

STOP LOSS INSURANCE
HCC LIFE INSURANCE COMPANY
Three Town Park Commons, 225 TownPark Drive, Suite 350
Kennesaw, Georgia 30144 (800-447-0460)

APPLICATION

1. Full Legal Name of Applicant and Address: Fresno City Employees Health and Welfare Trust 621 Sante Fe Street Fresno, CA 93721 Telephone No.: (559)499-2450	2. Applicant is a/an (check one): <input checked="" type="checkbox"/> Single Employer Plan <input type="checkbox"/> Student Plan <input type="checkbox"/> Union or Taft Hartley Plan <input type="checkbox"/> Association Plan or MEWA <input type="checkbox"/> Other:
3. Policy Period: Effective Date: 07/01/2023 Expiration Date: 06/30/2024	
4. Full Legal Name of Affiliates, Subsidiaries and other major locations to be included in coverage: Address of Affiliates or Subsidiaries: <input checked="" type="checkbox"/> None <input type="checkbox"/> See attached listing	
5. Nature of Business of the Applicant to be Insured: Pension, Health & Welfare Funds	6. Contact Person at Applicant:
7. Enter full name of the Medical Benefit Plan(s): Fresno City Employees Health and Welfare Trust A signed copy of such Medical Benefit Plan(s) will form part of this contract.	
8. Name and Address of Claims Administrator: HealthComp, LLC 621 Santa Fe Fresno, CA 93721	
9. Agent of Record: Stealth Partner Group, LLC	
10. Estimated Initial Enrollment: Composite: 4040 Total Covered Units: 4,040	
11. Retirees Covered: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
12. The Utilization Review vendor will be: Blue Shield of California	
13. Deposit Premium (Minimum of first month's estimated premium): \$ 197,313.60 Please review the deposit premium on the Monthly Premium Accounting Worksheet.	
14. SPECIFIC STOP LOSS INSURANCE: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No A. Covered Expenses Paid under the Medical Benefit Plan for the following Plan Benefits are covered for Specific Stop Loss Insurance (not included unless checked): <input checked="" type="checkbox"/> Medical <input checked="" type="checkbox"/> Prescription Drug Card <input type="checkbox"/> Prescription Drugs Under Medical <input type="checkbox"/> Other: B. Specific Deductible in each Policy Period per Covered Person: \$550,000 Separate Individual Specific Deductible: <div style="background-color: black; height: 50px; width: 100%;"></div> C. Contract Basis: 12/18 Covered Expenses Incurred from 07/01/2023 through 06/30/2024, and Paid from 07/01/2023 through 12/31/2024. If a claim is eligible under two different Contract Bases, it may only be filed for reimbursement in the earliest Contract Basis under which it is eligible. D. Specific Policy Period Reimbursement Maximum per Covered Person: Unlimited E. Monthly Specific Premium Rates: Composite: \$48.84	

F. Specific Percentage Reimbursable: 100%

G. Specific Terminal Liability Option: ☐ Yes ☒ No

Specific Terminal Liability Option premium per Covered Person per month:

15. AGGREGATE STOP LOSS INSURANCE: ☐ Yes ☒ No

A. Covered Expenses Paid under the Medical Benefit Plan for the following Plan Benefits are covered for Aggregate Stop Loss Insurance (not included unless checked):

☐ Medical ☐ Dental ☐ Weekly Income ☐ Vision ☐ Prescription Drug Card
☐ Prescription Drugs Under Medical ☐ Other:

B. Minimum Annual Aggregate Deductible:

(Subject to the Definition of Minimum Annual Aggregate Deductible in the Policy)

C. Contract Basis:

If a claim is eligible under two different Contract Bases, it may only be filed for reimbursement in the earliest Contract Basis under which it is eligible.

D. Aggregate Policy Period Reimbursement Maximum:

E. Monthly Aggregate Factors:

Monthly Factors	Combined	Medical	Dental	Weekly Income	Vision	Prescription Drugs

F. Aggregate Percentage Reimbursable: 0%

G. Loss Limit:

For the purposes of Aggregate Stop Loss Insurance, the Loss Limit is the maximum amount of Covered Expenses Incurred by each Covered Person, which can be used to satisfy the Annual Aggregate Deductible.

H. Monthly Deductible Advance Reimbursement Option: ☐ Yes ☐ No

I. Aggregate Terminal Liability Option: ☐ Yes ☐ No

J. Aggregate Premium:

1. ☐ Annual Premium payable in advance for Policy Period:
2. ☐ Monthly Premium rate per Covered Unit:
3. ☐ Monthly Deductible Advance Reimbursement premium per Covered Unit per month:
4. ☐ Aggregate Terminal Liability Option premium per Covered Unit per month:

SPECIAL LIMITATIONS:

It is understood and agreed by the Applicant that:

1. The Applicant is financially sound, with sufficient capital and cash flow to accept the risks inherent in a "self-funded" health care plan, and
2. The Claims Administrator retained by the Applicant will be considered the Applicant's agent, and not the Company's agent, and
3. All documentation requested by the Company must be received within 90 days of the Policy effective date, is subject to review by the Company and may require adjustment of rates, factors, and / or Special Limitations to accommodate for abnormal risks, and
4. The Stop Loss Insurance applied for herein will not become effective until accepted by the Company, and
5. Premiums are not considered paid until the premium check is received by the Company, is paid according to the rates set forth in the Application, and all items required to issue the Policy have been returned to the Company. Premiums are subject to refund should any outstanding policy requirement not be met within 90 days of the Policy's effective date, and
6. This Application will be attached to and made a part of the Policy issued by the Company, and
7. The Medical Benefit Plan(s) attached shall be the basis of any Stop Loss Insurance provided by the Company and such Medical Benefit Plan(s) conforms with all applicable State and Federal statutes, and
8. Any reimbursement under the Stop Loss Insurance provided by the Company shall be based on Covered Expenses Paid by the Applicant in accordance with the Medical Benefit Plan(s) attached hereto, and
9. After diligent and complete review, the representations made in this Application, the disclosures made, and all of the information provided for underwriters to evaluate the risk, are true and complete.

FRAUD STATEMENT:

For your protection California law requires the following to appear on this form:

Any person who knowingly presents false or fraudulent information to obtain or amend insurance coverage or to make a claim for the payment of loss is guilty of a crime and may be subject to fines and confinement in a state prison.

DISCLOSURE OF ARBITRATION:

The Policy requires binding arbitration to settle disputes, including disputes involving medical malpractice.

Full Legal Name of Applicant: Fresno City Employees Health and Welfare Trust

Dated at 2:45 p.m. this 7th day of July, 2023

[Signature]
Officer / Partner Signature (print name)

[Signature]
Licensed Agent Signature (print name)

For HCC Life Insurance Company Use Only: ACCEPTANCE

Accepted on behalf of the Company, this _____ day of _____, 20____

By: _____

Title: _____

Policy No.: _____

HCC LIFE INSURANCE COMPANY
STOP LOSS POLICY
EXPERIENCE CREDIT ADVANTAGE ENDORSEMENT

Policy Number: HCL34264

Endorsement Number: 1

Policyholder: Fresno City Employees Health and Welfare Trust

Effective Date of Endorsement: 07/01/2023

You and We agree that the above Policy is amended as follows:

The Policy is eligible for the Experience Credit Advantage program from HCC Life Insurance Company. If at expiration of the Policy Period and the end of the claim filing period, the Policy has gross loss ratio lower than 70%, You will be entitled to 50% of the gross profit of the Policy Period in the form of a premium credit, subject to a maximum of 10% of paid premium during the Policy Period.

The premium credit shall be applied and paid to You during the next renewal Policy Period. You must renew coverage in order to take advantage of the premium credit available. If the sale of Your Policy involved a commission paid to a producer, the commission percentage shall be subtracted from the 70% for the gross loss ratio calculation. Upon Termination or Expiration without renewal, all premium credit under this program is forfeited.

Calculation Formula

Gross annual specific (and aggregate if applicable) premium
X *Gross loss ratio threshold (70% minus commission %, if applicable)*
=
Eligible experience refund premium
- *Paid claims*
=
Eligible gross profit
X *50% profit share*
=
Total eligible premium credit

THERE ARE NO POLICY CHANGES UNDER THIS ENDORSEMENT OTHER THAN STATED ABOVE.

Fresno City Employees Health and Welfare Trust

Full Legal Name of Applicant/Policyholder

July 7, 2023
Signed At / Date Signed

[Signature]
Officer/Partner Signature

(print name)

Witnessed (Licensed Agent) Signature

FOR HCC LIFE INSURANCE COMPANY USE ONLY:

ACCEPTANCE

Accepted on behalf of the Company, this _____ day of _____, 20 _____

By: _____

Title: _____

HCC LIFE INSURANCE COMPANY
STOP LOSS POLICY
ENDORSEMENT

Policy Number: HCL34264

Endorsement Number: 2

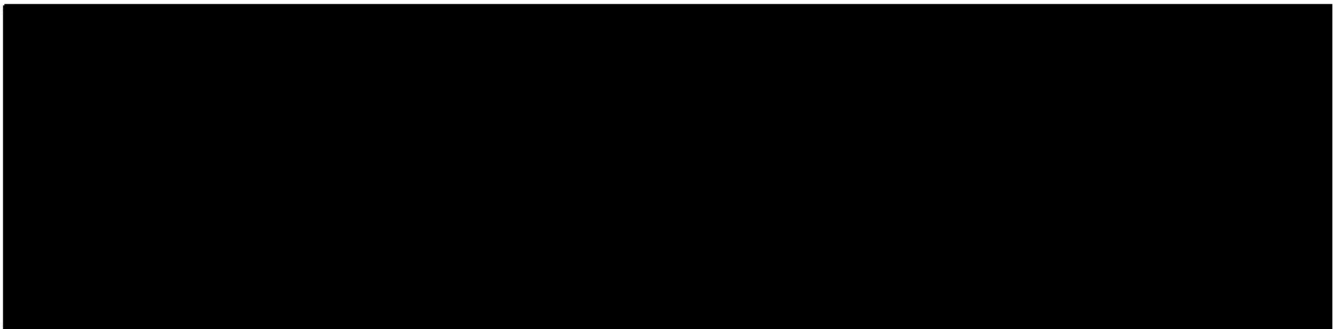
Policyholder: Fresno City Employees Health and Welfare Trust

Effective Date of Endorsement: 07/01/2023

CONDITIONAL SEPARATE INDIVIDUAL SPECIFIC DEDUCTIBLE ENDORSEMENT

You and We agree that the above Policy is amended as follows:

Subject to the terms and conditions of the Policy, the following Covered Person(s) identified in Item 14(B) of the Application will be subject to a conditional Separate Individual Specific Deductible if, and only if, the corresponding event described below occurs after the Original Effective Date of the Policy and prior to the termination date of the Policy or any renewal Policy. The Separate Individual Specific Deductible shall apply for the entire Policy Period in which the event occurs.



If We reimburse any Plan Benefits for a Covered Person listed above during the Policy Period, but prior to the date the event occurs, We reserve the right to: a) invoke the Policy's Offset provision to recover the reimbursements We have paid above Your Specific Deductible and below the Separate Individual Specific Deductible for the identified Covered Persons, or b) request a refund from You to recover the reimbursements We have paid above Your Specific Deductible and below the Separate Individual Specific Deductible for the identified Covered Person.

THERE ARE NO POLICY CHANGES UNDER THIS ENDORSEMENT OTHER THAN STATED ABOVE.

Fresno City Employees Health and Welfare Trust
Full Legal Name of Applicant/Policyholder

July 7, 2023
Signed At / Date Signed

[Signature]
Officer/Partner Signature (print name)

Witnessed (Licensed Agent) Signature

FOR HCC LIFE INSURANCE COMPANY USE ONLY:

ACCEPTANCE

Accepted on behalf of the Company, this _____ day of _____, 20 _____

By: _____

Title: _____

Diana Cavazos | HealthComp

From: Shane Archer <Shane.Archer@fresno.gov>
Sent: Thursday, July 6, 2023 12:01 PM
To: Diana Cavazos | HealthComp
Subject: Re: Action Required: Fresno City Employees H&W Trust - Stop Loss Renewal Effective July 1, 2023 -Application

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

I approve.

From: Diana Cavazos | HealthComp <dcavazos@healthcomp.com>
Sent: Monday, July 3, 2023 8:45:10 AM
To: Shane Archer; Georgeanne White
Cc: Toni Machado
Subject: Action Required: Fresno City Employees H&W Trust - Stop Loss Renewal Effective July 1, 2023 -Application

External Email: Use caution with links and attachments

Hello Georgeanne/Shane

Attached is the application for stop loss effective July 1, 2023. This document reflects the renewal that you both previously approved.

HCC has indicated that they can only reflect one signature on the documents. Therefore, similar to last year:

- Georgeanne – can you please provide the signatures where requested (initial pages 1-3, sign pages 4-5)
- Shane – we will just need written approval by email that you approve the document. You do not need to sign the document.

Thank you,

Diana Cavazos | Account Management
(o) 559-312-2295 Pacific Time Zone



Your Workforce Is Unique.
Your Benefits Should Be Too.

Diana Cavazos | HealthComp

From: Andrew Desa <andrewd@rael-letson.com>
Sent: Thursday, June 15, 2023 3:05 PM
To: Tom Georgouses | HealthComp; Michael Moss; Diana Cavazos | HealthComp
Subject: FW: Action Required: Fresno City Employees H&W Trust - Draft July 1, 2023 SPD

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Shane's approval below.

From: Shane Archer <Shane.Archer@fresno.gov>
Sent: Thursday, June 15, 2023 2:59 PM
To: Andrew Desa <andrewd@rael-letson.com>
Subject: Re: Action Required: Fresno City Employees H&W Trust - Draft July 1, 2023 SPD

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I approve the changes.

From: Andrew Desa <andrewd@rael-letson.com>
Sent: Thursday, June 15, 2023 9:35:06 AM
To: Anna Pine
Cc: Shane Archer; Tom Georgouses; Diana Cavazos HealthComp; Michael Moss
Subject: RE: Action Required: Fresno City Employees H&W Trust - Draft July 1, 2023 SPD

External Email: Use caution with links and attachments

Thank you Anna!

Andrew Desa
ASA, MAAA
Consulting Actuary

160 Bovet Road, Suite 203
San Mateo, CA 94402
650-356-2327 Tel
CA License #: 0L34890
andrewd@rael-letson.com
www.rael-letson.com

From: Anna Pine <anna.pine@fresnopoa.org>
Sent: Thursday, June 15, 2023 9:34 AM
To: Andrew Desa <andrewd@rael-letson.com>
Cc: Shane Archer <shane.archer@fresno.gov>; Tom Georgouses <tgeorgouses@healthcomp.com>; Diana Cavazos HealthComp <dcavazos@healthcomp.com>; Michael Moss <mmoss@mossfirm.org>
Subject: Re: Action Required: Fresno City Employees H&W Trust - Draft July 1, 2023 SPD

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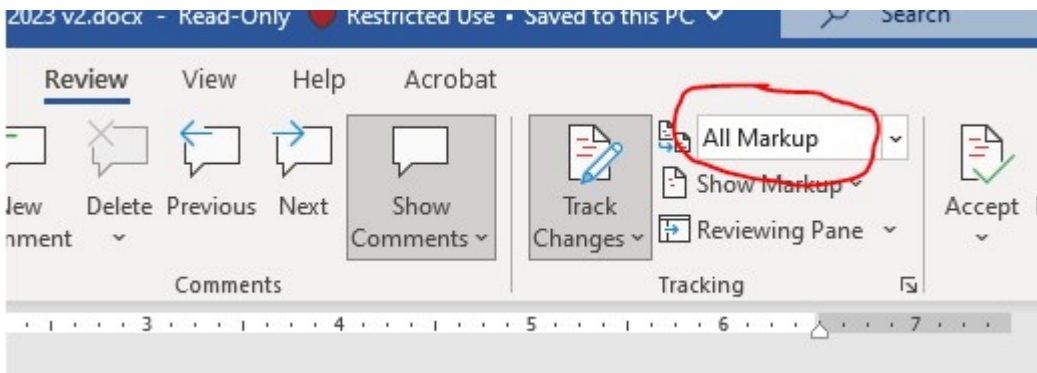
Got it! thank you.

I have reviewed and approve of changes. Thank you!

Kindest regards,
Anna Pine
FPOA Business Manager-Treasurer, FPOF Secretary
anna.pine@fresnopoa.org
(559) 442-3762 ext. 101

From: Andrew Desa <andrewd@rael-letson.com>
Sent: Thursday, June 15, 2023 8:52 AM
To: Anna Pine <anna.pine@fresnopoa.org>
Cc: Shane Archer <shane.archer@fresno.gov>; Tom Georgouses <tgeorgouses@healthcomp.com>; Diana Cavazos HealthComp <dcavazos@healthcomp.com>; Michael Moss <mmoss@mossfirm.org>
Subject: RE: Action Required: Fresno City Employees H&W Trust - Draft July 1, 2023 SPD

Hi Anna – the redline changes are in the document but you may have to enable them. In the review tab, the circled item as shown below needs to say “All Markup” to see the redlines.



I am reattaching the document with that now showing all markup for convenience. Diana had one change to the Trustee section, so this contains one additional edit on page 74.

Andrew Desa

ASA, MAAA
Consulting Actuary

160 Bovet Road, Suite 203
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650-356-2327 Tel
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andrewd@rael-letson.com
www.rael-letson.com



**Rael &
Letson**

We understand your plans.®

From: Anna Pine <anna.pine@fresnopoa.org>

Sent: Wednesday, June 14, 2023 7:05 PM

To: Andrew Desa <andrewd@rael-letson.com>

Cc: Shane Archer <shane.archer@fresno.gov>; Tom Georgouses <tgeorgouses@healthcomp.com>; Diana Cavazos HealthComp <dcavazos@healthcomp.com>; Michael Moss <mmoss@mossfirm.org>

Subject: Re: Action Required: Fresno City Employees H&W Trust - Draft July 1, 2023 SPD

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Hi Andrew,

Redlined? I'm not finding any redlined in this copy. Am I missing something?

Anna

On Jun 13, 2023, at 3:43 PM, Andrew Desa <andrewd@rael-letson.com> wrote:

Hi Shane/Anna –

As discussed at your last meeting, attached is the drafted SPD effective July 1, 2023. This has been drafted and reviewed by HealthComp, Mike Moss, and myself and all changes are redlined.

Please let us know if you approve of the document or if you have any suggested changes.

Thank you!

Andrew Desa

ASA, MAAA
Consulting Actuary

160 Bovet Road, Suite 203
San Mateo, CA 94402
650-356-2327 Tel
CA License #: 0L34890

FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST

**MONTHLY CLAIMS EXPERIENCE ANALYSIS
MEDICAL AND PRESCRIPTION DRUGS
ELEVEN MONTHS MAY 31, 2023**

		<u>PER ELIGIBLE</u>
ACTIVES	\$ 48,679,303.02	\$ 1,210.51
COBRA	360,944.77	4,246.41
RETIREEES	4,508,373.23	2,379.09
	<hr/>	
	\$ 53,548,621.02	\$ 1,269.11
 MEDICARE SUPPLEMENT	 \$ 1,634,829.89	 \$ 886.09
SELF-PAY OVER 65	1,202,538.25	4,928.44
	<hr/>	
	<u>\$ 56,385,989.16</u>	\$ 1,273.31
 AVERAGE MONTHLY COST - YTD	 <u>\$ 5,125,999.01</u>	 \$ 1,273.31
 PRIOR YEAR AVERAGE MONTHLY COST - YTD ELEVEN MONTHS ENDING MAY 31, 2022	 4,278,375.39	 \$ 1,129.16
 PRIOR PLAN YEAR AVERAGE MONTHLY COST JULY 2021 - JUNE 2022	 \$ 4,345,647.26	 \$ 1,144.14
 TWELVE MONTH ROLLING AVERAGE June 1, 2022 - May 31, 2023	 \$ 5,122,635.59	 \$ 1,275.81

FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST

**MONTHLY CLAIMS EXPERIENCE ANALYSIS
DENTAL BENEFIT SECTION
ELEVEN MONTHS MAY 31, 2023**

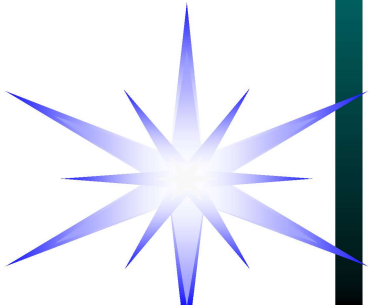
<u>DELTA DENTAL</u>	<u>PAYMENTS</u>	<u>PER ELIGIBLE</u>
ACTIVES	\$ 2,025,930.19	\$ 54.80
RETIREEES	331,912.40	\$ 57.03
TOTAL FOR DELTA DENTAL	<u>\$ 2,357,842.59</u>	\$ 55.10
AVERAGE MONTHLY COST	\$ 214,349.33	\$ 55.10
PUD HMO AVG MONTHLY PREM	14,292.58	\$ 43.18
TOTAL AVG MONTHLY COST - YTD	<u>\$ 228,641.91</u>	\$ 54.17

**PRIOR YEAR AVERAGE MONTHLY COST: DELTA DENTAL
JULY 2021 - JUNE 2022**

ACTIVES	\$ 64.13
RETIREEES	\$ 64.28
COMBINED	\$ 64.16

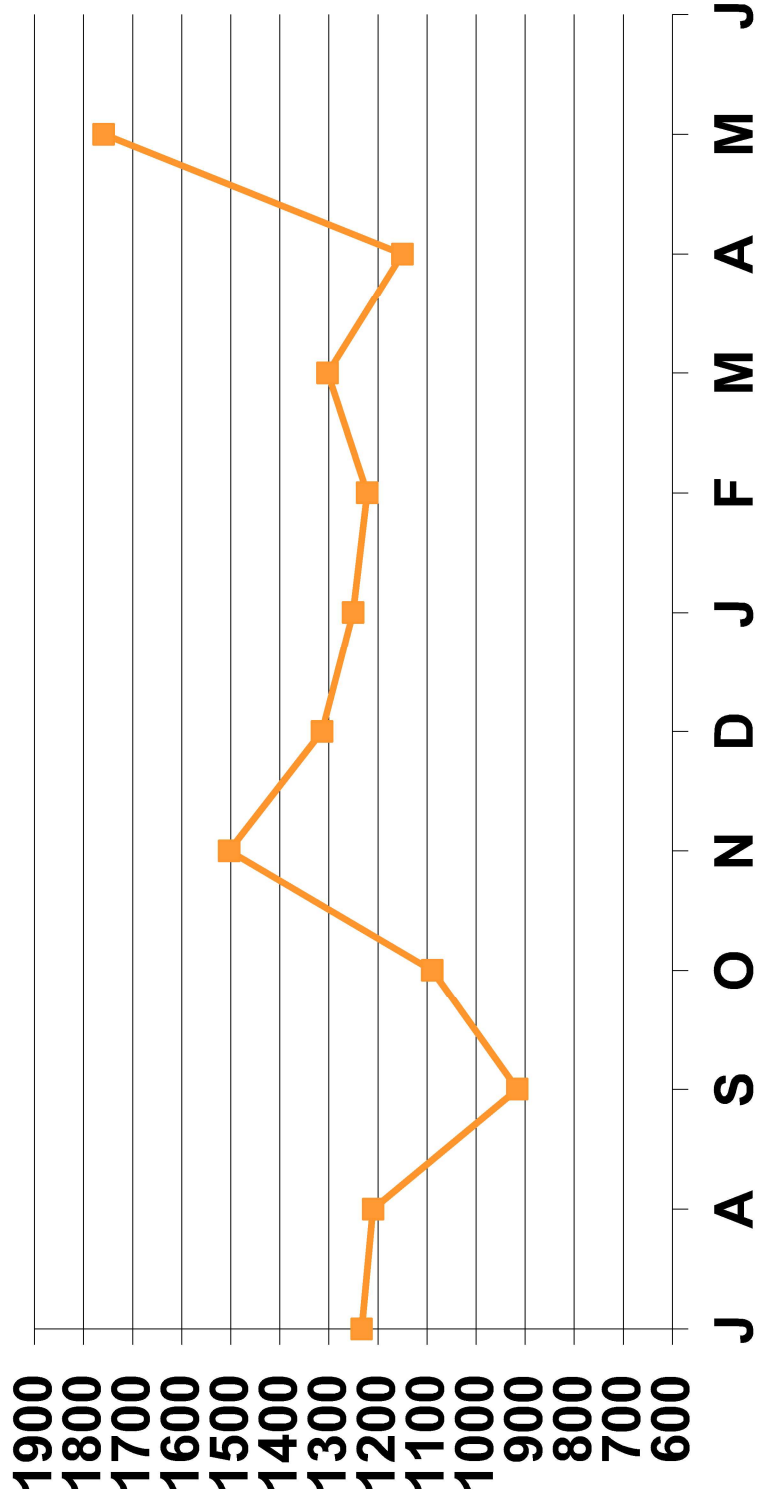
**TWELVE MONTH ROLLING AVERAGE
DELTA DENTAL
June 1, 2022 - May 31, 2023**

