

**FRESNO** CITY EMPLOYEES  
HEALTH AND WELFARE TRUST

ADMINISTRATION OFFICE



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Fresno, CA 93721

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P.O. BOX 45018  
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**Fresno City Employees Health & Welfare Trust  
Agenda for the Regular Board Meeting  
May 11, 2022**

**General Meeting 8:00 AM**

**Location: Fresno City Hall, 2600 Fresno Street, Fresno CA 93721, Room 4017\***

**Employer Trustees-City of Fresno**

Georgeanne White, Trustee  
Michael Lima, Vice Chairperson  
Marissa Gonzales, Trustee

**Administrator**

Thomas J. Georgouses, Esq. Vice President

**Legal Counsel**

Michael E. Moss, Esq.

**Employee Trustees**

Shane Archer, Chairperson  
Jesus Cerda, Trustee  
Monica Chacon, Trustee  
William Dearsan, Trustee  
Sam Frank, Trustee  
Jesse Gonzalez, Trustee  
Kim Jackson, Trustee  
Keola Park, Trustee  
Terri Hauschel, Trustee  
Jo Billings, Trustee  
Raymond Golden, Trustee

**Consultants**

Andrew Desa  
Rael & Letson

**FFA  
FPOA  
ATU  
IBEW  
FCEA  
CFPEA  
CFMEA  
FFA  
Local 39  
FPOA  
FAPSS**

**Roll Call 8:00 A.M.**

**PUBLIC ADVISORY:**

Fresno City Employees Health and Welfare Trust public meetings will be conducted in person and electronically. To participate electronically please access the meeting as follows:

<https://healthcomp.zoom.us/j/84460805375?pwd=U2FrTHVnc09YYINneFVTVmJDUWVqUT09>

Passcode: 474500

Telephone: 14086380968

Webinar ID: 88266414338

**PUBLIC COMMENT:** For members of the public who want to address the Fresno City Employees Health and Welfare Trust electronically may do so as follows:

To email public questions prior to the meeting please email:

[BoardMeetingQuestions@healthcomp.com](mailto:BoardMeetingQuestions@healthcomp.com)

**1. Approval of Agenda\*\***

*Approve Agenda for May 11, 2022*

*⇒ Action as required*

**2. Executive Session**

**3. Public Discussion\*\*\***

**4. Consent Calendar**

All Consent Calendar items are considered to be routine and will be treated as one agenda item. The Consent Calendar will be enacted by one motion. There will be no separate discussion of these items unless requested by a Board of Trustee Member, in which event the item will be removed from the Consent Calendar and will be considered as time allows.

- a. Approval of the Minutes of March 9, 2022
- b. Correspondence
  - i). *Correspondence Dated March 6, 2022 from CFPEA President, Jesse Gonzalez, Announcing Resignation of Trustee Andre Ramos and Appointing Jesse Gonzalez as Trustee*
- c. Appeals
- d. HealthComp Administrators
  - i). *Claim and Benefits Reports*
  - ii). *Specific Stop-Loss Reports*
  - iii). *Turnaround Time Reports*
- e. Blue Shield of California
- f. Halcyon
  - i). *Utilization Report*
  - ii). *Correspondence Dated May 5, 2022 Announcing The Merger of Halcyon and PhysMetrics with SimpleTherapy, Inc*
  - iii). *Correspondence From Halcyon Regarding Marriage Counseling Services*
- g. United HealthCare
  - i). *Ratification of the Chairperson and Vice Chairperson's Execution of United HealthCare Dental's Amendment*
- h. OptumRx
  - i). *Executive Summary and Comparative Executive Summary Commercial*
  - ii). *Executive Summary and Comparative Executive Summary EGWP*
  - iii). *Correspondence Dated March 23, 2022 Regarding the Rebate Remittance Summary For Q3 2021*
  - iv). *Pharmacy Benefit Update and Formulary Management Summary Effective July 1, 2022*
  - v). *Correspondence Dated March 31, 2022 Regarding Expanded Emergency Use Authorization For Pfizer/BioNTech and Moderna's COVID-19 Vaccines*
  - vi). *FAQ Dated April 18, 2022 Regarding Coverage for Over-the-Counter COVID-19 Test Kits*

- i. Delta Dental
  - i). *Financial Reporting Package*
- j. PhysMetrics
  - i). *Utilization Report*
- k. MESVision
- l. Teladoc
  - i). *Utilization Report*
- m. BSI
  - i). *Ratification of the Chairperson and Vice Chairperson's Approval of Scheduling and Correspondence for Further Testing Date*

## 5. General Calendar

- a. OptumRx
  - i). Copay Card Solutions
    - Review, Discuss and Approve Copay Card Solutions*
    - ⇒ *Action as required*
  - ii). OptumRx Home Delivery Option with a \$15 Credit
    - Review, Discuss and Approve OptumRx Home Delivery Option with a \$15 Credit*
    - ⇒ *Action as required*
- b. HealthComp
  - i). No Surprise Act and Transparency in Coverage Requirements
    - Review, Discuss and Approve No Surprise Act and Transparency in Coverage Requirements Solution*
    - ⇒ *Action as required*
  - ii). Revised ID Cards
    - Review, Discuss and Approve 2022-2023 ID Card Format*
    - ⇒ *Action as required*
  - iii). Annual Employee Benefits Conference
    - Review, Discuss and Approve Attendance at Annual Employee Benefits Conference Scheduled for October 23, 2022 – October 26, 2022 in Las Vegas, NV*
    - ⇒ *Action as required*
  - iv). Open Enrollment Status
    - Status of Open Enrollment*

## 6. Consultant's Report

- a. Affordable Care Act – Minimum Value
  - i). *Review, Discuss and Approve Minimum Value Calculation*
  - ⇒ *Action as required*

- b. Hearing Aid Benefit - EPIC
  - i). *Review, Discuss and Approve Changes and Network Vendor EPIC for Hearing Aid Benefit*  
⇒ Action as required
- c. MESVision's Acquisition by EssilorLuxottica-EyeMed Vision Care
  - i). *Review and Discuss MESVision's Acquisition by EssilorLuxottica-EyeMed Vision Care and New Agreement with EyeMed Vision Care*  
⇒ Action as required
- d. Summary Plan Description
  - i). *Review, Discuss and Approve Changes to Summary Plan Descriptions*  
⇒ Action as required
- e. Blue Shield of California
  - i). *Review, Discuss and Approve Amendment #6 and Amendment #7 to Blue Shield of California's Master Service Agreement*  
⇒ Action as required
- f. COVID-19 Claims Status
  - i). *Review and Discuss Update on COVID-19*

## **7. Attorney's Report**

- a. Transparency and Surprise Billing Requirements
  - i). *Update on Transparency and Surprise Billing Requirements*  
⇒ Action as required
- b. Mental Health Parity
  - i). *Update Regrading Mental Health Parity Analysis*
- c. Appeals
  - i). *Review and Discuss Appeals Process*
- d. Return to In-Person Board of Director Meetings
  - i). *Review, Discuss and Approve Options for In-Person Board of Trustee Meetings*  
⇒ Action as required
- e. Trustee Training Session
  - i). *Review and Discuss Trustee Training Session*



## 8. Board Meeting Schedule

⇒ Action as required

## 9. Future Agenda Items

## 10. Adjournment

⇒ Action as required

\* The meeting room is accessible to the physical disabled. If you require a disability related modification or accommodation to participate in the meeting, notify HealthComp Administrators at (559) 499-2450.

\*\* All writings, including Agendas, distributed prior to or during any Regular or Special Meeting are available for public inspection during regular business hours at the offices of HealthComp Administrators located at 621 Santa Fe, Fresno CA.

\*\*\*Provides an opportunity for members of the public to address the Board of Trustees on items of interest to the public within the Board of Trustees jurisdiction and which are not already on the Agenda. It is the policy of the Board of Trustees not to answer questions impromptu but refer such matters to the Administration Office for placement on the next Agenda. Speakers should limit their comments to no more than three (3) minutes. No more than ten (10) minutes per issue will be allowed. For items which are on the Agenda for this meeting, members of the public will be provided an opportunity to address the Board of Trustees before a vote is taken on each item.

## NOTICE APPEALS COMMITTEE

**Next Meeting:**

Tuesday May 31, 2022 at 4:00 p.m.

**Committee Members to Attend:**

Georgeanne White, Jesse Gonzalez,  
Keola Park

**FRESNO** CITY EMPLOYEES  
HEALTH AND WELFARE TRUST

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**FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST  
MINUTES OF THE REGULAR BOARD MEETING  
March 9, 2022**

**CALL TO ORDER:** The regular monthly meeting of the Board of Trustees for the Fresno City Employees Health & Welfare Trust was called to order by Chairperson Shane Archer at 8:06 A.M., Wednesday, March 9, 2022 via a Zoom webinar. A quorum was present including the following:

**EMPLOYEE TRUSTEES  
PRESENT:**

Terri Hauschel  
William Dearson  
Kim Jackson  
Sam Frank  
Jesse Gonzalez

Shane Archer  
Jesus Cerda  
Jo Billings  
Monica Chacon  
Keola Park

**EMPLOYEE TRUSTEES ABSENT:**

Raymond Golden

**EMPLOYER TRUSTEES PRESENT:**

Michael Lima  
Georgeanne White

Marissa Gonzales

**EMPLOYER TRUSTEES ABSENT:**

**OTHERS PRESENT:**

**Body Scan International**  
Bill Penzo

**HealthComp**  
Tom Georgouses  
Diana Cavazos

**MES Vision**

**Blue Shield of CA**  
Georgia Hammock

**Halcyon**  
Sandra Carnahan

**Rael & Letson**  
Andrew Desa

**UHC**  
Carols Guzman

**OptumRx**  
Carolyn Martinez

**Delta Dental**  
Duab Xaochay

**Law Office of  
Michael E. Moss**  
Mike Moss

**FORCE**  
Cheri Detweiler

**ChiroMetrics/PhysMetrics**  
Camin Turner

**Benefit Analyst, COF**  
Phillip Carbajal

- Item 1      Approval of Agenda - A Motion** was made by Trustee Sam Frank and Seconded by Trustee Keola Park to Amend the Agenda replacing CFPEA Trustee Andre Ramos with Trustee Jesse Gonzalez; replacing Trustee Andre Ramos for the Appeal Committee Meeting on April 4, 2022 with Trustee Jesus Cerda; and to approve the balance of the Agenda. The **Motion** was **unanimously approved**.
- Item 2      Executive Session - None**
- Item 3      Public Discussion - None**
- Item 4      Consent Calendar – A Motion** was made by Trustee Marissa Gonzales and Seconded by Trustee Sam Frank to approve the Consent Calendar. The **Motion** was **unanimously approved**.
- Item 5      General Calendar - None**
- Item 6      Consultant’s Report -**
- a.) **COVID-19 Claim Status** - Mr. Andrew Desa discussed the current COVID-19 statistics. Mr. Desa stated that through February 28, 2022 there had been 13,431 diagnostic tests and 397 antibody tests administered; 1,125 positive diagnostic tests for COVID-19 with 496 being members; approximately \$2.1 million paid for testing; approximately \$440,000 paid for screening; and approximately \$1.6 million paid for treatment.
  - b.) **Vendor Rate Submissions for the 2022-2023 Fiscal Year**
    - i) **Blue Shield of California** - Mr. Andrew Desa stated he had further negotiations with Blue Shield of California and referred to his memorandum summarizing the proposal with the two options. Mr. Desa reminded the Trust that Blue Shield had initially proposed a 3.0% rate increase each year over the next three years. Mr. Desa explained that alternative option one is a 2% increase each year over the next three years; and alternative option two is a 1.5% increase the first year, a 2.5% increase the second year and a 3% increase the third year. Mr. Desa stated option one would result in savings of approximately \$26,800 versus the initial proposal. Option one also results in a lower PEPM in year 3 compared to option two which is advantageous with an increasing member count and when taking the next renewal into consideration.

A **Motion** was made by Trustee Sam Frank and Seconded by Trustee William Dearson to approve option one. The **Motion** was **unanimously approved**.

- ii) **United Healthcare Dental** - Mr. Andrew Desa referred to his memorandum for the United Healthcare Dental Renewal. Mr. Desa stated UHC had initially offered a rate pass for one year, however following further discussion UHC revised the offer to a two-year rate pass through June 30, 2024. A **Motion** was made by Trustee Sam Frank and Seconded by Trustee Georgeanne White to accept the proposed UHC renewal and approve execution of the renewal agreement. The **Motion** was **unanimously approved**.
- iii) **Stop Loss Renewal** - Mr. Andrew Desa stated the stop loss contract has been with HCC since June 2018. Mr. Desa explained that the stop loss coverage is placed through a broker and that quotes usually arrive the end of May to the beginning of June. A **Motion** was made by Trustee Sam Frank and Seconded by Trustee Jesus Cerda to give authority to the Chairperson and Vice Chairperson to review and execute the contract for the renewal of the stop loss contract. The **Motion** was **unanimously approved**.
- iv) **Hearing Aid Benefit** – Mr. Andrew Desa referred to his memorandum regarding the proposals to add a hearing aid network. Mr. Desa stated the Trust does not currently have a network and claims are paid at 100% of usual and customary pricing which can result in balance billing to the Participants. Mr. Desa explained the two vendor options are EPIC and TruHearing. Both EPIC and TruHearing offer wholesale pricing to Participants. Mr. Desa discussed both vendor options including the PMPM access fee of \$0.10 for EPIC and \$0.15 PMPM for TruHearing. Mr. Desa recommended EPIC and suggested a \$1,500 per device allowance every three years if purchased through the network and maintaining the current out-of-network benefit. A **Motion** was made by Trustee Georgeanne White and Seconded by Trustee Sam Frank to select EPIC as the hearing aid network, to

provide a maximum allowance of \$1,500.00 per devise at a maximum frequency of once every 36 months with an access fee to EPIC of \$0.10 PMPM; to continue offering an out-of-network option at the current benefit level; and to give authority to the Chairperson and Vice Chairperson to work with the Plan Professions to complete and execute all necessary documents. The **Motion** was unanimously approved.

- v) **Requested Benefit Changes –** Chairperson Shane Archer asked a question regarding exclusion of coverage for marriage counseling under the mental health benefits. Trustee Georgeanne White stated marriage counseling is available under the City of Fresno's EAP benefit allowing for up to 3 visits every six months. Mr. Desa stated he would review the issue and report his findings at the next Board of Trustee meeting.
- c.) **Financials Projections for the 2022-2023 Fiscal Year –** Mr. Andrew Desa referred to his summaries and memorandum for the financial projections. Mr. Desa presented the projections for the remainder of fiscal year 2021-2022 that are based on six months of financial data and eight months of claim data. Mr. Desa stated the Trust is projected to have 6.1 months of net reserves as of June 30, 2022. Mr. Desa explained his projections for fiscal year 2022-2023, which include a 10% increase for stop loss coverage and no change in the contribution rate, would result in 5.8 months net reserves as of June 30, 2023.
- d.) **Contribution Rates for the 2022-2023 Fiscal Year –** A **Motion** was made by Trustee Sam Frank and Seconded by Trustee Jesse Gonzalez to increase the contribution rate by 0.2%. Upon vote on the **Motion**, Trustee Sam Frank and Trustee Jesse Gonzalez were yea and all remaining Trustees were nay and the **Motion** failed. A **Motion** was made by Trustee Georgeanne White and Seconded by Trustee Keola Park to maintain the current contribution rate for fiscal year 2022-2023. The **Motion** was unanimously approved.
- e.) **Submission of Request for Plan Document-Benefit Changes for the 2022-2023 Fiscal Year-** Mr. Andrew Desa stated he will work with the Plan Professionals on the plan document changes.

Chairperson Shane Archer requested the Foot Orthotics section be reviewed to consider clarifying the language.

- f.) **Submission of Benefit Reduction Percentage for Non-Contributory Participates for the 2022-2023 Fiscal Year** – Mr. Andrew Desa stated that without a change in the contribution rate, there is no change in the benefit reduction percentage for Non-Contributory Participants. A **Motion** was made by Trustee Sam Frank and Seconded by Trustee Marissa Gonzales to maintain the current Percentage for Non-Contributory Participants for the 2022-2023 fiscal year.
- g.) **Affordable Care Act – Minimum Value** – Mr. Andrew Desa explained that plans must meet the minimum value standards as required by the Affordable Care Act. Mr. Desa stated he performed the analysis based on the Non-Contributory plan and the plan meets the minimum value requirement. Mr. Desa stated he will present a memorandum of his finding at the next Board of Trustee meeting.

## **Item 7          Attorney's Report –**

- a.) **Transparency and Surprise Billing Requirement-**  
Mr. Mike Moss provided an overview of the status of the pertinent new provisions from the Transparency Requirements and No Surprise Billing Act. Mr. Moss stated that many of the provisions will not be enforced until 2023. The earliest compliance date for any of the provisions is July 1, 2022. Mr. Moss stated many of the provisions are the subject of legal challenges. Mr. Moss stated he will discuss the topic further at future meetings.
- b.) **Mental Health Parity -** Mr. Mike Moss provided a summary of the requirements for Mental Health Parity and the recent requirement to complete testing along with analysis of the plan benefits and procedures related to non-quantitative limitations. Mr. Moss explained the retention of MedExpert to assess the plan, provide recommendations if necessary and to provide an attestation of compliance. Mr. Moss stated his understanding from discussions with HealthComp that MedExpert is gathering information from the various vendors for the analysis and will issue a report when the analysis is completed.
- c.) **Return to in-Person Board of Trustee Meetings-**

Mr. Mike Moss explained that the Plan Professional's had a meeting to discuss options for a return to in-person meetings and recommend the use of appropriate rooms at Fresno City Hall. Direction was made to the Plan Professionals to work with appropriate City of Fresno representatives along with the Chairperson and Vice Chairperson to schedule a hybrid Board of Trustee meeting at Fresno City Hall for the May 11, 2022.

- d.) **Rescheduling of Trustee Training Session -** Mr. Mike Moss reviewed and explained the Plan Professionals scheduling and draft agenda for the Trustee Training Session. Direction was made to the Plan Professionals to proceed with the hybrid Trustee Training session for April 13, 2022 at the Fresno City Hall.

- Item 8      Board Meeting Schedule –** The next Board Meeting will be on May 11, 2022.
- Item 9      Future Agenda Item-** None
- Item 10     Adjournment-** A **Motion** to adjourn was made by Trustee Keola Park and Seconded by Trustee Sam Frank. The **Motion** was **unanimously approved** and the meeting adjourned at 10:37 AM.

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**Shane Archer, Chairperson**  
Fresno City Employees Health &  
Welfare Trust

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**Date**

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**Tom Georgouses, Administrator**  
HealthComp

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**Date**

## Diana Cavazos | HealthComp

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**From:** Jesse Gonzalez <jgonzalezcfpea@gmail.com>  
**Sent:** Sunday, March 6, 2022 3:37 PM  
**To:** Diana Cavazos | HealthComp  
**Subject:** Next H&W Meeting

**Follow Up Flag:** Follow up  
**Flag Status:** Completed

Hi Diana,

Andre Ramos has resigned from the CFPEA Board.

I was planning on taking his place at the next H&W meeting until my organization has an opportunity to determine who our next representative will be.

