily due to lower customer charges and transfer out to loan reserve fund which is partially offset by a transfer in from Sewer 2008 Bond Capital fund.
- Solid Waste YTD Revenues decreased \$3.8 million or -11.2% mostly due to lower customer charges, and increased transfer out to the fleet replacement fund.
- Water System Revenues decreased \$5.3 million or -4.6% mostly due to lower customer charges, and a transfer out for the DPU maintenance facility this year for which there was no similar transfer out last year.
- Water System Expenditures decreased \$16.8 million or -16.0% mostly due to payoff of the Water 2010-A bonds last year for which there was no similar payment this year, and lower cost for specialty chemicals. This was partially offset by higher expense for utilities, contract construction, interdepartmental charges, and water purchases.

Monthly Financial Report For the Eleven Months Ended May 31, 2022 (All figures in thousands)

CITY DEBT

| Debt Source (in thousands) | Governmental | Business- Type | Principal Outstanding |
|--|--------------|-------------------|--------------------------|
| Lease Revenue Bonds: | | | |
| Various Capital Projects | \$19,870 | | \$19,870 |
| No Neighborhood Left Behind/Selland Arena | 2,830 | | 2,830 |
| Parks Impact Fee Projects | 19,970 | \$1,400 | 21,370 |
| City Hall Chiller/Convention Center Improvements | 2,710 | 3,825 | 6,535 |
| Public Safety Impact Fee Projects | 27,705 | | 27,705 |
| City Hall Refinancing/Bee Building/Granite Park | 17,595 | | 17,595 |
| Exhibit Hall Expansion Project | | 9,445 | 9,445 |
| Stadium Project | | 22,455 | 22,455 |
| Animal Services Facility | 16,770 | | 16,770 |
| Judgment Bonds: | | | |
| Pension Obligation Bonds | 98,395 | | 98,395 |
| Enterprise Bonds: | | | |
| Water | | 91,340 | 91,340 |
| Sewer | | 885 | 885 |
| Airport | | 75,259 | 75,259 |
| Total Bonds | \$205,845 | \$204,609 | \$410,454 |
| Notes and Loans: | | | |
| HUD – Neighborhood Streets and Parks | \$130 | | \$130 |
| CIEDB – Roeding Business Park | 1,310 | | 1,310 |
| State Water Resources Control Board Loans | | \$322,425 | 322,425 |
| Clean Water – Southwest Quadrant | | 67,266 | 67,266 |
| Safe Drinking Water Loans | | 32,573 | 32,573 |
| Total Notes and Loans | \$1,440 | \$422,264 | \$423,704 |
| Capital Leases | 33,940 | | 33,940 |
| Total City Debt | \$241,225 | \$626,873 | \$868,098 |

SUMMARY AND CONTACT INFORMATION

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.