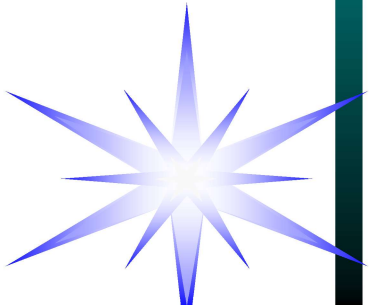
\$ 59.47



Average Cost Per Participant Monthly

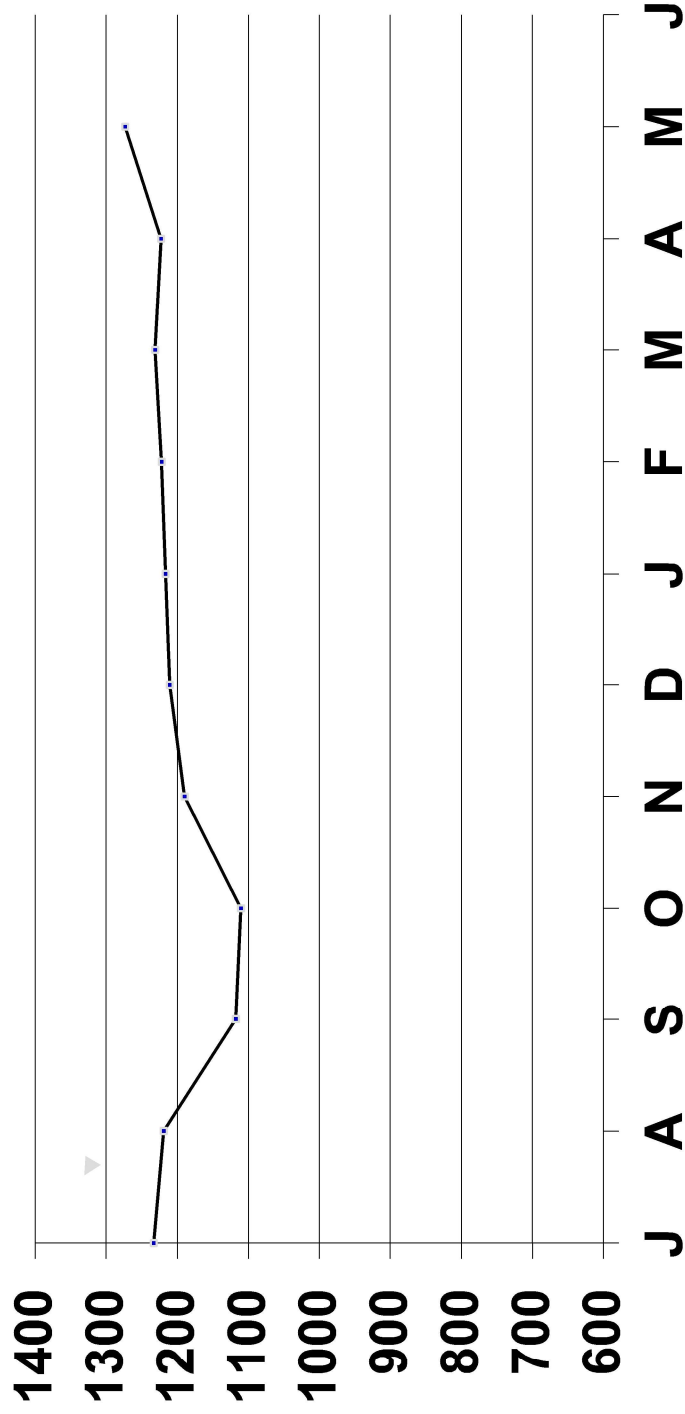
Fresno City Employees H & W Trust
Jul 22 – Jun 23

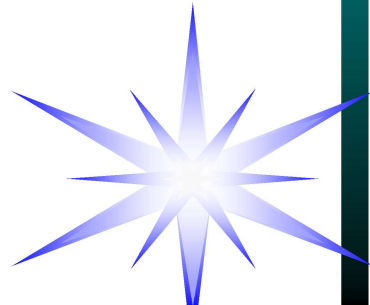




Average Cost Per Participant Year to Date

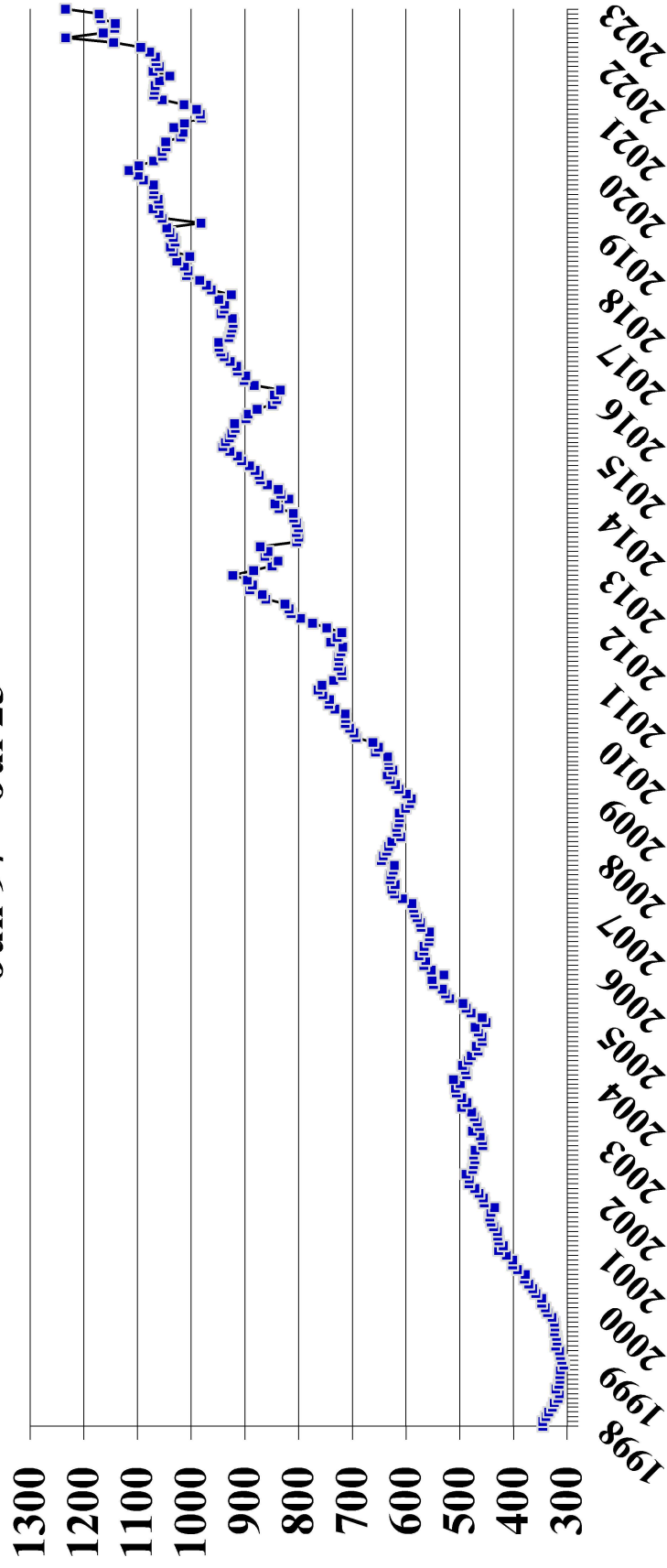
Fresno City Employees H & W Trust
Jul 22 – Jun 23





Average Cost Per Participant 12 Month Rolling Average

Fresno City Employees H & W Trust
Jun 97 – Jul 23



FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST
FINANCIAL ANALYSIS FOR MEDICAL, VISION AND PRESCRIPTION DRUG
ELEVEN MONTHS MAY 31, 2023

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN/(LOSS)	YTD GAIN/(LOSS)
ACTIVES								
PPO Contributing	2,599	\$ 1,480.21	\$ 116.64	\$ 1,596.85	\$ 1,251.00	\$ 3.58	\$ (342.27)	\$ (9,785,157.03)
PPO Non-Cont 35	1,032	\$ 559.23	\$ 116.64	\$ 675.87	\$ 847.00	\$ 3.58	\$ 174.71	\$ 1,983,307.92
PPO Non-Cont 25	25	\$ 32.01	\$ 116.64	\$ 148.65	\$ 981.00	\$ 3.58	\$ 835.93	\$ 229,880.75
TOTAL (a)	3656	\$ 1,210.34	\$ 116.64	\$ 1,326.98	\$ 1,135.11	\$ 3.58	\$ (188.29)	\$ (7,571,968.36)
RETIREES								
PPO Plan	172	\$ 2,379.09	\$ 116.64	\$ 2,495.73	\$ 1,251.00	\$ 3.58	\$ (1,241.15)	\$ (2,351,976.93)
TOTAL	172	\$ 2,379.09	\$ 116.64	\$ 2,495.73	\$ 1,251.00	\$ 3.58	\$ (1,241.15)	\$ (2,351,976.93)
COBRA								
PPO Plan	8	\$ 4,246.41	\$ 116.64	\$ 4,363.05	\$ 1,276.02	\$ 3.58	\$ (3,083.45)	\$ (271,343.60)
TOTAL	8	\$ 4,246.41	\$ 116.64	\$ 4,363.05	\$ 1,276.02	\$ 3.58	\$ (3,083.45)	\$ (271,343.60)
MEDICARE SUPP								
PPO Plan	168	\$ 886.09	\$ 27.59	\$ 913.68	\$ 688.00	\$ 3.58	\$ (222.10)	\$ (410,440.80)
TOTAL	168	\$ 886.09	\$ 27.59	\$ 913.68	\$ 688.00	\$ 3.58	\$ (222.10)	\$ (410,440.80)
SELF-PAY								
PPO Plan	22	\$ 4,928.44	\$ 116.85	\$ 5,045.29	\$ 1,507.00	\$ 3.58	\$ (3,534.71)	\$ (855,399.82)
TOTAL	22	\$ 4,928.44	\$ 116.85	\$ 5,045.29	\$ 1,507.00	\$ 3.58	\$ (3,534.71)	\$ (855,399.82)
Stop-Loss Reimbursement								\$ 2,597,716.21
Prescription Drug Rebates								\$ 2,126,010.35
TOTAL								\$ (6,737,402.95)

NOTES:

Claims Costs and Census Count represent average per month over the reporting period.
Fixed Costs include all plan costs for Blue Shield, Halcyon, PhysMetrics, Optum, HealthComp, Rael & Letson, Moss Law Firm, EyeMed, EPIC and HCC Life Insurance.
Interest revenue is based upon \$14,400 per month, and has been entirely allocated to the above benefits.
Rates are calculated on an average basis over the reporting period.
(a) Total Claims Cost and Rate are based upon a weighted average of contributing and non-contributing.

**FINANCIAL ANALYSIS FOR DENTAL
ELEVEN MONTHS MAY 31, 2023**

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN(LOSS)	YTD GAIN(LOSS)
Delta PPO PUD HMO	3890	\$ 55.10	\$ 5.28	\$ 60.38	\$ 99.00		\$ 38.62	\$ 1,652,549.80
	331	\$ -	\$ 43.18	\$ 43.18	\$ 99.00		\$ 55.82	\$ 203,240.62
TOTAL								\$ 1,855,790.42

NOTES:

Claims Costs and Census Count represent average per month over the reporting period.
All interest revenue has been allocated to Medical.
Rates are calculated on an average basis over the reporting period.

FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST

**MONTHLY CLAIMS EXPERIENCE ANALYSIS
MEDICAL AND PRESCRIPTION DRUGS
TWELVE MONTHS JUNE 30, 2023**

		<u>PER ELIGIBLE</u>
ACTIVES	\$ 53,569,892.65	\$ 1,215.78
COBRA	963,441.38	10,587.27
RETIREEES	5,014,090.80	2,422.27
	<u>\$ 59,547,424.83</u>	\$ 1,288.26
 MEDICARE SUPPLEMENT	 \$ 1,782,634.52	 \$ 888.65
SELF-PAY OVER 65	1,261,989.06	4,744.32
	<u><u>\$ 62,592,048.41</u></u>	\$ 1,290.69
 AVERAGE MONTHLY COST - YTD	 <u><u>\$ 5,216,004.03</u></u>	 \$ 1,290.69
 PRIOR YEAR AVERAGE MONTHLY COST - YTD		
TWELVE MONTHS ENDING JUNE 30, 2022	\$ 4,345,647.26	\$ 1,144.14
 PRIOR PLAN YEAR AVERAGE MONTHLY COST		
JULY 2021 - JUNE 2022	\$ 4,345,647.26	\$ 1,144.14
 TWELVE MONTH ROLLING AVERAGE		
July 1, 2022 - June 30, 2023	\$ 5,216,004.03	\$ 1,290.69

FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST

**MONTHLY CLAIMS EXPERIENCE ANALYSIS
DENTAL BENEFIT SECTION
TWELVE MONTHS JUNE 30, 2023**

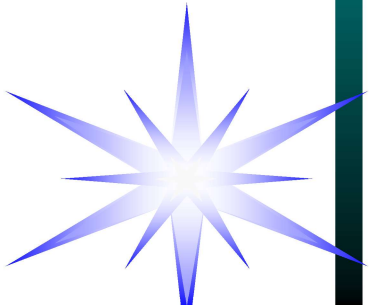
<u>DELTA DENTAL</u>	<u>PAYMENTS</u>	<u>PER ELIGIBLE</u>
ACTIVES	\$ 2,234,537.01	\$ 55.15
RETIREEES	364,156.90	\$ 57.37
TOTAL FOR DELTA DENTAL	<u>\$ 2,598,693.91</u>	\$ 55.45
AVERAGE MONTHLY COST	\$ 216,557.83	\$ 55.45
PUD HMO AVG MONTHLY PREM	14,292.58	\$ 43.18
TOTAL AVG MONTHLY COST - YTD	<u>\$ 230,850.41</u>	\$ 54.49

**PRIOR YEAR AVERAGE MONTHLY COST: DELTA DENTAL
JULY 2021 - JUNE 2022**

ACTIVES	\$ 64.13
RETIREEES	\$ 64.28
COMBINED	\$ 64.16

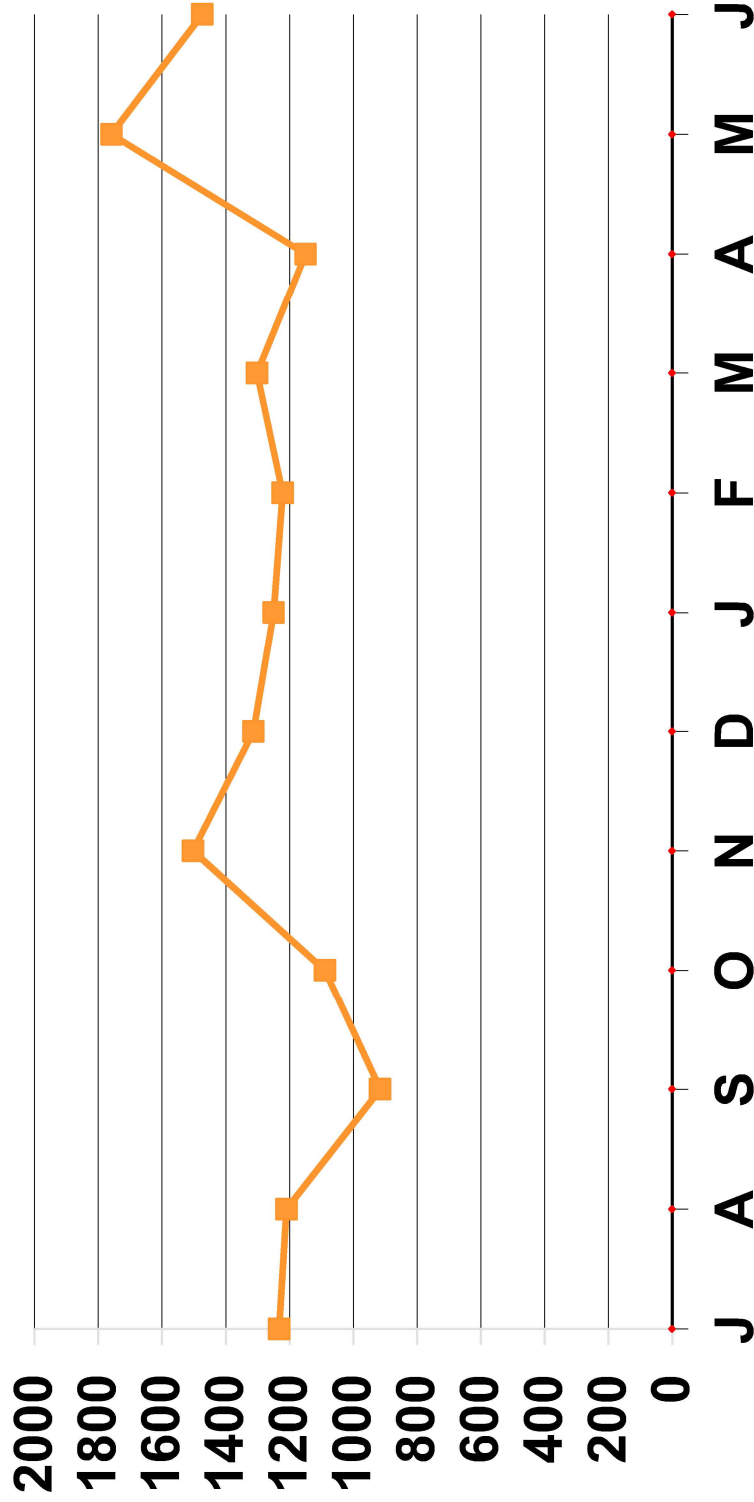
**TWELVE MONTH ROLLING AVERAGE
DELTA DENTAL
July 1, 2022 - June 30, 2023**

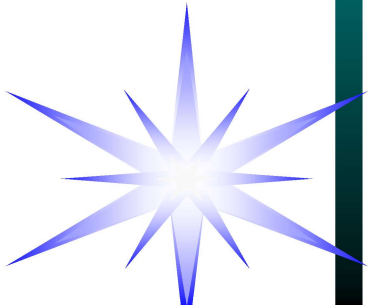
\$ 55.45



Average Cost Per Participant Monthly

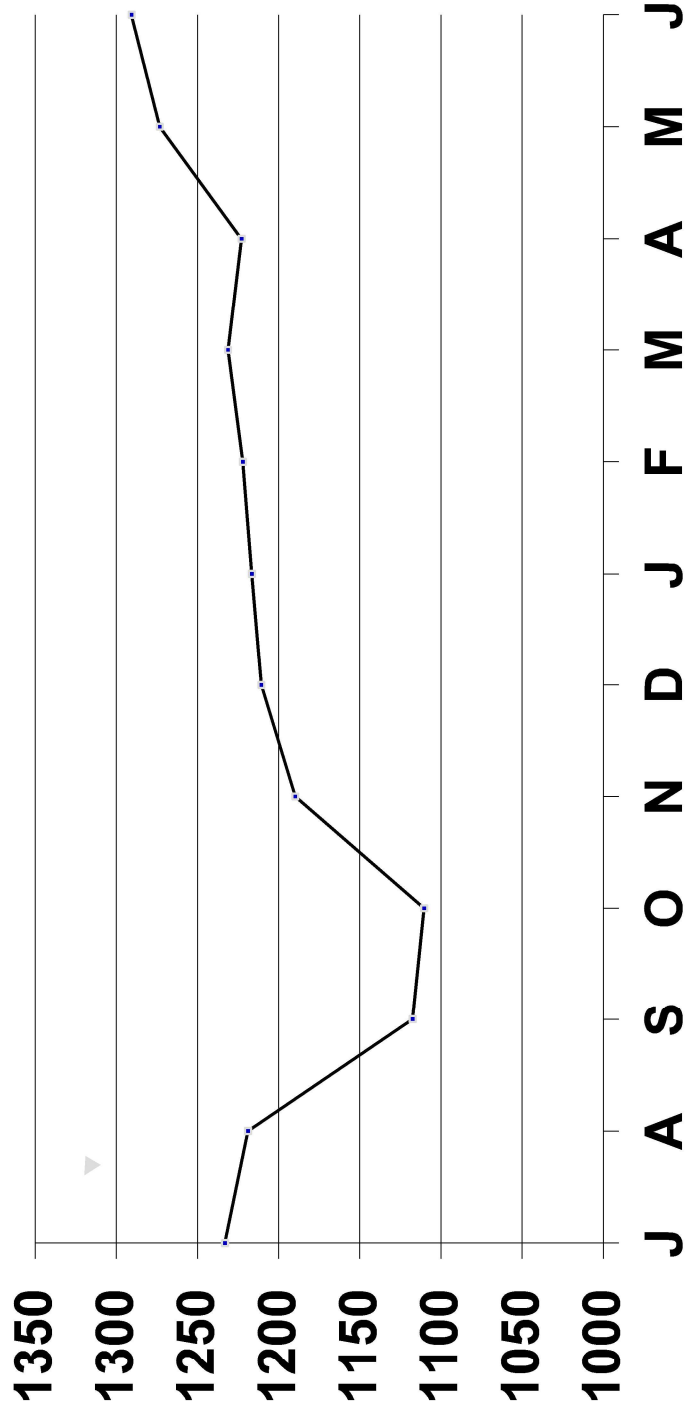
Fresno City Employees H & W Trust
Jul 22 – Jun 23

