



City of Fresno
Monthly Financial Report
For the Three Months Ended September 30, 2021
Unaudited – Intended for Internal Management Purposes Only
 (All figures in thousands)

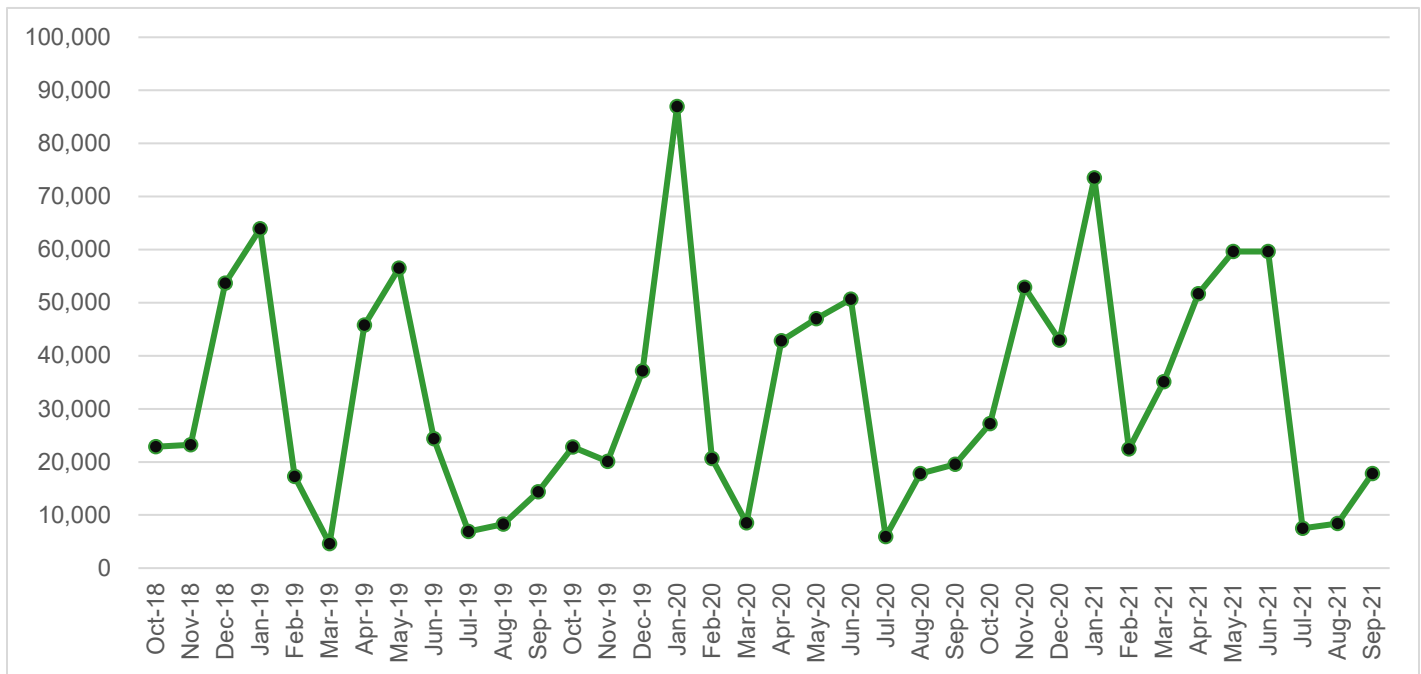
GENERAL FUND

Description	Amended Budget	YTD Actual	% of Budget	Prior Year Actual	Change from Prior Year	% Change from Prior Year
CARRYOVER	27,097	0	0.0%	0	0	
REVENUES						
Sales Tax	113,592	12,522	12.8%	8,587	3,935	45.8%
Economic Incentives	(700)	0	293.3%	0	0	
Total Sales Tax, Net of EI	112,892	12,522	11.1%	8,587	3,935	45.8%
Property Tax	160,700	288	0.6%	841	(553)	-65.8%
Economic Incentives	(700)	0	101.3%	0	0	
Total Property Tax, Net of EI	160,000	288	0.2%	841	(553)	-65.8%
Business License	21,997	2,469	11.2%	2,339	130	5.6%
Franchise Fees:						
Comcast	3,286	0	0.0%	0	0	
AT&T	397	87	21.9%	102	(15)	-14.7%
PG&E	5,732	0	0.0%	0	0	
Subtotal	9,415	87	0.9%	102	(15)	-14.7%
Roll-Off Bins	1,164	316	27.1%	407	(91)	-22.4%
Comm. Solid Waste	5,067	1,543	30.5%	902	641	71.1%
Total Franchise Fees	15,646	1,946	12.4%	1,411	535	37.9%
Room Tax	13,994	4,183	29.9%	2,149	2,034	94.6%
Other Taxes and Fees	5,082	1,079	21.2%	763	316	41.4%
