



**City of Fresno**  
**Monthly Financial Report**  
**For the Four Months Ended October 31, 2020**  
**Unaudited – Intended for Internal Management Purposes Only**  
**(All figures in thousands)**

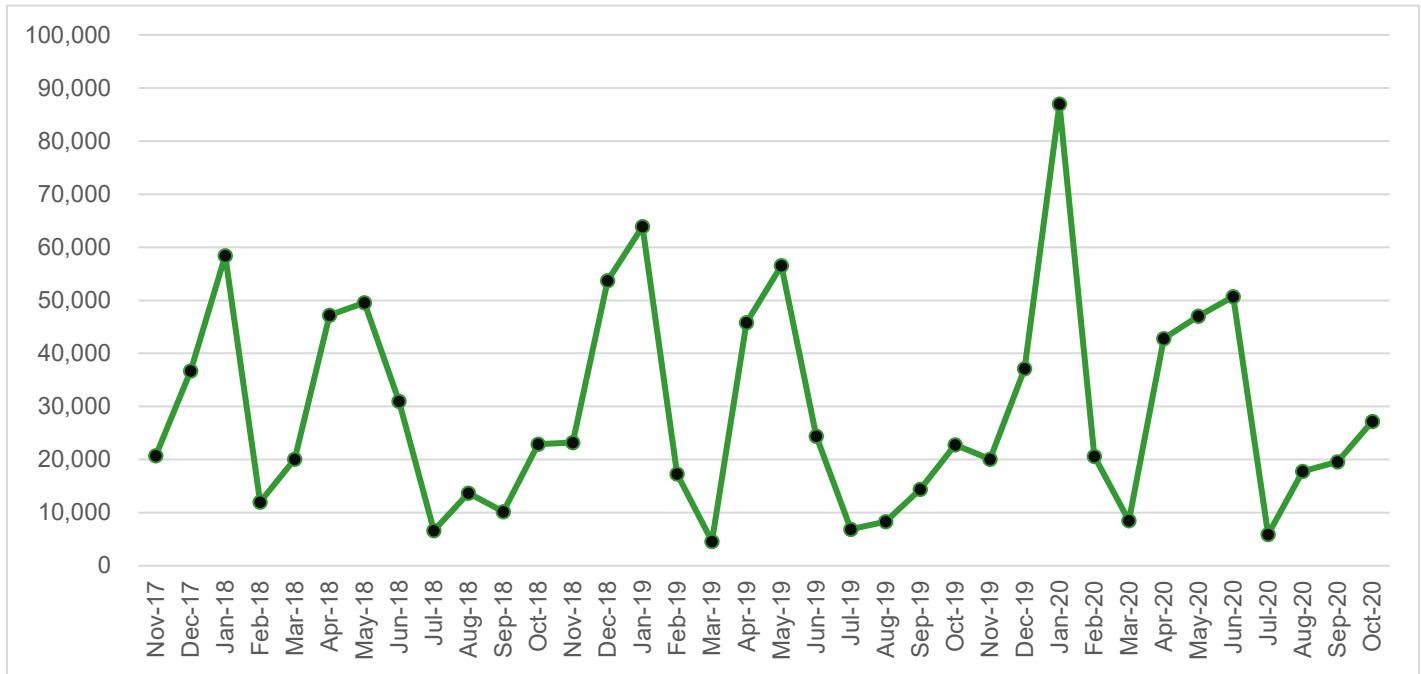
**GENERAL FUND AT-A-GLANCE**

Category	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Revenues	443,011	70,458	16%	52,380
Expenditures	<u>(433,013)</u>	<u>(119,755)</u>	28%	<u>(101,248)</u>
Revenues Over (Under) Expenditures	<u>9,998</u>	<u>(49,297)</u>		<u>(48,868)</u>

**GENERAL FUND REVENUES**

Revenues	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Sales & Use Tax	90,826	17,222	19%	16,192
Prop. 172 Sales Tax	3,284	751	23%	1,371
Property Tax	148,547	2,108	1%	936
Business Tax	18,829	6,210	33%	8,068
Franchise Tax	15,339	2,672	17%	2,201
Other Local Taxes	11,836	4,570	39%	5,909
Card Room Receipts	781	30	4%	324
Charges for Services	20,816	4,721	23%	6,406
Development Fees	17,945	5,911	33%	6,890
Intergovernmental Revenues	9,955	5,928	60%	4,840
Intragovernmental Revenues	13,792	196	1%	2,918
Transfers In/Out	62,718	19,521	31%	(4,448)
All Other Revenue Sources	<u>28,343</u>	<u>618</u>	2%	<u>773</u>
Total General Fund Revenues	<u>443,011</u>	<u>70,458</u>	16%	<u>52,380</u>

**HISTORICAL MONTHLY REVENUE**



**ANALYSIS OF GENERAL FUND REVENUES**

General Fund revenues for the four months ended October 31, 2020 were \$70.5 million. This amount is an increase of \$18.1 million, or 34.5%, above actual revenues for the same period last fiscal year. Total revenues at the end of October 2020 are at 15.9% of the annual estimate for Fiscal Year 2021.