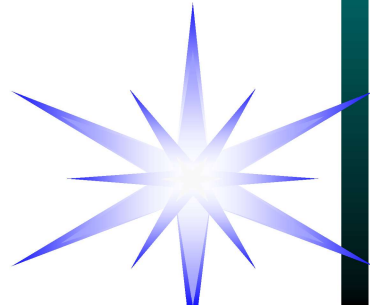




Average Cost Per Participant Year to Date

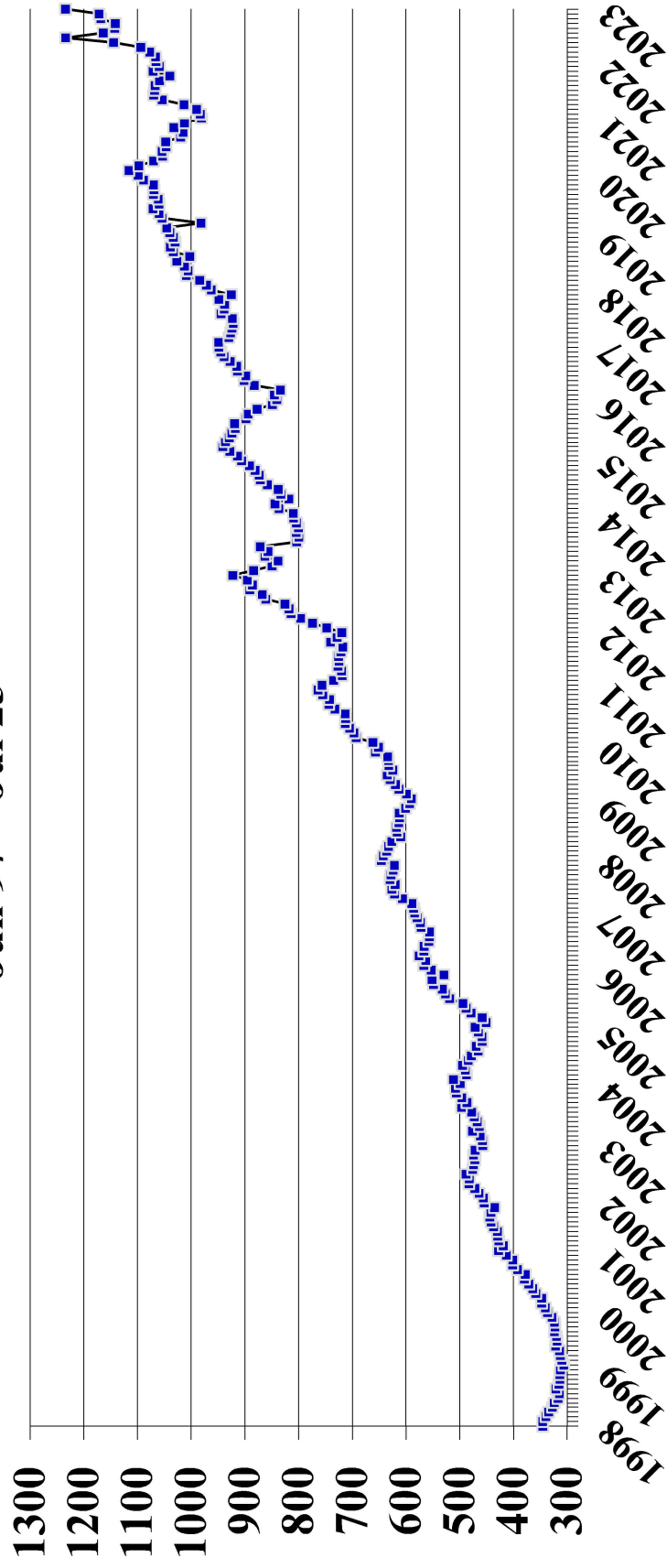
Fresno City Employees H & W Trust
Jul 22 – Jun 23





Average Cost Per Participant 12 Month Rolling Average

Fresno City Employees H & W Trust
Jun 97 – Jul 23



FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST
FINANCIAL ANALYSIS FOR MEDICAL, VISION AND PRESCRIPTION DRUG
TWELVE MONTHS JUNE 30, 2023

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN/(LOSS)	YTD GAIN/(LOSS)
ACTIVES								
PPO Contributing	2,606	\$ 1,482.09	\$ 116.64	\$ 1,598.73	\$ 1,251.00	\$ 3.56	\$ (344.17)	\$ (10,762,884.24)
PPO Non-Cont 35	1,040	\$ 576.51	\$ 116.64	\$ 693.15	\$ 847.00	\$ 3.56	\$ 157.41	\$ 1,964,476.80
PPO Non-Cont 25	26	\$ 85.68	\$ 116.64	\$ 202.32	\$ 981.00	\$ 3.56	\$ 782.24	\$ 244,058.88
TOTAL (a)	3672	\$ 1,215.72	\$ 116.64	\$ 1,332.36	\$ 1,134.67	\$ 3.56	\$ (194.13)	\$ (8,554,348.56)
RETIREES								
PPO Plan	173	\$ 2,422.27	\$ 116.64	\$ 2,538.91	\$ 1,251.00	\$ 3.56	\$ (1,284.35)	\$ (2,658,596.40)
TOTAL	173	\$ 2,422.27	\$ 116.64	\$ 2,538.91	\$ 1,251.00	\$ 3.56	\$ (1,284.35)	\$ (2,658,596.40)
COBRA								
PPO Plan	8	\$ 10,587.27	\$ 116.64	\$ 10,703.91	\$ 1,276.02	\$ 3.56	\$ (9,424.33)	\$ (904,735.68)
TOTAL	8	\$ 10,587.27	\$ 116.64	\$ 10,703.91	\$ 1,276.02	\$ 3.56	\$ (9,424.33)	\$ (904,735.68)
MEDICARE SUPP								
PPO Plan	167	\$ 888.65	\$ 27.59	\$ 916.24	\$ 688.00	\$ 3.56	\$ (224.68)	\$ (450,258.72)
TOTAL	167	\$ 888.65	\$ 27.59	\$ 916.24	\$ 688.00	\$ 3.56	\$ (224.68)	\$ (450,258.72)
SELF-PAY								
PPO Plan	22	\$ 4,744.32	\$ 116.85	\$ 4,861.17	\$ 1,507.00	\$ 3.56	\$ (3,350.61)	\$ (884,561.04)
TOTAL	22	\$ 4,744.32	\$ 116.85	\$ 4,861.17	\$ 1,507.00	\$ 3.56	\$ (3,350.61)	\$ (884,561.04)
Stop-Loss Reimbursement								\$ 2,979,802.71
Prescription Drug Rebates								\$ 2,126,010.35
TOTAL								\$ (8,346,687.34)

NOTES:

Claims Costs and Census Count represent average per month over the reporting period.
Fixed Costs include all plan costs for Blue Shield, Halcyon, PhysMetrics, Optum, HealthComp, Rael & Letson, Moss Law Firm, EyeMed, EPIC and HCC Life Insurance.
Interest revenue is based upon \$14,400 per month, and has been entirely allocated to the above benefits.
Rates are calculated on an average basis over the reporting period.
(a) Total Claims Cost and Rate are based upon a weighted average of contributing and non-contributing.

**FINANCIAL ANALYSIS FOR DENTAL
TWELVE MONTHS JUNE 30, 2023**

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN/(LOSS)	YTD GAIN/(LOSS)
Delta PPO PUD HMO	3905	\$ 55.45	\$ 5.28	\$ 60.73	\$ 99.00		\$ 38.27	\$ 1,793,332.20
	331	\$ -	\$ 43.18	\$ 43.18	\$ 99.00		\$ 55.82	\$ 221,717.04
TOTAL								\$ 2,015,049.24

NOTES:

Claims Costs and Census Count represent average per month over the reporting period.
All interest revenue has been allocated to Medical.
Rates are calculated on an average basis over the reporting period.

FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST

**MONTHLY CLAIMS EXPERIENCE ANALYSIS
MEDICAL AND PRESCRIPTION DRUGS
ONE MONTH JULY 31, 2023**

		<u>PER ELIGIBLE</u>
ACTIVES	\$ 4,110,226.45	\$ 1,067.04
COBRA	10,658.28	2,131.66
RETIREEES	286,066.83	1,634.67
	<u>\$ 4,406,951.56</u>	\$ 1,092.99
 MEDICARE SUPPLEMENT	 \$ 162,107.00	 \$ 1,019.54
SELF-PAY OVER 65	19,133.72	869.71
	<u><u>\$ 4,588,192.28</u></u>	\$ 1,089.06
 AVERAGE MONTHLY COST - YTD	 <u><u>\$ 4,588,192.28</u></u>	 \$ 1,089.06
 PRIOR YEAR AVERAGE MONTHLY COST - YTD		
ONE MONTH ENDING JULY 31, 2022	4,278,375.39	\$ 1,129.16
 PRIOR PLAN YEAR AVERAGE MONTHLY COST		
JULY 2022 - JUNE 2023	\$ 5,216,004.03	\$ 1,290.69
 TWELVE MONTH ROLLING AVERAGE		
August 1, 2022 - July 31, 2023	\$ 5,196,951.72	\$ 1,277.89

FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST

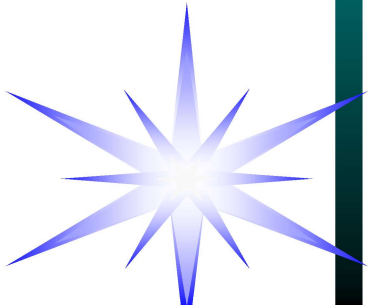
**MONTHLY CLAIMS EXPERIENCE ANALYSIS
DENTAL BENEFIT SECTION
ONE MONTH JULY 31, 2023**

<u>DELTA DENTAL</u>	<u>PAYMENTS</u>	<u>PER ELIGIBLE</u>
ACTIVES	\$ 217,289.09	\$ 61.21
RETIREEES	28,034.02	\$ 53.09
TOTAL FOR DELTA DENTAL	<u><u>\$ 245,323.11</u></u>	\$ 60.16
AVERAGE MONTHLY COST	\$ 245,323.11	\$ 60.16
PUD HMO AVG MONTHLY PREM	14,292.58	\$ 43.18
TOTAL AVG MONTHLY COST - YTD	<u><u>\$ 259,615.69</u></u>	\$ 58.88

**PRIOR YEAR AVERAGE MONTHLY COST: DELTA DENTAL
JULY 2022 - JUNE 2023**

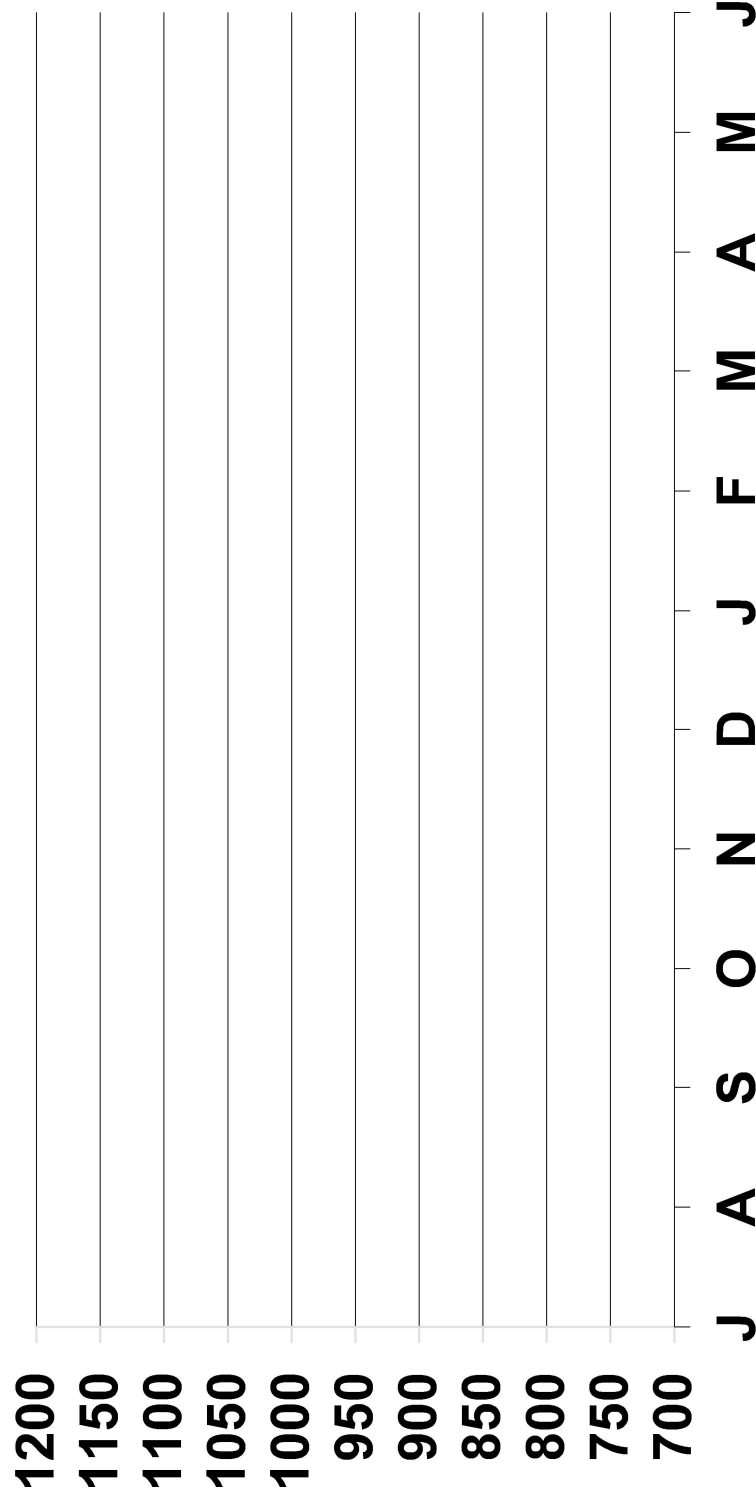
ACTIVES	\$ 55.15
RETIREEES	\$ 57.37
COMBINED	\$ 55.45

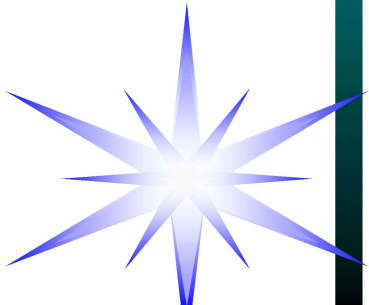
TWELVE MONTH ROLLING AVERAGE DELTA DENTAL August 1, 2022 - July 31, 2023	\$ 55.29
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Average Cost Per Participant Monthly

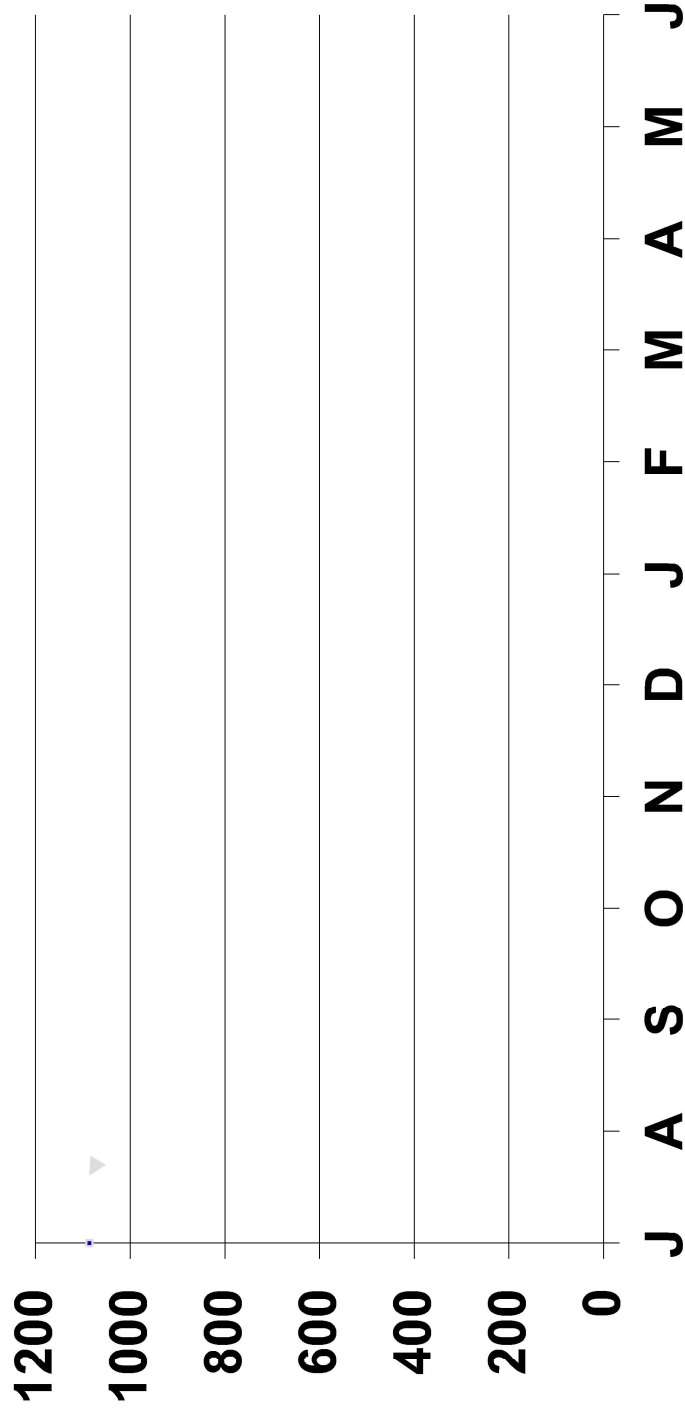
Fresno City Employees H & W Trust
Jul 23 – Jun 24

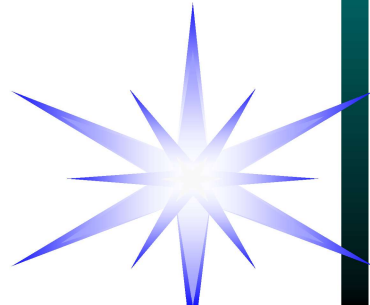




Average Cost Per Participant Year to Date

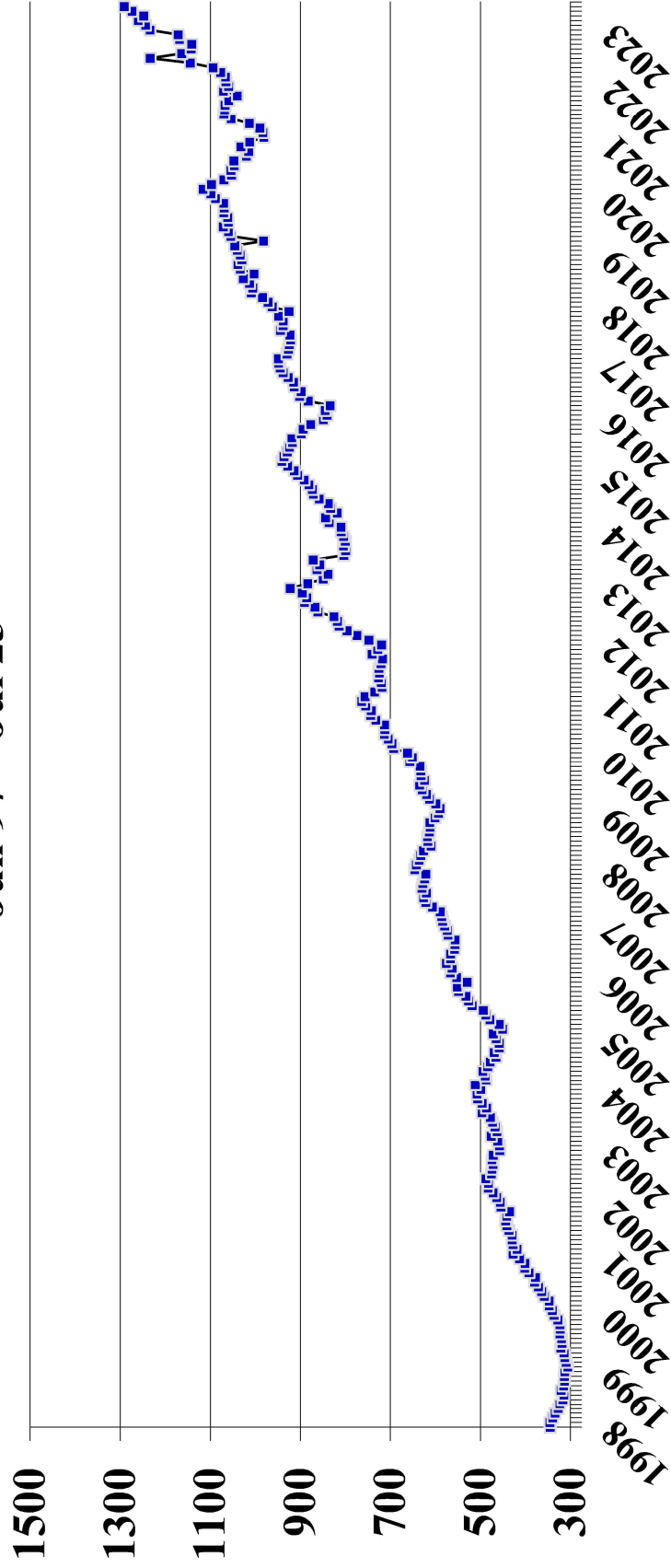
Fresno City Employees H & W Trust
Jul 23 – Jun 24





Average Cost Per Participant 12 Month Rolling Average

Fresno City Employees H & W Trust
Jun 97 – Jul 23



FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST
FINANCIAL ANALYSIS FOR MEDICAL, VISION AND PRESCRIPTION DRUG
ONE MONTH JULY 31, 2023

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN/(LOSS)	YTD GAIN/(LOSS)
ACTIVES								
PPO Contributing	2,651	\$ 1,372.41	\$ 126.12	\$ 1,498.53	\$ 1,428.00	\$ 3.42	\$ (67.11)	\$ (177,908.61)
PPO Non-Cont 35	1,158	\$ 406.25	\$ 126.12	\$ 532.37	\$ 1,000.00	\$ 3.42	\$ 471.05	\$ 545,475.90
PPO Non-Cont 25	43	\$ 35.54	\$ 126.12	\$ 161.66	\$ 1,142.00	\$ 3.42	\$ 983.76	\$ 42,301.68
TOTAL (a)	3852	\$ 1,067.04	\$ 126.12	\$ 1,193.16	\$ 1,296.14	\$ 3.42	\$ 106.40	\$ 409,868.97
RETIREES								
PPO Plan	175	\$ 1,634.67	\$ 126.12	\$ 1,760.79	\$ 1,428.00	\$ 3.42	\$ (329.37)	\$ (57,639.33)
TOTAL	175	\$ 1,634.67	\$ 126.12	\$ 1,760.79	\$ 1,428.00	\$ 3.42	\$ (329.37)	\$ (57,639.33)
COBRA								
PPO Plan	5	\$ 2,131.66	\$ 126.12	\$ 2,257.78	\$ 1,456.56	\$ 3.42	\$ (797.80)	\$ (3,989.00)
TOTAL	5	\$ 2,131.66	\$ 126.12	\$ 2,257.78	\$ 1,456.56	\$ 3.42	\$ (797.80)	\$ (3,989.00)
MEDICARE SUPP								
PPO Plan	159	\$ 1,019.54	\$ 29.54	\$ 1,049.08	\$ 830.00	\$ 3.42	\$ (215.66)	\$ (34,289.94)
TOTAL	159	\$ 1,019.54	\$ 29.54	\$ 1,049.08	\$ 830.00	\$ 3.42	\$ (215.66)	\$ (34,289.94)
SELF-PAY								
PPO Plan	22	\$ 869.71	\$ 126.12	\$ 995.83	\$ 1,700.00	\$ 3.42	\$ 707.59	\$ 15,566.98
TOTAL	22	\$ 869.71	\$ 126.12	\$ 995.83	\$ 1,700.00	\$ 3.42	\$ 707.59	\$ 15,566.98
Stop-Loss Reimbursement							\$ -	
Prescription Drug Rebates								\$ 1,088,000.64
TOTAL								\$ 1,417,518.32

NOTES:

Claims Costs and Census Count represent average per month over the reporting period.
Fixed Costs include all plan costs for Blue Shield, Halcyon, PhysMetrics, Optum, HealthComp, Rael & Letson, Moss Law Firm, EyeMed, EPIC and HCC Life Insurance.
Interest revenue is based upon \$14,400 per month, and has been entirely allocated to the above benefits.
Rates are calculated on an average basis over the reporting period.
(a) Total Claims Cost and Rate are based upon a weighted average of contributing and non-contributing.

FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST

FINANCIAL ANALYSIS FOR DENTAL ONE MONTH JULY 31, 2023

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN/(LOSS)	YTD GAIN/(LOSS)
Delta PPO	4078	\$ 60.16	\$ 5.60	\$ 65.76	\$ 99.00		\$ 33.24	\$ 135,552.72
PUD HMO	331	\$ -	\$ 43.18	\$ 43.18	\$ 99.00		\$ 55.82	\$ 18,476.42
TOTAL								\$ 154,029.14

NOTES:

Claims Costs and Census Count represent average per month over the reporting period.