Charges for Current Services	39,006	9,673	24.8%	8,109	1,564	19.3%
Charges for CS – NC Agreement	1,066	0	0.0%	0	0	
Total Charges for Current Services	40,072	9,673	24.1%	8,109	1,564	19.3%
Intergovernmental Revenues	8,183	862	10.5%	1,678	(816)	-48.6%
Intergovmntl – RDA Debt Repymt	3,319	1,732	52.2%	3,319	(1,587)	-47.8%
Total Intergovernmental Revenues	11,502	2,594	22.6%	4,997	(2,403)	-48.1%
Intragovernmental Revenues	12,429	2,292	18.4%	80	2,212	2765.0%
Cannabis	4,349	0	0.0%	0	0	
All Other	1,851	686	37.1%	514	172	33.5%
Total Operating Revenues	399,814	37,732	9.4%	29,790	7,942	26.7%
TOTAL RESOURCES	426,911	37,732	8.8%	29,790	7,942	26.7%
EXPENDITURES						
Employee Services	203,598	47,931	23.5%	43,993	3,938	9.0%
Attrition	0	0		0	0	
Total Employee Services	203,598	47,931	23.5%	43,993	3,938	9.0%
Health & Welfare	23,603	5,282	22.4%	5,243	39	0.7%
Retirement Contribution	32,985	6,989	21.2%	7,030	(41)	-0.6%
Pension Obligation Bonds	12,663	0	0.0%	0	0	
Workers' Compensation	15,392	3,079	20.0%	0	3,079	

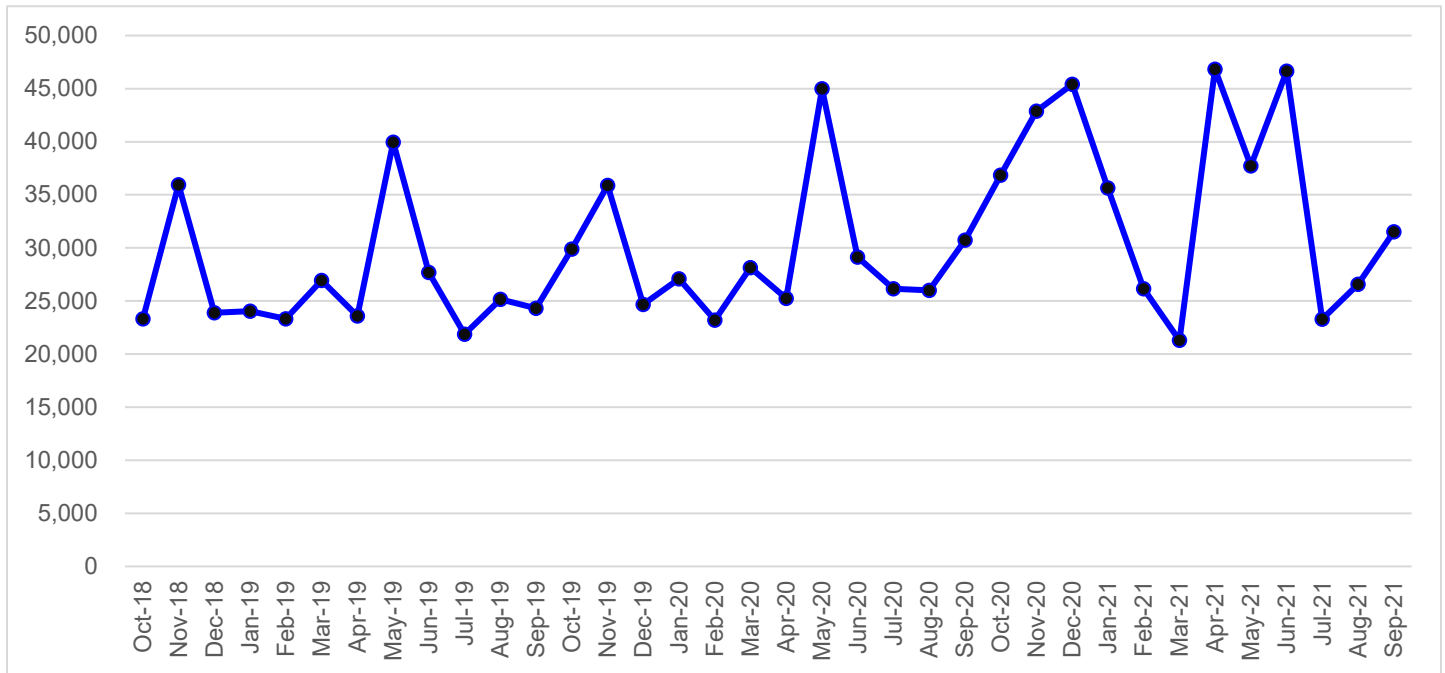
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 (All figures in thousands)