Business Tax revenues during the first four months of Fiscal Year 2021 decreased \$1.9 million (-23.0%) mostly due to the effect COVID-19 closures had on the business community. COVID-19 impacts on the business community were also the driving factor behind the \$1.3 million (-22.7%) decline in Other Local Taxes (specifically, Room Tax) during the four months ended October 31, 2020 compared to the same period last year.

Revenues other than taxes, which include Charges for Services, Development Fees, Intergovernmental and Intragovernmental Revenues, Transfers Out, and All Other Revenue Sources, will fluctuate from month to month depending upon various activity elements.

Charges for Services during the first four months of Fiscal Year 2021 decreased \$1.7 million (-26.3%) compared to the same period last fiscal year mostly due to timing of Transverse Fees' receipt, lower vehicle code fines, vehicle release fees, and a payment from North Central Fire District last year for which there was no similar payment this year.

Intragovernmental Revenues during the four months ended October 31, 2020 decreased \$2.7 million (-93.3%) compared to the same period last fiscal year mostly due to timing of the fixed reimbursements from other funds. Transfers In/Out during the four months ended October 31, 2020 increased \$24.0 million (538.9%) mostly due to increased Transfers In from the CARES Grant Fund for eligible expenditures.

**Monthly Financial Report**

For the Four Months Ended October 31, 2020

(All figures in thousands)

As of October 31<sup>st</sup>, the City maintained \$35.2 million in the General Fund Emergency Reserve. The balance is up from the beginning of the fiscal year due to interest/investment revenue. The use of this Reserve is restricted until such time as a declaration of a fiscal emergency is made by the Mayor and approved by Council or for temporary year-end cash balancing purposes in accordance with provisions in the Reserve Management Act.