Thank you,

Jesse Gonzalez  
CFPEA President



**FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST**

**MONTHLY CLAIMS EXPERIENCE ANALYSIS  
MEDICAL AND PRESCRIPTION DRUGS  
NINE MONTHS ENDING MARCH 31, 2022**

		<u><b>PER ELIGIBLE</b></u>
<b>ACTIVES</b>	\$ 31,556,816.64	\$ 1,035.12
<b>COBRA</b>	181,626.03	2,522.58
<b>RETIREEES</b>	2,590,863.44	1,678.02
	<hr/>	
	\$ 34,329,306.11	\$ 1,069.38
 <b>MEDICARE SUPPLEMENT</b>	 \$ 1,275,476.12	 \$ 804.72
<b>SELF-PAY OVER 65</b>	844,347.94	3,623.81
	<hr/>	
	\$ 36,449,130.17	\$ 1,074.56
	<hr/>	
 <b>AVERAGE MONTHLY COST - YTD</b>	 \$ 4,049,903.35	 \$ 1,074.56
	<hr/>	
 <b>PRIOR YEAR AVERAGE MONTHLY COST - YTD</b>		
<b>NINE MONTHS ENDING MARCH 31, 2021</b>	3,685,464.11	\$ 998.32
 <b>PRIOR PLAN YEAR AVERAGE MONTHLY COST</b>		
<b>JULY 2020 - JUNE 2021</b>	\$ 3,889,762.62	\$ 1,053.49
 <b>TWELVE MONTH ROLLING AVERAGE</b>		
<b>April 1, 2021 -March 31, 2022</b>	\$ 6,620,068.12	\$ 1,065.81

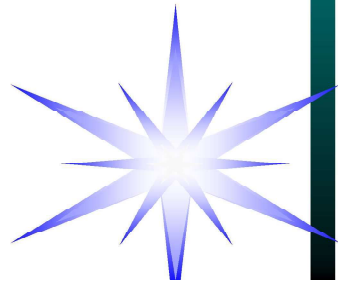
**FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST**

**MONTHLY CLAIMS EXPERIENCE ANALYSIS  
DENTAL BENEFIT SECTION  
NINE MONTHS ENDING MARCH 31, 2022**

<b>DELTA DENTAL</b>	<b>PAYMENTS</b>	<b>PER ELIGIBLE</b>
<b>ACTIVES</b>	\$ 1,862,122.23	\$ 66.98
<b>RETIREEES</b>	325,319.35	\$ 68.27
<b>TOTAL FOR DELTA DENTAL</b>	<u>\$ 2,187,441.58</u>	\$ 67.17
<b>AVERAGE MONTHLY COST</b>	\$ 243,049.06	\$ 67.17
<b>PUD HMO AVG MONTHLY PREM</b>	14,292.58	\$ 43.18
<b>TOTAL AVG MONTHLY COST - YTD</b>	<u>\$ 257,341.64</u>	\$ 65.16

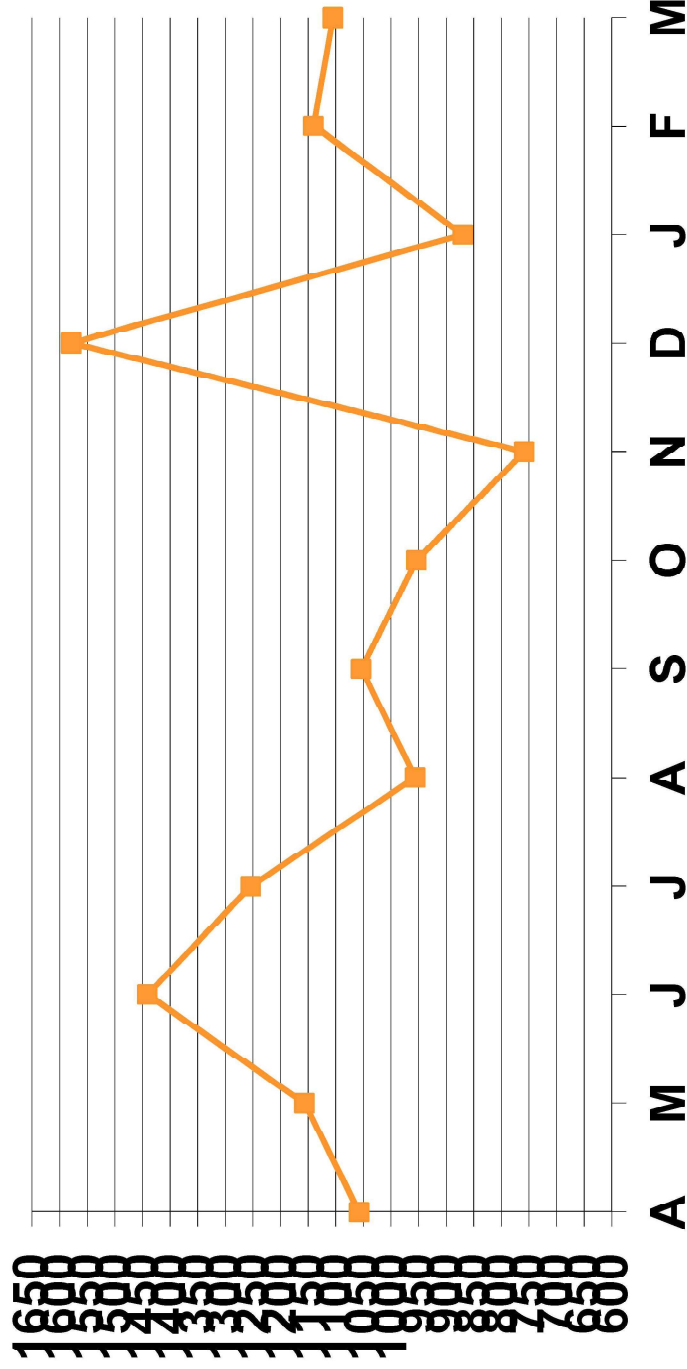
**PRIOR YEAR AVERAGE MONTHLY COST: DELTA DENTAL  
JULY 2019 - JUNE 2020**

<b>ACTIVES</b>	<b>\$ 75.78</b>
<b>RETIREEES</b>	<b>\$ 71.32</b>
<b>COMBINED</b>	<b>\$ 75.12</b>
<b>TWELVE MONTH ROLLING AVERAGE DELTA DENTAL April 1, 2021 -March 31, 2022</b>	<b>\$ 71.64</b>

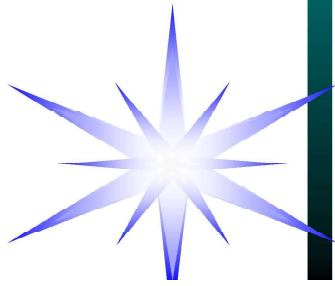


# Average Cost Per Participant Monthly

Fresno City Employees H & W Trust  
Jan 21 – Mar 22



HealthComp Administrators

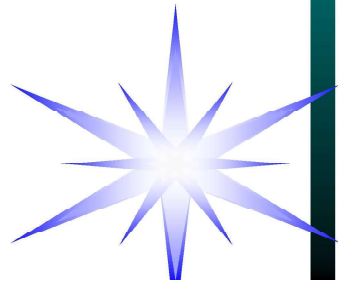


# Average Cost Per Participant Year to Date

Fresno City Employees H & W Trust  
Jul 21 – Jun 22

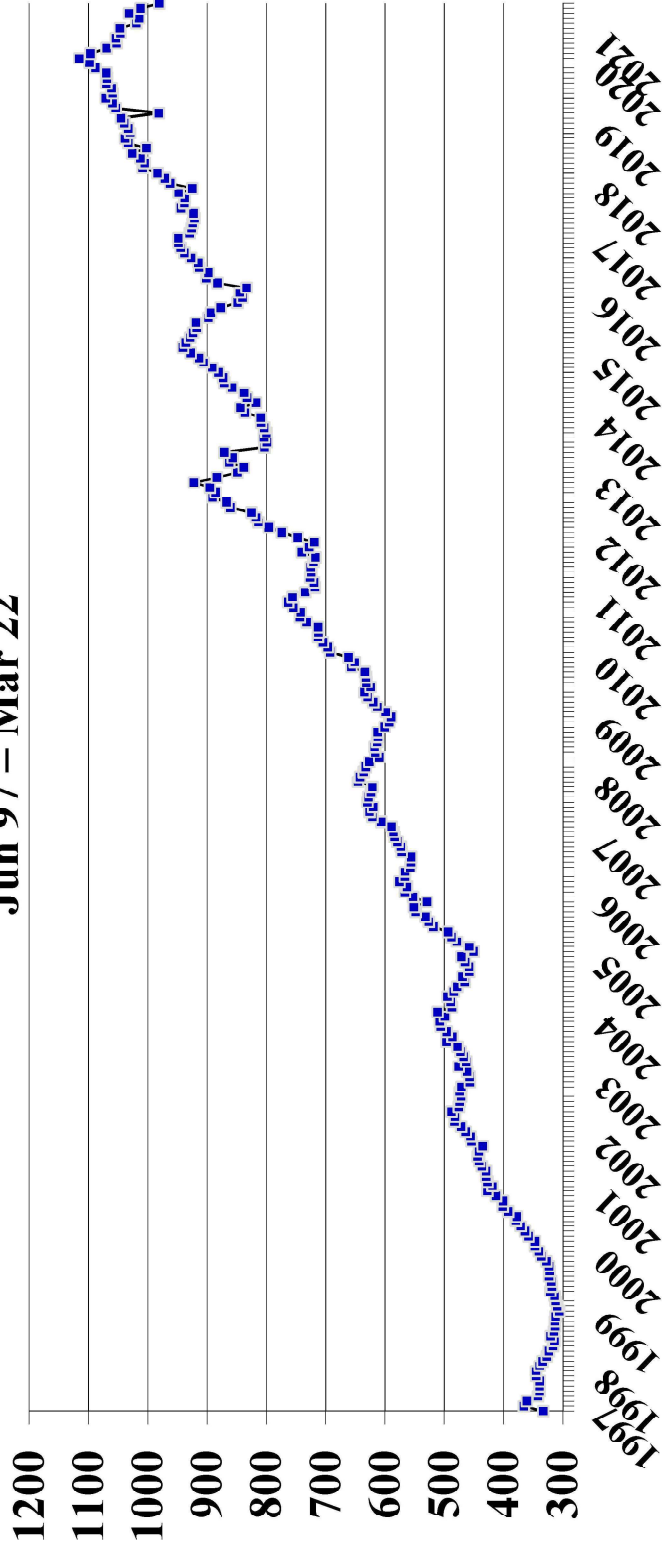


HealthComp Administrators



# Average Cost Per Participant 12 Month Rolling Average

**Fresno City Employees H & W Trust**  
**Jun 97 – Mar 22**



**FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST**  
**FINANCIAL ANALYSIS FOR MEDICAL, VISION AND PRESCRIPTION DRUG**  
**NINE MONTHS ENDING MARCH 31, 2022**

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN/(LOSS)	YTD GAIN/(LOSS)
<b>ACTIVES</b>								
PPO Contributing	2,570	\$ 1,211.71	\$ 102.35	\$ 1,314.06	\$ 1,251.00	\$ 3.82	\$ (59.24)	\$ (1,370,221.20)
PPO Non-Cont 35	813	\$ 482.13	\$ 102.35	\$ 584.48	\$ 847.00	\$ 3.82	\$ 266.34	\$ 1,948,809.78
PPO Non-Cont 25	4	\$ 20.47	\$ 102.35	\$ 122.82	\$ 981.00	\$ 3.82	\$ 862.00	\$ 31,032.00
<b>TOTAL (a)</b>	3387	\$ 1,035.18	\$ 102.35	\$ 1,137.53	\$ 1,153.71	\$ 3.82	\$ 20.00	\$ 609,620.58
<b>RETIREES</b>								
PPO Plan	172	\$ 1,678.02	\$ 102.35	\$ 1,780.37	\$ 1,251.00	\$ 3.82	\$ (525.55)	\$ (811,449.76)
<b>TOTAL</b>	172	\$ 1,678.02	\$ 102.35	\$ 1,780.37	\$ 1,251.00	\$ 3.82	\$ (525.55)	\$ (811,449.76)
<b>COBRA</b>								
PPO Plan	8	\$ 2,522.58	\$ 102.35	\$ 2,624.93	\$ 1,276.02	\$ 3.82	\$ (1,345.09)	\$ (96,846.48)
<b>TOTAL</b>	8	\$ 2,522.58	\$ 102.35	\$ 2,624.93	\$ 1,276.02	\$ 3.82	\$ (1,345.09)	\$ (96,846.48)
<b>MEDICARE SUPP</b>								
PPO Plan	176	\$ 804.72	\$ 27.97	\$ 832.69	\$ 688.00	\$ 3.82	\$ (140.87)	\$ (223,138.08)
<b>TOTAL</b>	176	\$ 804.72	\$ 27.97	\$ 832.69	\$ 688.00	\$ 3.82	\$ (140.87)	\$ (223,138.08)
<b>SELF-PAY</b>								
PPO Plan	26	\$ 3,623.81	\$ 102.56	\$ 3,726.37	\$ 1,507.00	\$ 3.82	\$ (2,215.55)	\$ (518,438.70)
<b>TOTAL</b>	26	\$ 3,623.81	\$ 102.56	\$ 3,726.37	\$ 1,507.00	\$ 3.82	\$ (2,215.55)	\$ (518,438.70)
<b>Stop-Loss Reimbursement</b>								\$ 705,032.87
<b>Prescription Drug Rebates</b>								\$ 2,733,488.47
<b>TOTAL</b>								\$ 2,398,268.90

**NOTES:**

Claims Costs and Census Count represent average per month over the reporting period.

Fixed Costs include all plan costs for Blue Shield, Avante, ChiroMetrics, Optum, HealthComp, Rael & Letson,

Moss Law Firm, MES, PhysMetrics and HM Insurance

Interest revenue is based upon \$14,400 per month, and has been entirely allocated to the above benefits.

Rates are calculated on an average basis over the reporting period.

(a) Total Claims Cost and Rate are based upon a weighted average of contributing and non-contributing.

Prepared by HealthComp, LLC  
04/01/2022

**FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST**

**MONTHLY CLAIMS EXPERIENCE ANALYSIS  
MEDICAL AND PRESCRIPTION DRUGS  
TEN MONTHS ENDING APRIL 30, 2022**

		<u><b>PER ELIGIBLE</b></u>
<b>ACTIVES</b>	\$ 36,049,304.83	\$ 1,061.15
<b>COBRA</b>	205,339.09	2,535.05
<b>RETIREEES</b>	2,834,997.95	1,650.17
	<hr/>	
	\$ 39,089,641.87	\$ 1,092.77
 <b>MEDICARE SUPPLEMENT</b>	 \$ 1,429,548.15	 \$ 813.63
<b>SELF-PAY OVER 65</b>	926,530.99	3,591.21
	<hr/>	
	<u>\$ 41,445,721.01</u>	\$ 1,096.85
 <b>AVERAGE MONTHLY COST - YTD</b>	 <u>\$ 4,144,572.10</u>	 \$ 1,096.85
 <b>PRIOR YEAR AVERAGE MONTHLY COST - YTD</b>		
<b>TEN MONTHS ENDING APRIL 30, 2021</b>	3,707,731.40	\$ 1,004.26
 <b>PRIOR PLAN YEAR AVERAGE MONTHLY COST</b>		
<b>JULY 2020 - JUNE 2021</b>	\$ 3,889,762.62	\$ 1,053.49
 <b>TWELVE MONTH ROLLING AVERAGE</b>		
<b>May 1, 2021 - April 30, 2022</b>	\$ 7,034,595.09	\$ 1,076.71

**FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST**

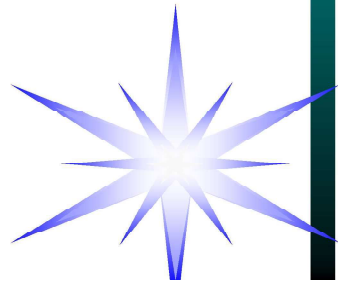
**MONTHLY CLAIMS EXPERIENCE ANALYSIS  
DENTAL BENEFIT SECTION  
TEN MONTHS ENDING APRIL 30, 2022**

<b>DELTA DENTAL</b>	<b>PAYMENTS</b>	<b>PER ELIGIBLE</b>
<b>ACTIVES</b>	\$ 2,073,131.92	\$ 66.89
<b>RETIREEES</b>	350,219.90	\$ 66.14
<b>TOTAL FOR DELTA DENTAL</b>	<u><u>\$ 2,423,351.82</u></u>	\$ 66.78
 <b>AVERAGE MONTHLY COST</b>	 \$ 242,335.18	 \$ 66.78
<b>PUD HMO AVG MONTHLY PREM</b>	14,292.58	\$ 43.18
<b>TOTAL AVG MONTHLY COST - YTD</b>	<u><u>\$ 256,627.76</u></u>	\$ 64.81

**PRIOR YEAR AVERAGE MONTHLY COST: DELTA DENTAL  
JULY 2020 - JUNE 2021**

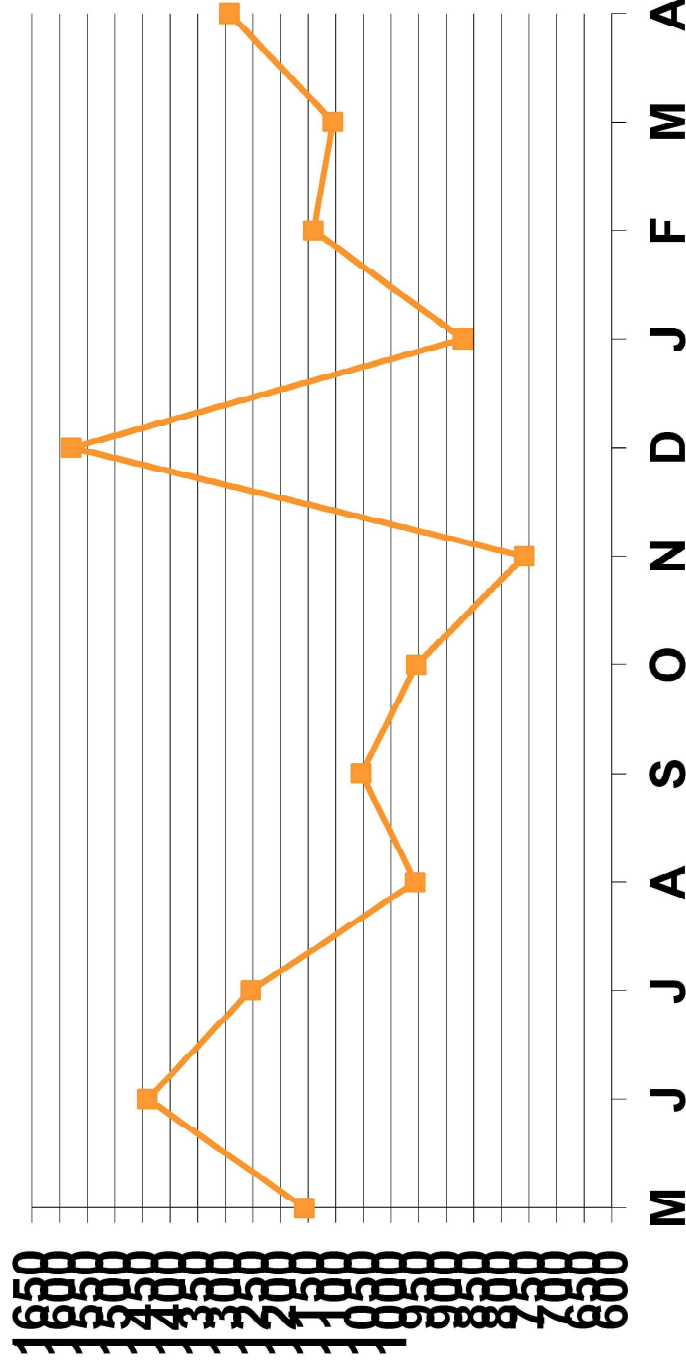
<b>ACTIVES</b>	<b>\$ 75.78</b>
<b>RETIREEES</b>	<b>\$ 71.32</b>
<b>COMBINED</b>	<b>\$ 75.12</b>
 <b>TWELVE MONTH ROLLING AVERAGE DELTA DENTAL May 1, 2021 - April 30, 2022</b>	 <b>\$ 71.25</b>