All interest revenue has been allocated to Medical.

Rates are calculated on an average basis over the reporting period.

FRESNO CITY EMPLOYEES
HEALTH & WELFARE TRUST
SPECIFIC STOP LOSS
THROUGH 5/31/2023

INCURRED: 07/01/22 - 5/31/2023
PAID: 07/01/22 THRU: 5/31/2023

DEDUCTIBLE: \$175k, \$350k & \$550k
CARRIER: HCC Insurance Company

OVER \$550,000.00

MEMBER	NET PAID	CLAIM AMOUNT
15	\$2,243,478.53	\$1,693,478.53
1	\$741,632.66	\$191,632.66
7	\$598,766.74	\$48,766.74
	\$3,583,877.93	\$1,933,877.93

50% OVER \$250,000.00

MEMBER	NET PAID	STILL TO MEET
17	\$200,205.05	\$349,794.95
2	\$426,590.32	\$123,409.68
3	\$353,311.88	\$196,688.12
4	\$193,036.81	\$356,963.19
5	\$415,953.76	\$134,046.24
6	\$450,742.37	\$99,257.63
8	\$333,604.85	\$216,395.15
9	\$297,034.37	\$252,965.63
10	\$330,740.44	\$219,259.56
11	\$304,036.06	\$245,963.94
12	\$324,229.78	\$225,770.22
13	\$460,291.79	\$89,708.21
14	\$333,730.88	\$216,269.12
16	\$202,368.68	\$347,631.32
18	\$209,097.86	\$340,902.14
19	\$195,648.85	\$354,351.15
20	\$328,387.23	\$221,612.77
21	\$317,989.65	\$232,010.35
22	\$234,982.83	\$315,017.17
23	\$290,440.81	\$259,559.19

	\$6,202,424.27	\$4,797,575.73
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PREMIUM

DEDUCTIBLE	PER MEMBER	PREMIUM	CLAIMS OVER DEDUCTIBLE	SAVINGS/(LOSS)
175,000	\$ 146.80	\$ 6,226,962.40	\$ 5,761,302.20	\$ (465,660.20)
350,000	\$ 75.09	\$ 3,185,167.62	\$ 2,890,768.05	\$ (294,399.57)
550,000	\$ 40.69	\$ 1,725,988.42	\$ 2,083,877.93	\$ 357,889.51

PRIOR YEAR RESULTS

FISCAL YEAR	MEMBERS OVER \$175K	SAVINGS/(LOSS) \$500 DEDUCTIBLE	SAVINGS/(LOSS) \$350 DEDUCTIBLE	SAVINGS/(LOSS) \$175 DEDUCTIBLE
2008/2009	11	\$ 298,037.47	\$ 660,094.16	\$ 696,657.85
2009/2010	7	\$ 571,249.08	\$ 901,645.80	\$ 2,451,452.16
2010/2011	12	\$ 392,141.96	\$ 562,653.55	\$ 1,543,342.62
2011/2012	4	\$ 690,024.10	\$ 1,115,261.30	\$ 3,286,763.75
2012/2013	11	\$ 892,384.76	\$ 1,450,290.57	\$ 3,807,297.67
2013/2014	11	\$ 546,018.60	\$ 941,346.55	\$ 3,782,202.62
2014/2015	13	\$ 324,590.15	\$ 264,268.88	\$ 374,381.62
2015/2016	14	\$ 2,588,355.84	\$ 2,919,146.55	\$ 3,042,900.18
2016/2017	15	\$ (618,495.03)	\$ (1,101,491.19)	\$ (1,626,992.21)
2017/2018	23	\$ (808,434.00)	\$ (1,099,684.13)	\$ (1,999,825.30)
2018/2019	27	\$ (717,892.65)	\$ (696,340.65)	\$ (258,654.91)
2019/2020	29	\$ (403,675.83)	\$ 34,344.25	\$ 231,492.59
2020/2021	23	\$ 3,553.03	\$ 36,225.35	\$ (1,104,531.07)
2021/2022	23	\$ 1,829,245.00	\$ 1,719,923.64	\$ 1,675,827.25
TOTAL	223	\$ 5,587,102.48	\$ 7,707,684.63	\$ 15,902,314.82

Current Outstanding Submission
As of May 31, 2023

\$ 2,011,230.81

FRESNO CITY EMPLOYEES
HEALTH & WELFARE TRUST
SPECIFIC STOP LOSS
THROUGH 6/30/2023

INCURRED: 07/01/22 - 6/30/2023
PAID: 07/01/22 THRU: 6/30/2023

DEDUCTIBLE: \$175k, \$350k & \$550k
CARRIER: HCC Insurance Company

OVER \$550,000.00

MEMBER	NET PAID	CLAIM AMOUNT
15	\$2,386,330.36	\$1,836,330.36
1	\$769,726.81	\$219,726.81
3	\$944,450.61	\$394,450.61
7	\$600,709.44	\$50,709.44
	\$4,701,217.22	\$2,501,217.22

50% OVER \$250,000.00

MEMBER	NET PAID	STILL TO MEET
17	\$251,831.40	\$298,168.60
2	\$482,600.72	\$67,399.28
24	\$205,836.43	\$344,163.57
4	\$193,036.81	\$356,963.19
5	\$452,645.99	\$97,354.01
6	\$497,643.07	\$52,356.93
8	\$335,088.85	\$214,911.15
9	\$309,004.51	\$240,995.49
10	\$355,079.03	\$194,920.97
11	\$308,101.54	\$241,898.46
12	\$327,813.67	\$222,186.33
13	\$480,451.18	\$69,548.82
14	\$390,669.38	\$159,330.62
16	\$202,368.68	\$347,631.32
18	\$210,954.43	\$339,045.57
19	\$209,431.98	\$340,568.02
20	\$329,639.64	\$220,360.36
21	\$400,440.50	\$149,559.50
22	\$236,305.17	\$313,694.83
23	\$290,613.50	\$259,386.50
25	\$156,362.89	\$393,637.11
26	\$208,976.51	\$410,234.9

	\$6,834,895.88	\$5,265,104.12
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PREMIUM

DEDUCTIBLE	PER MEMBER	PREMIUM	CLAIMS OVER DEDUCTIBLE	SAVINGS/(LOSS)
175,000	\$ 146.80	\$ 6,820,181.20	\$ 7,004,750.21	\$ 184,569.01
350,000	\$ 75.09	\$ 3,488,606.31	\$ 3,910,747.09	\$ 422,140.78
550,000	\$ 40.69	\$ 1,890,416.71	\$ 2,701,217.22	\$ 810,800.51

PRIOR YEAR RESULTS

FISCAL YEAR	MEMBERS OVER \$175K	SAVINGS/(LOSS) \$500 DEDUCTIBLE	SAVINGS/(LOSS) \$350 DEDUCTIBLE	SAVINGS/(LOSS) \$175 DEDUCTIBLE
2008/2009	11	\$ 298,037.47	\$ 660,094.16	\$ 696,657.85
2009/2010	7	\$ 571,249.08	\$ 901,645.80	\$ 2,451,452.16
2010/2011	12	\$ 392,141.96	\$ 562,653.55	\$ 1,543,342.62
2011/2012	4	\$ 690,024.10	\$ 1,115,261.30	\$ 3,286,763.75
2012/2013	11	\$ 892,384.76	\$ 1,450,290.57	\$ 3,807,297.67
2013/2014	11	\$ 546,018.60	\$ 941,346.55	\$ 3,782,202.62
2014/2015	13	\$ 324,590.15	\$ 264,268.88	\$ 374,381.62
2015/2016	14	\$ 2,588,355.84	\$ 2,919,146.55	\$ 3,042,900.18
2016/2017	15	\$ (618,495.03)	\$ (1,101,491.19)	\$ (1,626,992.21)
2017/2018	23	\$ (808,434.00)	\$ (1,099,684.13)	\$ (1,999,825.30)
2018/2019	27	\$ (717,892.65)	\$ (696,340.65)	\$ (258,654.91)
2019/2020	29	\$ (403,675.83)	\$ 34,344.25	\$ 231,492.59
2020/2021	23	\$ 3,553.03	\$ 36,225.35	\$ (1,104,531.07)
2021/2022	23	\$ 1,829,245.00	\$ 1,719,923.64	\$ 1,675,827.25
TOTAL	223	\$ 5,587,102.48	\$ 7,707,684.63	\$ 15,902,314.82

Current Outstanding Submission

As of June 30, 2023 \$ 1,885,111.19

FRESNO CITY EMPLOYEES
HEALTH & WELFARE TRUST
SPECIFIC STOP LOSS
THROUGH 7/31/2023

INCURRED: 07/01/22 - 6/30/2023
PAID: 07/01/22 THRU: 7/31/2023

DEDUCTIBLE: \$175k, \$350k & \$550k
CARRIER: HCC Insurance Company

OVER \$550,000.00

MEMBER	NET PAID	CLAIM AMOUNT
15	\$2,436,067.86	\$1,886,067.86
1	\$858,401.05	\$308,401.05
3	\$949,232.59	\$399,232.59
7	\$627,548.21	\$77,548.21
6	\$593,231.11	\$43,231.11
	\$5,464,480.82	\$2,714,480.82

50% OVER \$250,000.00

MEMBER	NET PAID	STILL TO MEET
17	\$252,613.30	\$297,386.70
2	\$530,237.01	\$19,762.99
24	\$239,555.28	\$310,444.72
4	\$193,036.81	\$356,963.19
5	\$455,161.55	\$94,838.45
8	\$335,088.85	\$214,911.15
9	\$320,403.55	\$229,596.45
10	\$355,574.08	\$194,425.92
11	\$308,101.54	\$241,898.46
12	\$340,478.78	\$209,521.22
13	\$528,157.98	\$21,842.02
14	\$394,154.13	\$155,845.87
16	\$202,368.68	\$347,631.32
18	\$211,054.43	\$338,945.57
19	\$209,934.35	\$340,065.65
20	\$332,760.05	\$217,239.95
21	\$499,777.59	\$50,222.41
22	\$237,196.60	\$312,803.40
23	\$293,991.71	\$256,008.29
25	\$205,718.45	\$344,281.55
26	\$205,243.50	\$44,756.5
	\$6,650,608.22	\$4,899,391.78

PREMIUM

DEDUCTIBLE	PER MEMBER	PREMIUM	CLAIMS OVER DEDUCTIBLE	SAVINGS/(LOSS)
175,000	\$ 146.80	\$ 6,820,181.20	\$ 7,565,089.04	\$ 744,907.84
350,000	\$ 75.09	\$ 3,488,606.31	\$ 4,377,543.16	\$ 888,936.85
550,000	\$ 40.69	\$ 1,890,416.71	\$ 3,022,875.81	\$ 1,132,459.10

PRIOR YEAR RESULTS

FISCAL YEAR	MEMBERS OVER \$175K	SAVINGS/(LOSS) \$500 DEDUCTIBLE	SAVINGS/(LOSS) \$350 DEDUCTIBLE	SAVINGS/(LOSS) \$175 DEDUCTIBLE
2008/2009	11	\$ 298,037.47	\$ 660,094.16	\$ 696,657.85
2009/2010	7	\$ 571,249.08	\$ 901,645.80	\$ 2,451,452.16
2010/2011	12	\$ 392,141.96	\$ 562,653.55	\$ 1,543,342.62
2011/2012	4	\$ 690,024.10	\$ 1,115,261.30	\$ 3,286,763.75
2012/2013	11	\$ 892,384.76	\$ 1,450,290.57	\$ 3,807,297.67
2013/2014	11	\$ 546,018.60	\$ 941,346.55	\$ 3,782,202.62
2014/2015	13	\$ 324,590.15	\$ 264,268.88	\$ 374,381.62
2015/2016	14	\$ 2,588,355.84	\$ 2,919,146.55	\$ 3,042,900.18
2016/2017	15	\$ (618,495.03)	\$ (1,101,491.19)	\$ (1,626,992.21)
2017/2018	23	\$ (808,434.00)	\$ (1,099,684.13)	\$ (1,999,825.30)
2018/2019	27	\$ (717,892.65)	\$ (696,340.65)	\$ (258,654.91)
2019/2020	29	\$ (403,675.83)	\$ 34,344.25	\$ 231,492.59
2020/2021	23	\$ 3,553.03	\$ 36,225.35	\$ (1,104,531.07)
2021/2022	23	\$ 1,829,245.00	\$ 1,719,923.64	\$ 1,675,827.25
TOTAL	223	\$ 5,587,102.48	\$ 7,707,684.63	\$ 15,902,314.82

Current Outstanding Submission

As of July 31, 2023 \$ 2,630,083.81

SPECIFIC STOP LOSS
THROUGH 7/31/2023

DEDUCTIBLE: \$175k, \$350k & \$550k
CARRIER: HCC Insurance Company

MEMBER	NET PAID	CLAIM AMOUNT
	\$0.00	\$0.00

[illegible]

DEDUCTIBLE	PER MEMBER	PREMIUM	CLAIMS OVER DEDUCTIBLE	SAVINGS/(LOSS)
175,000	\$ 176.20	\$ 712,200.40	-	\$ (712,200.40)
350,000	\$ 90.13	\$ 364,305.46	-	\$ (364,305.46)
550,000	\$ 48.84	\$ 197,411.28	-	\$ (197,411.28)

FISCAL YEAR	MEMBERS OVER \$175K	SAVINGS/(LOSS) \$500 DEDUCTIBLE	SAVINGS/(LOSS) \$350 DEDUCTIBLE	SAVINGS/(LOSS) \$175 DEDUCTIBLE
2008/2009	11	\$ 298,037.47	\$ 660,094.16	\$ 696,657.85
2009/2010	7	\$ 571,249.08	\$ 901,645.80	\$ 2,451,452.16
2010/2011	12	\$ 392,141.96	\$ 562,653.55	\$ 1,543,342.62
2011/2012	4	\$ 690,024.10	\$ 1,115,261.30	\$ 3,286,763.75
2012/2013	11	\$ 892,384.76	\$ 1,450,290.57	\$ 3,807,297.67
2013/2014	11	\$ 546,018.60	\$ 941,346.55	\$ 3,782,202.62
2014/2015	13	\$ 324,590.15	\$ 264,268.88	\$ 374,381.62
2015/2016	14	\$ 2,588,355.84	\$ 2,919,146.55	\$ 3,042,900.18
2016/2017	15	\$ (618,495.03)	\$ (1,101,491.19)	\$ (1,626,992.21)
2017/2018	23	\$ (808,434.00)	\$ (1,099,684.13)	\$ (1,999,825.30)
2018/2019	27	\$ (717,892.65)	\$ (696,340.65)	\$ (258,654.91)
2019/2020	29	\$ (403,675.83)	\$ 34,344.25	\$ 231,492.59
2020/2021	23	\$ 3,553.03	\$ 36,225.35	\$ (1,104,531.07)
2021/2022	23	\$ 1,829,245.00	\$ 1,719,923.64	\$ 1,675,827.25
TOTAL	223	\$ 7,707,102.48	\$ 15,902,314.82	

\$

Paid Claims Lag Time Analysis by Input Date

INCURRED: 01/01/1990 - 05/31/2023 | PAID: 05/01/2023 - 05/31/2023

FRESNO CITY EMP H&W TRUST Summary												
Range of Days Lagged	Incurred Date to Input Date			Input Date to Processed Date			Processed Date to Paid Date			Input Date to Paid Date		
	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total	% Cum
0 - 10	5,211	42.5 %	42.5 %	9,907	80.8 %	80.8 %	12,230	99.8 %	99.8 %	9,720	79.3 %	79.3 %
11 - 14	1,490	12.2 %	54.7 %	256	2.1 %	82.9 %	8	0.1 %	99.9 %	244	2.0 %	81.3 %
15 - 21	1,725	14.1 %	68.8 %	474	3.9 %	86.8 %	4	0.0 %	99.9 %	424	3.5 %	84.8 %
22 - 28	886	7.2 %	76.0 %	640	5.2 %	92.0 %	1	0.0 %	99.9 %	531	4.3 %	89.1 %
Over 28	2,942	24.0 %	100.0 %	977	8.0 %	100.0 %	11	0.1 %	100.0 %	1,335	10.9 %	100.0 %

Total # of claims: 12,254

Average days from incurred to input: 30.6

Average days from input to processed: 5.4

Average days from processed to paid: 3.6

Average days from input to paid: 9.1

Paid Claims Lag Time Analysis by Input Date

INCURRED: 01/01/1990 - 06/30/2023 | PAID: 06/01/2023 - 06/30/2023

FRESNO CITY EMP H&W TRUST Summary

Range of Days Lagged	Incurred Date to Input Date			Input Date to Processed Date			Processed Date to Paid Date			Input Date to Paid Date		
	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total	% Cum
0 - 10	4,904	38.8 %	38.8 %	7,162	56.6 %	56.6 %	12,596	99.6 %	99.6 %	7,062	55.8 %	55.8 %
11 - 14	1,284	10.2 %	48.9 %	104	0.8 %	57.4 %	15	0.1 %	99.7 %	115	0.9 %	56.7 %
15 - 21	1,672	13.2 %	62.1 %	727	5.7 %	63.2 %	2	0.0 %	99.7 %	277	2.2 %	58.9 %
22 - 28	951	7.5 %	69.7 %	2,105	16.6 %	79.8 %	14	0.1 %	99.8 %	1,703	13.5 %	72.4 %
Over 28	3,838	30.3 %	100.0 %	2,551	20.2 %	100.0 %	22	0.2 %	100.0 %	3,492	27.6 %	100.0 %

Total # of claims: 12,649**Average days from incurred to input: 59.5****Average days from input to processed: 13.1****Average days from processed to paid: 3.6****Average days from input to paid: 16.7**

Paid Claims Lag Time Analysis by Input Date

INCURRED: 01/01/1990 - 07/31/2023 | PAID: 07/01/2023 - 07/31/2023

FRESNO CITY EMP H&W TRUST Summary												
Range of Days Lagged	Incurred Date to Input Date			Input Date to Processed Date			Processed Date to Paid Date			Input Date to Paid Date		
	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total	% Cum
0 - 10	4,322	42.7 %	42.7 %	7,400	73.1 %	73.1 %	10,098	99.7 %	99.7 %	7,303	72.1 %	72.1 %
11 - 14	1,096	10.8 %	53.5 %	152	1.5 %	74.6 %	12	0.1 %	99.8 %	108	1.1 %	73.2 %
15 - 21	1,537	15.2 %	68.7 %	2,059	20.3 %	94.9 %	9	0.1 %	99.9 %	592	5.8 %	79.0 %
22 - 28	752	7.4 %	76.1 %	490	4.8 %	99.8 %	6	0.1 %	100.0 %	2,042	20.2 %	99.2 %
Over 28	2,419	23.9 %	100.0 %	25	0.2 %	100.0 %	1	0.0 %	100.0 %	81	0.8 %	100.0 %

Total # of claims: 10,126

Average days from incurred to input: 42.5

Average days from input to processed: 5.5

Average days from processed to paid: 3.5

Average days from input to paid: 8.9

ACTIVE CASES

8/4/23

	Case Number:	Opened	Status	Paid amount
1	200-5771-1	9/26/19	Active	\$40,834.60
2	200-5771-2	9/26/19	Active	\$25,276.40
3	200-6293-1	3/3/20	Active	\$117,154.00
4	200-6728-1	8/10/20	Active	\$3,485.62
5	200-7033-1	12/10/20	Active	\$874.52
6	200-7255-1	3/16/21	Active	\$4,292.99
7	200-7663-1	8/19/21	Active	\$9,519.58
8	200-7693-1	8/31/21	Active	\$7,105.54
9	200-7982-1	12/6/21	Active	\$691.56
10	200-7989-1	12/8/21	Active	\$26,545.81
11	200-8080-1	1/19/22	Active	\$1,028.41
12	200-8083-1	1/19/22	Active	\$98.41
13	200-8101-1	1/24/22	Active	\$176.50
14	200-8116-1	1/27/22	Active	\$615.76
15	200-8117-1	1/27/22	Active	\$215.41
16	200-8700-1	8/9/22	Active	\$2,104.96
17	200-8773-1	8/24/22	Active	\$2,411.38
18	200-8795-1	8/29/22	Active	\$1,285,753.28
19	200-8807-1	8/31/22	Active	\$1,656.76
20	200-8894-1	9/20/22	Active	\$648.69
21	200-9209-1	1/5/23	Active	\$568.44
22	200-9282-1	2/1/23	Active	\$2,312.43
23	200-9333-1	2/17/23	Active	\$9,549.96
24	200-9350-1	2/24/23	Active	\$36,145.72
25	20230616-001315	6/16/23	Active	\$740.92
26	20230621-001531	6/21/23	Active	\$507.30
27	20230403-000614	4/3/23	Active	\$3,882.24
28	20230605-000074	6/5/23	Active	\$4,357.75
29	20230708-027396	7/8/23	Active	\$6,339.57
30	20230708-015865	7/8/23	Active	\$549.22
31	20230518-000682	5/18/23	Active	\$0.00
32	20230406-001695	4/6/23	Active	\$686.39
33	20230407-001196	4/7/23	Active	\$11,927.97
34	20230502-000526	12/6/21	Active	\$691.56
35	20230605-000072	6/5/23	Active	\$2,608.71
36	20230719-001247	7/19/23	Active	\$0.00
37	20230502-001078	8/31/22	Active	\$1,656.76

Total: **\$1,613,015.12**

CLOSED CASES

Case Number:	Status	Closed date:	Lien Amount	Recovered Amt.
200-4990-1	Closed	1/25/23	\$24,467.20	\$8,000.00
200-9216-1	Closed	1/31/23	\$57.27	\$57.27
200-8516-1	Closed	2/21/23	\$20.00	\$20.00
200-9182-1	Closed	3/16/23	\$2,331.71	\$2,331.71
200-7688-1	Closed	3/27/23	\$4,044.07	\$3,645.00
200-3737-1	Closed	7/11/23	\$24,423.20	\$0.00
200-7618-1	Closed	6/29/23	\$18,761.24	\$18,761.24
Total:			\$74,104.69	\$32,815.22



Unlike any health benefits administrator.