Description	Amended Budget	YTD Actual	% of Budget	Prior Year Actual	Change from Prior Year	% Change from Prior Year
Operations & Maintenance	60,512	9,722	16.1%	23,977	(14,255)	-59.5%
Interdepartmental Charges	44,193	7,145	16.2%	1,389	5,756	414.4%
Minor Capital (incl. Fire Leases)	5,320	1,262	23.7%	1,268	(6)	-0.5%
TOTAL EXPENDITURES	398,266	81,410	20.4%	82,900	(1,490)	-1.8%
TRANSFERS						
General Fund Debt Obligation	(18,428)	(4,100)	22.2%	(4,054)	(46)	1.1%
Net Transfers between Funds	(78,036)	0	0.0%	0	0	
CARES Fund Reimbursements	68,009	141	0.2%	17,530	(17,389)	-99.2%
Reserve for 27 th Pay Period	0	0		0	0	
TOTAL TRANSFERS	(28,455)	(3,958)	13.9%	13,476	(17,434)	-129.4%
NET BALANCE	190	(47,636)		(39,634)	(8,002)	20.2%

HISTORICAL MONTHLY TOTAL RESOURCES AND TRANSFERS



HISTORICAL MONTHLY EXPENDITURES



ANALYSIS OF GENERAL FUND

General Fund total resources for the three months ended September 30, 2021 were \$37.7 million. This amount is an increase of \$7.9 million, or 26.7%, above actual resources for the same period last fiscal year. Total resources at the end of September 2021 are at 8.8% of the annual estimate for Fiscal Year 2022.

Revenues that increased during the first three months of Fiscal Year 2022 compared to the same period last fiscal year include:

- Sales Tax revenues increased \$3.9 million or 45.8%.
- Franchise Tax revenues increased \$0.5 million or 37.9% mostly due to higher fees for commercial solid waste.
- Room Tax revenues increased \$2.0 million or 94.6%.
- Total Charges for Current Services increased \$1.6 million (19.3%) mostly due to higher parking fees and penalties, and increased permits for new construction and alterations.
- Intragovernmental Revenues increased \$2.2 million (2765.0%) mostly due to timing differences for fixed reimbursements from capital.

Revenues that decreased during the three months ended September 30, 2021 compared to the same period last fiscal year include:

- Property Tax revenues decreased \$0.6 million or -65.8%, mostly due to decreased Delinquent Property Tax, Property Tax Penalty & Interest, and Secured Personal-Override.
- Intergovernmental Revenues decreased \$2.4 million (-48.1%) primarily due to lower debt repayment received from the Redevelopment Successor Agency, and decreased revenue for school resource officers.

Revenues other than taxes, which include Charges for Current Services, Intergovernmental and Intragovernmental Revenues, and All Other Revenue Sources, will fluctuate from month to month depending upon various activity elements.

Monthly Financial Report

For the Three Months Ended September 30, 2021

(All figures in thousands)

General Fund expenditures for the three months ended September 30, 2021 were \$81.4 million. This is a decrease of \$1.5 million (-1.8%) from actual General Fund expenditures during the same period last fiscal year. Total expenditures at the end of September 2021 were at 20.4% of the annual budgeted amounts.

Expenditures that increased during the first three months of Fiscal Year 2022 compared to the same period last fiscal year include:

- Employee Services increased \$3.9 million (9.0%) mainly due to increased salaries, leave payoffs, and minimum staffing.
- Workers' Compensation increased \$3.1 million mainly due to timing differences.
- Interdepartmental charges increased \$5.8 million (414.4%) mostly due to timing differences billing fixed ID charges, and higher Fleet Management charges.