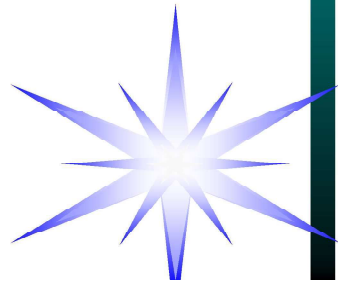


# Average Cost Per Participant Monthly

Fresno City Employees H & W Trust  
May 21 – Apr 22

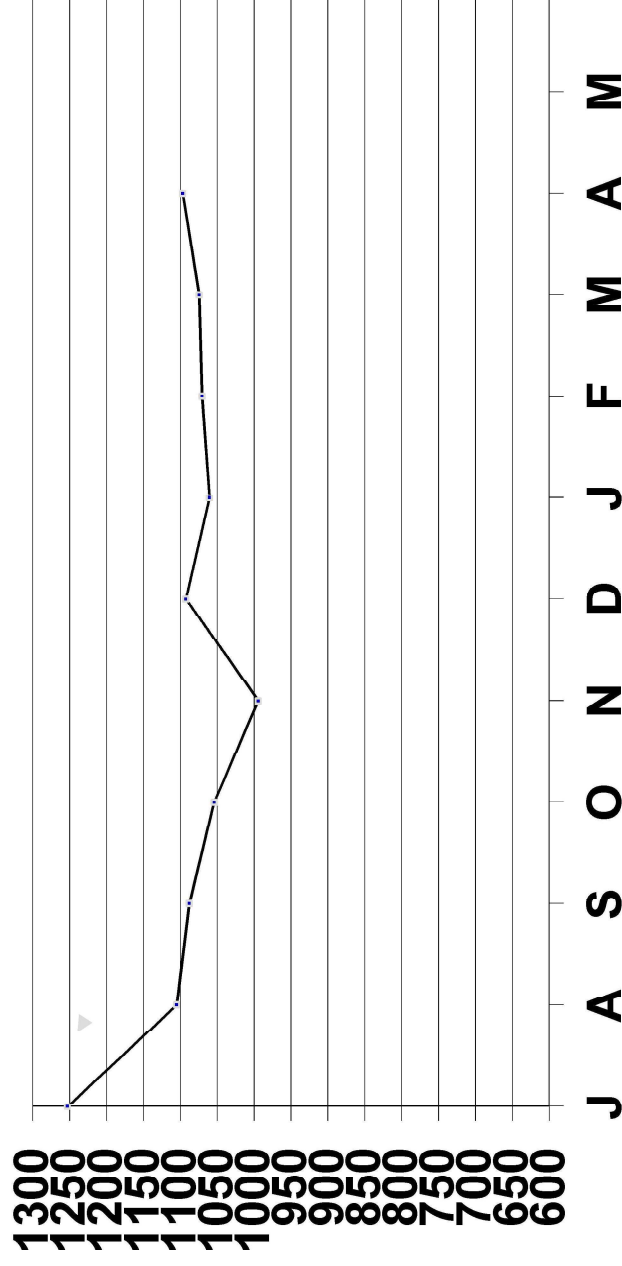


HealthComp Administrators

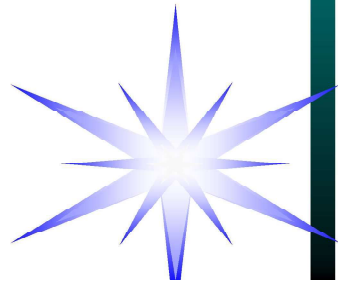


# Average Cost Per Participant Year to Date

Fresno City Employees H & W Trust  
Jul 21 – Jun 22

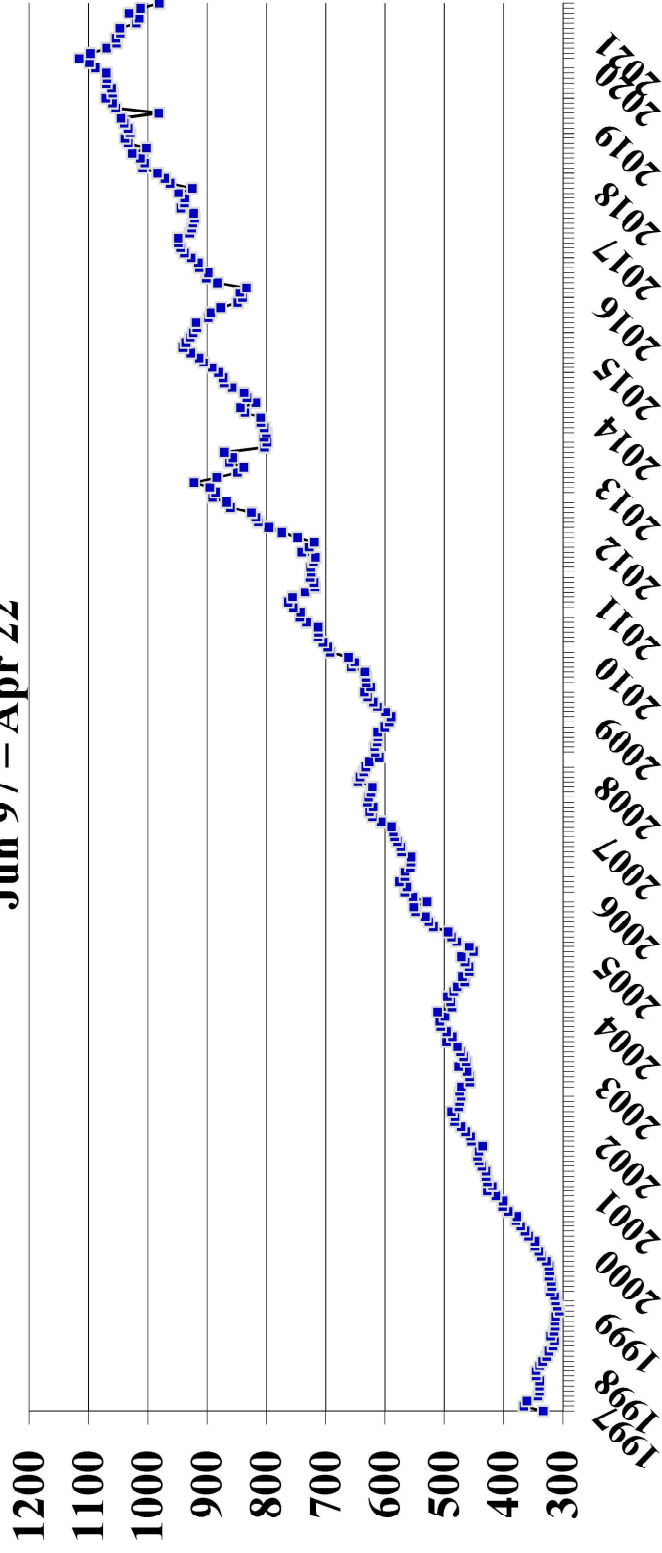


HealthComp Administrators



# Average Cost Per Participant 12 Month Rolling Average

**Fresno City Employees H & W Trust**  
**Jun 97 – Apr 22**



**FRESNO CITY EMPLOYEES HEALTH & WELFARE TRUST**  
**FINANCIAL ANALYSIS FOR MEDICAL, VISION AND PRESCRIPTION DRUG**  
**TEN MONTHS ENDING APRIL 30, 2022**

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN/(LOSS)	YTD GAIN/(LOSS)
<b>ACTIVES</b>								
PPO Contributing	2,573	\$ 1,239.22	\$ 102.35	\$ 1,341.57	\$ 1,251.00	\$ 3.81	\$ (86.76)	\$ (2,232,334.80)
PPO Non-Cont 35	820	\$ 507.87	\$ 102.35	\$ 610.22	\$ 847.00	\$ 3.81	\$ 240.59	\$ 1,972,838.00
PPO Non-Cont 25	4	\$ 30.13	\$ 102.35	\$ 132.48	\$ 981.00	\$ 3.81	\$ 852.33	\$ 34,093.20
<b>TOTAL (a)</b>	3397	\$ 1,061.26	\$ 102.35	\$ 1,163.61	\$ 1,153.16	\$ 3.81	\$ (6.64)	\$ (225,403.60)
<b>RETIREES</b>								
PPO Plan	172	\$ 1,650.17	\$ 102.35	\$ 1,752.52	\$ 1,251.00	\$ 3.81	\$ (497.71)	\$ (855,071.67)
<b>TOTAL</b>	172	\$ 1,650.17	\$ 102.35	\$ 1,752.52	\$ 1,251.00	\$ 3.81	\$ (497.71)	\$ (855,071.67)
<b>COBRA</b>								
PPO Plan	8	\$ 2,535.05	\$ 102.35	\$ 2,637.40	\$ 1,276.02	\$ 3.81	\$ (1,357.57)	\$ (108,605.60)
<b>TOTAL</b>	8	\$ 2,535.05	\$ 102.35	\$ 2,637.40	\$ 1,276.02	\$ 3.81	\$ (1,357.57)	\$ (108,605.60)
<b>MEDICARE SUPP</b>								
PPO Plan	176	\$ 813.63	\$ 27.97	\$ 841.60	\$ 688.00	\$ 3.81	\$ (149.79)	\$ (263,630.40)
<b>TOTAL</b>	176	\$ 813.63	\$ 27.97	\$ 841.60	\$ 688.00	\$ 3.81	\$ (149.79)	\$ (263,630.40)
<b>SELF-PAY</b>								
PPO Plan	26	\$ 3,591.21	\$ 102.56	\$ 3,693.77	\$ 1,507.00	\$ 3.81	\$ (2,182.96)	\$ (567,569.60)
<b>TOTAL</b>	26	\$ 3,591.21	\$ 102.56	\$ 3,693.77	\$ 1,507.00	\$ 3.81	\$ (2,182.96)	\$ (567,569.60)
<b>Stop-Loss Reimbursement</b>								\$ 1,191,484.57
<b>Prescription Drug Rebates</b>								\$ 2,733,488.47
<b>TOTAL</b>								\$ 1,904,692.17

**NOTES:**

Claims Costs and Census Count represent average per month over the reporting period.

Fixed Costs include all plan costs for Blue Shield, Avante, ChiroMetrics, Optum, HealthComp, Rael & Letson,

Moss Law Firm, MES, PhysMetrics and HM Insurance

Interest revenue is based upon \$14,400 per month, and has been entirely allocated to the above benefits.

Rates are calculated on an average basis over the reporting period.

(a) Total Claims Cost and Rate are based upon a weighted average of contributing and non-contributing.

Prepared by HealthComp, LLC  
04/01/2022

**FINANCIAL ANALYSIS FOR DENTAL  
TEN MONTHS ENDING APRIL 30, 2022**

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN(LOSS)	YTD GAIN(LOSS)
Delta PPO	3629	\$ 66.78	\$ 5.28	\$ 72.06	\$ 99.00		\$ 26.94	\$ 977,652.60
PUD HMO	331	\$ -	\$ 43.18	\$ 43.18	\$ 99.00		\$ 55.82	\$ 184,764.20
TOTAL								\$ 1,162,416.80

**NOTES:**

Claims Costs and Census Count represent average per month over the reporting period.

All interest revenue has been allocated to Medical.

Rates are calculated on an average basis over the reporting period.

## Paid Claims Lag Time Analysis

INCURRED: 01/01/1990 - 04/30/2022 | PAID: 04/01/2022 - 04/30/2022

### FRESNO CITY EMP H&W TRUST Summary

Range of Days Lagged	Incurred Date to Received Date		Received Date to Processed Date		Processed Date to Paid Date		Received Date to Paid Date	
	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total
0 - 10	4,749	38.9 %	38.9 %	8,521	69.8 %	69.8 %	7,283	59.7 %
11 - 14	1,492	12.2 %	51.1 %	507	4.2 %	74.0 %	142	1.2 %
15 - 21	1,785	14.6 %	65.8 %	2,404	19.7 %	93.7 %	960	7.9 %
22 - 28	924	7.6 %	73.3 %	231	1.9 %	95.6 %	2,006	16.4 %
Over 28	3,255	26.7 %	100.0 %	542	4.4 %	100.0 %	1,814	14.9 %

Total # of claims: 12,205

Average days from incurred to received: 33.1

Average days from received to processed: 8.2

Average days from processed to paid: 6.7

Average days from received to paid: 15

**FINANCIAL ANALYSIS FOR DENTAL  
NINE MONTHS ENDING MARCH 31, 2022**

CATEGORY	CENSUS COUNT	CLAIMS COSTS	FIXED COSTS	TOTAL COSTS	RATE	INTEREST	NET GAIN/(LOSS)	YTD GAIN/(LOSS)
Delta PPO	3619	\$ 7.17	\$ 5.28	\$ 66.91	\$ 99.00		\$ 32.09	\$ 1,045,203.39
PUD HMO	331	\$ -	\$ 43.18	\$ 43.18	\$ 99.00		\$ 55.82	\$ 166,287.78
TOTAL								\$ 1,211,491.17

**NOTES:**

Claims Costs and Census Count represent average per month over the reporting period.

All interest revenue has been allocated to Medical.

Rates are calculated on an average basis over the reporting period.

**Paid Claims Lag Time Analysis**

INCURRED: 01/01/1990 - 03/31/2022 | PAID: 03/01/2022 - 03/31/2022

**FRESNO CITY EMP H&W TRUST Summary**

Range of Days Lagged	Incurred Date to Received Date			Received Date to Processed Date			Processed Date to Paid Date			Received Date to Paid Date		
	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total	% Cum	Claims	% Total	% Cum
0 - 10	4,975	36.7 %	36.7 %	10,338	76.3 %	76.3 %	12,157	89.7 %	89.7 %	8,325	61.4 %	61.4 %
11 - 14	1,728	12.7 %	49.5 %	611	4.5 %	80.8 %	30	0.2 %	89.9 %	1,275	9.4 %	70.8 %
15 - 21	1,961	14.5 %	63.9 %	1,640	12.1 %	92.9 %	60	0.4 %	90.4 %	1,377	10.2 %	81.0 %
22 - 28	1,250	9.2 %	73.1 %	346	2.6 %	95.4 %	558	4.1 %	94.5 %	650	4.8 %	85.8 %
Over 28	3,640	26.9 %	100.0 %	619	4.6 %	100.0 %	749	5.5 %	100.0 %	1,927	14.2 %	100.0 %

**Total # of claims: 13,554****Average days from incurred to received: 37.2****Average days from received to processed: 8.1****Average days from processed to paid: 7.7****Average days from received to paid: 15.9**



FRESNO CITY EMPLOYEES  
HEALTH & WELFARE TRUST  
SPECIFIC STOP LOSS  
THROUGH 03/31/2022

INCURRED: 07/01/21 - 03/31/22  
PAID: 07/01/21 THRU: 03/31/22

DEDUCTIBLE: \$175k, \$350k & \$500k  
CARRIER: HCC Insurance Company

OVER \$500,000.00

MEMBER	NET PAID	CLAIM AMOUNT
	\$0.00	\$0.00
	\$0.00	\$0.00
	\$0.00	\$0.00
	\$0.00	\$0.00

50% OVER \$250,000.00

MEMBER	NET PAID	STILL TO MEET
1	\$413,645.27	\$86,354.73
2	\$395,551.02	\$104,448.98
3	\$297,023.98	\$202,976.02
4	\$286,493.85	\$213,506.15
5	\$382,849.00	\$117,151.00
6	\$350,820.80	\$149,179.20
7	\$449,762.55	\$50,237.45
8	\$242,858.04	\$257,141.96
9	\$184,083.35	\$315,916.65
10	\$340,152.53	\$159,847.47
	\$0.00	\$ -
	\$0.00	\$ -
	\$0.00	\$ -
	\$0.00	\$ -
	\$3,343,240.39	\$ 1,656,759.61

PREMIUM

DEDUCTIBLE	PER MEMBER	PREMIUM	CLAIMS OVER DEDUCTIBLE	SAVINGS/(LOSS)
175,000	\$ 135.54	\$ 4,375,637.82	\$ 1,593,240.39	\$ (2,782,397.43)
350,000	\$ 49.72	\$ 1,605,110.76	\$ 242,628.64	\$ (1,362,482.12)
500,000	\$ 29.03	\$ 937,175.49	\$ -	\$ (937,175.49)

PRIOR YEAR RESULTS

FISCAL YEAR	MEMBERS OVER \$175K	SAVINGS/(LOSS) \$500 DEDUCTIBLE	SAVINGS/(LOSS) \$350 DEDUCTIBLE	SAVINGS/(LOSS) \$175 DEDUCTIBLE
2007/2008	5	\$ 275,694.78	\$ 823,731.16	\$ 1,333,752.01
2008/2009	11	\$ 298,037.47	\$ 660,094.16	\$ 696,657.85
2009/2010	7	\$ 571,249.08	\$ 901,645.80	\$ 2,451,452.16
2010/2011	12	\$ 392,141.96	\$ 562,653.55	\$ 1,543,342.62
2011/2012	4	\$ 690,024.10	\$ 1,115,261.30	\$ 3,286,763.75
2012/2013	11	\$ 892,384.76	\$ 1,450,290.57	\$ 3,807,297.67
2013/2014	11	\$ 546,018.60	\$ 941,346.55	\$ 3,782,202.62
2014/2015	13	\$ 324,590.15	\$ 264,268.88	\$ 374,381.62
2015/2016	14	\$ 2,588,355.84	\$ 2,919,146.55	\$ 3,042,900.18
2016/2017	15	\$ (618,495.03)	\$ (1,101,491.19)	\$ (1,626,992.21)
2017/2018	23	\$ (808,434.00)	\$ (1,099,684.13)	\$ (1,999,825.30)
2018/2019	27	\$ (717,892.65)	\$ (696,340.65)	\$ (258,654.91)
2019/2020	29	\$ (403,675.83)	\$ 34,344.25	\$ 231,492.59
2020/2021	23	\$ 3,553.03	\$ 36,225.35	\$ (1,104,531.07)
TOTAL	205	\$ 4,033,552.26	\$ 6,811,492.15	\$ 15,560,239.58

Current Outstanding Submission  
As of March 31, 2022

\$0.00

FRESNO CITY EMPLOYEES  
HEALTH & WELFARE TRUST  
SPECIFIC STOP LOSS  
THROUGH 04/30/2022

INCURRED: 07/01/21 - 04/30/22  
PAID: 07/01/21 THRU: 04/30/22

DEDUCTIBLE: \$175k, \$350k & \$500k  
CARRIER: HCC Insurance Company

**OVER \$500,000.00**

MEMBER	NET PAID	CLAIM AMOUNT
5	\$514,693.16	\$14,693.16
	\$0.00	\$0.00
	\$0.00	\$0.00
	\$514,693.16	\$14,693.16

**50% OVER \$250,000.00**

MEMBER	NET PAID	STILL TO MEET
1	\$413,645.27	\$86,354.73
2	\$419,193.14	\$80,806.86
3	\$298,222.42	\$201,777.58
4	\$322,849.09	\$177,150.91
6	\$390,076.42	\$109,923.58
7	\$456,705.09	\$43,294.91
8	\$303,272.60	\$196,727.40
9	\$184,805.58	\$315,194.42
10	\$341,282.12	\$158,717.88
	\$ -	
	\$ -	\$ -
	\$ -	\$ -
	\$ -	\$ -
	\$ -	\$ -
	\$ -	\$ -
	\$3,130,051.73	\$ 1,369,948.27

**PREMIUM**

DEDUCTIBLE	PER MEMBER	PREMIUM	CLAIMS OVER DEDUCTIBLE	SAVINGS/(LOSS)
175,000	\$ 135.54	\$ 4,875,780.42	\$ 1,894,744.89	\$ (2,981,035.53)
350,000	\$ 49.72	\$ 1,788,577.56	\$ 444,313.08	\$ (1,344,264.48)
500,000	\$ 29.03	\$ 1,044,296.19	\$ 14,693.16	\$ (1,029,603.03)

**PRIOR YEAR RESULTS**

FISCAL YEAR	MEMBERS OVER \$175K	SAVINGS/(LOSS) \$500 DEDUCTIBLE	SAVINGS/(LOSS) \$350 DEDUCTIBLE	SAVINGS/(LOSS) \$175 DEDUCTIBLE
2007/2008	5	\$ 275,694.78	\$ 823,731.16	\$ 1,333,752.01
2008/2009	11	\$ 298,037.47	\$ 660,094.16	\$ 696,657.85
2009/2010	7	\$ 571,249.08	\$ 901,645.80	\$ 2,451,452.16
2010/2011	12	\$ 392,141.96	\$ 562,653.55	\$ 1,543,342.62
2011/2012	4	\$ 690,024.10	\$ 1,115,261.30	\$ 3,286,763.75
2012/2013	11	\$ 892,384.76	\$ 1,450,290.57	\$ 3,807,297.67
2013/2014	11	\$ 546,018.60	\$ 941,346.55	\$ 3,782,202.62
2014/2015	13	\$ 324,590.15	\$ 264,268.88	\$ 374,381.62
2015/2016	14	\$ 2,588,355.84	\$ 2,919,146.55	\$ 3,042,900.18
2016/2017	15	\$ (618,495.03)	\$ (1,101,491.19)	\$ (1,626,992.21)
2017/2018	23	\$ (808,434.00)	\$ (1,099,684.13)	\$ (1,999,825.30)
2018/2019	27	\$ (717,892.65)	\$ (696,340.65)	\$ (258,654.91)
2019/2020	29	\$ (403,675.83)	\$ 34,344.25	\$ 231,492.59
2020/2021	23	\$ 3,553.03	\$ 36,225.35	\$ (1,104,531.07)
<b>TOTAL</b>	<b>205</b>	<b>\$ 4,033,552.26</b>	<b>\$ 6,811,492.15</b>	<b>\$ 15,560,239.58</b>