Fresno City Employees Health & Welfare Trust

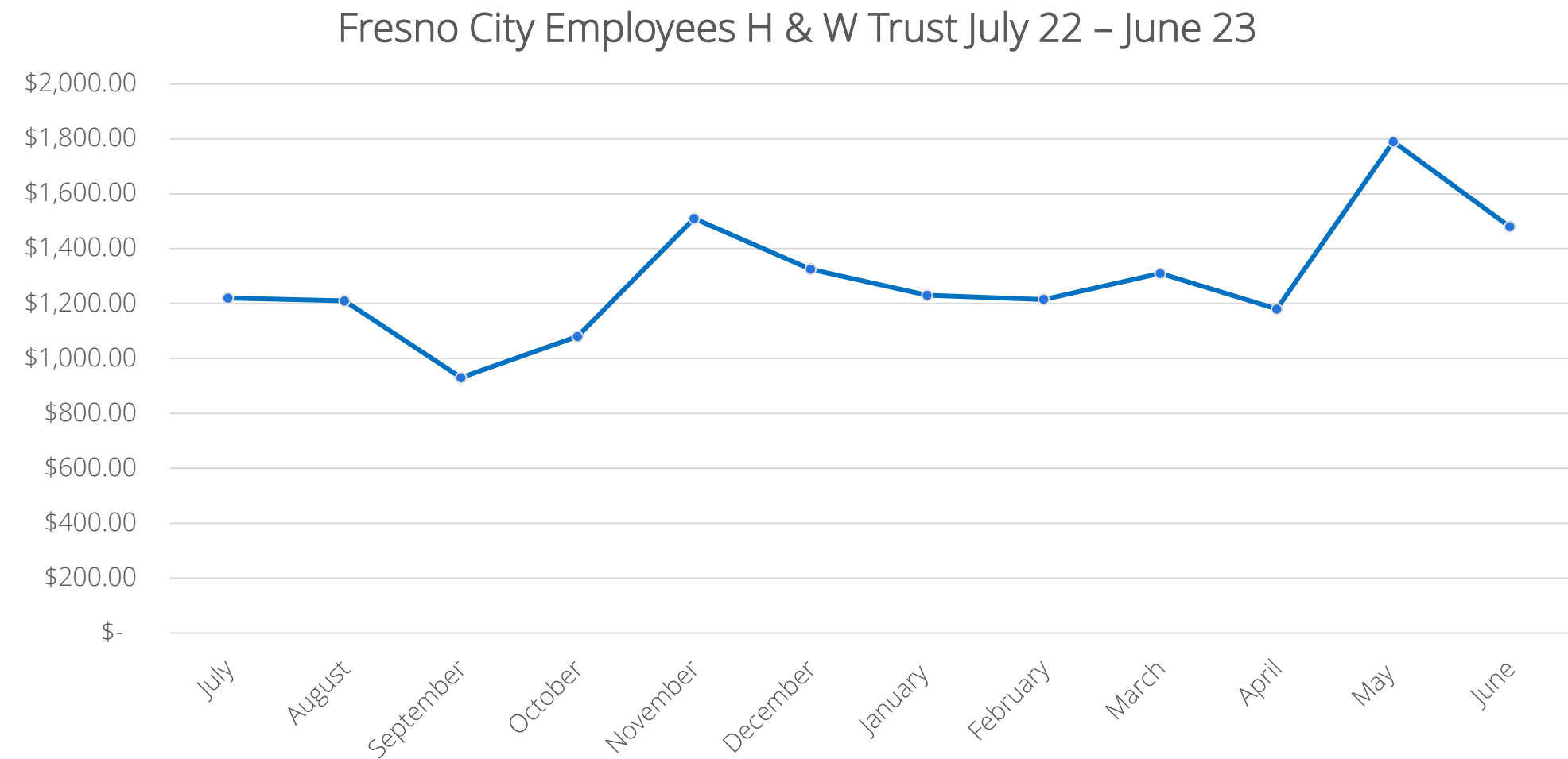
Board Meeting



Fresno City Employees
Health & Welfare Trust

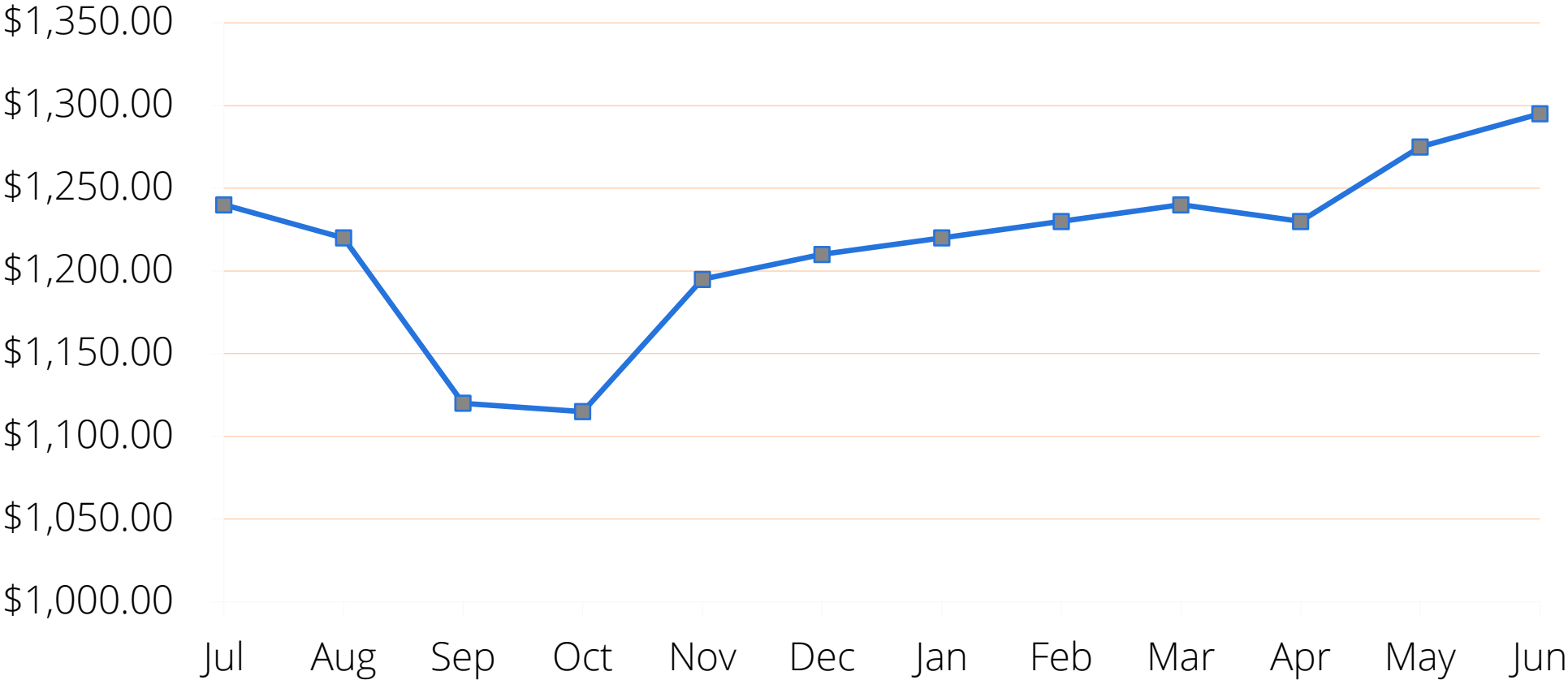
2022 / 2023
Year-End Review

Average Cost Per Participant Monthly



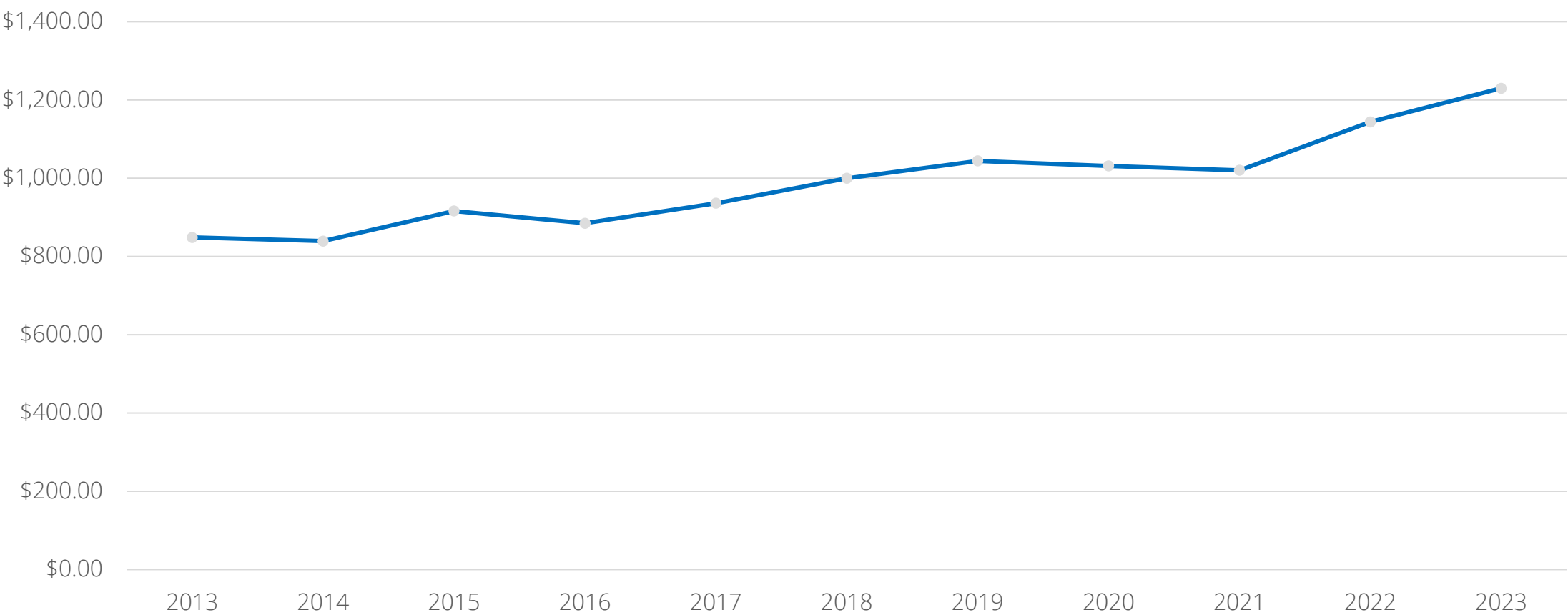
Average Cost Per Participant Year to Date

Fresno City Employees H & W Trust
Jul 22 – Jun 23



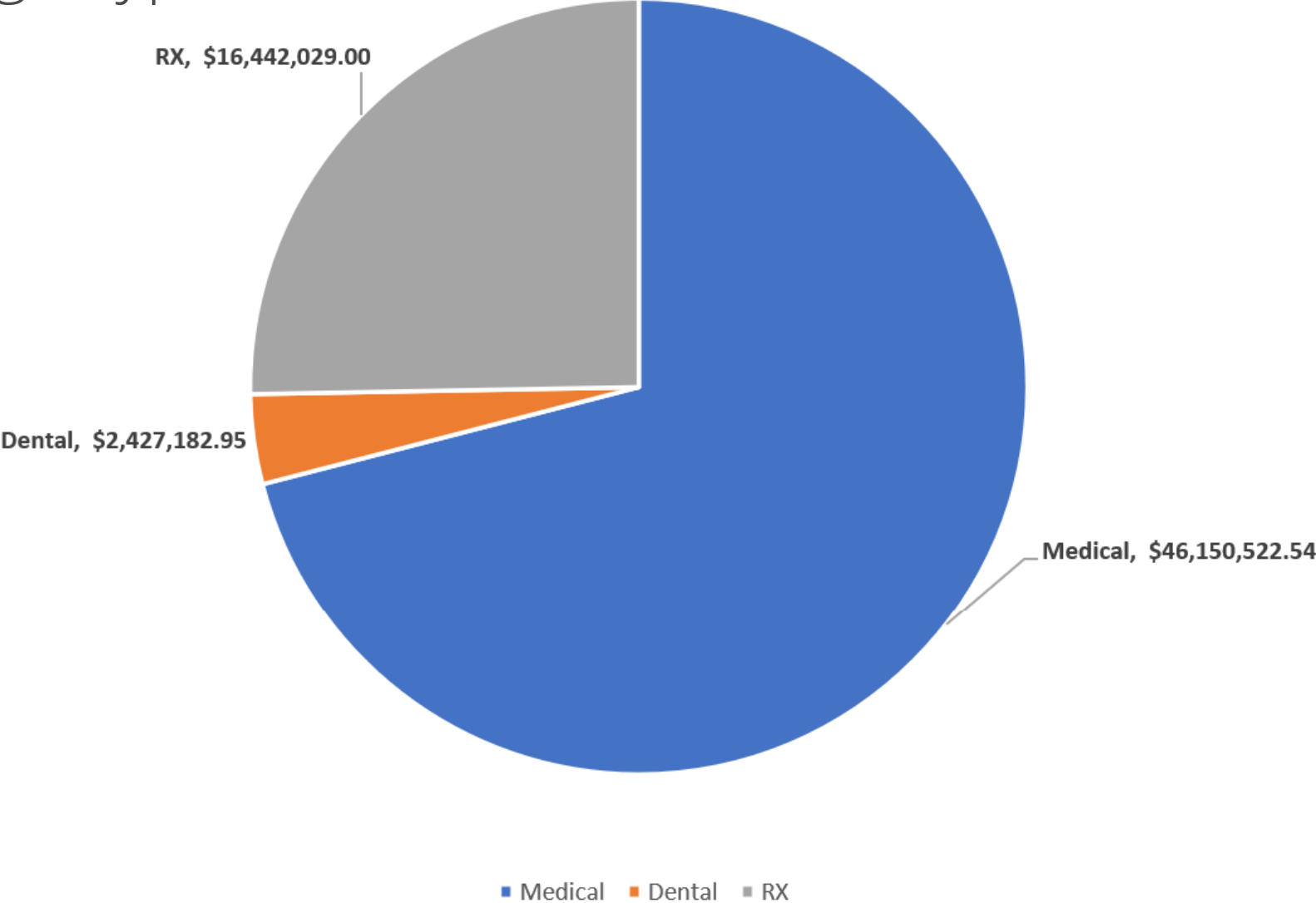
Average Cost Per 12 Month Rolling Average