Operations and Maintenance expenditures during the first three months of Fiscal Year 2022 decreased \$14.3 million (-59.5%) compared to the same period last fiscal year mostly due to COVID-19 professional services contracts and Save Our Small Business grants last year for which there were no similar expenditures this year.

Expenditures are monitored and appropriations possibly adjusted throughout the year in accordance with economic conditions and the inflow of General Fund revenues.

As of September 30, 2021, the City maintained \$35.6 million in the General Fund Emergency Reserve. The use of this Reserve is restricted until such time as a declaration of a fiscal emergency is made by the Mayor and approved by Council or for temporary year-end cash balancing purposes in accordance with provisions in the Reserve Management Act.

ENTERPRISE OPERATING FUNDS

The following summarizes year-to-date revenues and expenditures for major City enterprises.

Enterprise Fund	Budget	YTD Actual	% of Budget	Prior Year
Community Sanitation				
Revenues	8,685	2,314	27%	2,375
Carryover	<u>1,374</u>	<u>2,581</u>	188%	<u>2,040</u>
Available Resources	10,059	4,895	49%	4,415
Expenditures	<u>(9,959)</u>	<u>(1,869)</u>	19%	<u>(2,024)</u>
Available Resources Over/(Under) Expenditures	<u>100</u>	<u>3,026</u>		<u>2,391</u>
Transportation/FAX				
Revenues	30,374	15,203	50%	9,985
Carryover	<u>15,323</u>	<u>10,955</u>	71%	<u>4,528</u>
Available Resources	45,697	26,158	57%	14,513
Expenditures	<u>(34,829)</u>	<u>(11,287)</u>	32%	<u>(5,343)</u>
Available Resources Over/(Under) Expenditures	<u>10,868</u>	<u>14,871</u>		<u>9,170</u>
Airport Operating				
Revenues	22,198	7,691	35%	(1,408)
Carryover	<u>20,443</u>	<u>32,263</u>	158%	<u>33,458</u>
Available Resources	42,641	39,954	94%	32,050
Expenditures	<u>(21,636)</u>	<u>(5,175)</u>	24%	<u>(3,627)</u>
Available Resources Over/(Under) Expenditures	<u>21,005</u>	<u>34,779</u>		<u>28,423</u>
Sewer System				
Revenues	75,510	19,752	26%	18,912
Carryover	<u>83,495</u>	<u>83,803</u>	100%	<u>67,536</u>
Available Resources	159,005	103,555	65%	86,448
Expenditures	<u>(111,400)</u>	<u>(11,304)</u>	10%	<u>(7,896)</u>
Available Resources Over/(Under) Expenditures	<u>47,605</u>	<u>92,251</u>		<u>78,552</u>
Solid Waste System				
Revenues	37,859	4,824	13%	7,735
Carryover	<u>3,400</u>	<u>5,075</u>	149%	<u>4,609</u>
Available Resources	41,259	9,899	24%	12,344
Expenditures	<u>(39,125)</u>	<u>(8,390)</u>	21%	<u>(6,405)</u>
Available Resources Over/(Under) Expenditures	<u>2,134</u>	<u>1,509</u>		<u>5,939</u>
Water System				
Revenues	109,540	38,422	35%	38,966
Carryover	<u>105,354</u>	<u>122,518</u>	116%	<u>121,519</u>
Available Resources	214,894	160,940	75%	160,485
Expenditures	<u>(123,830)</u>	<u>(19,512)</u>	16%	<u>(17,051)</u>
Available Resources Over/(Under) Expenditures	<u>91,064</u>	<u>141,428</u>		<u>143,434</u>

ANALYSIS OF ENTERPRISE OPERATING FUNDS

Actual revenues and expenditures for Enterprise Operations are recorded on the cash basis of accounting for monthly financial reporting purposes: meaning, revenues are recognized when the cash is received and expenses are recognized when the cash is paid. This can result in material timing differences, particularly when grants are involved. Most grants require the City to incur the expenditure before obtaining reimbursement from the granting agency. Transportation/FAX has significant grant-related revenue sources and will accordingly see the greatest impact as a result of these timing differences.

The budgeted figures for Fiscal Year 2022 were established to support the ongoing operations and anticipated capital improvements for each enterprise. The budgeted revenue figures include estimated carryover from the prior year. Actual carryover amounts from Fiscal Year 2021 to Fiscal Year 2022 are treated as a component of operating revenue and are detailed above. Because carryover is posted in August, early fiscal year Revenue results may appear high.