Current Outstanding Submission  
As of April 30, 2022

\$5,893.45

**Mental Health and Substance Abuse Benefit  
Utilization Report for:**

**Fresno City Employees' Health & Welfare Trust**

**Reporting Period: 03/01/2022 - 04/30/2022**

**Presented by:**

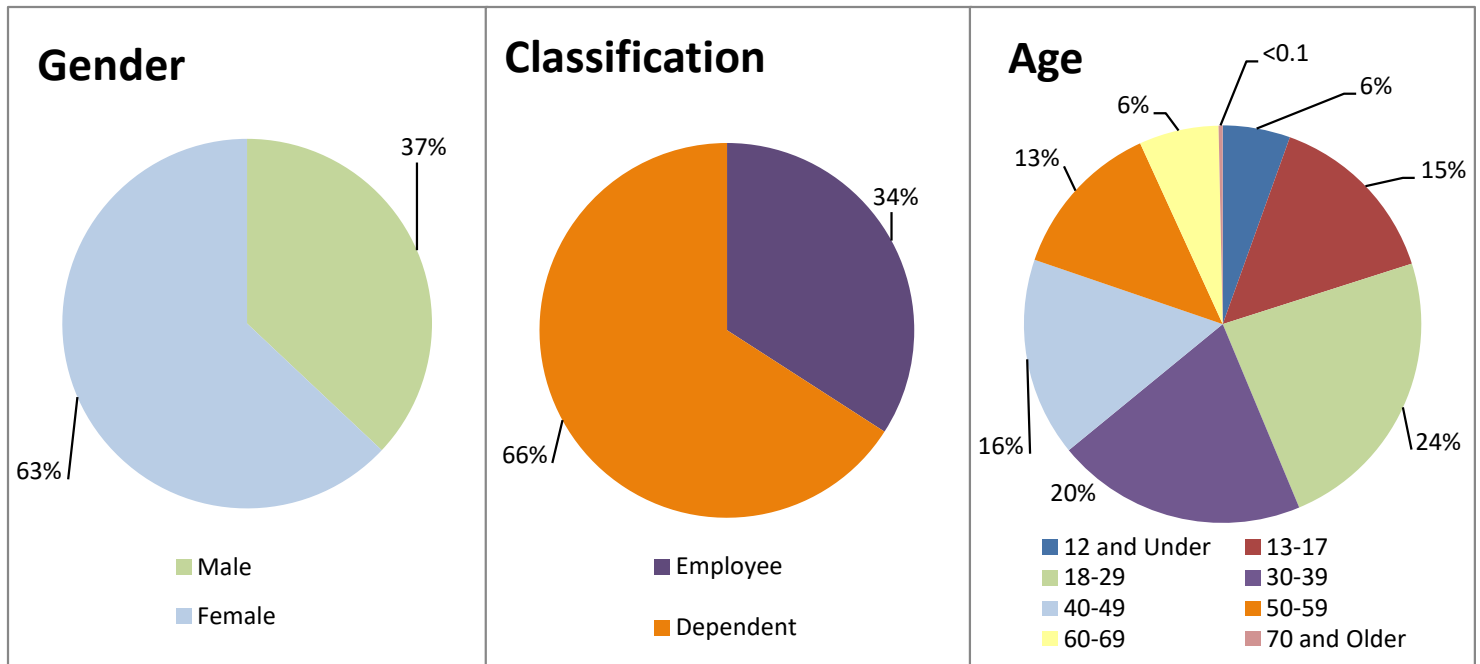


**Halcyon**  
Behavioral

## Overall Mental Health & Substance Abuse Benefit Utilization

	March 2022	April 2022	July 2021 – April 2022
Covered Employees	3,785	3,748	
Covered Dependents	6,627	6,562	
Total Covered Members	10,412	10,310	10,361 (Avg)
Unique Employees Accessing Benefit	110	99	222
Unique Dependents Accessing Benefit	215	190	444
Total Unique Members Accessing Benefits	325	289	666
Access Rate	3.1%	2.8%	6.4%
Unique Dates of Service	1,048	789	7,108
Total Plan Pricing	<b>\$155,345.90</b>	<b>\$155,537.50</b>	<b>\$1,194,922.05</b>

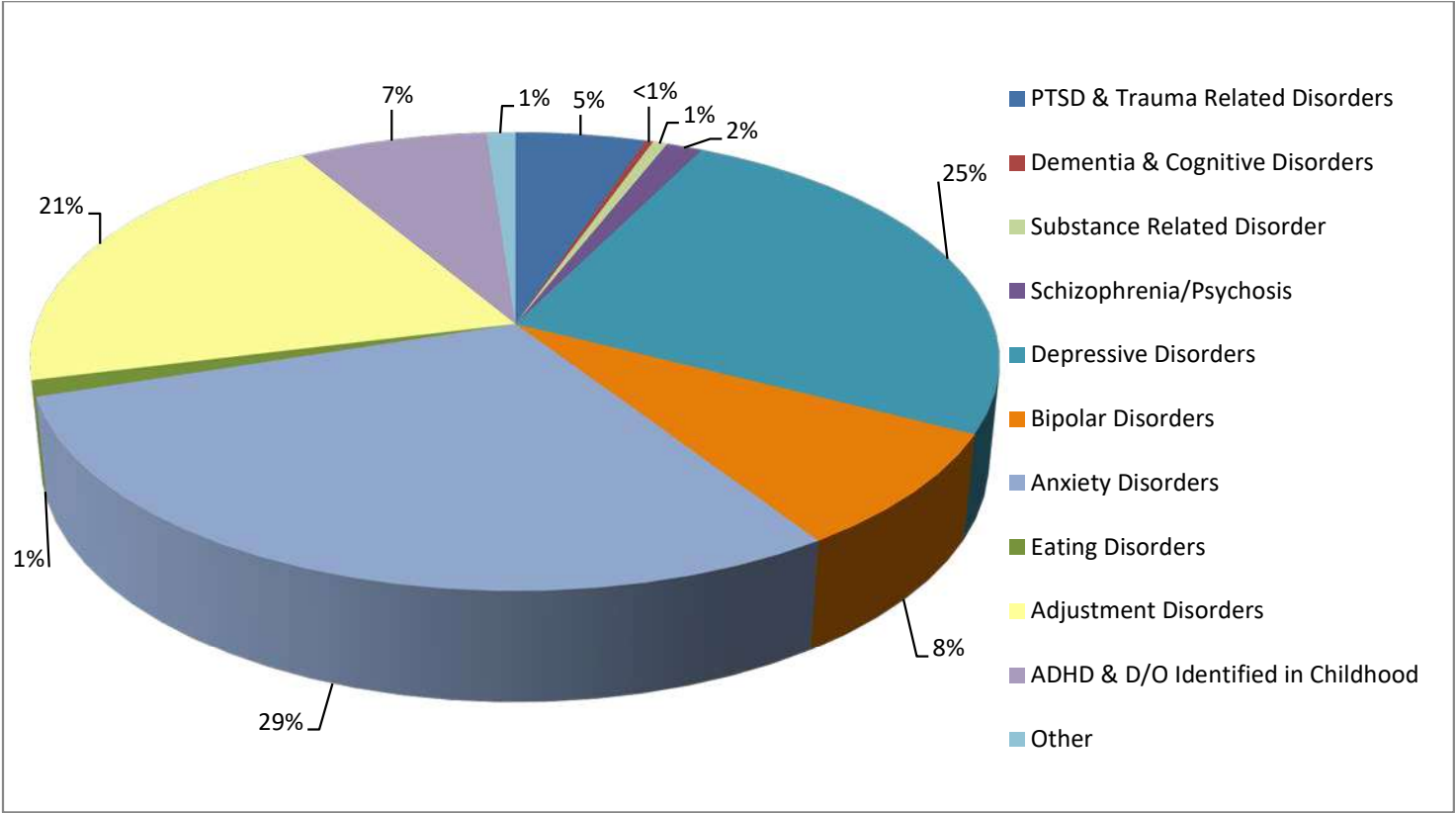
## Member Demographics



### Routine Outpatient Treatment Service Utilization

	March 2022	April 2022
Psychotherapy		
Total Cases	202	148
Medication Evaluation and Management		
Total Cases	103	52
Crisis Services		
Total Cases	1	0

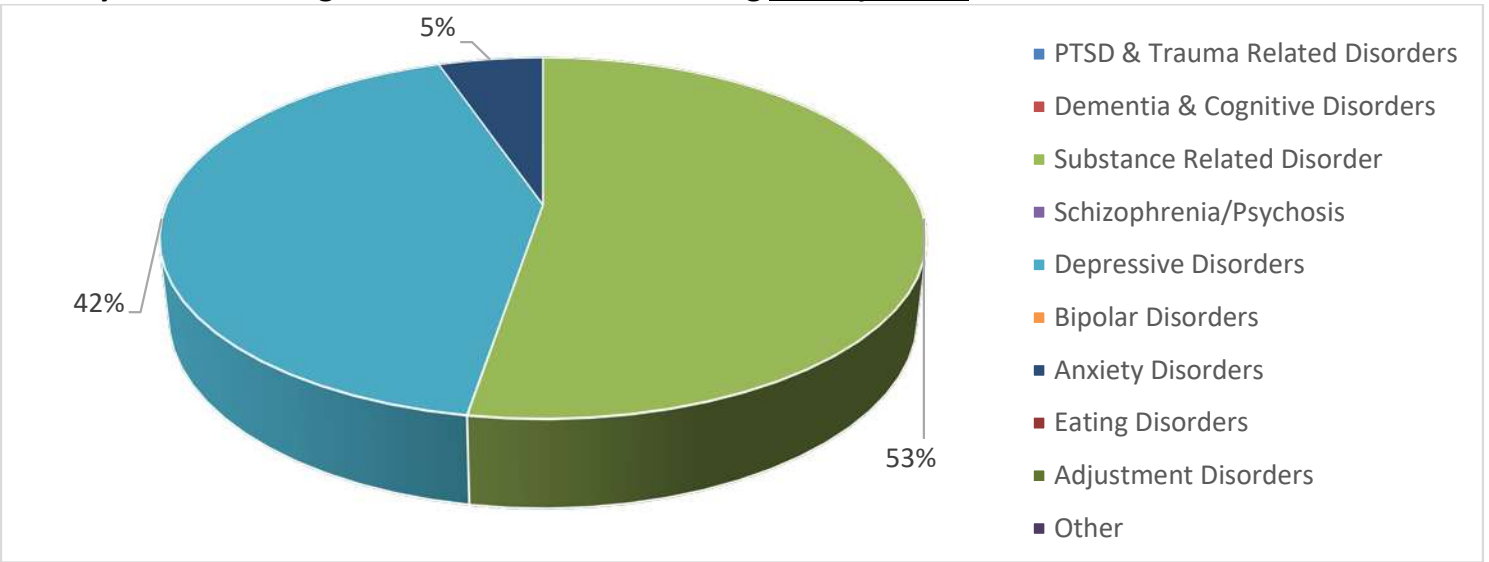
### Conditions Diagnosed for Members Receiving Outpatient Treatment



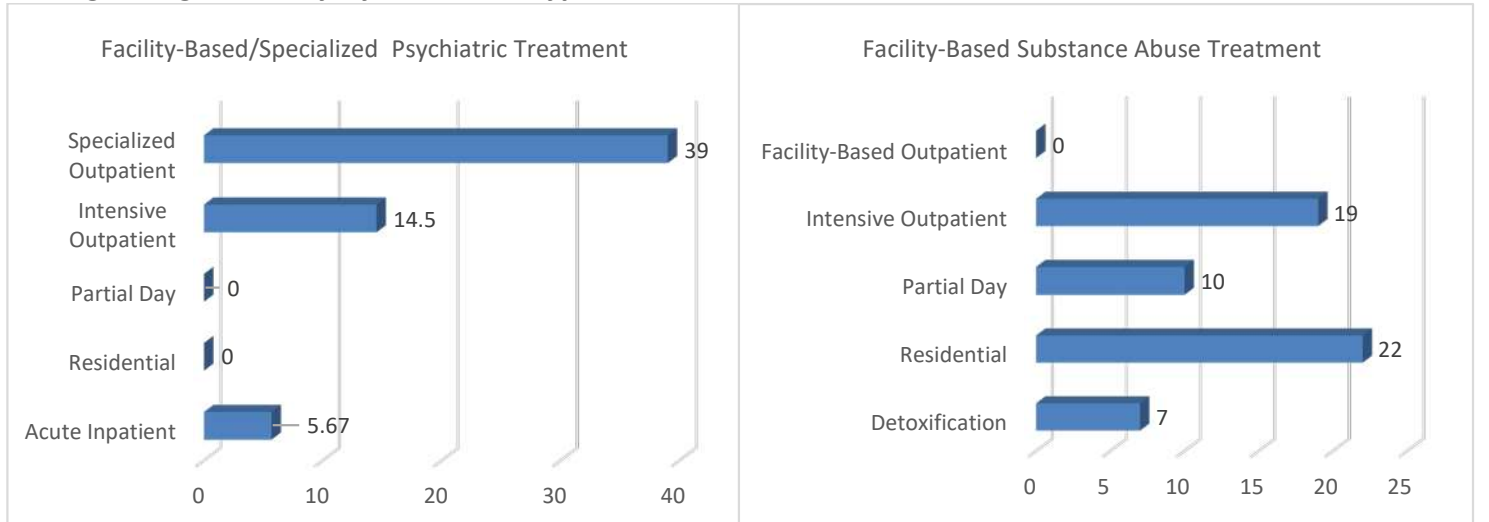
### Intensive Facility-Based Benefit Utilization

All Facility-Based/Intensive Psychiatric Treatment	
	Specific case information removed to preserve member confidentiality
	Throughout the reporting period there were five (5) cases included in this category
All Facility Based Substance Abuse Treatment	
	Specific case information removed to preserve member confidentiality
	Throughout the reporting period there were seven (7) cases included in this category

### Primary Condition Diagnosed for Members Receiving Facility-Based Treatment

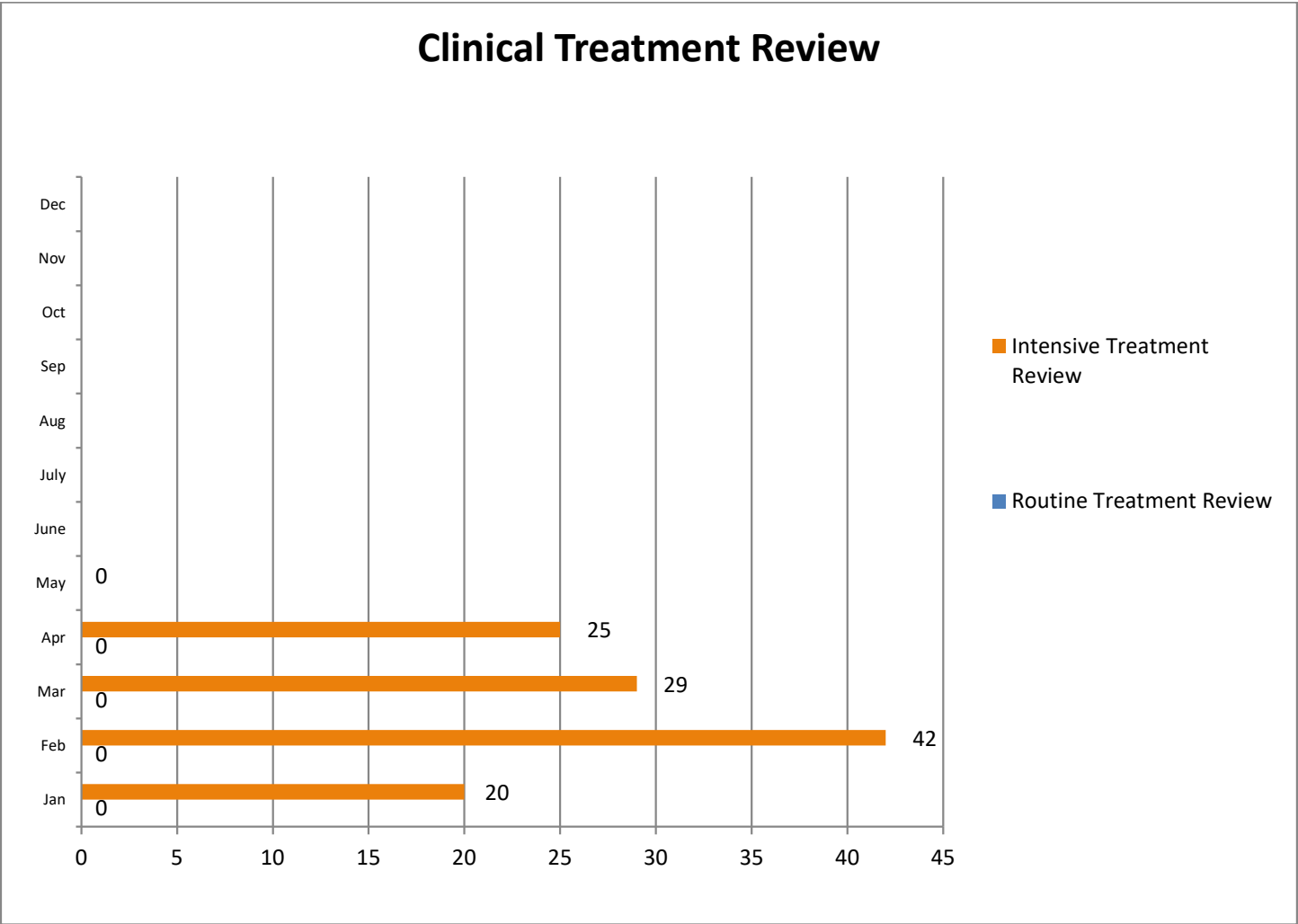


### Average Length of Stay by Level and Type of Care



Care Management

Routine Treatment Review	
Review Includes	Review of treatment notes submitted by providers for services that extends beyond standard of care based on primary clinical issue(s)
Facility-Based/Intensive Treatment Review	
Review Includes	Admission, concurrent, discharge review for all treatment provided by psychiatric or substance treatment facilities and intensive treatment provided in an outpatient setting



## Claims Experience (March)

Top 5 Facility/Program Provider Activity by Total Pricing for Period: March 2022	% Total Pricing
Sierra Meadows Behavioral Health	13.4%
New Perception North	10.2%
Opus Health	8.8%
My Time Recovery	4.6%
First Steps Recovery	3.9%

Top 10 Outpatient Provider Activity by Total Pricing for Period: March 2022	% Total Pricing
Joseph Alimasuya, MD	2.0%
Jagmeet Chann, MD	1.8%
Talacey Cox, LMFT	1.5%
Dwight Sievert, MD	1.5%
Thomas Granata, PhD	1.5%
Amber Saldate-Stubbs, LMFT	1.4%
Nirmal Brar, MD	1.2%
Jennifer Her, LMFT	1.2%
Alvin Green, LCSW	1.1%
Trina Maria Rodriguez-Jensen, LMFT	1.1%



### Claims Experience (April)

Top 5 Facility/Program Provider Activity by Total Pricing for Period: April 2022	% Total Pricing
Sierra Meadows Behavioral Health	34.0%
My Time Recovery	12.0%
First Steps Recovery	6.6%
Touchstone Recovery	5.5%
Opus Health	4.6%

Top 10 Outpatient Provider Activity by Total Pricing for Period: April 2022	% Total Pricing
Trina Maria Rodriguez-Jensen, LMFT	1.3%
Dwight Sievert, MD	1.2%
Amber Saldate-Stubbs, LMFT	1.2%
Merideth Wirstiuk, PsyD	1.1%
Thomas Granata, PhD	1.0%
Michelle LeValley, PhD	1.0%
Nirmal Brar, MD	1.0%
Erika Eagerton, LMFT	0.8%
Tamara Fisher, LMFT	0.8%
Blanca Alvarez-Hernandez, LMFT	0.8%

DATE: May 5, 2022

TO: Fresno City Employees Health & Welfare Trust, Plan Professionals

RE: Halcyon Behavioral, LLC and PhysMetrics, LLC merger with SimpleTherapy, Inc.

It is with great excitement that I can share with you that Halcyon Behavioral, LLC and PhysMetrics, LLC have merged with SimpleTherapy, Inc. SimpleTherapy is a digital health company that offers digital health and telemedicine services in the musculoskeletal (MSK) space.

Our new corporate structure has established SimpleTherapy, Inc. as the parent corporation. Halcyon Behavioral, LLC and PhysMetrics, LLC will both remain as independent companies, wholly-owned by SimpleTherapy. Corporate headquarters will be the current Halcyon/PhysMetrics Fresno office. The personnel, teams, departments, and resources that provide services to Trust members will not change. I am now the President of SimpleTherapy, Inc., and Aprit Khemka (Cofounder of SimpleTherapy) is the CEO.

The healthcare industry is undergoing a massive technology upgrade in everything from the exchange of data to the manner in which care is delivered. SimpleTherapy is a forward-thinking, innovative company that marries the deep clinical expertise of Halcyon and PhysMetrics with engineering, design, and technology talent, that will allow us to adapt to new delivery models, legislative requirements, and most importantly, member preferences and client expectations. **We believe that this move will enable us to offer more opportunities for the Trust to control its costs and improve upon our existing services that we provide to Trust members.**

Grounded in the belief that effective care needs to treat the individual rather than a specific condition, within the next year, our company will offer our clients (if they choose) a true omnichannel (digital, virtual, in-person and at-home), multidisciplinary healthcare delivery model that combines an optional digital front door and technology-guided treatment with a nationwide telehealth and in-person provider network (specific to MSK and Behavioral Health services). Our technology-enabled approach to clinical care management harnesses the power of our clinical teams in real time, guiding members to the right provider and service type, depending on each member's unique needs. The end result is a blended, omnichannel approach with expert guidance that delivers holistic, personalized treatment.

I would welcome the opportunity to share more details with the Trust and provide a demonstration of our new technological capabilities and future plans. I look forward to working with plan professional staff to ensure that any questions related to this merger and our future plans are answered. Thank you for your continued support and partnership.