Fresno City Employees H & W Trust
July 2022 – June 2023

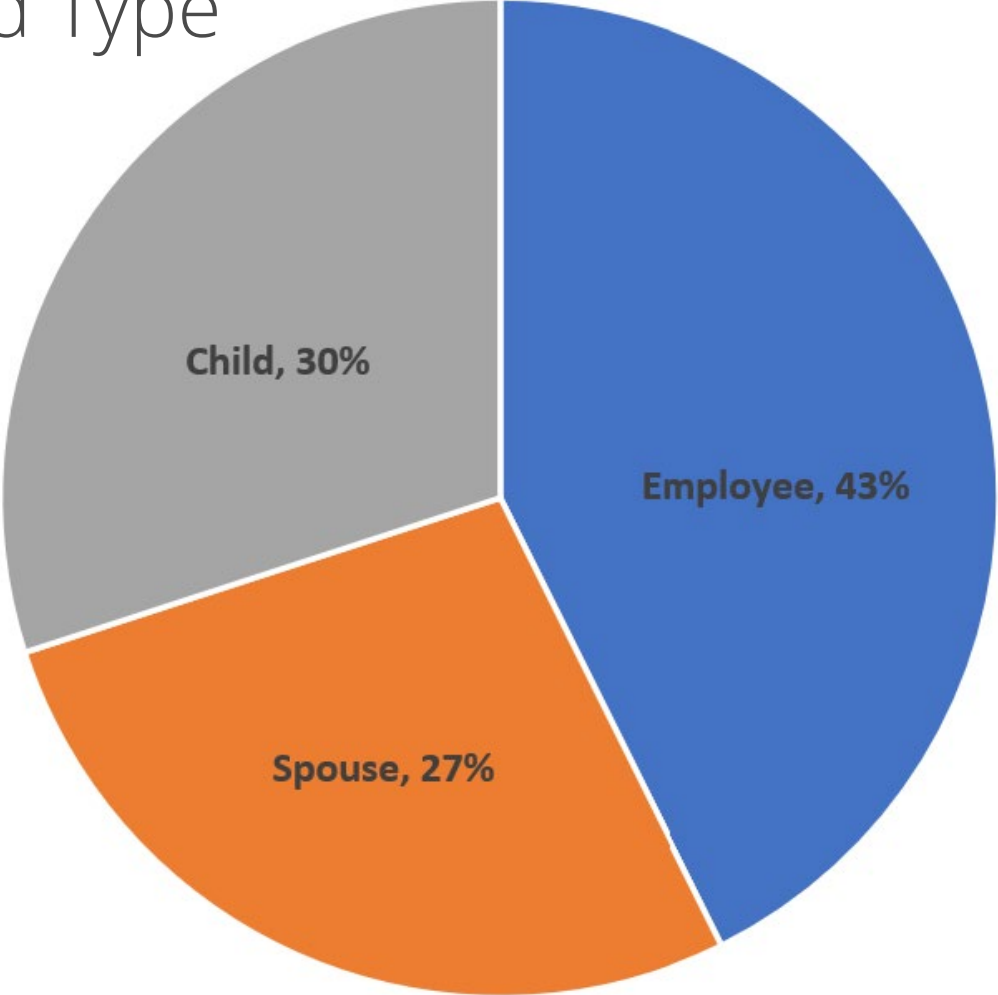


Claims by Coverage Type

Excludes PUD HMO

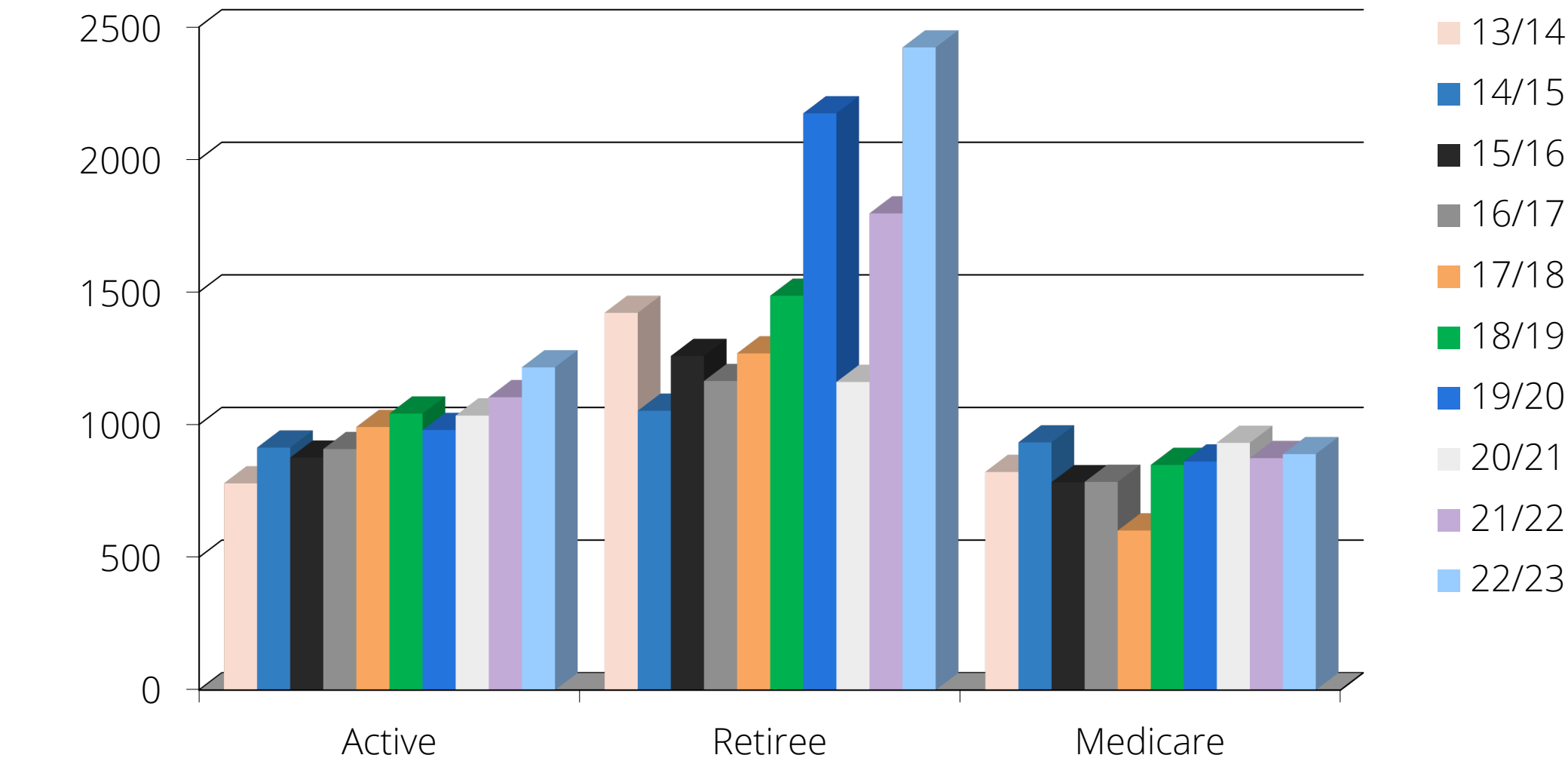


Medical Claims by Insured Type

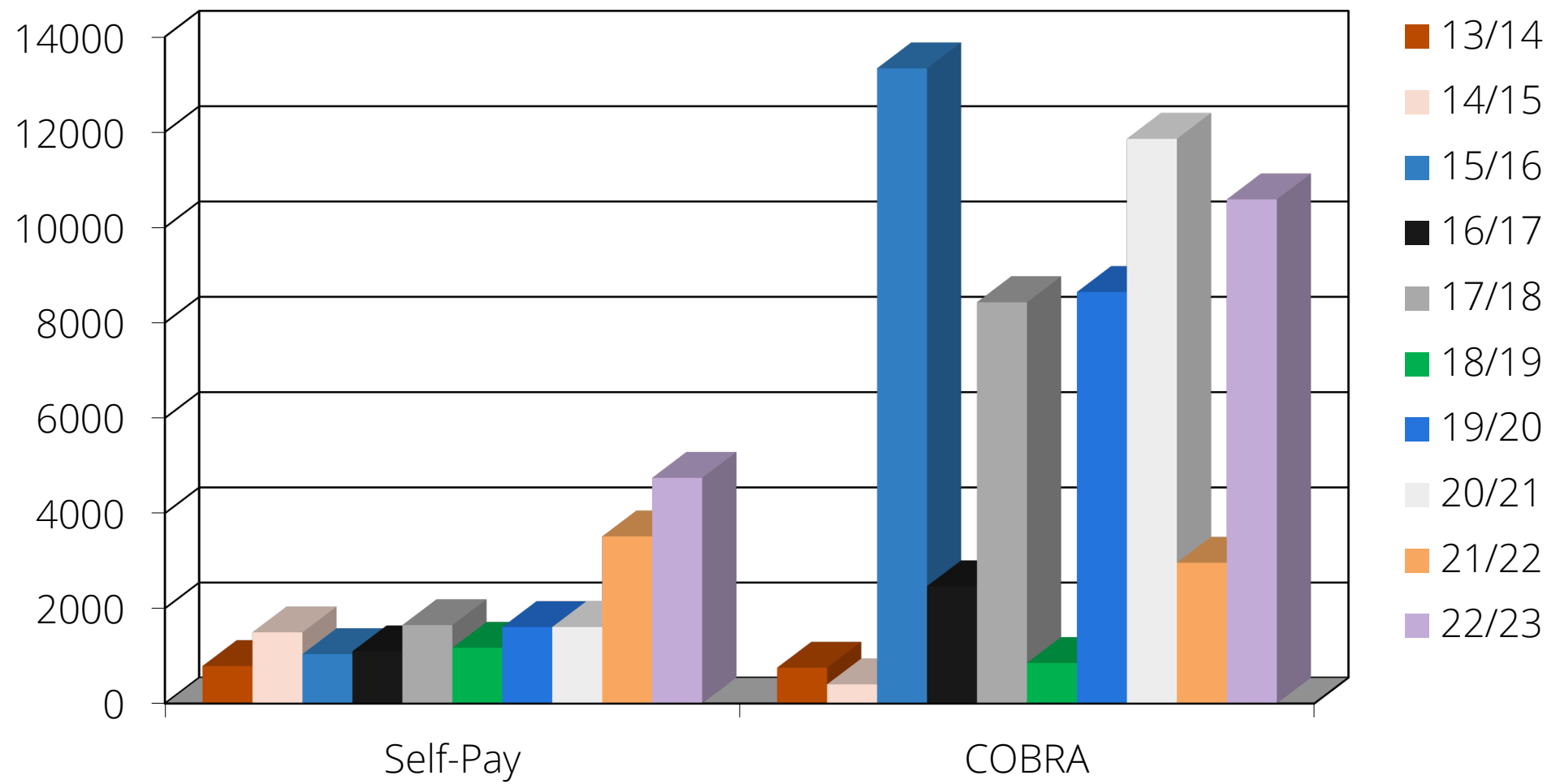


■ Employee ■ Spouse ■ Child

Average Monthly Cost – Medical, Vision, and Prescription Drugs



Average Monthly Cost – Medical, Vision, and Prescription Drug



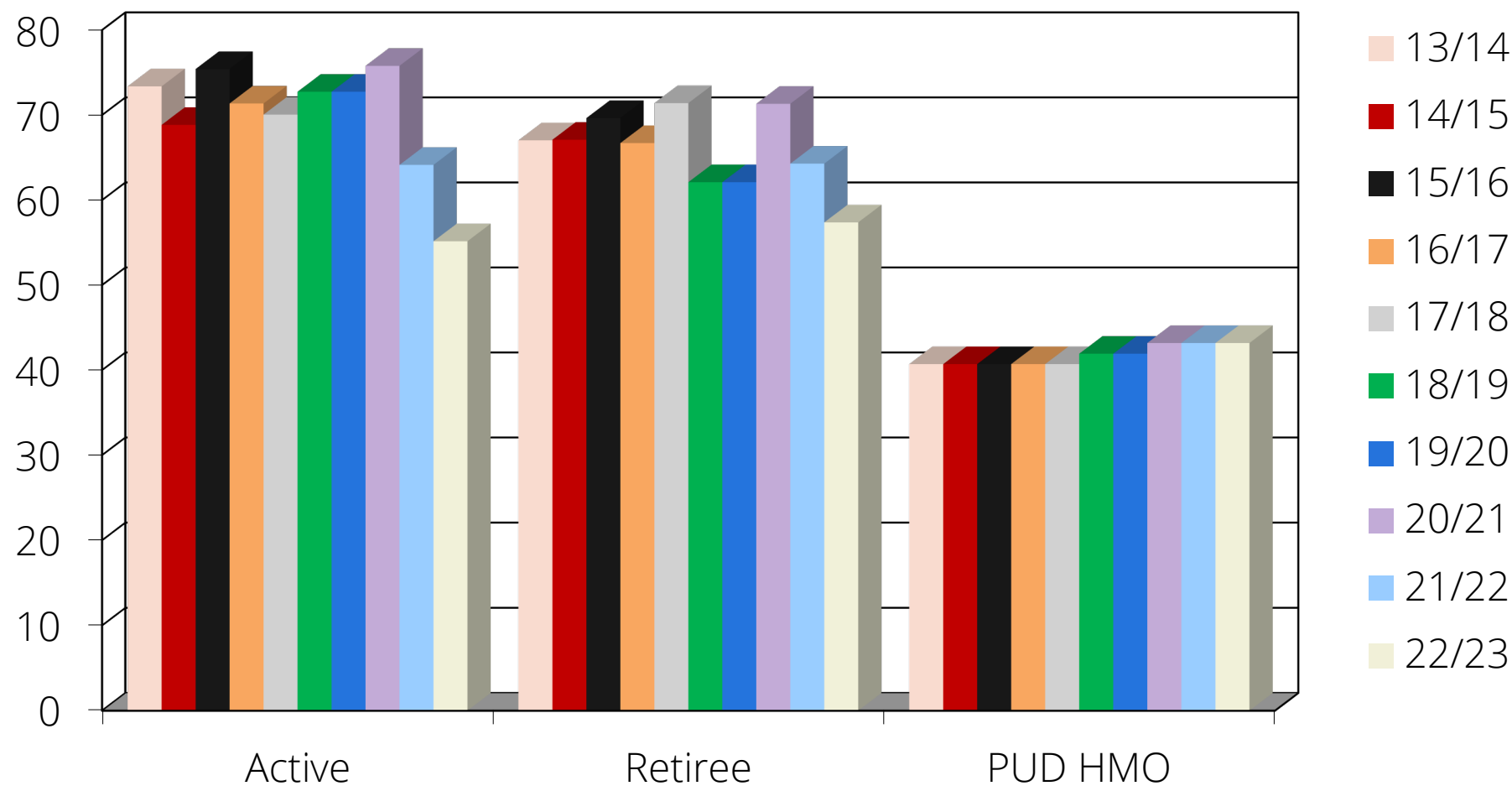
Average Paid Amount Per Medical Claim

13/14	\$189.82	(6.00%)
14/15	\$213.78	+12.60%
15/16	\$200.66	(9.30%)
16/17	\$192.86	(9.60%)
17/18	\$252.60	+30.90%
18/19	\$269.35	+6.20%
19/20	\$269.88	+0.20%
20/21	\$257.21	(4.70%)
21/22	\$272.89	+6.10%
22/23	\$347.94	+27.50%

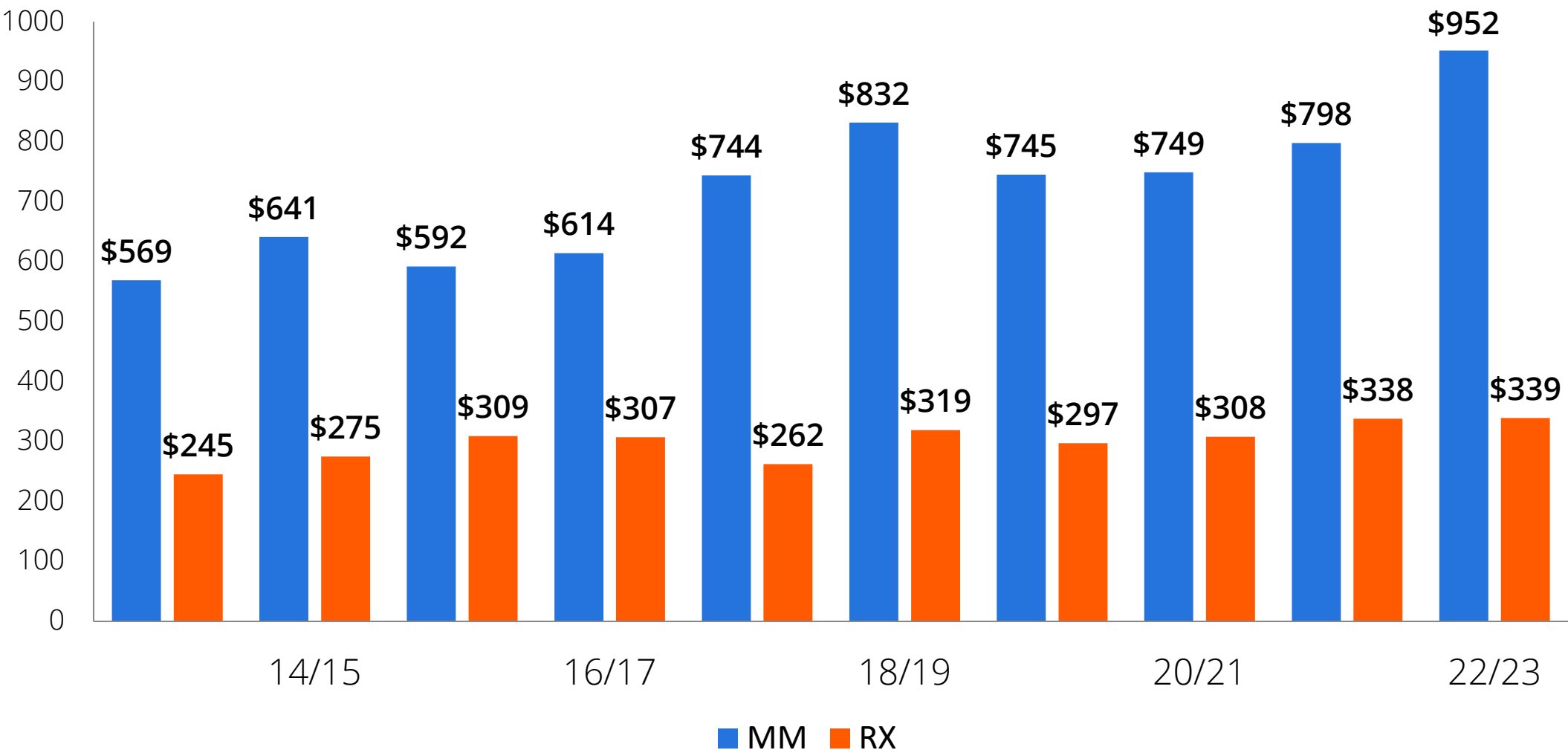
Average Number of Medical Claims PEPM

13/14	3.00	+2.1%
14/15	3.00	0.0%
15/16	2.95	(1.7%)
16/17	3.18	+7.8%
17/18	2.94	(7.6%)
18/19	3.00	+2.0%
19/20	2.76	+8.0%
20/21	2.91	+5.4%
21/22	2.94	+1.02%
22/23	2.74	-6.80%