Community Sanitation carryover represents about 52.7% of total available resources during the three months ended September 30, 2021. Transportation/FAX Revenues during the first three months of this fiscal year increased \$5.2 million (52.3%) from the same period last fiscal year mostly due to Federal grants received during September 2021 for which there was no similar revenue last year. This was partially offset by timing differences in the receipt of State of California TDA payments as well as reduced revenue due to the zero-fare program. Transportation/FAX carryover represents about 41.9% of total available resources through September 30, 2021.

Airport YTD Revenues for the three months ended September 30, 2021 increased \$9.1 million (646.2%) from the same period last fiscal year primarily due to higher rental, concessions, parking, and landing fees, customer facility charges, plus lower transfers out. Airport Operating carryover represents about 80.8% of total available resources through September 30, 2021. Sewer System YTD Revenues for the three months ended September 30, 2021 increased \$0.8 million (4.4%), primarily due to higher customer charges and timing of payments from the City of Clovis. Sewer System carryover represents about 80.9% of total available resources for this fiscal year.

Solid Waste YTD Revenues during the three months ended September 30, 2021 decreased \$2.9 million (-37.6%) mostly due to a transfer out to the fleet replacement fund this year for which there was no similar transfer out last year. Solid Waste carryover represents about 51.3% of total available resources for this fiscal year. Water System carryover represents about 76.1% of total available resources through September 30, 2021.

Transportation/FAX expenditures during the three months ended September 30, 2021 increased \$5.9 million (111.2%) mostly due to higher costs for Handyride contract, timing of fixed interdepartmental charges, and salaries. Airport Operating expenditures for the three months ended September 30, 2021 increased \$1.5 million (42.7%) compared to the same period last fiscal year primarily due to higher costs for technical/professional services, and timing of fixed interdepartmental charges.

Sewer System expenditures for the first three months of Fiscal Year 2022 increased \$3.4 million (43.2%) compared to the same period last fiscal year mostly due to higher costs for contract construction, specialty chemicals, professional and technical services, and timing of fixed interdepartmental charges.

Solid Waste expenditures during the three months ended September 30, 2021 increased \$2.0 million (31.0%) compared to the same period last fiscal year mostly due to purchase of new and replacement garbage cans this year for which there was no similar costs last year, higher costs for salaries and benefits, and timing of fixed interdepartmental charges. Water System expenditures during the three months ended September 30, 2021 increased \$2.5 million (14.4%) compared to the same period last fiscal year mostly due to timing of fixed interdepartmental charges, contract construction, and higher expense for water purchases.

CITY DEBT

Debt Source (in thousands)	Governmental	Business-Type	Principal Outstanding
Lease Revenue Bonds:			
Various Capital Projects	\$21,410		\$21,410
No Neighborhood Left Behind/Selland Arena	5,535		5,535
Parks Impact Fee Projects	20,775	\$1,455	22,230
City Hall Chiller/Convention Center Improvements	2,710	6,425	9,135
Public Safety Impact Fee Projects	28,875		28,875
City Hall Refinancing/Bee Building/Granite Park	19,240		19,240
Exhibit Hall Expansion Project		10,395	10,395
Stadium Project		23,300	23,300
Animal Services Facility ¹	17,145		17,145
Judgment Bonds:			
Pension Obligation Bonds	98,395		98,395
Enterprise Bonds:			
Water ²		91,340	91,340
Sewer		885	885
Airport		75,259	75,259
Total Bonds	\$214,085	\$209,059	\$423,144
Notes and Loans:			
HUD – Neighborhood Streets and Parks	\$130		\$130
CIEDB – Roeding Business Park	1,310		1,310
State Water Resources Control Board Loans		\$360,943	360,943
Clean Water – Southwest Quadrant		59,525	59,525
Safe Drinking Water Loans		33,985	33,985
Total Notes and Loans	\$1,440	\$454,453	\$455,893
Capital Leases	40,333		40,333
Total City Debt	\$255,858	\$663,512	\$919,370

¹ Issuance of Animal Services Facility Bonds during November 2020 increased principal by \$17.1 million.

² Payoff of Water 2010 Series A-1 Bonds during December 2020 reduced principal by \$27.6 million.

SUMMARY AND CONTACT INFORMATION

This report is based on detailed information produced by the City’s Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.