Sincerely,



Jeremy Oswald  
President  
SimpleTherapy, Inc.  
Halcyon Behavioral, LLC  
PhysMetrics, LLC

## Diana Cavazos | HealthComp

---

**From:** Andrew Desa <andrewd@rael-letson.com>  
**Sent:** Friday, May 6, 2022 2:23 PM  
**To:** Tom Georgouses | HealthComp; Diana Cavazos | HealthComp  
**Subject:** FW: Marriage Counseling

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**From:** Sandra Carnahan <Sandra.Carnahan@Halcyonbehavioral.com>  
**Sent:** Thursday, May 5, 2022 2:35 PM  
**To:** Andrew Desa <andrewd@rael-letson.com>  
**Cc:** Amy Villegas, halcyonbehavioral.com <amy.villegas@Halcyonbehavioral.com>; Jeremy Oswald, halcyonbehavioral.com <jeremy.oswald@Halcyonbehavioral.com>  
**Subject:** RE: Marriage Counseling

CAUTION: This email is from outside of Rael & Letson. Do not click links or open attachments unless you recognize the sender. DO NOT provide your username or password. If the email looks like it originated from an employee within our company, it is probably fake and an attempt at phishing you. Please contact the sender via phone or Endsight to verify the email validity.

This message was sent securely using Zix®

Hi Andrew,

First, it is listed as an exclusion to the benefit on page 52 of the COF Plan Doc, #22: "Professional services, except as specifically provided herein, rendered for behavioral or marriage counseling, or study of behavioral characteristics, or vocational testing or counseling".

Secondly, and what Jeremy referred to, is that marital issues in and of itself do not necessarily equal a mental health diagnosis. Please note, most member seeking to utilizes services through the plan are experiencing stressors or other symptoms (which result in a diagnosis). If, in the course of treatment, relationship issues are addressed to reduce stressors/symptoms that would not be a problem.

At the end of the day determination depends on the provider billing these medical services (i.e. there is a valid diagnosis for the individual identified on the claim). Please note there is no covered diagnosis for "Marital Counseling". Also, our intake team does refer members to the EAP when they identify wanting to strengthen marital relationship without experiencing or identifying any related issues. The EAP benefit does not require a "diagnosis" for billing or need to meet medical necessity.

Please let us know if there are additional questions.

Thank you,

**Sandra Carnahan** (she/her)

Director of Clinical Services

P: 855-424-4457 / 559-400-6240 | F: 559-492-2314 | TRIAGE: 888-425-4800

[halcyonbehavioral.com](http://halcyonbehavioral.com)



## Dental Renewal offer for Fresno City Employees Health & Welfare Trust

December 8, 2021

### Andrew Desa, Consultant

Rael & Letson  
Consultants and Actuaries  
2800 Campus Drive, Suite 150  
San Mateo, CA 94403

Via Email

Dear Andrew:

On behalf of UnitedHealthcare, I appreciate the opportunity to present renewal information for **Fresno City Employees Health & Welfare Trust**, for the period **07/01/2022 – 06/30/2024**.

UnitedHealthcare Insurance Company has created plans that offer our members quality dental health services at significant savings. We have contracted with quality local dental professionals to provide services at no cost or for low fixed copayments. In addition to substantial savings, there are many other advantages such as no claim forms to complete, no deductibles to be met and no yearly maximum.

UHC Dental Direct Compensation is unique for a DHMO dental plan, the member is not required to select a provider as long as they go in the network, and the providers are directly compensated (a reimbursement system exclusive to UnitedHealthcare) which provides an economic incentive for network Dentists to provide necessary dental care. An approach that's different from traditional DHMO capitated plans.

We understand the importance of maintaining the highest quality dental care at the most competitive price possible especially in today's economy. Upon review of the plan design, we are pleased to offer a **rate pass for 24 months rate guarantee**. We appreciate the opportunity to partner with **Fresno City Employees Health & Welfare Trust** and are hopeful this favorable increase will secure the dental renewal.

Please note that a few modifications to the filed DHMO Plan have been negotiated with your Plan Professionals. These modifications are as following:

1. The Contract remains subject to a ninety (90) day written notice right to terminate by either party.
2. No Rate Increases will be permitted unless one hundred twenty (120) days written notice has been provided and will only be effective at the beginning of each Plan Year (July 1).

3. The current Rate is guaranteed for the period of July 1, 2022, through June 30, 2024
4. There is no minimum participation required to continue the current Rate.
5. California Law applies to the Agreement, but may be preempted by Federal Law.
6. Venue for adjudication or arbitration of any dispute between the parties will occur in Fresno, California.
7. Any revision to the terms of the DHMO Plan will require the written approval of both parties, excepting only those Plan changes mandated by State or Federal Law.

To accept this renewal and let it serve as our agreement to continue to provide coverage, please confirm acceptance by notifying me within the next several weeks. The proposed renewal rates may automatically change on the above listed renewal date.

Thank you for the opportunity to serve you and your customers. We look forward to continuing our relationship for many years to come.

Sincerely,



Carlos Guzman  
Strategic Account Executive  
UnitedHealthcare  
(925) 602-2843

*UnitedHealthcare Life and Disability products are provided by or through Unimerica Insurance Company, United HealthCare Insurance Company or their affiliates. UnitedHealthcare Dental and Vision coverage provided by or through United HealthCare Insurance Company or its affiliates.*

## Renewal for Fresno City Employees Health & Welfare Trust

### Dental Plan Overview

- Easier Access to Care
- Freedom of choice and movement within statewide general dental network at any time
- Fixed Co-payment Schedule
- No deductibles, No waiting period
- Orthodontic benefits embedded (network provider only)

Dental HMO Direct Compensation - D1085 Actives		
Effective Date: July 1, 2022 - Rate Guarantee 24 months		
Tier	Current Rates D1085	Renewal Rates D1085
Employee Only	\$43.18	\$43.18
Employee + Spouse	\$43.18	\$43.18
Employee + Dependents	\$43.18	\$43.18
Employee + Family	\$43.18	\$43.18

### Rate impact – Rate pass for 24 months

### Acceptance of Renewal

I accept this renewal on behalf of **Fresno City Employees Health & Welfare Trust:**

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
**Chair**

Printed Name: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
**Co-Chair**

Printed Name: \_\_\_\_\_

UnitedHealthcare

Authorized Signature:



Date: 12/08/2021



## Renewal for Fresno City Employees Health & Welfare Trust

### Dental Plan Overview

- Easier Access to Care
- Freedom of choice and movement within statewide general dental network at any time
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Effective Date: July 1, 2022 - Rate Guarantee 24 months		
Tier	Current Rates D1085	Renewal Rates D1085
Employee Only	\$43.18	\$43.18
Employee + Spouse	\$43.18	\$43.18
Employee + Dependents	\$43.18	\$43.18
Employee + Family	\$43.18	\$43.18

### Rate impact - Rate pass for 24 months

### Acceptance of Renewal

I accept this renewal on behalf of **Fresno City Employees Health & Welfare Trust:**

Authorized Signature: \_\_\_\_\_ Date: 3-11-22  
Chair

Printed Name: SHANE D. ARCHER

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Co-Chair

Printed Name: \_\_\_\_\_

UnitedHealthcare

Authorized Signature:

Clark R. M.

Date: 12/08/2021

## Renewal for Fresno City Employees Health & Welfare Trust

### Dental Plan Overview

- Easier Access to Care
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Employee + Family	\$43.18	\$43.18

**Rate Impact – Rate pass for 24 months**

### Acceptance of Renewal

I accept this renewal on behalf of **Fresno City Employees Health & Welfare Trust:**

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
Chair

Printed Name: \_\_\_\_\_

Authorized Signature: Michael Lima Date: 3/10/22  
Co-Chair

Printed Name: Michael Lima

UnitedHealthcare

Authorized Signature: \_\_\_\_\_

Charles R. [Signature]

Date: 12/08/2021





# Executive Summary by Time Period Commercial Plan

Date Filled From May 2021 Through April 2022

Measures	May 2021	June 2021	July 2021	August 2021	September 2021	October 2021	November 2021	December 2021	January 2022	February 2022	March 2022	April 2022	Rolling Total
<b>Membership</b>													
Avg Eligible Members	10,069	10,069	10,108	10,088	10,160	10,196	10,189	10,224	10,197	10,229	10,283	10,337	10,181
Total Utilizing Members	2,774	2,741	2,789	2,976	2,896	2,851	2,929	2,883	2,892	2,809	2,862	2,755	2,838
% Utilizing Members	27.5%	27.2%	27.6%	29.5%	28.5%	28.0%	28.7%	29.2%	28.4%	25.5%	27.8%	26.7%	27.9%
Avg Member Age	32.22	32.17	32.16	32.10	32.08	32.09	32.07	32.13	32.15	32.10	32.06	32.12	32.12
<b>Rx and Cost</b>													
Total Rx	6,451	6,570	6,620	7,225	6,809	6,801	6,944	7,166	7,018	6,059	7,032	6,627	81,322
Total Drug Cost	\$1,014,652.24	\$1,240,979.23	\$1,210,034.09	\$1,207,799.64	\$1,135,681.02	\$1,330,673.70	\$1,287,583.48	\$1,280,646.42	\$1,375,054.26	\$1,262,728.62	\$1,385,137.09	\$1,249,766.82	\$14,970,627.85
Total Plan Paid	\$927,293.48	\$1,147,399.30	\$1,098,241.44	\$1,103,387.79	\$1,040,119.32	\$1,234,544.97	\$1,172,189.58	\$1,192,737.96	\$1,284,620.21	\$1,158,749.55	\$1,280,696.25	\$1,148,318.24	\$13,788,278.12
Total Member Paid	\$87,368.76	\$93,589.93	\$111,792.65	\$104,402.85	\$95,561.70	\$96,028.73	\$55,304.91	\$97,908.44	\$110,434.08	\$103,980.27	\$104,438.83	\$101,448.58	\$1,202,349.73
Total Ingredient Cost	\$989,490.17	\$1,224,051.51	\$1,191,467.02	\$1,177,310.34	\$1,107,436.64	\$1,304,213.41	\$1,234,835.47	\$1,261,427.73	\$1,353,577.83	\$1,250,556.79	\$1,374,797.51	\$1,236,807.37	\$14,705,971.79
Total Dispensing Fee	\$6,972.17	\$7,056.17	\$8,061.75	\$10,424.10	\$14,161.47	\$16,587.05	\$14,699.69	\$10,285.19	\$9,145.69	\$6,641.74	\$6,753.60	\$8,750.59	\$119,539.21
Total Sales Tax	\$109.90	\$111.55	\$145.32	\$56.20	\$2.91	\$13.24	\$8.33	\$13.50	\$10.77	\$10.29	\$25.97	\$48.86	\$556.84
Total Incentive Fee	\$18,080.00	\$9,760.00	\$10,360.00	\$20,000.00	\$14,080.00	\$9,760.00	\$18,040.00	\$18,020.00	\$12,320.00	\$5,520.00	\$3,560.01	\$4,160.00	\$144,560.01
% Plan Paid	91.4%	92.5%	90.8%	91.4%	91.6%	92.8%	92.5%	92.4%	92.0%	91.8%	92.5%	91.9%	92.9%
% Member Paid	8.6%	7.5%	9.2%	8.6%	8.4%	7.2%	7.5%	7.6%	8.0%	8.2%	7.5%	8.1%	8.0%
Avg Drug Cost / Rx	\$157.29	\$188.89	\$182.78	\$167.17	\$166.79	\$196.94	\$182.54	\$180.11	\$195.93	\$208.41	\$196.98	\$168.59	\$184.09
Avg Plan Paid / Rx	\$143.74	\$174.64	\$165.90	\$152.72	\$152.76	\$181.52	\$168.81	\$166.44	\$180.20	\$191.24	\$182.12	\$173.28	\$169.31
Avg Member Paid / Rx	\$13.54	\$14.25	\$16.89	\$14.45	\$14.03	\$14.12	\$13.74	\$13.66	\$15.74	\$17.16	\$14.85	\$15.31	\$14.79
<b>Per Member Per Month</b>													
Avg Rx PMPM	0.64	0.65	0.65	0.72	0.67	0.67	0.68	0.70	0.69	0.59	0.68	0.64	0.67
Avg Drug Cost PMPM	\$100.77	\$123.00	\$119.71	\$119.75	\$111.78	\$130.50	\$124.41	\$126.24	\$134.85	\$123.45	\$134.70	\$120.50	\$122.54
Avg Plan Paid PMPM	\$92.09	\$113.73	\$108.65	\$109.40	\$102.37	\$121.08	\$115.04	\$116.66	\$124.02	\$113.28	\$124.55	\$111.09	\$112.70
Avg Member Paid PMPM	\$8.68	\$9.28	\$11.06	\$10.35	\$9.41	\$9.42	\$9.36	\$9.58	\$10.83	\$10.17	\$10.16	\$9.81	\$9.84
<b>Drug Type</b>													
% Single-Source Brand Rx	19.1%	16.8%	17.2%	20.4%	20.3%	20.5%	21.3%	19.9%	18.1%	16.9%	14.7%	15.4%	18.4%
% Multi-Source Brand Rx	0.4%	0.5%	0.6%	0.4%	0.5%	0.6%	0.5%	0.6%	0.7%	0.8%	0.7%	0.5%	0.6%
% Generic Rx	80.5%	82.7%	82.2%	79.2%	79.2%	79.0%	78.2%	79.5%	81.2%	82.3%	84.6%	84.1%	81.0%
% Generic Efficiency	99.5%	99.4%	99.3%	99.5%	99.4%	99.3%	99.4%	99.2%	99.2%	99.0%	99.2%	99.4%	99.3%
<b>Drug Channel</b>													
% Retail Rx	74.1%	72.1%	72.9%	74.9%	74.0%	74.3%	75.3%	73.7%	74.7%	74.3%	72.2%	72.9%	73.8%
% Retail 90 Rx	19.7%	21.8%	21.4%	19.5%	19.5%	19.2%	19.3%	20.3%	18.7%	20.4%	21.0%	20.5%	20.1%
% Mail Rx	6.2%	6.1%	5.7%	5.6%	6.5%	6.5%	6.5%	6.1%	6.7%	5.3%	6.8%	6.6%	6.1%
<b>Specialty Drugs</b>													
Total Specialty Rx	71	85	88	90	89	101	94	88	108	106	109	91	1,120
Total Specialty Drug Cost	\$397,792.44	\$592,212.83	\$563,246.58	\$548,580.80	\$499,366.86	\$653,556.08	\$599,411.84	\$601,129.91	\$661,088.72	\$617,074.49	\$668,332.26	\$545,696.99	\$6,947,489.80
Total Specialty Plan Paid	\$392,131.81	\$585,747.01	\$549,711.25	\$541,396.64	\$492,786.10	\$646,158.81	\$591,371.84	\$593,269.45	\$647,783.93	\$604,901.17	\$659,495.39	\$536,617.00	\$6,841,340.40
Total Specialty Member Paid	\$5,660.63	\$6,465.82	\$13,535.33	\$7,184.16	\$6,580.76	\$7,397.27	\$8,040.00	\$7,860.46	\$13,304.79	\$12,173.32	\$8,866.87	\$9,079.99	\$108,149.40
% Specialty Rx	1.1%	1.3%	1.3%	1.2%	1.3%	1.5%	1.4%	1.2%	1.5%	1.7%	1.6%	1.4%	1.4%
% Specialty of Total Drug Cost	39.2%	47.7%	46.5%	45.4%	44.0%	49.1%	47.3%	46.6%	48.9%	48.3%	43.7%	43.7%	46.4%
% Specialty of Total Plan Paid	42.3%	51.1%	50.1%	49.1%	47.4%	52.3%	50.5%	49.7%	51.2%	52.2%	51.5%	46.7%	49.7%
% Specialty of Total Member Paid	6.5%	6.9%	12.1%	6.9%	6.9%	7.7%	8.4%	8.0%	12.0%	11.7%	8.5%	9.0%	8.8%
Avg Specialty Rx PMPM	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01
Avg Specialty Drug Cost PMPM	\$39.51	\$69.70	\$65.72	\$61.39	\$49.19	\$64.10	\$58.83	\$68.83	\$61.63	\$60.33	\$61.69	\$59.79	\$66.87
Avg Specialty Plan Paid PMPM	\$38.94	\$68.06	\$54.38	\$53.68	\$48.50	\$63.37	\$58.04	\$58.03	\$63.63	\$59.14	\$64.13	\$51.91	\$56.00
Avg Specialty Member Paid PMPM	\$0.56	\$0.64	\$1.34	\$0.71	\$0.65	\$0.73	\$0.79	\$0.77	\$1.30	\$1.19	\$0.86	\$0.88	\$0.87
Avg Non-Specialty Rx PMPM	0.63	0.64	0.65	0.71	0.66	0.66	0.67	0.68	0.68	0.58	0.67	0.63	0.66
Avg Non-Specialty Drug Cost PMPM	\$61.26	\$64.30	\$63.99	\$65.36	\$62.63	\$66.40	\$65.58	\$67.44	\$70.02	\$63.12	\$69.71	\$68.11	\$65.67
Avg Non-Specialty Plan Paid PMPM	\$53.15	\$55.67	\$54.27	\$55.72	\$53.87	\$57.71	\$57.00	\$58.63	\$60.48	\$54.14	\$60.41	\$59.18	\$56.70
Avg Non-Specialty Member Paid PMPM	\$8.11	\$8.64	\$9.72	\$9.64	\$8.76	\$8.69	\$8.57	\$8.81	\$9.53	\$8.98	\$9.29	\$8.94	\$8.97

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## Comparative Executive Summary Commercial Plan

Current Period: Date Filled From May 2021 Through April 2022  
Previous Period: Date Filled From May 2020 Through April 2021

Measures	Current Period	Previous Period	% Change
<b>Membership</b>			
Avg Eligible Members	10,181	10,238	-0.6%
% Utilizing Members	5.7%	5.0%	12.7%
Total Utilizing Members	6,906	6,162	12.1%
Avg Member Age	32.12	32.16	-0.1%
<b>Rx and Cost</b>			
Total Days Supply	3,207,792	3,204,309	0.1%
Total Rxs	81,322	77,916	4.4%
Total Drug Cost	\$14,970,627.85	\$13,492,808.84	11.0%
Total Plan Paid	\$13,768,278.12	\$12,332,181.37	11.6%
Total Member Paid	\$1,202,349.73	\$1,160,627.47	3.6%
Total Ingredient Cost	\$14,705,971.79	\$13,336,537.21	10.3%
Total Dispensing Fee	\$119,539.21	\$126,998.60	-5.9%
Total Sales Tax	\$556.84	\$91.45	508.9%
Total Incentive Fee	\$144,560.01	\$29,181.58	395.4%
% Plan Paid	92.0%	91.4%	0.6%
% Member Paid	8.0%	8.6%	-6.6%
Days Supply / Rx	39.45	41.13	-4.1%
Drug Cost / Rx	\$184.09	\$173.17	6.3%
Plan Paid / Rx	\$169.31	\$158.28	7.0%
Member Paid / Rx	\$14.79	\$14.90	-0.7%
<b>Per Member Per Month</b>			
Days Supply PMPM	26.26	26.08	0.7%
Rxs PMPM	0.67	0.63	5.0%
Drug Cost PMPM	\$122.54	\$109.83	11.6%
Plan Paid PMPM	\$112.70	\$100.38	12.3%
Member Paid PMPM	\$9.84	\$9.45	4.2%
<b>Drug Type</b>			
% Single-Source Brand Rxs	18.4%	16.9%	9.0%
% Multi-Source Brand Rxs	0.6%	0.5%	1.7%
% Generic Rxs	81.0%	82.6%	-1.9%
% Generic Efficiency	99.3%	99.3%	-0.0%
<b>Drug Channel</b>			
% Retail Rxs	73.8%	72.7%	1.4%
% Retail 90 Rxs	20.1%	21.0%	-4.1%
% Mail Rxs	6.1%	6.3%	-3.0%
<b>Specialty Drugs</b>			
Total Specialty Days Supply	35,983	32,463	10.8%
Total Specialty Rxs	1,120	1,008	11.1%
Total Specialty Drug Cost	\$6,947,489.80	\$6,160,567.17	12.8%
Total Specialty Plan Paid	\$6,841,340.40	\$6,078,188.79	12.6%
Total Specialty Member Paid	\$106,149.40	\$82,378.38	28.9%
% Specialty Rxs	1.4%	1.3%	6.5%
% Specialty of Total Drug Cost	46.4%	45.7%	1.6%
% Specialty of Total Plan Paid	49.7%	49.3%	0.8%
% Specialty of Total Member Paid	8.8%	7.1%	24.4%
Specialty Days Supply PMPM	0.29	0.26	11.5%
Specialty Rxs PMPM	0.01	0.01	11.7%
Specialty Drug Cost PMPM	\$56.87	\$50.15	13.4%
Specialty Plan Paid PMPM	\$56.00	\$49.48	13.2%
Specialty Member Paid PMPM	\$0.87	\$0.67	29.6%
Non-Specialty Rxs PMPM	0.66	0.63	4.9%
Non-Specialty Drug Cost PMPM	\$65.67	\$59.68	10.0%
Non-Specialty Plan Paid PMPM	\$56.70	\$50.91	11.4%
Non-Specialty Member Paid PMPM	\$8.97	\$8.78	2.2%