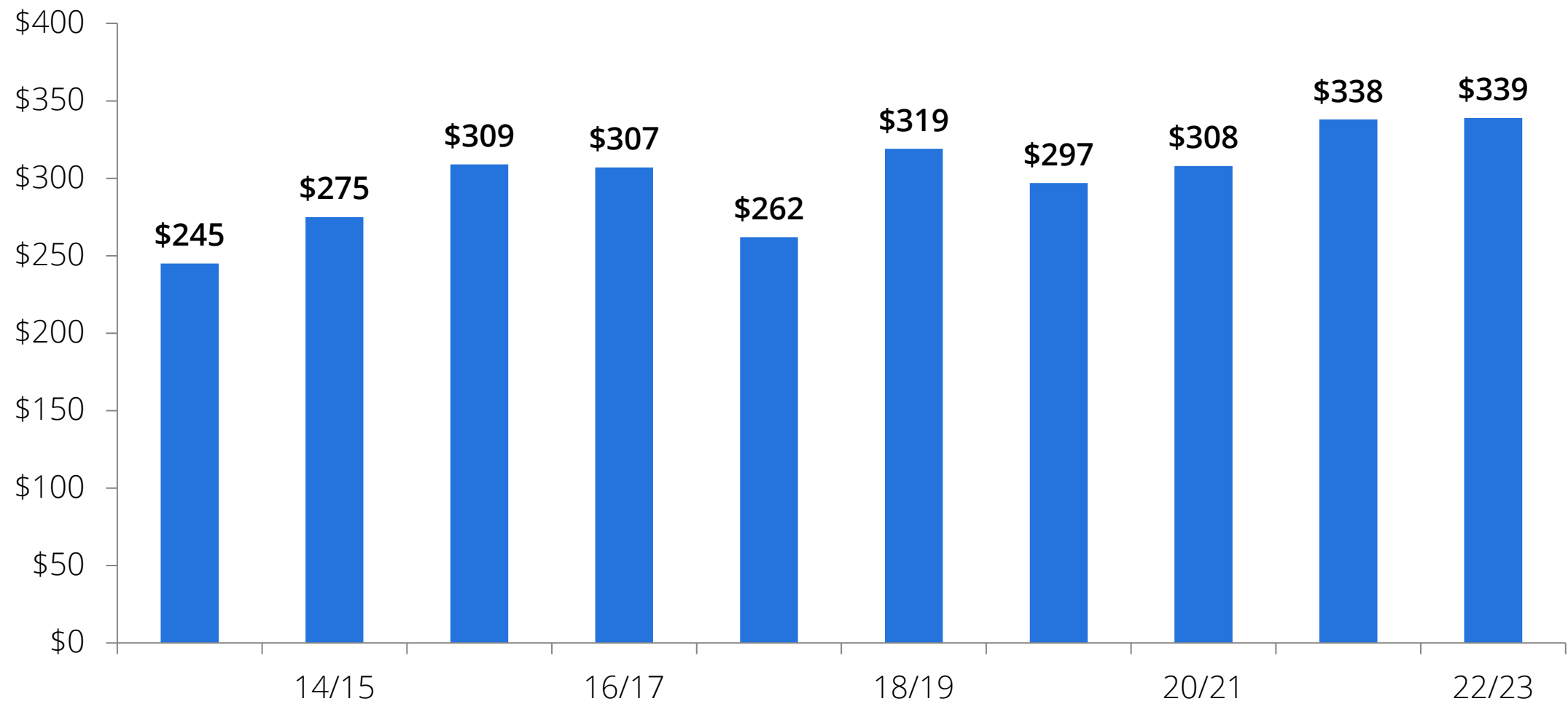
Average Monthly Cost - Dental



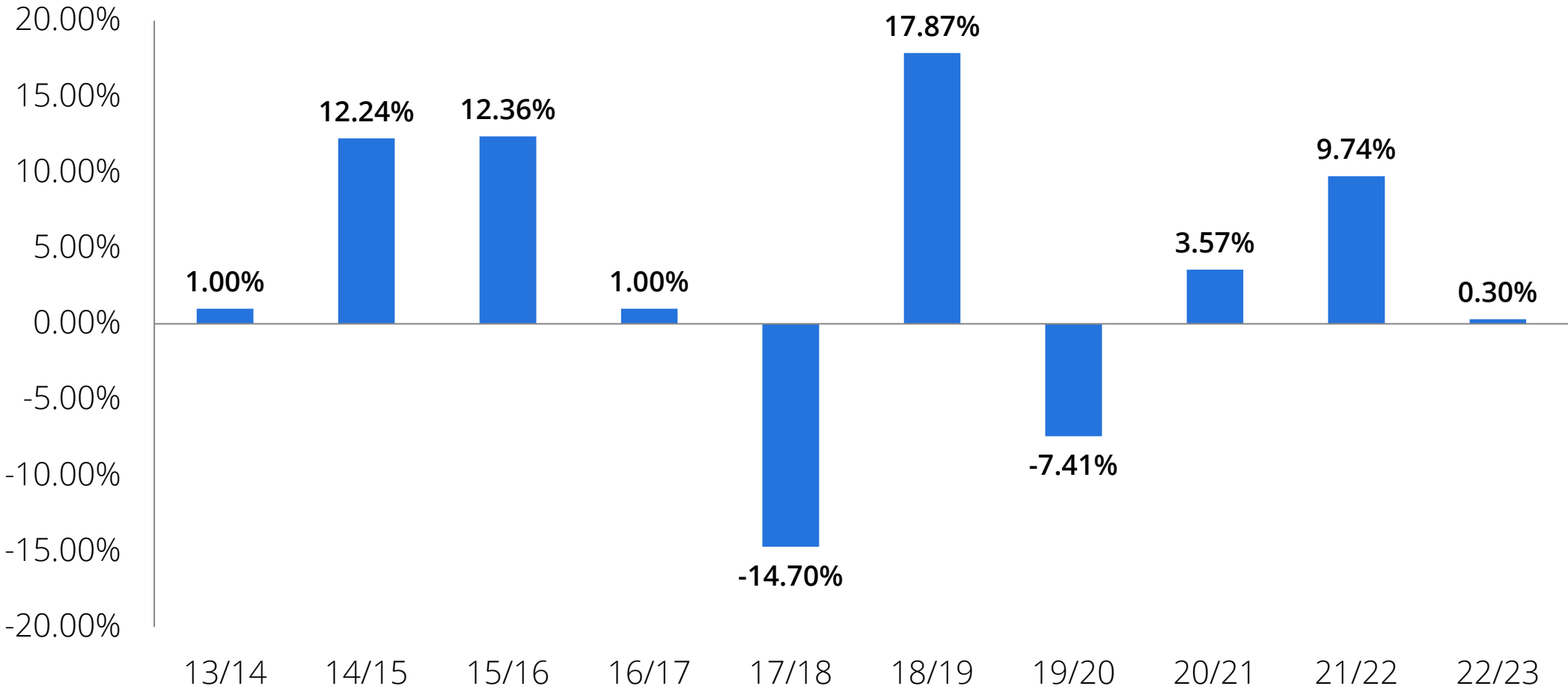
Medical / Prescription Drug Costs



Prescription Drug Costs

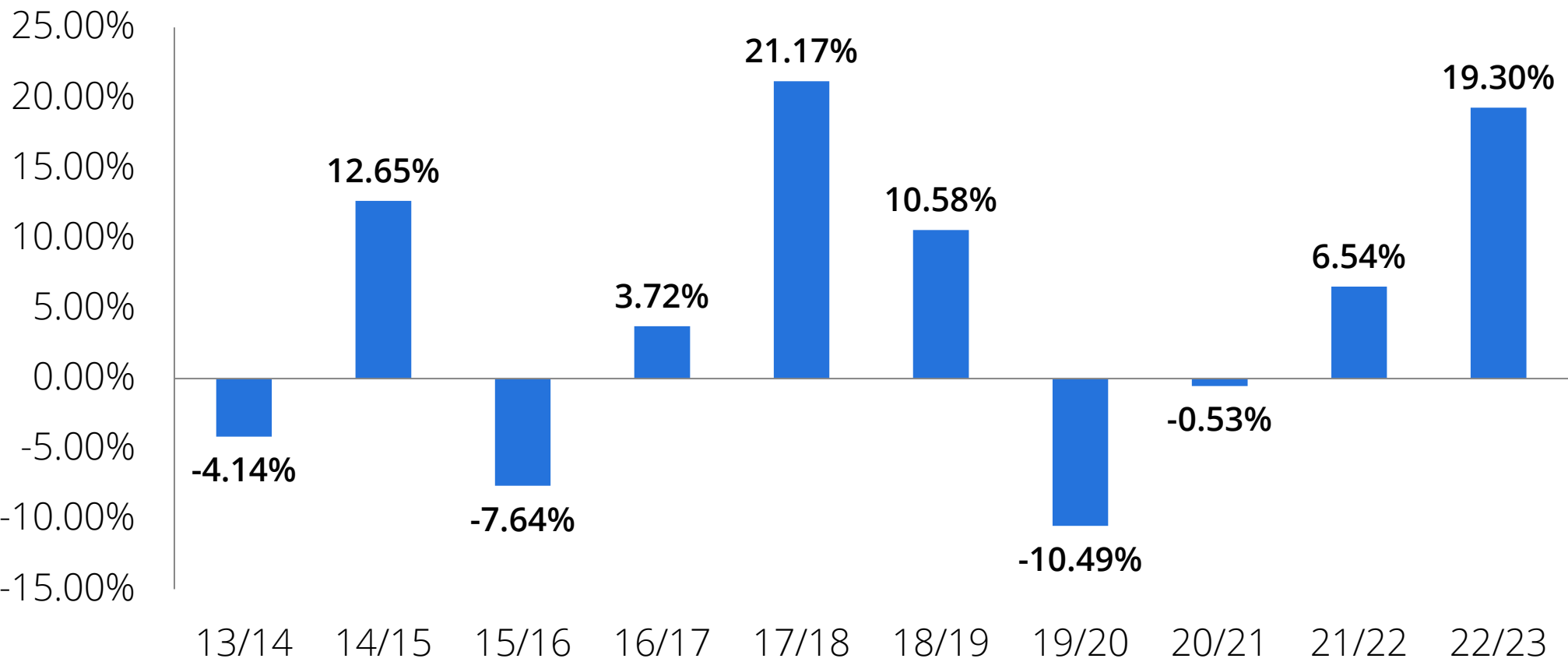


Prescription Drug Percentage Changes

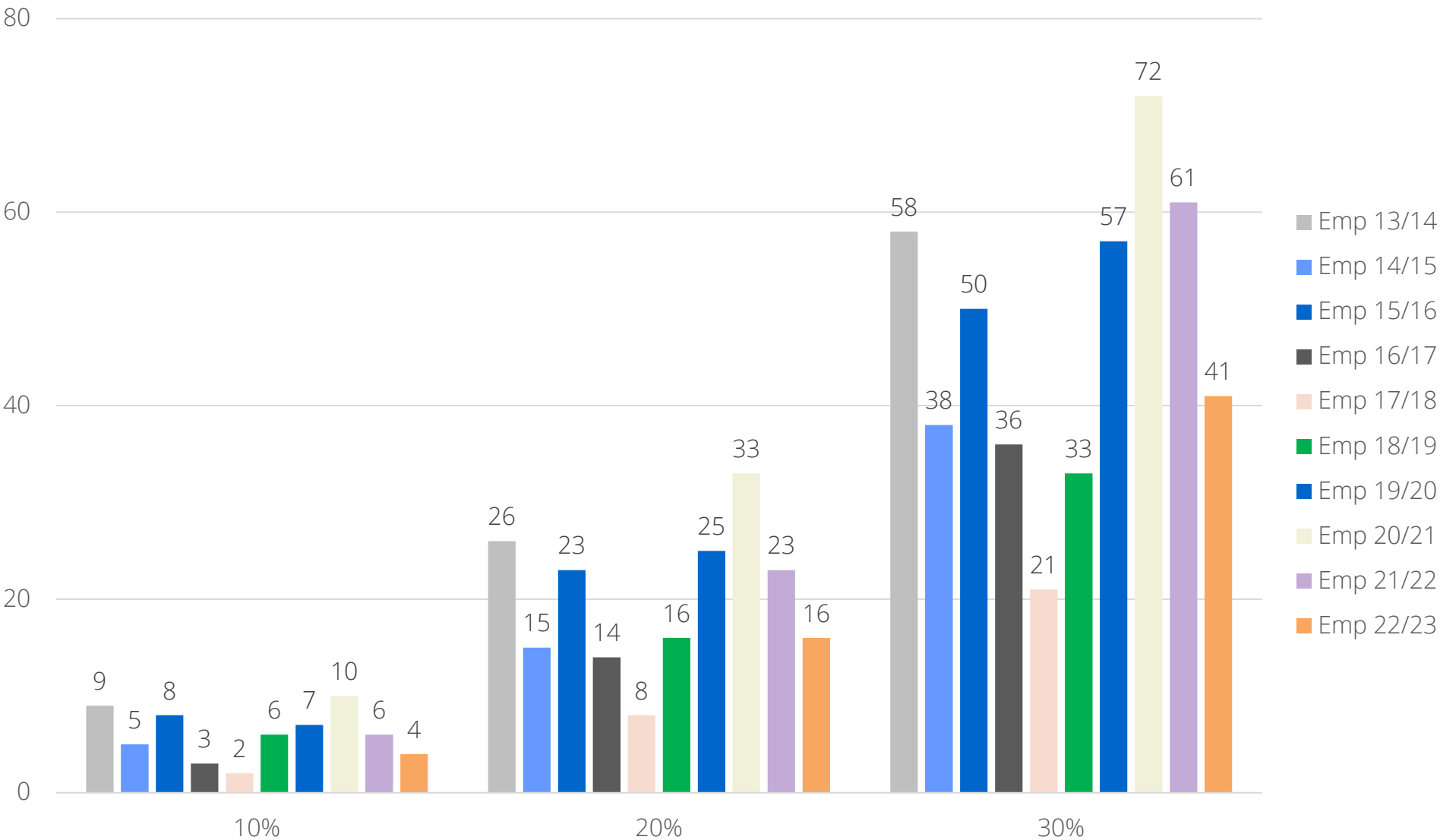


Medical Claims Costs

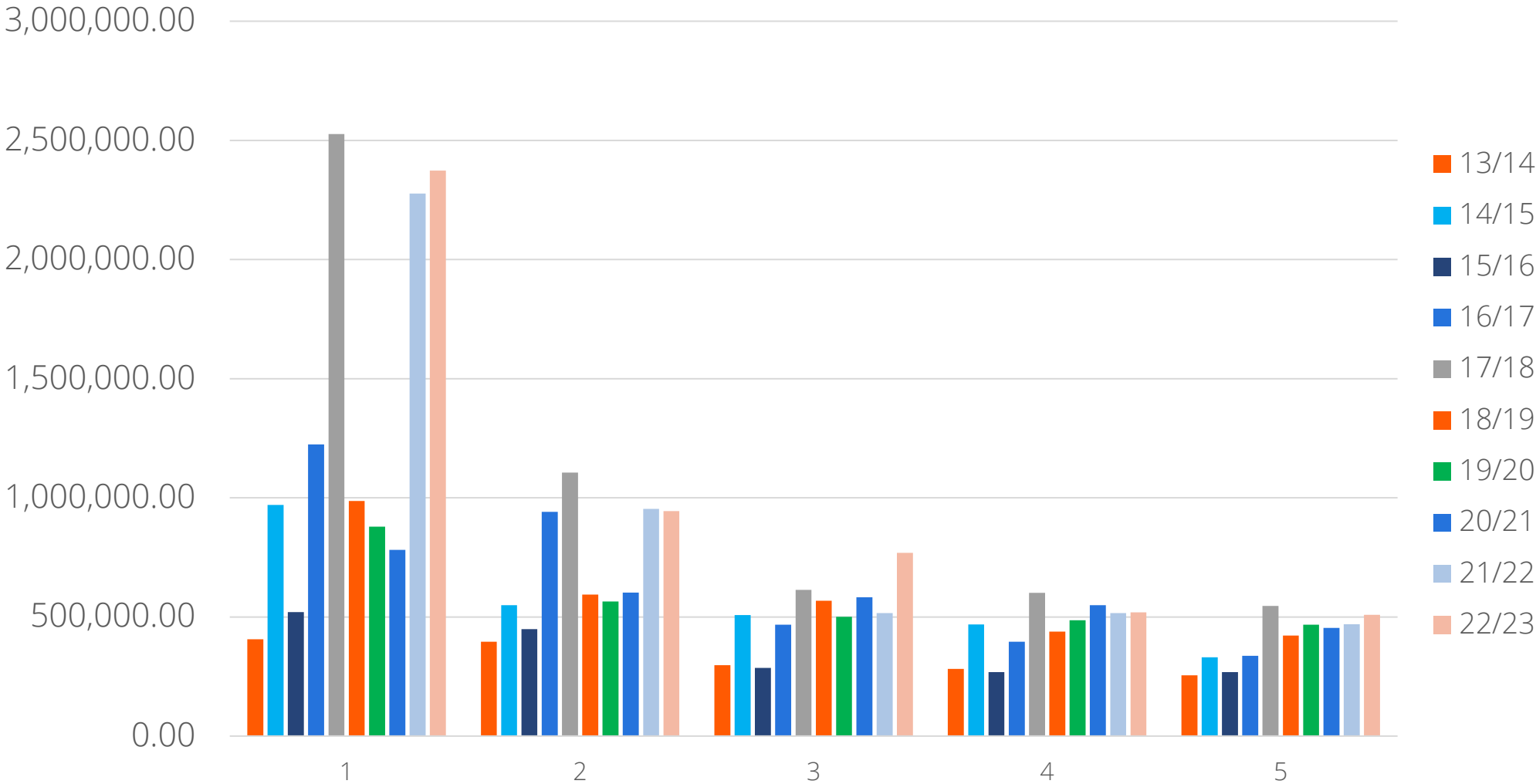
Percentage Changes



Census to Claims Ratios



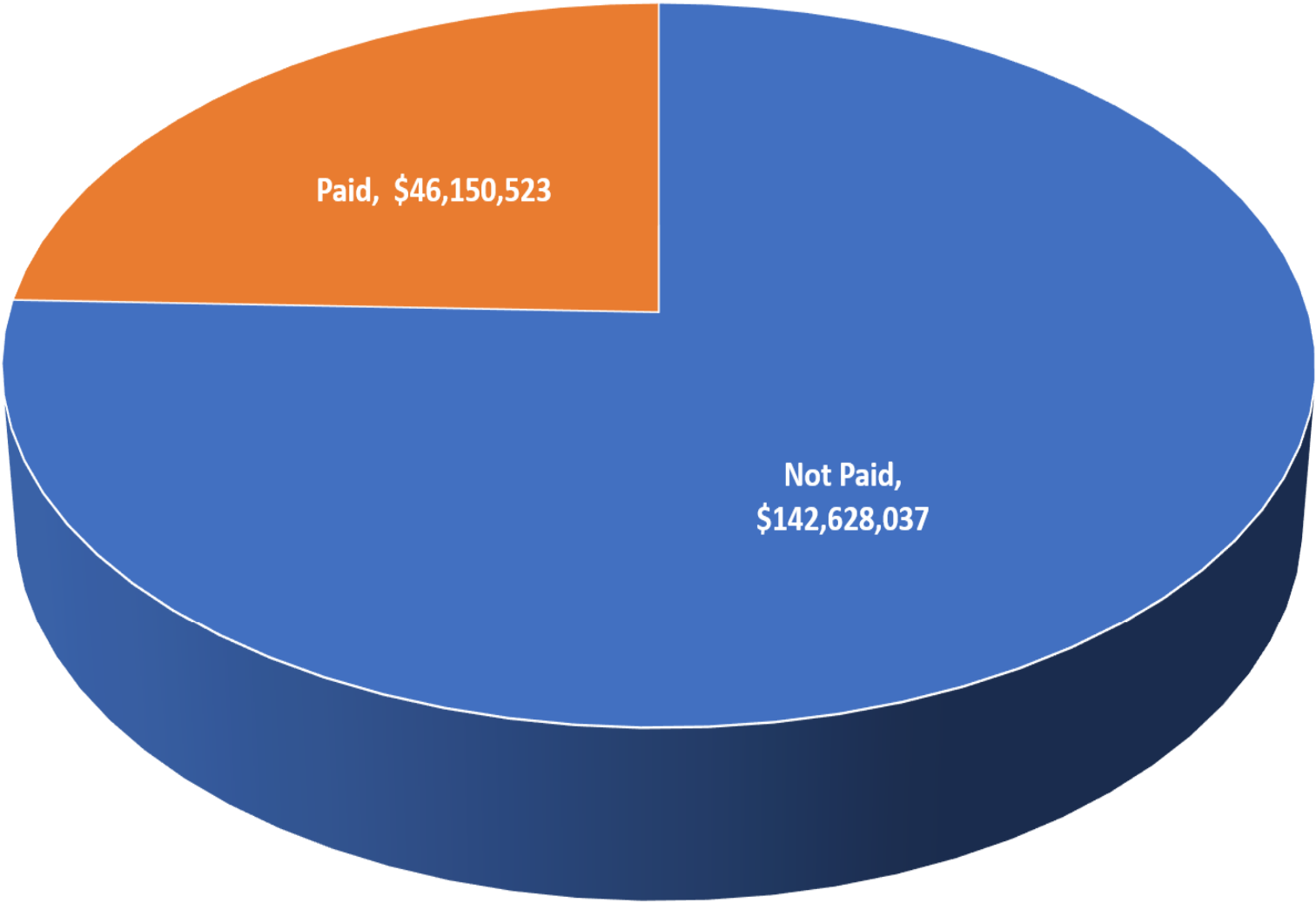
High Claimants by Cost



Charges vs. Paid

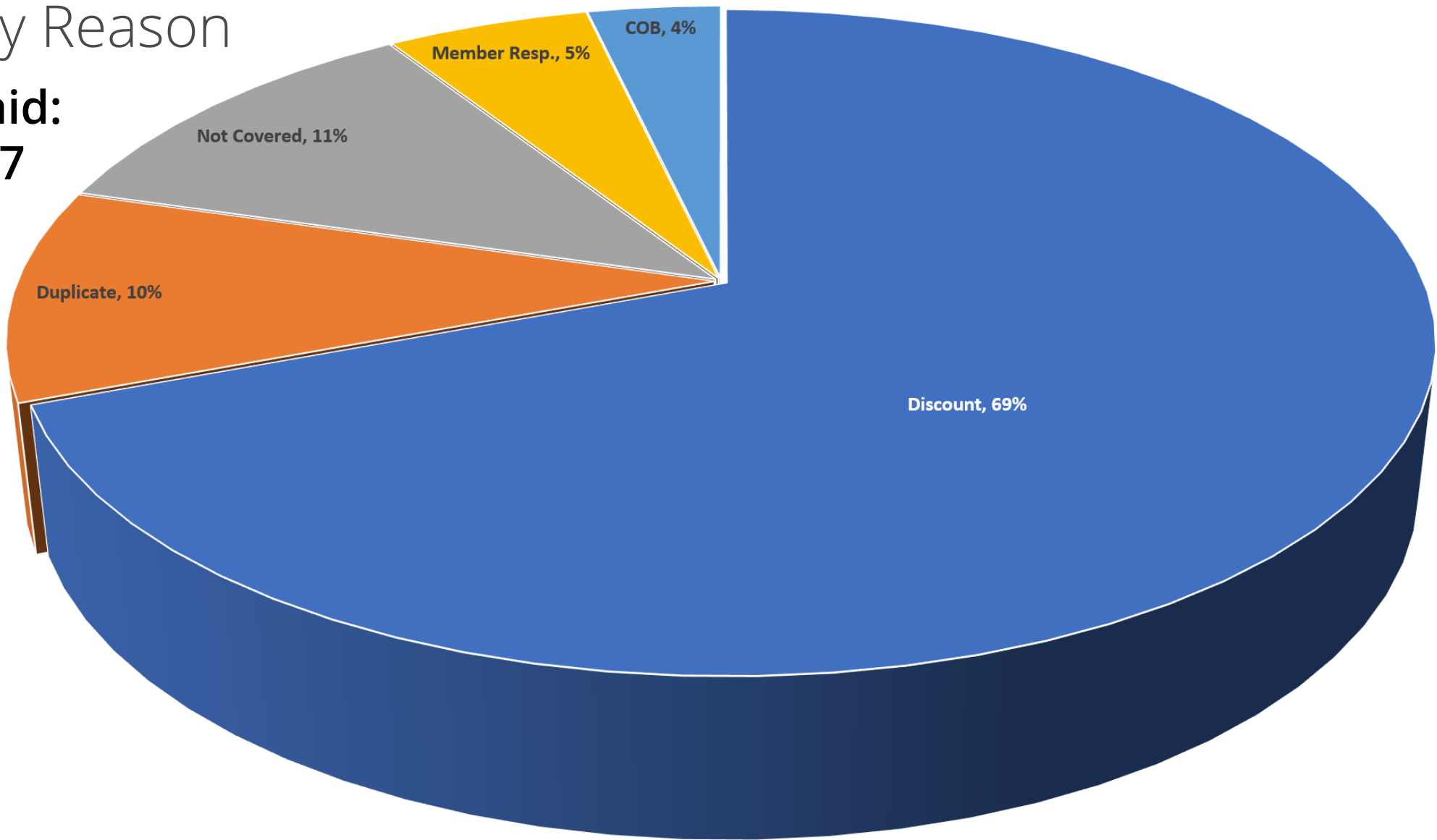
Total Medical Charges:
\$188,778,560

Excludes Rx



Not Paid by Reason

Total Not Paid:
\$142,628,037





Thank you

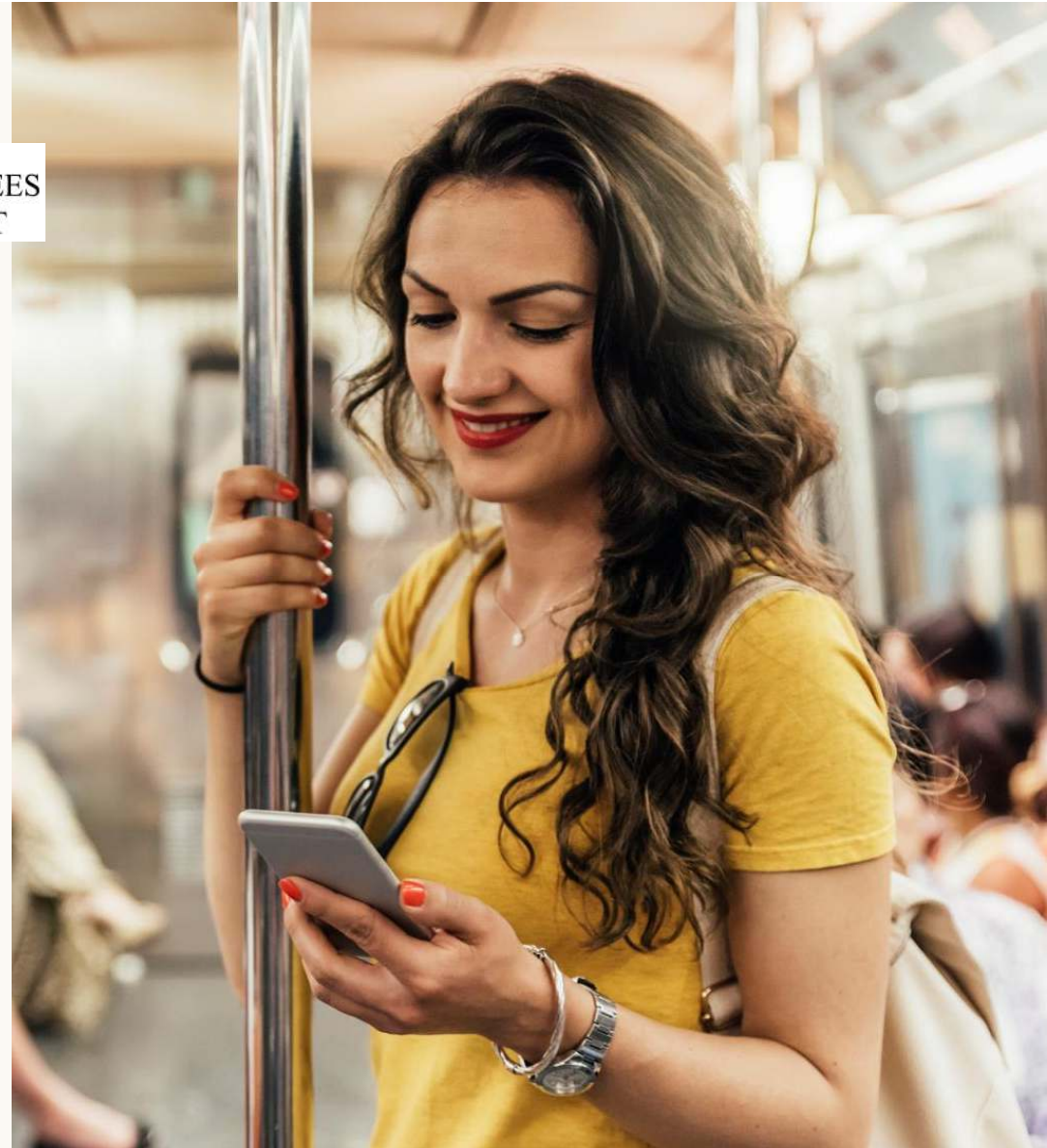
Optum Rx®

FRESNO CITY EMPLOYEES
HEALTH AND WELFARE TRUST

GLP – 1 Agonists for Treatment of Diabetes and Weight Loss

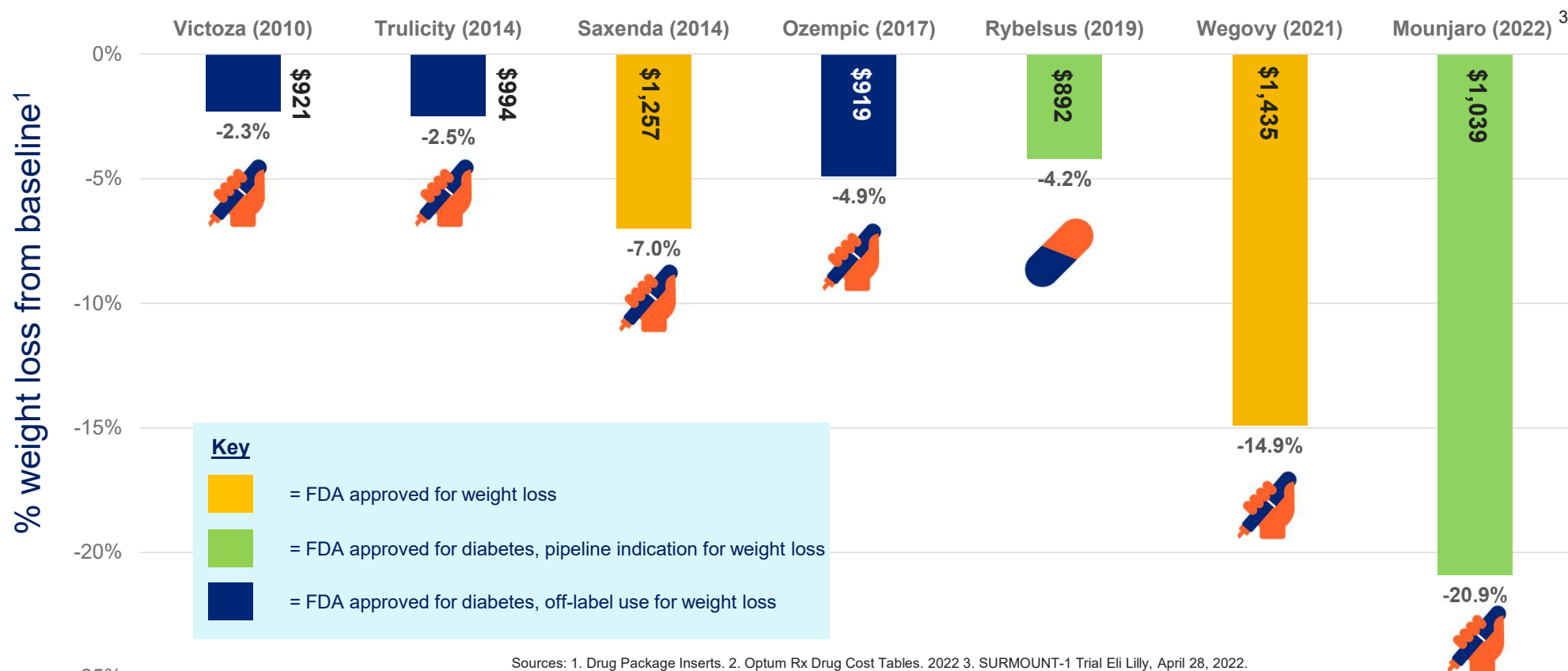
August 2023

Anna Yang, PharmD
Clinical Consultant Pharmacist



How did we get here?

Timeline of GLP – 1 agonists in use today (with wholesale acquisition cost per 30 days²)



Email Communication Summary

Demand for GLP-1 agonists driving revised Prior Authorization processes

Sent May 22, 2023

- Different PA guidelines for Diabetes and Weight Loss
- For Diabetes, it will require submission of documentation of confirmed diagnosis of diabetes.
- Step Therapy requirement is applied with the history of metformin use for at least 90 days.
- Effective date: 5-19-2023

Optum Rx implementing new refill-too-soon thresholds on GLP-1 agonists:

Sent July 28, 2023

Refill threshold changes from 75% to

- 80% for 30-day script
- 83% for 90-day script

Effective Date: 10-1-2023

GLP-1 agonist supply management

New refill-too-soon thresholds promote medication safety and cost controls

Proactive, data-driven approach adjusts refill windows for high-demand weight loss and diabetes medications

Ongoing, early refilling leads to **excess medication on hand**

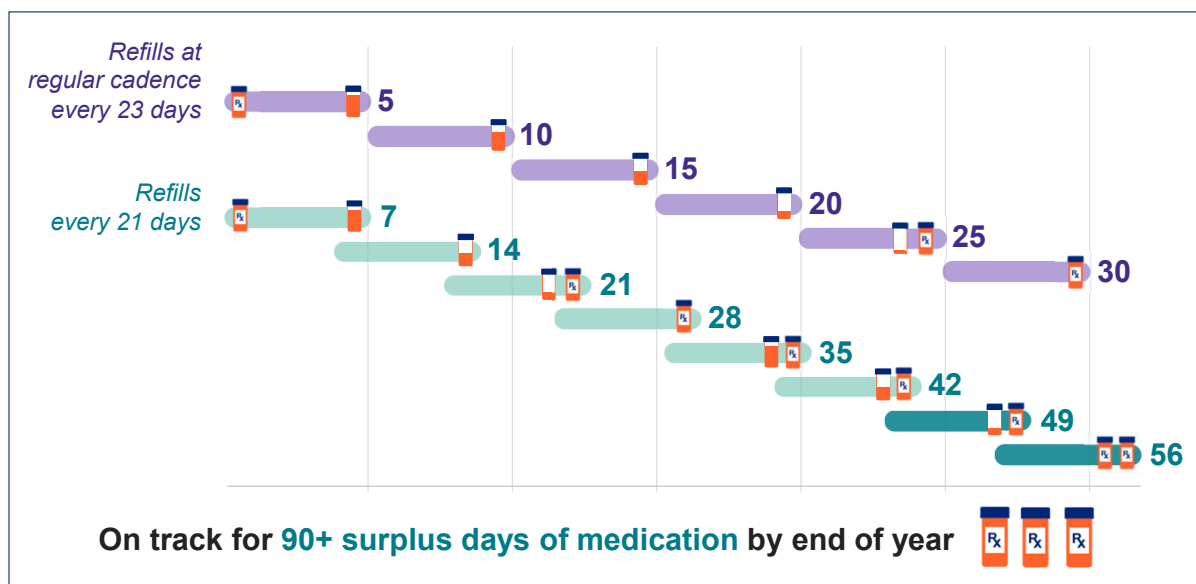
Thresholds push back the refill date from the default 75% days supply limit¹

Avoids safety concerns from excess medication on hand

Prevents stockpiling and diversion

Minimizes shortages and **preserves** supply

Reduces plan costs from waste and unnecessary supply by avoiding excess fills



**Wegovy
Example²**

**3% of commercial members
using Wegovy are filling early**

**At a cost of ~\$1,300 per fill; thresholds save \$4M per
100k Wegovy commercial utilizers per year**

Optum Rx[®]

1. Alerts for claims submitted prior to 80% of days supply for up to a 30-day benefit, or 83% of days supply for up to a 90-day benefit;
2. Optum Rx 2023 commercial claim data June 2022 – May 2023. Based on average monthly wholesale price of ~\$1,300

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4

GLP-1 agonists with new refill-too-soon thresholds effective October 1, 2023

Brand name	Generic name
FDA approved for weight loss (Tier 3)	
Saxenda	liraglutide injection
Wegovy	semaglutide injection
FDA approved for Type 2 diabetes (Tier 2)	
Mounjaro	tirzepatide injection
Trulicity	dulaglutide injection
Bydureon Bcise	exenatide injection
Byetta	exenatide injection
Victoza	liraglutide injection
Ozempic	semaglutide injection
Rybelsus	semaglutide tablet



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From: Yang, Anna S <anna_yang@optum.com>
Sent: Monday, May 22, 2023 10:20 AM
To: Andrew Desa
Cc: Diana Cavazos | HealthComp; Tom Georgouses | HealthComp
Subject: GLP-1 agonists PA guideline update

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Andrew,

At the last Board meeting, one of the board members has expressed a concern for a GLP – 1 receptor agonist, Mounjaro, because of the increasing demand. Below email addresses what Optum Rx is doing to help prioritize the use of the drug for patients with diabetes. The Prior Authorization guidelines for this drug class will be continuously updated as new information is available. Also, Optum pharmacies are actively purchasing any supply that becomes available and partnering with manufacturers, who are working to increase supply.

I would be more than happy to discuss this further with you or anyone who may be of concern.

Optum Rx[®]



Demand for GLP-1 agonists driving revised Prior Authorization processes

Type 2 diabetes and weight loss medications have different PAs

Unprecedented demand for glucagon-like peptide-1 (GLP-1) receptor agonists being used for weight loss has increased Prior Authorization (PA) coverage requests for medications in this class by more than 90%.

Since these GLP-1 agonist medications are needed by those with type 2 diabetes mellitus (T2DM), Optum Rx is taking action to revise the PA process for those with T2DM and help preserve the availability and accessibility of these medications. There are seven FDA approved GLP-1 agonists on the market today indicated for use with T2DM patients.

Two different GLP-1 agonist medications Saxenda and Wegovy are approved by the FDA for chronic weight management. These drugs follow a different PA process, with two options available from Optum Rx as described below.

Optum Rx revising PA for type 2 diabetes GLP-1 agonists

Starting **May 19**, for claims which do not meet the patient pre-requisite use of 90+ days of metformin, the PA process for GLP-1 agonists indicated for the treatment of T2DM will require documentation in the form of provider chart notes to validate the presence of T2DM.

No member notification is planned since coverage is already being applied through PA and the clinical intent of limiting coverage to T2DM is not changing.

If you would like to learn more about the revised PA for T2DM GLP-1 agonists, please contact me.

Anna Yang, PharmD (she/her)

Clinical Consultant, Public Sector and Government Markets | OptumRx

T: +1 763-348-1053

anna_yang@optum.com

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From: Yang, Anna S <anna_yang@optum.com>
Sent: Friday, July 28, 2023 1:53 PM
To: Diana Cavazos | HealthComp; Andrew Desa
Cc: Tom Georgouses | HealthComp; Martinez, Carolyn; Ross, Shannon C; Duarte, Nissa
Subject: Optum Rx implementing new refill-too-soon thresholds on GLP-1 agonists

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.



Optum Rx implementing new refill-too-soon thresholds on GLP-1 agonists

Dear Andrew and Diana,

Effective October 1, 2023, Optum Rx is implementing new refill-too-soon thresholds for glucagon-like peptide-1 receptor (GLP-1) agonist drugs, adjusting the refill window for these popular medications. This approach provides clients with an additional utilization management strategy to prevent stockpiling of GLP-1 agonists with minimal member disruption.

The new thresholds will be applied for Optum Rx direct and UMR clients with standard Select Formulary and a la carte utilization management (UM) with applicable GPI lists.

Most plans have an overall refill utilization edit set to 75% today. Repeated early filling month over month can lead to members accumulating excess medication. The new refill-too-soon message for GLP-1 agonists will trigger if a claim is submitted:

- Prior to 80% of days supply for up to a 30-day benefit, or
- Prior to 83% of days supply for up to a 90-day benefit

The new allowance can be overridden if pharmacies call member services and report the eligible exception (e.g., lost medication, vacation override etc.). Managing the supply of GLP-1 agonists can help:

- **Avoid** safety concerns from excess medication on hand
- **Prevent** stockpiling and diversion
- **Minimize** shortages and **preserve** supply
- **Reduce** plan costs from waste and unnecessary supply by avoiding excess fills

Please reach out to me if you have questions and thank you for your continued partnership.

Sincerely,

Anna

Anna Yang, PharmD (she/her)

Clinical Consultant, Public Sector and Government Markets | OptumRx

T: +1 763-348-1053

anna_yang@optum.com

Remote location: California

Optum

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August 1, 2023

Body Scan International

Dear FCEHWT Trustees and Plan Professionals,

As we enter our third fiscal year of providing service to qualified FCEHWT Active Health plan participants, I would like to again express our gratitude for the opportunity to conduct the BSI Body Scan Program onsite in the City of Fresno as a health plan-sponsored benefit. As a reminder, our program encompasses a screening Computerized Tomography (CT) scan from the top of the neck through the pelvis and includes the utilization of specialized techniques (and software) to facilitate the included BSI physician/patient consultation/scan review session. Our goal is, simply stated, to improve the likelihood of healthy longevity for each and every one of our patients. Our 26-year history has shown that this is accomplished best by not only screening for pathology, but providing patients with the opportunity to see inside of their body (guided by a Radiologist) in order to gain a better understanding of the status of their health during the interactive consultation, and gain greater insight into the cause/effect relationship of health habits (good and bad) on overall health.

Following your request, our team performed a data analysis of FCEHWT participant Body Scan program results. Multiple anatomic metrics (including those listed below) were evaluated, and a findings comparison was conducted across our three main categories of other contracted groups – Police Officers, Firefighters and Trade Workers. A summary of these findings is listed below, with specific data for each group shown in the included charts.

KEY:

Blue Bold Font: FCEHWT results similar to other groups.

Green Bold Font: FCEHWT results better (lower incidence) than most other groups.

Red Bold Font: FCEHWT aggregate results worse (higher incidence) than most other groups.

- **Coronary Artery Atherosclerosis (moderate to high probability of cardiac risk): 13%**
- **Non-Coronary Atherosclerosis (Carotid Arteries, Aorta, Proximal Femoral Arteries): 46%**
- **Spinal Disease: Moderate to Advanced Degeneration: (59%)**
- **Pulmonary (lung) nodules: (24%)**
- **Other Lung Findings (Emphysema, Fibrosis, etc.): (32%)**
- **Anatomic Prediabetic changes (fatty liver, atrophic pancreas): (37%)**
- **Gastritis: (37%)**
- **Kidney Stones: (12%)**
- **Gallstones: (4%)**
- **Thyroid Abnormalities: (20%)**
- **Sinus Disease: (37%)**

Thank you for requesting this data, and I look forward to discussing these results during the next Trust meeting and answering any questions that may arise.

Sincerely,



Bill Penzo

Director of Patient Services & Contracting

Body Scan International

Email : manager@healthview.com / Cell : (949) 394-8796

20201 SW Birch Street, Suite 240; Newport Beach, CA 92660



Memorandum

To: Board of Trustees
Fresno City Employees Health & Welfare Trust

From: Andrew Desa, Consulting Actuary

Date: August 9, 2023

Re: Consultant's Report for August 9, 2023 Board of Trustees Meeting -
Body Scan International Renewal Effective January 1, 2024

As previously discussed, we have received the Body Scan International (BSI) renewal effective January 1, 2024. BSI currently provides preventive body scans for active members.

1. The current contracted rate per scan is \$1,140. This rate is under guarantee through December 31, 2023. As a reminder, there is a \$200 copay per scan and the Plan deductible/out-of-pocket maximum does not apply.
2. BSI is proposing a contracted rate per scan of \$1,315 effective January 1, 2024. This is a 15.4% increase over the current contracted rate. BSI is guaranteeing the rate for two years through December 31, 2025. A summary of the renewal and projected cost impact is shown below and the proposal provided by BSI is attached to this memo:

Body Scan International	Current Rate	1/1/2024 Rate
Contracted Rate Per Scan	\$ 1,140	\$ 1,315
% Increase/(Decrease)		15.4%
Annual Total Cost	\$313,500	\$361,600
\$200 Copay	<u>-\$ 55,000</u>	<u>-\$ 55,000</u>
Annual Plan Cost ¹	\$258,500	\$306,600
Annual \$ Increase/(Decrease)		\$ 48,100
Annual % Increase/(Decrease)		18.6%

¹ Annual cost calculated assuming 275 scans per year.

The drafted amendment provided by BSI is attached to this memo. This amendment has been reviewed by legal counsel and our office.

This item will be discussed at your August 9, 2023 meeting. Please let me know if there are any questions before or after that meeting.

AD:cn
Enclosure

Body Scan International

December 15, 2022

Mr. Andrew Desa
Consulting Actuary
Rael & Letson
160 Bovet Road, Suite 203
San Mateo, CA 94402

Dear Andrew,

On behalf of Dr. Eisenberg and the entire team at Body Scan International, I would like to express our continued gratitude for the opportunity to provide the BSI Body Scan Program to the qualified Active participants in the Fresno City Employees Health and Welfare Trust. Our onsite provision of service is proving to be quite popular, with a patient satisfaction rate of over 99%. Aside from this being the most comprehensive examination available in medicine today, we also attribute these high numbers to our unique approach of quality doctor-patient time during the interactive patient/physician consultation, which provides a maximum return on investment for patients and sponsoring organizations.

The present economic climate and our firm goal of not compromising the quality or integrity of our program led us to perform a deep comprehensive analysis of our cost and pricing structure. Following this analysis, we have determined it is necessary to increase our private pay rate to \$1,995, and our group contract rate to \$1,315. While we will be implementing the updated rate with the majority of our groups as of 1/1/2023, needless to say we will certainly honor our FCEHWT rate lock of \$1,140, which expires on 12/31/2023. Thus, this proposed rate increase will be effective as of January 1, 2024.

Please feel free to reach out to me with any questions; I/we look forward to providing service to FCEHWT for many years to come!

Best regards,



Bill Penzo
Director of Patient Services & Contracting
Body Scan International
Cell: (949) 394-8796
Email: manager@healthview.com



AMENDMENT

1. This Amendment is entered into by and between HealthView Preventive Medical Center ("HMPC") and Fresno City Employees Health and Welfare Trust ("FCEHWT" or "Client"), parties to the agreement dated January 20, 2021 ("The Agreement").
2. The Agreement is amended as follows:
HMPC agrees to charge Client a fee of \$1,315.00 ("Contracted Rate") per body scan provided to eligible participants for the BSI Body Scan program. This Contracted Rate shall become effective January 1, 2024 and shall be in effect for a period of two years through December 31, 2025.
3. Except as set forth in this Amendment, the Agreement is unaffected and shall continue in full force and effect in accordance with its terms. If there is a conflict between this amendment and the Agreement, the terms of this amendment will prevail.
4. The Effective Date of this Amendment is January 1, 2024.

Executed this _____ day of _____, at _____

By: _____
(Signature) (Title)

By: _____
(Signature) (Title)

HealthView Preventive Medical Center

By: _____
(Signature) (Title)

Summary of Amendment to Agreement with HealthView Preventative Medical Center (Body Scan)

Attached is the Amendment to Agreement with HealthView Preventative Medical Center (Body Scan) for \$1315.00 (inclusive of \$200.00 member co-pay) per scan for each employee the period of January 1, 2024 through December 31, 2025.

The Agreement has been approved by Counsel.



**Rael &
Letson**

Rael & Letson
160 Bovet Road, Suite 203
San Mateo, California 94402
650-341-3311 Tel
206-445-1840 Fax
www.rael-letson.com

Memorandum

To: Board of Trustees
Fresno City Employees Health & Welfare Trust

From: Andrew Desa, Consulting Actuary

Date: August 9, 2023

Re: Consultant's Report for August 9, 2023, Board of Trustees Meeting -
Elite Medical – Health Screenings & Vaccinations Proposal

We have received the Health & Wellness Services proposal from Elite Medical. Elite Medical has provided biometric screenings, influenza vaccinations, and pneumonia vaccinations for the last five years. Due to COVID-19, no biometric screenings were provided in 2020 and 2021.

1. Elite's proposed fees for 2023 are shown below:

Elite Medical	2021 Count (Units)	2022 Count (Units)	2022 Unit Rate	2023 Unit Rate	Unit Cost % Change	Estimated Change in Total Cost ¹
Biometric Health Screening	0	55	\$ 49.00	\$ 49.00	0%	\$ 0.00
Influenza Vaccine	290	355	\$ 28.50	\$ 28.50	0%	\$ 0.00
Pneumonia Vaccine	43	25	\$263.00	\$300.00	14%	\$ 925.00
High-Dose Influenza Vaccine	10	16	\$ 69.50	\$ 72.50	4%	\$ 48.00
COVID-19 Vaccine ²	0	103	\$ 30.00	\$ 40.00	33%	\$1,030.00
Total	343	554				\$2,003.00

2. Estimated total cost for the 2023 screenings/vaccinations is \$25,600 based on 2022 utilization. Total costs were \$23,590 in 2022, \$14,377 in 2021, \$25,400 in 2020, \$38,900 in 2019 and \$42,500 in 2018.
3. High-dose influenza shots were first offered in 2021 and will continue to be offered for the upcoming event. High-dose influenza shots are intended for adults 65 and older as it offers a higher immune response. The high-dose influenza shots must be purchased in advance and must be purchased in packages of ten. Unused doses are not able to be refunded.

¹ Estimated change in total cost based on 2022 utilization.

² COVID-19 vaccines will be billed at the standard Medicare rate (currently \$40/dose).

4. Unlike the previous two years, Elite Medical has informed us they will no longer be performing onsite temperature checks, requiring full personal protective equipment (PPE) for medical staff, nor enforcing social distancing for participants. However Elite Medical has informed us the following event protocols will continue to be in place:
 - Evaluation of symptoms
 - Sterilization of equipment
 - Disposal of all hazardous waste and medical consumables
 - Hand sanitizer availability at each station
5. The vaccinations in 2022 took place on October 25th – November 8th.

This item will be discussed at your August 9, 2023 meeting. Please let me know if there are any questions before or after that meeting.

AD:nt
Enclosure



Memorandum

To: Board of Trustees
Fresno City Employees Health & Welfare Trust

From: Andrew Desa, Consulting Actuary

Date: June 5, 2023

Re: Stop-Loss Renewal Effective July 1, 2023

Our office has been working with the stop-loss broker to obtain quotes for the July 1, 2023 renewal. Proposals were requested from thirteen carriers, including the incumbent (HCC). Following some back-and-forth we now have a firm proposal from HCC. Two other carriers have provided firm quotes while three other carriers have provided preliminary quotes (not firm until pending large claim review).

The attached exhibit summarizes the results. The highlights are as follows:

- Time is a factor. HCC's proposal expires June 16. Additional updated information *could* be required by HCC and their offer *could* change if the decision is delayed, which may or may not have an impact on the rate but there is always that risk.
- Due to ongoing large claims activity, HCC is proposing a 20% premium increase effective July 1, 2023. Six carriers declined to bid due to being unable to provide competitive rates. Two other carriers (Voya and Berkshire Hathaway) have provided firm proposals of 14% and 16% premium increases, respectively. All firm proposals include lasers.
- For comparison, we also requested an alternative deductible of \$575,000. The current deductible has been in effect since July 1, 2022 when it was increased from \$500,000 to \$550,000. The previous \$500,000 deductible was in place since 2016.
- At a \$575,000 deductible, HCC's proposal would result in a 13.1% rate increase, Voya's proposal would result in a 9.6% rate increase, and Berkshire Hathaway's proposal would result in a 6.8% rate increase. Given that the deductible was increased recently and the renewal rates that are being proposed, we would recommend keeping the \$550,000 deductible at this time.
- As a reminder, this policy has been with HCC since July 1, 2018. Prior to that it was underwritten by BSC Insurance. The deductible is \$550k. The Trust has a separate reserve for claims between \$350k and \$550k.

- There are lasers included in the firm quotes effective July 1, 2023, as follows:
 - HCC: (1) \$975K contingent on receiving a Stem Cell Transplant and/or CAR T treatment after July 1, 2023; (2) \$1.4M contingent on receiving a Stem Cell Transplant after July 1, 2023
 - Voya: (1) \$1.5M
 - Berkshire Hathaway: (1) \$975K contingent on receiving a Stem Cell Transplant; (2) \$1.4M contingent on receiving a Stem Cell Transplant
- HCC is continuing to include the experience refund negotiated previously. If the loss ratio is lower than 70% at the expiration of the policy, HCC will provide a refund equal to 50% of the difference between the actual loss ratio and 70%, up to a maximum of 10% of premium. The refund is paid in two installments and the Trust must renew with HCC in the following policy year (the year after earning the refund) to be eligible.
- Our previously presented projections assumed a 10% stop-loss renewal. Given that stop-loss premiums represent approximately 3% of total expenses, the difference in the projected and actual stop-loss renewal does not have a material impact on the projections (0.04 reserve month difference between actual renewal and projected).
- **We, as well as the broker, recommend renewing with the incumbent (HCC).** HCC has been willing to work with the Trust to keep the rates competitive with the competition and both Voya and Berkshire look to be overly aggressive in their premium rate setting. Moving to Voya or Berkshire Hathaway would likely result in higher costs the following years.
- The current contract is on a 12/18 basis (covers claims incurred in the prior 12 month period and paid in following 18 months). HCC has continued to quote on a 12/18 basis.
- The policy covers retirees and includes coverage for prescription drugs.

Please let me know if you have any questions on this renewal.

Enclosures

cc: Tom Georgouses
Diana Cavazos
Michael Moss, Esq.



EXHIBIT I
Fresno City Employees Health & Welfare Trust
7/1/2023 Stop-Loss Renewal

Specifications	Current	\$550,000 Deductible			\$575,000 Deductible		
	HCC	HCC	Voya	Berkshire Hathaway	HCC	Voya	Berkshire Hathaway
Specific Deductible	\$ 550,000	\$ 550,000	\$ 550,000	\$ 550,000	\$ 575,000	\$ 575,000	\$ 575,000
Specific Contract Type	12/18	12/18	12/18	12/18	12/18	12/18	12/18
Laser	No	Yes (2)	Yes (1)	Yes (2)	Yes (2)	Yes (1)	Yes (2)
Premium Rate	\$ 40.69	\$ 48.84	\$ 46.58	\$ 47.21	\$ 46.03	\$ 44.61	\$ 43.47
% Change		20.0%	14.5%	16.0%	13.1%	9.6%	6.8%
Est. Annual Premium	\$1,972,200	\$2,367,200	\$2,257,600	\$2,288,200	\$2,231,000	\$2,162,200	\$2,106,900
Annual Dollar Change		\$ 395,000	\$ 285,400	\$ 316,000	\$ 258,800	\$ 190,000	\$ 134,700
Disclosures		Firm Offer	Firm Offer	Firm Offer	Firm Offer	Firm Offer	Firm Offer
Experience Refund	Yes	Yes	No	Yes	Yes	No	Yes

From: Walling Joyce <JWalling@eyemed.com>
Sent: Monday, July 31, 2023 3:50 PM
To: Tom Georgouses | HealthComp; Michael Moss
Cc: Andrew Desa; Diana Cavazos | HealthComp; David Broome
Subject: RE: Fresno City Employees H&W Trust - Luxottica Data Breach

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Tom,

Good morning Andrew,

Please find the details and response from the Luxottica Compliance.team regarding the breach. And to confirm the Fresno City Employees Health and Welfare Trust participants and dependents data held by MES vision and EyeMed was not breached, accessed or otherwise compromised pertaining to the breach described below.

Data Security Incident

Luxottica recently experienced a security incident involving some of its retail customer data. While EyeMed data was not impacted by this incident, we wanted to share the brief FAQ below with you.

What happened? In November 2022, Luxottica learned, through proactive monitoring procedures, that certain customer data from Luxottica retail brands, originally obtained through a third-party, was published in an online post. The post included the data of certain customers who made purchases in brick-and-mortar stores or on ecommerce sites in various geographic regions.

How did EssilorLuxottica respond? Luxottica immediately reported the incident to the FBI. The owner of the website where the data was posted has been arrested by the FBI, the website was shut down and the investigation is ongoing.

What did the data consist of? From the investigation, Luxottica knows that the data primarily consists of basic customer contact details including names, addresses, phone numbers, emails and dates of birth. The data does not include individuals' financial information, social security numbers, login or password data or other information that would compromise the safety of customers.

Most important for EyeMed clients to know? EyeMed data was not impacted as a result of this incident and none of our company's platforms were compromised. The data included in this incident was data from

customers who made purchases in retail stores or on ecommerce sites. EssilorLuxottica's systems were not breached and its network remains secure.

Please let me know if you need anything else.

Joyce Walling

National Account Manager

License #OM54219

P: 949.274.1578

4000 Luxottica Place, Cincinnati, OH 45040

eyemed.com



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From: Tom Georgouses | HealthComp <tgeorgouses@healthcomp.com>

Sent: Monday, July 31, 2023 3:06 PM

To: Walling Joyce <JWalling@eyemed.com>; Michael Moss <moss@mossfirm.org>

Cc: Andrew Desa <andrewd@rael-letson.com>; Diana Cavazos | HealthComp <dcavazos@healthcomp.com>; David Broome <davidb@rael-letson.com>

Subject: RE: Fresno City Employees H&W Trust - Luxottica Data Breach

WARNING: EXTERNAL EMAIL

Ms. Walling:

Thank you for the emails. So we have it all in one email please confirm the Fresno City Employees Health and Welfare Trust participants and dependents data held by MES vision and EyeMed was not breached, accessed or otherwise compromised pertaining to the breach described below.

Thank you.

Thomas J. Georgouses | General Counsel

Pacific Time Zone 559-312-2493 tgeorgouses@healthcomp.com



Your Workforce Is Unique.
Your Benefits Should Be Too.

From: Walling Joyce <JWalling@eyemed.com>

Sent: Monday, July 31, 2023 2:49 PM

To: Michael Moss <mmoss@mossfirm.org>

Cc: Andrew Desa <andrewd@rael-letson.com>; Tom Georgouses | HealthComp <tgeorgouses@healthcomp.com>; Diana Cavazos | HealthComp <dcavazos@healthcomp.com>; David Broome <davidb@rael-letson.com>

Subject: RE: Fresno City Employees H&W Trust - Luxottica Data Breach

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Michael,

MESvision clients/members were part of Luxottica until the client/member sold over to EyeMed beginning in March 2022 through March 2023. Therefore, no MESVision data was accessible.

Let me know if you have any further questions.

Joyce Walling

National Account Manager

License #OM54219

P: 949.274.1578

4000 Luxottica Place, Cincinnati, OH 45040

eyemed.com



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From: Michael Moss <mmoss@mossfirm.org>

Sent: Friday, July 28, 2023 7:53 AM

To: Walling Joyce <JWalling@eyemed.com>

Cc: Andrew Desa <andrewd@rael-letson.com>; Tom Georgouses <tgeorgouses@healthcomp.com>; Diana Cavazos

WARNING: EXTERNAL EMAIL

Ms. Walling- I am Legal Counsel to the Fresno City Employees Health Trust. The information you forwarded indicates the breach only impacted retail customers of Luxottica owned companies. EyeMed was specifically noted as not having its data breached. Out of an abundance of caution, could you please have Luxottica confirm that the same is true of MESVision. Thank you.

On Fri, Jul 28, 2023 at 7:27 AM Walling Joyce <JWalling@eyemed.com> wrote:

Good morning Andrew,

Please find the details and response from the Luxottica Compliance.team regarding the breach.

If you need me to be on a call please let me know.

Joyce

Data Security Incident

Luxottica recently experienced a security incident involving some of its retail customer data. While EyeMed data was not impacted by this incident, we wanted to share the brief FAQ below with you.

What happened? In November 2022, Luxottica learned, through proactive monitoring procedures, that certain customer data from Luxottica retail brands, originally obtained through a third-party, was published in an online post. The post included the data of certain customers who made purchases in brick-and-mortar stores or on ecommerce sites in various geographic regions.

How did EssilorLuxottica respond? Luxottica immediately reported the incident to the FBI. The owner of the website where the data was posted has been arrested by the FBI, the website was shut down and the investigation is ongoing.

What did the data consist of? From the investigation, Luxottica knows that the data primarily consists of basic customer contact details including names, addresses, phone numbers, emails and dates of birth. The data does not include individuals' financial information, social security numbers, login or password data or other information that would compromise the safety of customers.

Most important for EyeMed clients to know? EyeMed data was not impacted as a result of this incident and none of our company's platforms were compromised. The data included in this incident was data from customers who made purchases in retail stores or on ecommerce sites. EssilorLuxottica's systems were not breached and its network remains secure.

Joyce Walling

National Account Manager

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From: Andrew Desa <andrewd@rael-letson.com>

Sent: Thursday, July 27, 2023 9:29 AM

To: Walling Joyce <JWalling@eyemed.com>

Cc: Michael Moss <mmoss@mossfirm.org>; Tom Georgouses <tgeorgouses@healthcomp.com>; Diana Cavazos HealthComp <dcavazos@healthcomp.com>; David Broome <davidb@rael-letson.com>

Subject: Fresno City Employees H&W Trust - Luxottica Data Breach

Importance: High

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Hi Joyce -

While we did not hear this directly from Luxottica or EyeMed, it has come to our attention that Luxottica was subject to a data breach in 2021. We need to know how this data breach affected the Fresno City Employees H&W Trust, if at all.

Please confirm whether Luxottica had any Fresno City Employees H&W Trust data on or prior to the data breach. The Trust was previously with MESVision which was acquired by Luxottica in 2020. The Trust moved to EyeMed effective July 1, 2022.

This is urgent and we need an answer by August 7th. We will be meeting with the City Manager and Board of Trustees and this will be a discussion item.

Please acknowledge receipt of this request when received.

Thank you,

Andrew Desa
ASA, MAAA

Consulting Actuary

160 Bovet Road, Suite 203
San Mateo, CA 94402
650-356-2327 Tel
CA License #: 0L34890

andrewd@rael-letson.com
www.rael-letson.com



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