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Executive Summary by Time Period EGWP  
Date Filled From May 2021 Through April 2022

Measures	May 2021	June 2021	July 2021	August 2021	September 2021	October 2021	November 2021	December 2021	January 2022	February 2022	March 2022	April 2022	Rolling Total
<b>Membership</b>													
Avg Eligible Members	243	244	245	242	238	238	237	238	230	230	226	223	236
Total Utilizing Members	165	179	157	164	178	165	168	160	162	172	170	166	167
% Utilizing Members	67.9%	73.4%	64.1%	67.8%	74.8%	69.3%	70.9%	67.2%	70.4%	74.8%	75.2%	74.4%	70.8%
Avg Member Age	76.04	75.94	76.00	75.96	76.00	75.87	75.86	75.92	76.13	76.25	76.36	76.59	76.07
<b>Rx and Cost</b>													
Total Rx	598	630	570	599	557	589	541	543	531	523	529	585	6,855
Total Drug Cost	\$110,447.81	\$133,395.46	\$94,085.04	\$129,736.19	\$94,910.59	\$102,670.81	\$99,937.69	\$120,975.48	\$125,507.57	\$128,895.46	\$136,777.21	\$150,830.74	\$1,428,170.05
Total Plan Paid	\$86,672.18	\$90,625.12	\$65,188.57	\$97,464.71	\$69,645.47	\$67,549.24	\$72,016.62	\$98,902.47	\$111,811.00	\$113,396.26	\$119,930.89	\$117,240.21	\$1,110,442.74
Total Member Paid	\$23,775.63	\$42,770.34	\$28,896.47	\$32,271.48	\$25,265.12	\$35,121.57	\$27,921.07	\$22,073.01	\$13,696.57	\$15,499.20	\$16,846.32	\$33,590.53	\$317,727.31
Total Ingredient Cost	\$110,010.06	\$132,795.31	\$93,421.74	\$129,188.33	\$94,419.34	\$102,175.91	\$99,568.44	\$120,482.98	\$125,130.27	\$128,421.66	\$136,362.11	\$150,244.99	\$1,422,221.14
Total Dispensing Fee	\$417.75	\$540.15	\$583.30	\$527.85	\$451.25	\$454.90	\$369.25	\$372.50	\$357.30	\$373.80	\$415.10	\$465.75	\$5,328.90
Total Sales Tax	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Incentive Fee	\$20.00	\$60.00	\$80.00	\$20.01	\$40.00	\$40.00	\$0.00	\$120.00	\$20.00	\$100.00	\$20.00	\$20.00	\$920.01
% Plan Paid	78.5%	67.9%	69.3%	75.1%	73.4%	65.8%	72.1%	81.8%	86.1%	88.0%	87.7%	77.7%	77.8%
% Member Paid	21.5%	32.1%	30.7%	24.9%	26.6%	34.2%	27.9%	18.2%	10.9%	12.0%	12.3%	22.3%	22.2%
Avg Drug Cost / Rx	\$197.94	\$211.74	\$165.06	\$216.59	\$170.40	\$174.31	\$184.73	\$222.79	\$236.36	\$246.45	\$217.45	\$257.83	\$208.34
Avg Plan Paid / Rx	\$155.33	\$143.85	\$114.37	\$162.71	\$125.04	\$114.68	\$133.12	\$182.14	\$210.57	\$216.82	\$190.67	\$200.41	\$161.99
Avg Member Paid / Rx	\$42.61	\$67.89	\$50.70	\$53.88	\$45.36	\$59.63	\$51.61	\$40.65	\$25.79	\$29.64	\$26.76	\$57.42	\$46.35
<b>Per Member Per Month</b>													
Avg Rx PMPM	2.30	2.58	2.33	2.48	2.34	2.47	2.28	2.28	2.31	2.27	2.70	2.62	2.42
Avg Drug Cost PMPM	\$454.52	\$546.70	\$394.02	\$536.10	\$398.78	\$431.39	\$421.69	\$508.30	\$545.69	\$560.42	\$605.21	\$676.37	\$503.94
Avg Plan Paid PMPM	\$356.68	\$371.41	\$266.08	\$402.75	\$292.63	\$283.82	\$303.87	\$415.56	\$486.13	\$493.03	\$530.67	\$525.74	\$391.83
Avg Member Paid PMPM	\$97.84	\$175.29	\$117.94	\$133.35	\$106.16	\$147.57	\$117.81	\$92.74	\$59.55	\$67.39	\$74.54	\$150.63	\$112.11
<b>Drug Type</b>													
% Single-Source Brand Rx	10.8%	13.8%	12.6%	12.7%	11.8%	14.6%	13.9%	13.6%	13.7%	14.9%	10.5%	14.5%	13.1%
% Multi-Source Brand Rx	0.9%	0.8%	0.9%	1.3%	1.1%	0.5%	1.1%	0.6%	0.9%	0.8%	0.8%	0.7%	0.9%
% Generic Rx	88.4%	85.4%	86.5%	86.0%	87.1%	84.9%	85.0%	85.8%	85.3%	84.3%	88.7%	84.8%	86.0%
% Generic Efficiency	99.0%	99.1%	99.0%	98.5%	98.8%	99.4%	98.7%	99.4%	98.9%	99.1%	99.1%	99.2%	99.0%
<b>Drug Channel</b>													
% Retail Rx	45.9%	48.3%	54.9%	54.9%	52.1%	49.2%	47.3%	46.4%	48.2%	49.5%	50.4%	49.7%	49.8%
% Retail 90 Rx	32.6%	30.5%	28.2%	26.5%	30.5%	31.2%	31.1%	29.3%	34.1%	31.9%	28.8%	33.0%	30.6%
% Mail Rx	21.5%	21.3%	16.8%	18.5%	17.4%	19.5%	21.6%	24.3%	17.7%	18.5%	20.8%	17.3%	19.6%
<b>Specialty Drugs</b>													
Total Specialty Rx	8	6	6	7	4	3	3	9	4	7	10	7	74
Total Specialty Drug Cost	\$34,443.14	\$45,371.15	\$21,274.53	\$53,783.99	\$28,223.36	\$15,171.22	\$21,914.39	\$45,047.18	\$45,040.89	\$52,479.24	\$71,695.81	\$62,811.37	\$497,256.07
Total Specialty Plan Paid	\$32,346.02	\$38,811.18	\$19,377.41	\$49,623.80	\$26,741.57	\$13,884.43	\$21,694.39	\$41,507.40	\$39,882.44	\$50,205.08	\$65,418.87	\$57,753.14	\$457,345.73
Total Specialty Member Paid	\$2,097.12	\$6,559.97	\$1,897.12	\$4,160.19	\$1,481.79	\$1,286.79	\$220.00	\$3,539.78	\$5,058.45	\$2,274.16	\$6,276.74	\$5,058.23	\$39,910.34
% Specialty Rx	1.4%	1.0%	1.1%	1.2%	0.7%	0.5%	0.6%	1.7%	0.8%	1.3%	1.6%	1.2%	1.1%
% Specialty of Total Drug Cost	31.2%	34.0%	22.6%	41.5%	29.7%	14.8%	21.9%	37.2%	35.9%	40.7%	52.4%	41.6%	34.8%
% Specialty of Total Plan Paid	37.3%	42.8%	29.7%	50.9%	38.4%	20.6%	30.1%	42.0%	35.8%	44.3%	54.5%	49.3%	41.2%
% Specialty of Total Member Paid	8.8%	15.3%	6.8%	12.9%	5.9%	3.7%	0.8%	16.0%	36.9%	14.7%	37.3%	15.1%	12.8%
Avg Specialty Rx PMPM	0.03	0.02	0.02	0.03	0.02	0.01	0.01	0.04	0.02	0.03	0.04	0.03	0.03
Avg Specialty Drug Cost PMPM	\$141.74	\$185.95	\$86.83	\$222.25	\$118.59	\$63.74	\$92.47	\$189.27	\$195.83	\$228.17	\$317.24	\$291.67	\$175.46
Avg Specialty Plan Paid PMPM	\$133.11	\$159.06	\$79.09	\$205.06	\$112.36	\$58.34	\$91.54	\$174.40	\$173.84	\$218.28	\$289.46	\$258.98	\$161.38
Avg Specialty Member Paid PMPM	\$8.63	\$26.89	\$7.74	\$17.19	\$6.23	\$5.41	\$6.93	\$14.87	\$21.99	\$9.89	\$27.77	\$22.68	\$14.08
Avg Non-Specialty Rx PMPM	2.26	2.56	2.30	2.45	2.32	2.46	2.27	2.24	2.29	2.24	2.74	2.59	2.39
Avg Non-Specialty Drug Cost PMPM	\$312.78	\$360.76	\$297.19	\$313.85	\$280.20	\$367.65	\$329.21	\$319.03	\$349.86	\$332.24	\$287.97	\$394.71	\$328.48
Avg Non-Specialty Plan Paid PMPM	\$223.56	\$212.35	\$186.98	\$197.69	\$180.27	\$225.48	\$212.33	\$241.16	\$312.30	\$274.74	\$241.20	\$286.76	\$230.45
Avg Non-Specialty Member Paid PMPM	\$99.21	\$148.40	\$110.20	\$116.16	\$99.93	\$142.16	\$116.86	\$77.87	\$37.56	\$57.50	\$46.77	\$127.95	\$98.03

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## Comparative Executive Summary EGWP

Current Period: Date Filled From May 2021 Through April 2022  
Previous Period: Date Filled From May 2020 Through April 2021

Measures	Current Period	Previous Period	% Change
<b>Membership</b>			
Avg Eligible Members	236	247	-4.5%
% Utilizing Members	8.7%	8.9%	-2.5%
Total Utilizing Members	247	265	-6.8%
Avg Member Age	76.07	76.10	-0.0%
<b>Rx and Cost</b>			
Total Days Supply	389,562	412,763	-5.6%
Total Rx's	6,855	7,319	-6.3%
Total Drug Cost	\$1,428,170.05	\$1,336,352.14	6.9%
Total Plan Paid	\$1,110,442.74	\$1,021,943.46	8.7%
Total Member Paid	\$317,727.31	\$314,408.68	1.1%
Total Ingredient Cost	\$1,422,221.14	\$1,329,266.23	7.0%
Total Dispensing Fee	\$5,328.90	\$6,085.90	-12.4%
Total Sales Tax	\$0.00	\$0.00	0.0%
Total Incentive Fee	\$620.01	\$1,000.01	-38.0%
% Plan Paid	77.8%	76.5%	1.7%
% Member Paid	22.2%	23.5%	-5.4%
Days Supply / Rx	56.83	56.40	0.8%
Drug Cost / Rx	\$208.34	\$182.59	14.1%
Plan Paid / Rx	\$161.99	\$139.63	16.0%
Member Paid / Rx	\$46.35	\$42.96	7.9%
<b>Per Member Per Month</b>			
Days Supply PMPM	137.46	139.16	-1.2%
Rxs PMPM	2.42	2.47	-2.0%
Drug Cost PMPM	\$503.94	\$450.56	11.8%
Plan Paid PMPM	\$391.83	\$344.55	13.7%
Member Paid PMPM	\$112.11	\$106.00	5.8%
<b>Drug Type</b>			
% Single-Source Brand Rxs	13.1%	11.9%	10.0%
% Multi-Source Brand Rxs	0.9%	1.1%	-20.3%
% Generic Rxs	86.0%	87.0%	-1.1%
% Generic Efficiency	99.0%	98.8%	0.2%
<b>Drug Channel</b>			
% Retail Rxs	49.8%	50.2%	-0.8%
% Retail 90 Rxs	30.6%	29.8%	2.5%
% Mail Rxs	19.6%	20.0%	-1.8%
<b>Specialty Drugs</b>			
Total Specialty Days Supply	3,418	3,609	-5.3%
Total Specialty Rx's	74	86	-14.0%
Total Specialty Drug Cost	\$497,256.07	\$441,893.39	12.5%
Total Specialty Plan Paid	\$457,345.73	\$398,165.74	14.9%
Total Specialty Member Paid	\$39,910.34	\$43,727.65	-8.7%
% Specialty Rx's	1.1%	1.2%	-8.1%
% Specialty of Total Drug Cost	34.8%	33.1%	5.3%
% Specialty of Total Plan Paid	41.2%	39.0%	5.7%
% Specialty of Total Member Paid	12.6%	13.9%	-9.7%
Specialty Days Supply PMPM	1.21	1.22	-0.9%
Specialty Rx's PMPM	0.03	0.03	-9.9%
Specialty Drug Cost PMPM	\$175.46	\$148.99	17.8%
Specialty Plan Paid PMPM	\$161.38	\$134.24	20.2%
Specialty Member Paid PMPM	\$14.08	\$14.74	-4.5%
Non-Specialty Rx's PMPM	2.39	2.44	-1.9%
Non-Specialty Drug Cost PMPM	\$328.48	\$301.57	8.9%
Non-Specialty Plan Paid PMPM	\$230.45	\$210.31	9.6%
Non-Specialty Member Paid PMPM	\$98.03	\$91.26	7.4%

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## Diana Cavazos | HealthComp

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**From:** Martinez, Carolyn <carolyn.martinez@optum.com>  
**Sent:** Wednesday, March 23, 2022 8:09 AM  
**To:** Tom Georgouses | HealthComp; Diana Cavazos | HealthComp  
**Cc:** Osuna, Nissa D  
**Subject:** Fresno City Employees Health and Welfare Trust Rebate Remittance Summary Q3 2021  
**Attachments:** FRESNO\_CITY\_HEALTH\_\_WELFARE\_TRUST\_C\_O\_HEALTHCOMP\_REB-0230025-PW\_Remit Q32021.pdf; FRESNO\_CITY\_EMPLOYEES\_H\_\_W\_REB-000088-PW\_Remit Q32021.pdf

Good morning Tom & Diana,

Attached you will find Fresno City Employees Health & Welfare Trust's Q3 2021 rebate remittance summaries.

Checks have been issued in the amount of \$764,327.38 for the commercial plan and \$65,137.20 for the EGWP.

Please let me know if you have any questions.

Thank you,  
Carolyn

---

**Carolyn Martinez** (she/her)  
Account Manager, Public Sector | Optum Rx

O 1-612-428-6104  
M 1-702-708-1849  
[carolyn.martinez@optum.com](mailto:carolyn.martinez@optum.com)



**Upcoming PTO Alert: 4/27 (early out at 12pm)**  
**Office Closure: 5/30 Memorial Day**

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## Rebate Disbursement Remittance Summary

Payee: FRESNO CITY EMPLOYEES H & W

Vendor #: REB- 000088- PW

Rebate Period	Rebate Earned(\$)	Previously Paid(\$)	Net Amount(\$)
4Q2018	58,163.20	58,162.94	0.26
1Q2019	65,858.51	65,858.53	(0.02)
2Q2019	56,595.49	56,595.49	-
3Q2019	55,654.57	55,654.57	-
4Q2019	57,308.89	57,308.89	-
1Q2020	58,668.14	58,604.90	63.24
2Q2020	66,382.53	66,329.16	53.37
3Q2020	66,921.13	67,002.43	(81.30)
4Q2020	76,177.99	76,165.04	12.95
1Q2021	68,863.33	68,856.02	7.31
2Q2021	69,950.72	67,070.50	2,880.22
3Q2021	62,201.17	-	62,201.17
<b>Totals</b>	<b>762,745.67</b>	<b>697,608.47</b>	

Total Paid

**65,137.20**



# July 1, 2022 Pharmacy Benefit Update

Fresno City Employees Health and Welfare Trust  
Commercial plan



# Fresno City Employees Health and Welfare Trust

## 7/1/22 Commercial Plan Summary Impact

Disruption Type	Disruption Sub Type	# Impacted Members
<i>Uptier</i>	With Alternatives	14
<i>Vigilant Drug Exclusions</i>	With Alternatives	36
<b>Total Impact</b>		50

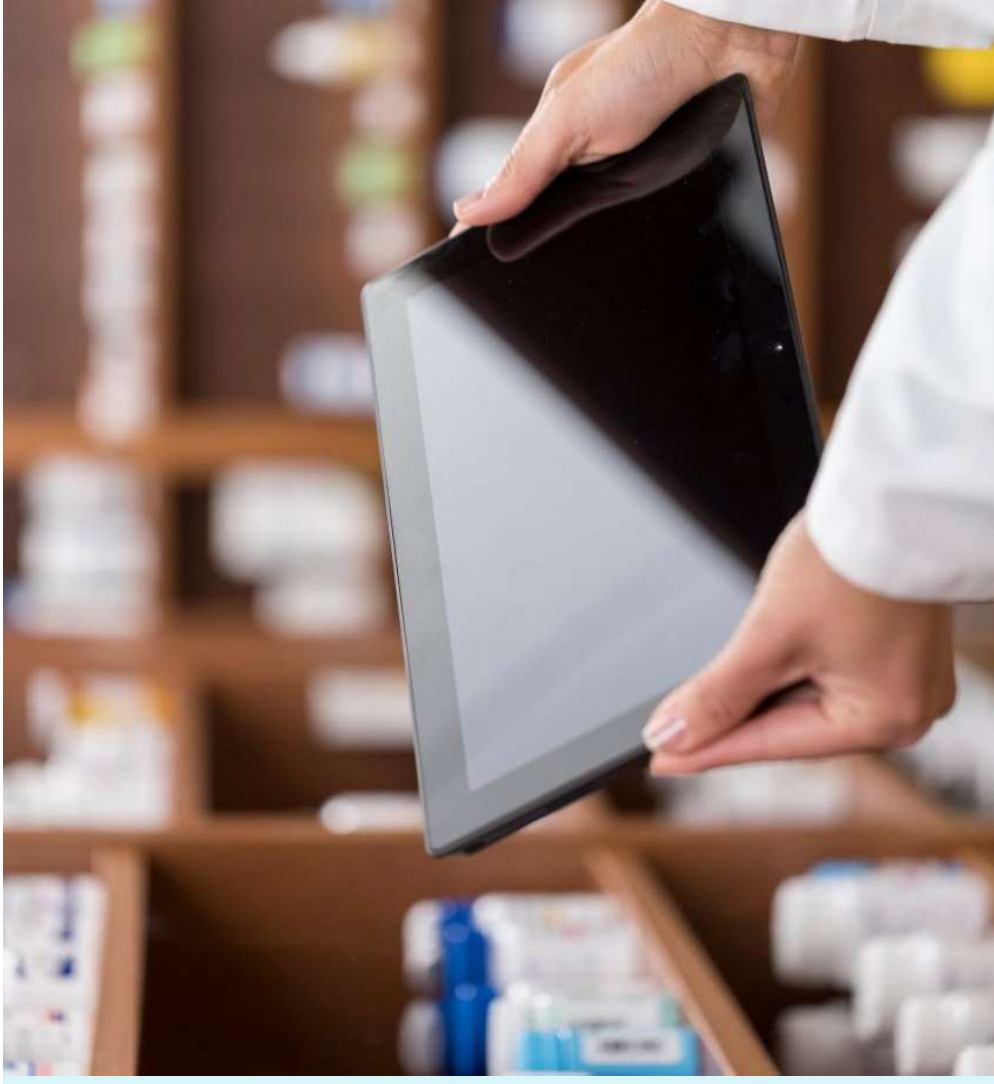


# Fresno City Employees Health and Welfare Trust

## Commercial Plan Summary Impact Details

Disruption Type	Drug Name	Alternative(s)	Tier Change/ UM Edit	# Impacted Members
Uptier	EMGALITY 120MG/ML INJECTION	AIMOVIG INJ, AJOVY INJ	2→3	14
	BYSTOLIC TAB 5MG	NEBIVOLOL	Excluded	2
Vigilant Drug Exclusion	CARVEDILOL CAP 20MG ER & 40MG ER	CARVEDILOL	Excluded	2
	FENOFIBRATE CAP 150MG	FENOFIBRATE (GENERIC TRICOR), FENOFIBRIC ACID, GEMFIBROZIL	Excluded	1
	SUCRALFATE SUS 1GM/10ML	SUCRALFATE TAB 1 GM	Excluded	2
	CLIMARA DIS 0.05MG	ESTRADIOL PATCH	Excluded	1
	DEXILANT CAP 30MG DR & 60MG DR	OMEPRAZOLE, PANTOPRAZOLE	Excluded	23
	MINIVELLE DIS 0.025MG, 0.05MG & 0.1MG	ESTRADIOL PATCH	Excluded	3
	PERTZYE CAP 16000U	CREON, ZENPEP	Excluded	1
Total	RAPAFLO CAP 8MG	SILODOSIN	Excluded	1
				50

# July 1, 2022 Formulary Management



# Key formulary updates

July 1, 2022



## Affordability

- Migraine prevention agent Ajovy is moving to preferred formulary status, replacing higher cost options.
- New generic launches for Brovana, Sutent and others will allow for more cost-effective generic utilization, enabling greater savings for clients and members.
- Optum Rx COVID Test Kit coverage first to market solution offers testing supplies under the pharmacy benefit.

## Preventive offering update

- Vaccines are being added to coverage in alignment with new Advisory Committee on Immunization Practices (ACIP) recommendations.

# July 1, 2022 Formulary Update Summary

## OUR MISSION

Helping people live **healthier lives** and helping make the **health system work better for everyone**



## DRUG DECISIONS

### Downtiers

Medications can move to a lower tier at any time throughout the year to provide members with immediate cost savings

### Uptiers

Medications that move to a higher tier because they offer less health care value, clinically and/or financially, than similar medications in their therapeutic classes

### Vigilant Drug Program Exclusions

Designed to safeguard clients and members from substantially higher-cost products that offer no additional value over other medication choices by removing certain medications from coverage and driving use of lower-cost options

## Select Formulary

1

6

96

# Managing anti-migraine agents

Cost effective, clinically appropriate choices for plans and members

Drug	Select	# Impacted Members
Aimovig	Tier 2	N/A
Ajovy	Tier 3 → Tier 2	0
Emgality	Tier 2 → Tier 3*	14

\*Emgality 100mg will remain Tier 2 on Select Formulary

UM criteria will support revised formulary positioning



## Key formulary updates

THERAPEUTIC CLASS	BRAND DRUG	GENERIC NAME	FORMULARY STATUS
Antineoplastic Agents	Pemazyre	pemigatinib tablet	<b>Select: Tier 3</b>
	Vemlidy	tenofovir alafenamide fumarate tablet	<b>Select: Tier 3</b>
Asthma Agents	Fluticasone Propionate/Salmeterol (ABA for Airduo)	fluticasone propionate/salmeterol 55-14mcg, 113-14mcg, 232-14mcg	<b>Select: Tier 1 &gt; Tier 3</b>



\*City of Fresno has 0 members impacted by these changes

# Key formulary updates

THERAPEUTIC CLASS	BRAND DRUG	GENERIC NAME	FORMULARY STATUS
Diabetic Agents	Glucagon Emergency Kit (Lilly)	glucagon injection	<b>Select: Tier 3</b>
	Glucagon Hypokit	glucagon injection	<b>Select: Tier 3</b>
	Gvoke	glucagon subcutaneous solution	<b>Select: Tier 2 &gt; Tier 3</b>



\*City of Fresno has 0 members impacted by these changes



# COVID-19 test kit coverage

Delivering point-of-sale pharmacy solutions to your members that meet the latest regulatory guidance

## Standard offering



## Network



## Managing Cost



**Test kits:** Coverage of select FDA EUA approved OTC COVID-19 antigen tests without a prescription

**Quantity Limit:** 8 per person per calendar month

**Member support:** Zero cost-share is supported at network pharmacy POS, with Direct Member Reimbursement and through the Optum Store

Expanding list of preferred network providers with \$0 member cost-share includes:

- \* Walgreens/ Duane Reade
- \* Walmart, Sam's Club
- \* Rite-Aid/ Bartell Drugs
- \* Kinney Drugs
- \* Optum Store — free shipping option

\$12 max per test

Member reimbursement from non-preferred pharmacies or other retailers is up to \$12 per test

“

OptumRx had the first to market solution ready at POS on Jan. 15.

”



# Health reform update

Pneumococcal vaccines covered for members early



The Advisory Committee on Immunization Practices (ACIP) released new recommendations published by the Morbidity and Mortality Weekly Report (MMWR) for pneumococcal vaccines on Jan. 28, 2022.

## What's new

PCV13 (Pneumovax 23) and PPSV23 (Pneumovax 23) are currently included in the vaccine list.

Effective **July 1, 2022**, the vaccine list will be updated to include PCV15 (Vaxneuvance) and PCV20 (Pneumovax 20) in alignment with ACIP recommendations.



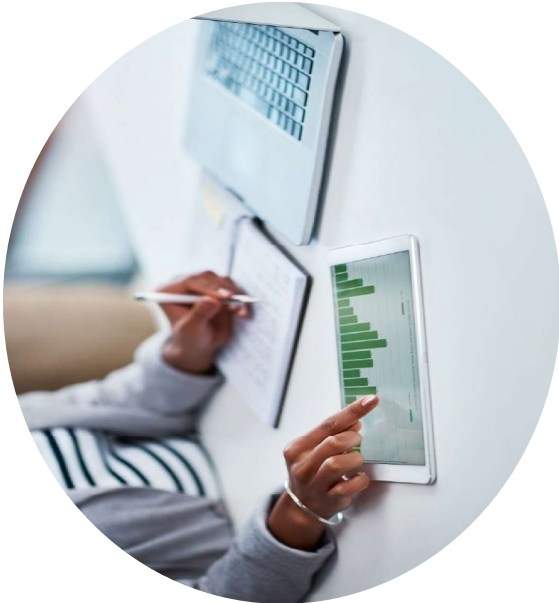
## Optum Rx Health Reform Preventive Vaccine List

Provides optional coverage of vaccines **recommended as routine by ACIP** and supplements the ACA—mandated vaccines covered under a client's benefit by broadening member access to those vaccines commonly available in both medical and community settings.

# Optum Rx® Vigilant Drug Program® updates

Removing waste and shifting use to lower cost drugs through exclusions

City of Fresno  
Impact:  
36



Program		Additions (Negative Change)	Removals (Positive Change)
Clinical Duplicate Drugs		20 products	0 product
Savings	• Nitro-Dur patch	Preferred option: nitroglycerin patch	• Cost <b>\$1,507/Rx</b>
	• Preferred option: nitroglycerin patch		• Cost <b>\$49/Rx</b>
Savings	• Semivo spray 0.05%	Preferred option: triamcinolone cream	• Cost <b>\$904/Rx</b>
	• Preferred option: triamcinolone cream		• Cost <b>\$6/Rx</b>
Non-Essential Drugs		24 products	0 products
High-Cost Brands with Generics		37 products	0 products
High-Cost Generics		15 products	0 products
Performance Drivers		0 products	0 products

# Communication plan and resources



# Client and consultant tools

## Communicating formulary and UM strategies



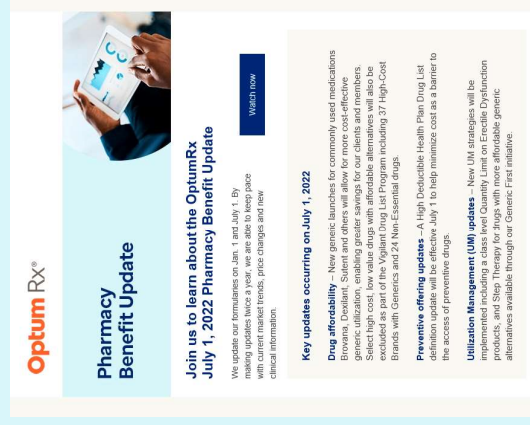
Optum Rx®

July 1, 2022  
Pharmacy Benefit Update

Client Overview and Resources

### Client slides

Provide an overview and explanation of decisions.



### Formulary announcement email

Client email template can be used to announce the July 1 formulary and UM updates with a link to our webcast.

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## Ongoing client support

### Pharmacy Passages

Pharmacy Passages is a monthly newsletter that provides updates on:

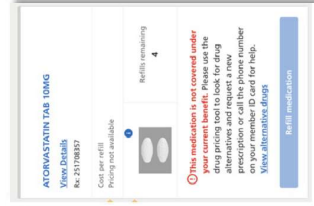
- Down-tiers
- New product launches
- Clinical programs



### OptumRx.com client portal

- Clinical updates
- Drug recalls and withdrawals
- Drug safety
- Drug approvals
- New generics

# Formulary Communications



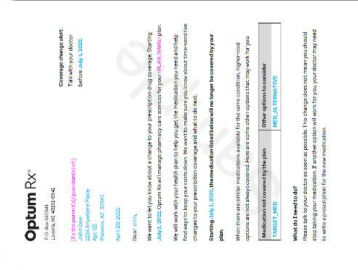
## Disruption alerts

Formulary change alerts appear for an impacted drug on the Optum Rx portal after member login.



## Disruption emails

Emails sent to members about alerts to view on Optum Rx portal. Emails include no PHI and are only sent with the cycle mailing at this time.



## Disruption member letters

Letters mailed to all members 60 days prior to effective date. Clients can also opt in to 30-day mailings.



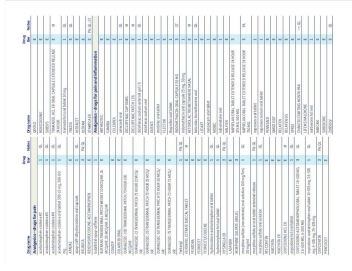
## Member flyers

Flyers available to announce and communicate updates to employers and members.



## Formulary booklet

Member-friendly list of the top 450 non-specialty and 50 specialty medications based on utilization.



## Clinical drug lists

Comprehensive lists of medications with clinical requirements.

# Formulary disruption member letters



## Content additions and changes

- Provide clear direction on next steps or actions.
- Soften the impact with compassionate elements.
- Provide reasons why there is a change to coverage.
- Offer additional pathways to explore coverage (i.e., digital channels).

Genuine

Compassionate

Optimistic

Collaborative



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Optum Rx®

P.O. Box 510941  
Livonia, MI 48151-6941

JOHN DOE

940 S 34TH ST

LINCOLN, NE 68510

Coverage change alert

Talk with your doctor before

JULY 1, 2022

March 10, 2022

Dear John,

Optum Rx manages the pharmacy benefits for your plan. We work with your health plan to help you get the medication you need and help find ways to keep your costs down. We want to make sure you know about time-sensitive changes to your prescription coverage and what to do next.

Starting **July 1, 2022**, the medication listed below will no longer be covered by your plan. When there are similar medications available for the same condition, higher-cost options are not always covered. Here are some other options that may work for you:

Medication not covered by the plan	Other options to consider
<b>TARGET DRUG</b>	<b>PREFERRED DRUG</b>

What do I need to do?  
Please talk to your doctor as soon as possible. This change does not mean you should stop taking your medication. If another option will work for you, your doctor will need to write a prescription for the new medication.

What if my doctor wants me to keep taking my current medication?  
Your doctor will need to ask us for a review on or after **July 1, 2022**. If approved, you may continue to fill your prescription, but you may pay a higher cost. If not approved, you will pay the full cost of the prescription. The amount you pay will not count toward any deductible or out-of-pocket limit you may have.

FOR EXISTING CLIENT OUR STANDARDS EXCEL WANTS



# Formulary disruption member letters



"We work with your health plan to help you get the medication you need and help find ways to keep your costs down. We want to make sure you know about time-sensitive changes to your prescription coverage and what to do next."



Additional details on what the change is about

Focused on two key letters, Prior Auth & Step Therapy:

- ✓ What does this change mean for me?
- ✓ What do I need to do?



Clear directions to help members make choices regarding their benefit change

- ✓ What if my doctor wants me to keep taking my current medication?
- ✓ What if I don't act before this change takes place?



Direction toward online information

"View drug coverage changes online at [optumrx.com](https://optumrx.com)."



## Teamwork

In partnership with our internal [Consumer Research team](#), we used their findings and our new brand direction to update our letters with a more compassionate and informative message to our members.

**From:** Martinez, Carolyn <carolyn.martinez@optum.com>  
**Sent:** Thursday, March 31, 2022 8:50 AM  
**To:** Tom Georgouses | HealthComp; Andrew Desa; Diana Cavazos | HealthComp  
**Cc:** Osuna, Nissa D; Ross, Shannon C  
**Subject:** 2nd booster of Pfizer/BioNTech and Moderna COVID-19 Vaccines – Expanded  
Emergency Use Authorization

**<< 2<sup>nd</sup> booster of Pfizer/BioNTech and Moderna COVID-19 Vaccines –  
Expanded Emergency Use Authorization>>**



Dear Tom, Andrew & Diana,

On **March 29, 2022**, the [FDA announced](#) an expanded emergency use authorization (EUA) for [Pfizer/BioNTech](#) and [Moderna](#) COVID-19 vaccines authorizing use of a second booster dose that *may* be administered to individuals 50 years of age and older at least 4 months after receipt of a first booster dose of any authorized or approved COVID-19 vaccine.

In addition, the FDA also amended the EUAs for Pfizer/BioNTech and Moderna's COVID-19 vaccines authorizing a second booster dose *may* be administered to individuals 12 years of age and older and 18 years of age and older, respectively, with certain kinds of immunocompromise at least 4 months after receipt of a first booster dose of any authorized or approved COVID-19 vaccine.

In addition, the FDA has determined that the known and potential benefits of a second COVID-19 vaccine booster dose with either of these vaccines outweigh their known and potential risks in these populations.

We will continue to monitor COVID-19 vaccine recommendations and modify as needed.

Please reach out to me with any additional questions.

Sincerely,

Carolyn

---

**Carolyn Martinez** (she/her)  
Account Manager, Public Sector | Optum Rx

O 1-612-428-6104  
M 1-702-708-1849  
[carolyn.martinez@optum.com](mailto:carolyn.martinez@optum.com)

**Optum**

**Upcoming PTO Alert: 4/27 (early out at 12pm), 4/28  
Office Closure: 5/30 Memorial Day**

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# Coverage for over-the-counter (OTC) at-home COVID-19 test kits

**April 14, 2022**

Under new Federal mandates, your plan may cover COVID-19 tests at little or no cost during the national public health emergency period.

## **Who is eligible?**

Members whose pharmacy plan covers at-home COVID-19 tests authorized by the Food and Drug Administration (FDA) will be eligible to get up to 8 tests per covered member, every month.

If your plan covers at-home COVID-19 tests under medical, the instructions below do not apply.

## **What tests are covered?**

Most at-home COVID-19 test kits authorized by the FDA are covered. The most common tests<sup>1</sup> are BD Veritor™, BinaxNOW™, CareStart™, Celltrion DiaTrust™, CLINITEST®, Ellume, Flowflex™, i-Health®, InteliSwab™, MaximBio ClearDetect™ COVID-19, On/Go™, or COVID-19 AT-Home test kits (Roche). Look for an FDA Emergency Use Authorization label on the package.

## **How many tests can I purchase each month?**

You can get up to 8 FDA-authorized at-home COVID-19 tests per covered member per month.

## **Where can I buy at-home OTC COVID-19 tests for a \$0 copay?**

### **Visit a preferred pharmacy<sup>2</sup>**

Go to the pharmacy counter at Kinney Drugs, Rite-Aid (includes Bartell Drugs), Sam's Club, Walgreens (including Duane Reade) or Walmart Pharmacy. Present your member ID card and ask to have your OTC at-home COVID-19 test(s) submitted to your plan for coverage. You will pay a \$0 copay for up to 8 tests per month per covered member.

### **Shop at Optum Store**

The insurance policy holder (policy holder) and their spouse (if it applies) can order up to 8 test kit products per month through Optum Store. Dependents are eligible for up to 8 test kit products per month at Optum Store or any retailer. You will need to submit these purchases for reimbursement. Or purchase COVID-19 test products at a preferred network pharmacy and pay a \$0 copay.

Sign in to [optumrx.com](https://optumrx.com). Scroll down to **Get at-home COVID-19 tests with \$0 copay** and click Order Now Or

Visit [COVID 19 Home Tests - Where to Buy Online | Optum Store](#)

Search for COVID-19 test products "eligible for purchase with insurance."

Select your product and click on "Add Insurance." Enter your pharmacy plan and card fields listed below and click "Submit Insurance."

Required card information:

- Member ID or RX ID
- Rx Bin #
- Rx PCN # \*
- Rx Group #

*\* if your ID card does not have a PCN field, enter 1234*



Scan to order at Optum Store

To complete the checkout process, you will need to sign in or create an Optum Store account. Free standard shipping applies on orders to all 50 states.

<sup>1</sup> The list of covered at-home COVID-19 test kits authorized by the FDA was updated on March 29, 2022. Go to [optumrx.com/testinfo](https://optumrx.com/testinfo) for an up-to-date list.

<sup>2</sup> List of preferred pharmacies you can purchase at no cost was updated on February 14, 2022. Go to [optumrx.com/testinfo](https://optumrx.com/testinfo) for an up-to-date list.

### **How do I get reimbursed for OTC COVID-19 tests purchased at other stores or online retailers?**

If you purchased FDA-authorized COVID-19 tests at a retail store or online retailer on or after January 15, 2022, you can be reimbursed for up to 8 tests per covered member per month. You will need copies of your purchase receipt(s). Complete one form per covered family member.

To receive the quickest possible reimbursement of up to \$12 per test, submit an electronic claim form [here](#) or scan the QR code at the right.

You can also print a reimbursement form [here](#) and mail it to us.



Scan to submit  
your claim online

### **Can I get reimbursed for an at-home COVID-19 test paid using my FSA or HSA funds?**

No. You are not able to get reimbursed by your health plan if you used funds from a health flexible spending arrangement (FSA) or an account-based plan, such as a health reimbursement arrangement (HRA) or health savings account (HSA) to pay for a test(s) on or after January 15, 2022.

### **What if I already submitted a reimbursement for a test(s) purchased using my FSA or HSA funds?**

Contact your FSA, HSA or account-based plan, to assist you with correction steps to take if you received a reimbursement from your health plan for an at-home OTC COVID-19 test(s).

### **Where can I find additional resources?**

#### **How to get your At-Home Over-The-Counter COVID-19 Test for Free**

Order 4 free at-home tests from [covidtests.gov](https://covidtests.gov)



### **Where can I go for more information?**

For more information or to submit a claim, go to [optumrx.com/testinfo](https://optumrx.com/testinfo).



2300 Main Street, Irvine, CA 92614

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## DELTA DENTAL SELF-FUNDED FINANCIAL REPORT PACKAGE

**FRESNO CITY EES HEALTH &  
Group Number: 00273**



## TABLE OF CONTENTS

### FRESNO CITY EES HEALTH & Group Number: 00273

Tab	Report Title
Summary	SUMMARY OF KEY STATISTICS
1	MONTHLY FINANCIAL EXPERIENCE
2	MONTHLY FINANCIAL EXPERIENCE BY DIVISION
3	DATA TABLE FOR CLAIM LAG IN GROUP SUMMARY AND BY DIVISION



**DELTA DENTAL OF CALIFORNIA  
SUMMARY OF KEY STATISTICS  
FRESNO CITY EES HEALTH &  
Group Number: 00273**

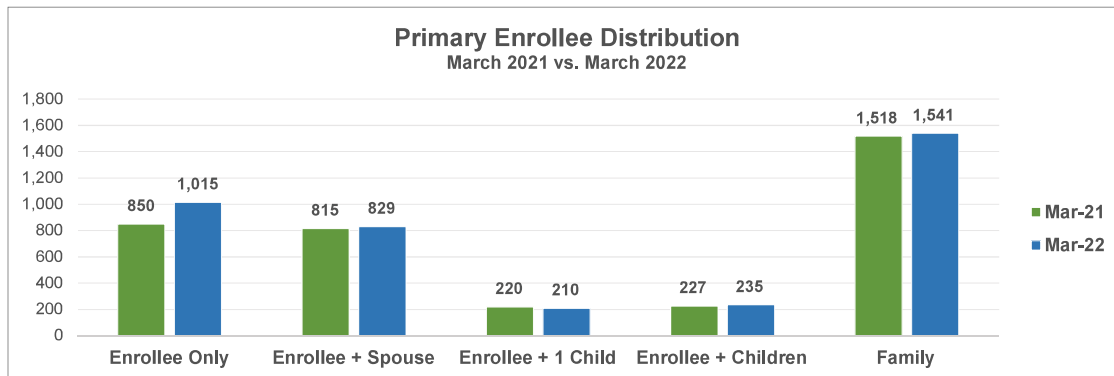
**Paid Period: April 1, 2020 - March 31, 2021 compared to April 1, 2021 - March 31, 2022**

**Financial Summary**

- For paid period ended March 31, 2022, the group had an average exposure of 3,732 primary enrollees. This represents a year / year increase of 2.6% from the previous period's average exposure of 3,638 primary enrollees.
- For the current period, claims paid PEPM was \$71.41, compared to \$63.09 during the previous period; This represents a year / year increase of 13.2%.
- During the current period, 75.2% of primary enrollees had enrolled dependents vs. 76.9% of primary enrollees during the previous period.

	04/1/2020 - 03/31/2021	04/1/2021 - 03/31/2022
<i>Claims Paid</i>	\$2,754,032	\$3,197,801
<i>Exposure**</i>	43,654	44,783
<i>Avg. Exposure</i>	3,638	3,732
<i>Avg. Member Count</i>	10,127	10,255

\*\* Exposure = Total primary enrollee months during the period.



For more information regarding financial experience, please refer to tabs 1 through 3.



**DELTA DENTAL OF CALIFORNIA**  
**MONTHLY FINANCIAL EXPERIENCE**  
**FRESNO CITY EES HEALTH &**  
**Group Number: 00273**

**Paid Period: April 1, 2020 - March 31, 2022**

Date	Number of Claims	Paid Amount	Enrollee Only	Enrollee + Spouse	Enrollee + Child	Enrollee + Children	Family	Total Primary Enrollees	Adult Dependents	Child Dependents	Total Members
Apr-20	476	\$82,951	842	849	204	235	1,533	3,663	2,382	4,165	10,210
May-20	378	\$75,238	847	839	210	235	1,530	3,661	2,369	4,144	10,174
Jun-20	1,386	\$219,587	848	828	211	235	1,530	3,652	2,358	4,140	10,150
Jul-20	1,838	\$309,021	844	828	220	228	1,538	3,658	2,366	4,176	10,200
Aug-20	1,435	\$253,994	841	823	217	231	1,538	3,650	2,361	4,174	10,185
Sep-20	1,435	\$248,557	834	824	217	230	1,535	3,640	2,359	4,153	10,152
Oct-20	1,792	\$323,063	828	822	218	227	1,536	3,631	2,358	4,145	10,134
Nov-20	1,229	\$225,640	829	828	216	225	1,532	3,630	2,360	4,124	10,114
Dec-20	1,582	\$282,307	829	822	216	224	1,526	3,617	2,348	4,102	10,067
Jan-21	1,245	\$203,121	849	814	215	223	1,516	3,617	2,330	4,090	10,037
Feb-21	1,575	\$271,641	843	808	217	225	1,512	3,605	2,320	4,093	10,018
Mar-21	1,580	\$258,913	850	815	220	227	1,518	3,630	2,333	4,123	10,086
Apr-21	1,865	\$312,667	863	812	223	227	1,520	3,645	2,332	4,135	10,112
May-21	1,520	\$254,862	877	812	227	225	1,519	3,660	2,331	4,142	10,133
Jun-21	1,462	\$239,402	887	808	226	228	1,521	3,670	2,329	4,147	10,146
Jul-21	1,819	\$317,793	890	815	219	224	1,538	3,686	2,353	4,143	10,182
Aug-21	1,549	\$273,146	890	816	221	227	1,537	3,691	2,353	4,159	10,203
Sep-21	1,694	\$301,426	920	821	223	232	1,542	3,738	2,364	4,180	10,282
Oct-21	1,450	\$255,877	932	823	218	233	1,552	3,758	2,376	4,193	10,327
Nov-21	1,437	\$249,183	931	816	216	236	1,553	3,752	2,370	4,199	10,321
Dec-21	1,638	\$273,242	958	814	214	232	1,556	3,774	2,371	4,176	10,321
Jan-22	1,223	\$196,436	964	820	211	234	1,549	3,778	2,371	4,173	10,322
Feb-22	1,471	\$229,950	987	823	210	235	1,546	3,801	2,371	4,171	10,343
Mar-22	1,786	\$293,816	1,015	829	210	235	1,541	3,830	2,371	4,164	10,365
<b>Total</b>	<b>34,865</b>	<b>\$5,951,833</b>	<b>21,198</b>	<b>19,709</b>	<b>5,199</b>	<b>5,513</b>	<b>36,818</b>	<b>88,437</b>	<b>56,536</b>	<b>99,611</b>	<b>244,584</b>

Note: The number of primary enrollees may change to include retroactive additions and/or deletions in eligibility.



**DELTA DENTAL OF CALIFORNIA**  
**MONTHLY FINANCIAL EXPERIENCE BY DIVISION**  
**FRESNO CITY EES HEALTH &**  
**Group Number: 00273**

**Paid Period: April 1, 2020 - March 31, 2022**

Group- Division	Date	Number of Claims	Paid Amount	Enrollee Only	Enrollee + Spouse	Enrollee + 1 Child	Enrollee + Children	Family	Total Primary Enrollees	Adult Dependents	Child Dependents	Total Members
00273-00001	Apr-20	430	\$76,237	705	503	199	228	1,467	3,102	1,970	4,034	9,106
00273-00001	May-20	326	\$67,324	710	499	205	228	1,465	3,107	1,964	4,018	9,089
00273-00001	Jun-20	1,193	\$189,956	710	494	206	228	1,469	3,107	1,963	4,018	9,088
00273-00001	Jul-20	1,602	\$269,032	706	500	216	219	1,476	3,117	1,976	4,050	9,143
00273-00001	Aug-20	1,224	\$220,572	702	494	213	222	1,474	3,105	1,968	4,043	9,116
00273-00001	Sep-20	1,227	\$214,141	697	492	212	221	1,469	3,091	1,961	4,019	9,071
00273-00001	Oct-20	1,539	\$274,608	692	490	212	218	1,471	3,083	1,961	4,011	9,055
00273-00001	Nov-20	1,068	\$185,512	693	499	210	216	1,468	3,086	1,967	3,992	9,045
00273-00001	Dec-20	1,398	\$246,801	694	488	210	215	1,463	3,070	1,951	3,972	8,993
00273-00001	Jan-21	1,076	\$178,416	715	482	209	214	1,455	3,075	1,937	3,963	8,975
00273-00001	Feb-21	1,357	\$235,641	710	477	210	216	1,450	3,063	1,927	3,966	8,956
00273-00001	Mar-21	1,356	\$225,993	716	482	213	218	1,456	3,085	1,938	3,996	9,019
00273-00001	Apr-21	1,627	\$288,305	730	478	215	218	1,458	3,099	1,936	4,008	9,043
00273-00001	May-21	1,294	\$210,035	745	474	218	217	1,454	3,108	1,928	4,012	9,048
00273-00001	Jun-21	1,264	\$206,174	755	470	217	219	1,457	3,118	1,927	4,013	9,058
00273-00001	Jul-21	1,585	\$275,814	754	479	209	216	1,473	3,131	1,952	4,008	9,091
00273-00001	Aug-21	1,342	\$237,935	752	474	211	220	1,471	3,128	1,945	4,027	9,100
00273-00001	Sep-21	1,415	\$254,386	781	480	212	225	1,476	3,174	1,957	4,046	9,177
00273-00001	Oct-21	1,232	\$215,877	793	480	209	226	1,485	3,193	1,966	4,063	9,222
00273-00001	Nov-21	1,205	\$206,289	793	473	206	228	1,483	3,183	1,957	4,060	9,200
00273-00001	Dec-21	1,368	\$228,098	818	471	204	224	1,483	3,200	1,955	4,036	9,191
00273-00001	Jan-22	1,065	\$174,565	823	477	201	227	1,479	3,207	1,958	4,039	9,204
00273-00001	Feb-22	1,251	\$191,964	847	477	200	228	1,475	3,227	1,954	4,033	9,214
00273-00001	Mar-22	1,530	\$251,944	875	483	200	228	1,471	3,257	1,955	4,028	9,240
00273-00002	Apr-20	26	\$2,107	44	167	3	7	57	278	224	119	621
00273-00002	May-20	27	\$4,177	45	164	3	7	55	274	219	113	606
00273-00002	Jun-20	93	\$13,228	45	162	3	7	51	268	213	109	590
00273-00002	Jul-20	135	\$24,360	44	159	3	7	52	265	211	109	585
00273-00002	Aug-20	102	\$14,177	45	161	3	7	51	267	212	108	587
00273-00002	Sep-20	98	\$18,832	45	159	4	7	53	268	212	111	591
00273-00002	Oct-20	125	\$26,440	44	158	5	7	52	266	210	111	587
00273-00002	Nov-20	81	\$21,622	45	155	5	7	51	263	206	109	578
00273-00002	Dec-20	97	\$19,818	45	160	5	7	50	267	210	107	584
00273-00002	Jan-21	99	\$15,072	45	159	5	7	48	264	207	105	576
00273-00002	Feb-21	115	\$19,805	44	159	5	7	48	263	207	103	573
00273-00002	Mar-21	102	\$13,886	45	161	5	7	48	266	209	103	578
00273-00002	Apr-21	112	\$19,152	45	162	5	7	48	267	210	103	580
00273-00002	May-21	114	\$24,655	45	165	6	6	49	271	214	104	589
00273-00002	Jun-21	105	\$18,920	45	164	6	6	49	270	213	104	587
00273-00002	Jul-21	117	\$21,265	43	137	6	6	41	233	178	94	505
00273-00002	Aug-21	96	\$19,079	46	142	6	6	40	240	182	93	515
00273-00002	Sep-21	118	\$21,632	46	143	6	6	41	242	184	95	521
00273-00002	Oct-21	98	\$16,823	46	147	6	6	41	246	188	92	526
00273-00002	Nov-21	122	\$22,780	48	148	7	6	44	253	192	100	545



00273-00002	Dec-21	134	\$21,528	50	147	7	6	43	253	190	96	539
00273-00002	Jan-22	74	\$10,552	51	148	7	6	41	253	189	94	536
00273-00002	Feb-22	105	\$15,920	51	151	7	6	42	257	193	95	545
00273-00002	Mar-22	104	\$16,044	51	151	7	6	41	256	192	93	541
00273-00003	Apr-20	20	\$4,607	86	166	1	0	7	260	173	8	441
00273-00003	May-20	24	\$3,595	86	164	1	0	7	258	171	8	437
00273-00003	Jun-20	94	\$15,938	87	160	1	0	7	255	167	8	430
00273-00003	Jul-20	92	\$13,865	88	158	0	0	8	254	166	8	428
00273-00003	Aug-20	89	\$16,352	88	157	0	0	10	255	167	12	434
00273-00003	Sep-20	105	\$15,083	86	161	0	0	10	257	171	12	440
00273-00003	Oct-20	120	\$20,922	86	162	0	0	10	258	172	12	442
00273-00003	Nov-20	77	\$16,724	85	162	0	0	10	257	172	12	441
00273-00003	Dec-20	80	\$14,704	83	162	0	0	10	255	172	12	439
00273-00003	Jan-21	64	\$8,566	82	161	0	0	11	254	172	13	439
00273-00003	Feb-21	93	\$14,768	82	161	1	0	11	255	172	14	441
00273-00003	Mar-21	114	\$18,019	82	161	1	0	11	255	172	14	441
00273-00003	Apr-21	118	\$22,067	81	161	1	0	11	254	172	13	439
00273-00003	May-21	98	\$17,211	81	162	1	0	12	256	174	14	444
00273-00003	Jun-21	83	\$13,237	81	163	1	0	11	256	174	13	443
00273-00003	Jul-21	103	\$16,934	82	165	2	0	11	260	176	14	450
00273-00003	Aug-21	77	\$11,224	81	166	2	0	12	261	178	15	454
00273-00003	Sep-21	121	\$18,096	82	164	2	0	12	260	176	15	451
00273-00003	Oct-21	98	\$18,155	84	163	2	0	12	259	175	15	451
00273-00003	Nov-21	88	\$16,613	82	163	2	0	12	258	176	15	449
00273-00003	Dec-21	113	\$20,250	80	164	2	0	12	256	174	15	445
00273-00003	Jan-22	57	\$8,038	80	162	2	0	12	255	174	15	444
00273-00003	Feb-22	84	\$16,532	79	162	2	0	12	255	174	15	444
00273-00003	Mar-22	127	\$20,679	79	162	2	0	12	19	12	2	33
00273-00004	Apr-20	0	\$0	6	11	1	0	1	18	12	2	32
00273-00004	May-20	1	\$142	5	11	1	0	1	18	12	2	32
00273-00004	Jun-20	4	\$419	5	11	1	0	1	18	12	2	32
00273-00004	Jul-20	7	\$1,338	5	11	1	0	1	18	12	2	32
00273-00004	Aug-20	15	\$2,367	5	11	1	0	1	18	12	2	32
00273-00004	Sep-20	5	\$501	5	11	1	0	1	18	12	2	32
00273-00004	Oct-20	5	\$561	5	11	1	0	1	18	12	2	32
00273-00004	Nov-20	3	\$1,783	5	11	1	0	1	18	12	2	32
00273-00004	Dec-20	7	\$985	5	11	1	0	1	18	12	2	32
00273-00004	Jan-21	6	\$1,067	5	11	1	0	1	18	12	2	32
00273-00004	Feb-21	7	\$972	5	11	1	0	1	18	12	2	32
00273-00004	Mar-21	5	\$583	5	11	1	0	1	18	12	2	32
00273-00004	Apr-21	8	\$3,143	5	11	1	0	1	18	12	2	32
00273-00004	May-21	14	\$2,961	4	11	1	0	1	17	12	2	31
00273-00004	Jun-21	7	\$673	4	11	1	0	1	17	12	2	31
00273-00004	Jul-21	13	\$3,692	9	34	1	0	10	54	44	13	111
00273-00004	Aug-21	32	\$4,158	9	34	1	0	10	54	44	13	111
00273-00004	Sep-21	39	\$7,162	9	34	1	0	10	54	44	13	111
00273-00004	Oct-21	18	\$4,741	9	33	1	0	10	53	43	13	109
00273-00004	Nov-21	14	\$3,093	8	32	1	0	10	51	42	12	105
00273-00004	Dec-21	16	\$2,717	9	32	1	0	10	52	42	12	106
00273-00004	Jan-22	24	\$2,866	9	32	1	0	10	52	42	12	106
00273-00004	Feb-22	24	\$3,407	9	32	1	0	10	52	42	12	106
00273-00004	Mar-22	17	\$2,917	9	32	1	0	10	52	42	12	106
00273-09001	Apr-20	0	\$0	1	2	0	0	1	4	3	2	9
00273-09001	May-20	0	\$0	1	1	0	0	2	4	3	3	10
00273-09001	Jun-20	2	\$46	1	1	0	0	2	4	3	3	10
00273-09001	Jul-20	2	\$426	1	0	0	2	1	4	1	7	12

00273-09001	Aug-20	5	\$526	1	0	0	2	2	5	2	9	16
00273-09001	Sep-20	0	\$0	1	1	0	2	2	6	3	9	18
00273-09001	Oct-20	3	\$532	1	1	0	2	2	6	3	9	18
00273-09001	Nov-20	0	\$0	1	1	0	2	2	6	3	9	18
00273-09001	Dec-20	0	\$0	2	1	0	2	2	7	3	9	19
00273-09001	Jan-21	0	\$0	2	1	0	2	1	6	2	7	15
00273-09001	Feb-21	3	\$454	2	0	0	2	2	6	2	8	16
00273-09001	Mar-21	3	\$432	2	0	0	2	2	6	2	8	16
00273-09001	Apr-21	0	\$0	2	0	1	2	2	7	2	9	18
00273-09001	May-21	0	\$0	2	0	1	2	3	8	3	10	21
00273-09001	Jun-21	3	\$399	2	0	1	3	3	9	3	15	27
00273-09001	Jul-21	1	\$88	2	0	1	2	3	8	3	14	25
00273-09001	Aug-21	2	\$750	2	0	1	1	4	8	4	11	23
00273-09001	Sep-21	1	\$151	2	0	2	1	3	8	3	11	22
00273-09001	Oct-21	4	\$281	0	0	0	1	4	5	4	10	19
00273-09001	Nov-21	8	\$408	0	0	0	2	4	6	4	12	22
00273-09001	Dec-21	7	\$649	1	0	0	2	8	11	8	17	36
00273-09001	Jan-22	3	\$415	1	1	0	1	7	10	8	13	31
00273-09001	Feb-22	7	\$2,127	1	1	0	1	7	10	8	16	34
00273-09001	Mar-22	8	\$2,233	1	1	0	1	7	10	8	16	34
<b>Total</b>		<b>34,865</b>	<b>\$5,951,833</b>	<b>21,198</b>	<b>19,709</b>	<b>5,199</b>	<b>5,513</b>	<b>36,818</b>	<b>88,437</b>	<b>56,536</b>	<b>99,611</b>	<b>244,584</b>

Note: The number of primary enrollees may change to include retroactive additions and/or deletions in eligibility.



**DELTA DENTAL OF CALIFORNIA**  
**DATA TABLE FOR CLAIM LAG IN GROUP SUMMARY AND BY DIVISION**  
**FRESNO CITY EES HEALTH &**  
**Group Number: 00273**

**Paid Period: April 1, 2020 - March 31, 2022**

Group	Division	Paid Month/Year	Incurred Month/Year	Paid Amount
00273	All	Apr-20	May-19	\$55
00273	All	Apr-20	Jun-19	\$351
00273	All	Apr-20	Jul-19	\$817
00273	All	Apr-20	Aug-19	\$87
00273	All	Apr-20	Sep-19	\$434
00273	All	Apr-20	Oct-19	\$1,735
00273	All	Apr-20	Nov-19	\$486
00273	All	Apr-20	Dec-19	-\$151
00273	All	Apr-20	Jan-20	\$2,903
00273	All	Apr-20	Feb-20	\$9,056
00273	All	Apr-20	Mar-20	\$34,959
00273	All	Apr-20	Apr-20	\$32,219
00273	All	May-20	Jun-19	\$127
00273	All	May-20	Jul-19	\$103
00273	All	May-20	Sep-19	\$141
00273	All	May-20	Oct-19	\$178
00273	All	May-20	Nov-19	\$203
00273	All	May-20	Dec-19	\$1,046
00273	All	May-20	Jan-20	\$2,719
00273	All	May-20	Feb-20	\$2,799
00273	All	May-20	Mar-20	\$3,901
00273	All	May-20	Apr-20	\$20,233
00273	All	May-20	May-20	\$43,789
00273	All	Jun-20	Apr-19	\$750
00273	All	Jun-20	Jun-19	\$16
00273	All	Jun-20	Aug-19	\$283
00273	All	Jun-20	Oct-19	\$123
00273	All	Jun-20	Dec-19	\$1,051
00273	All	Jun-20	Jan-20	\$512
00273	All	Jun-20	Feb-20	\$654
00273	All	Jun-20	Mar-20	\$2,431
00273	All	Jun-20	Apr-20	\$3,572
00273	All	Jun-20	May-20	\$67,356
00273	All	Jun-20	Jun-20	\$142,840
00273	All	Jul-20	May-19	\$158
00273	All	Jul-20	Jun-19	\$782
00273	All	Jul-20	Aug-19	\$99

00273	All	Jul-20	Sep-19	-\$11
00273	All	Jul-20	Oct-19	\$238
00273	All	Jul-20	Nov-19	\$88
00273	All	Jul-20	Dec-19	\$2,150
00273	All	Jul-20	Jan-20	\$348
00273	All	Jul-20	Feb-20	\$43
00273	All	Jul-20	Mar-20	\$1,024
00273	All	Jul-20	Apr-20	\$1,036
00273	All	Jul-20	May-20	\$4,535
00273	All	Jul-20	Jun-20	\$120,770
00273	All	Jul-20	Jul-20	\$177,760
00273	All	Aug-20	Jan-19	\$323
00273	All	Aug-20	May-19	\$99
00273	All	Aug-20	Dec-19	\$134
00273	All	Aug-20	Jan-20	\$150
00273	All	Aug-20	Feb-20	\$651
00273	All	Aug-20	Mar-20	\$1,940
00273	All	Aug-20	May-20	\$237
00273	All	Aug-20	Jun-20	\$5,798
00273	All	Aug-20	Jul-20	\$98,066
00273	All	Aug-20	Aug-20	\$146,596
00273	All	Sep-20	Sep-19	\$514
00273	All	Sep-20	Nov-19	\$268
00273	All	Sep-20	Dec-19	\$152
00273	All	Sep-20	Jan-20	\$78
00273	All	Sep-20	Feb-20	\$259
00273	All	Sep-20	Mar-20	\$213
00273	All	Sep-20	May-20	\$838
00273	All	Sep-20	Jun-20	\$2,789
00273	All	Sep-20	Jul-20	\$8,882
00273	All	Sep-20	Aug-20	\$119,418
00273	All	Sep-20	Sep-20	\$115,147
00273	All	Oct-20	Sep-18	\$83
00273	All	Oct-20	Oct-19	\$177
00273	All	Oct-20	Nov-19	\$68
00273	All	Oct-20	Jan-20	\$818
00273	All	Oct-20	Feb-20	\$153
00273	All	Oct-20	Mar-20	\$142
00273	All	Oct-20	Apr-20	\$217
00273	All	Oct-20	Jun-20	\$2,733
00273	All	Oct-20	Jul-20	\$2,791
00273	All	Oct-20	Aug-20	\$12,170
00273	All	Oct-20	Sep-20	\$144,309
00273	All	Oct-20	Oct-20	\$159,403
00273	All	Nov-20	Nov-19	\$103
00273	All	Nov-20	Dec-19	\$1,260
00273	All	Nov-20	Jan-20	\$1,486
00273	All	Nov-20	Feb-20	\$321
00273	All	Nov-20	Mar-20	\$758