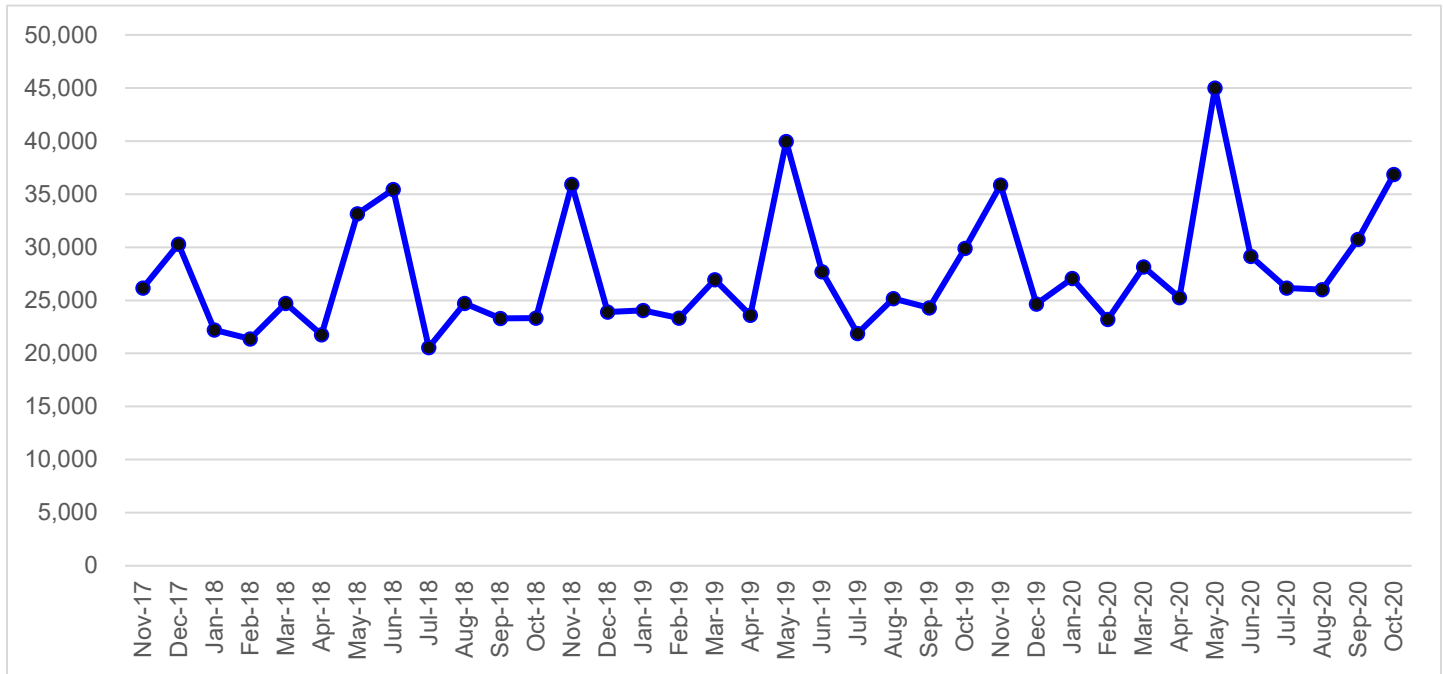
**GENERAL FUND EXPENDITURES BY DEPARTMENT**

Expenditure Type	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Police Department	196,481	51,353	26%	54,253
Fire Department	74,121	22,910	31%	20,775
Parks, Recreation & Community Services	28,800	5,519	19%	5,269
Finance/Purchasing	54,460	15,904	29%	1,711
Public Works	10,673	2,408	23%	2,650
City Council Offices	5,001	1,671	33%	938
City Clerk's Office	994	220	22%	285
Office of the Mayor/City Manager/Budget	5,043	1,380	27%	1,328
Planning and Development	26,465	4,950	19%	5,611
Personnel	3,900	916	23%	1,017
City Attorney's Office	20,090	4,815	24%	4,749
General City Purposes	15,305	7,709	50%	2,662
Attrition Savings	(8,320)	0	0%	0
<b>Total General Fund Expenditures</b>	<b>433,013</b>	<b>119,755</b>	<b>28%</b>	<b>101,248</b>

**GENERAL FUND EXPENDITURES BY TYPE**

Expenditure Type	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Salaries and Benefits Public Protection	210,259	63,255	30%	60,437
Salaries and Benefits Others	49,043	17,503	36%	15,583
Overtime Public Protection	4,409	3,946	90%	1,736
Overtime Others	144	73	51%	79
Pension Obligation Bonds	12,679	0	0%	0
Operations and Maintenance	99,098	29,930	30%	11,444
Interdepartmental Charges	45,586	2,308	5%	10,862
Capital	11,795	2,740	23%	1,107
<b>Total General Fund Expenditures</b>	<b>433,013</b>	<b>119,755</b>	<b>28%</b>	<b>101,248</b>

**HISTORICAL MONTHLY EXPENDITURES**



**ANALYSIS OF GENERAL FUND EXPENDITURES**

General Fund expenditures for the four months ended October 31, 2020 were \$119.8 million. This is an increase of \$18.5 million (18.3%) from actual General Fund expenditures during the same period last fiscal year. Total expenditures at the end of October 2020 were at 27.7% of the annual budgeted amounts.

Comparing this fiscal year with last fiscal year, the Police and Fire Departments experienced a decrease of \$2.9 million (-5.3%) and an increase of \$2.1 million (10.3%), respectively. The changes in the Police Department's expenditures are primarily due to timing of fixed interdepartmental charges, lower expenditures for new and leased equipment, and service contracts on equipment. The Fire Department's results stemmed from overtime for strike team responses to wild fires and increased minimum staffing pay.

Expenditures for General City Purpose during the four months ended October 31, 2020 increased \$5.0 million (189.6%) compared to the same period last year mostly due to expenditures for CARES Save Our Small Business and Outdoor Dining grants for which there were no similar expenditures last year.

Expenditures for Council Offices, the Clerk's Office, the Mayor/City Manager's Offices, Finance, Personnel, and Parks and Recreation Departments were materially consistent with the amounts expended in the prior year and are at acceptable levels in accordance with current year budget estimates. Finance's expenditures during the four months ended October 31, 2020 increased \$14.2 million (829.5%) compared to the same period last fiscal year mostly due to COVID-19 professional services contracts for which there were no similar expenditures last year.

By category, Salaries/Benefits for Public Protection and Others increased \$2.8 million (4.7%) and increased \$1.9 million (12.3%) respectively during the first four months of Fiscal Year 2021 compared to the same period last year. Overtime for Public Protection during the four months ended October 31, 2020 increased \$2.2 million (127.3%) compared to last year.

**Monthly Financial Report**

For the Four Months Ended October 31, 2020

(All figures in thousands)

Operations and Maintenance expenditures experienced a \$18.5 million (161.5%) increase for the first four months of Fiscal Year 2021 compared to the same period last year, mostly due to COVID-19 professional services contracts and grants for which there were no similar expenditures last year.

Interdepartmental charges during the first four months of Fiscal Year 2021 decreased \$8.6 million (-78.8%) compared to the same period last year mostly due to timing of billing the annual fixed interdepartmental charges. Capital expenditures experienced a \$1.6 million (147.5%) increase for the first four months of Fiscal Year 2021, mostly due to purchase of property located on North Sixth Street for which there was no similar expenditure last year.

Expenditures are monitored and appropriations possibly adjusted throughout the year in accordance with economic conditions and the inflow of General Fund revenues.

**ENTERPRISE OPERATING FUNDS**

The following summarizes year-to-date revenues and expenditures for major City enterprises.

<b>Enterprise Fund</b>	<b>Budget</b>	<b>YTD Actual</b>	<b>% of Budget</b>	<b>Prior Year</b>
<b>Community Sanitation</b>				
Revenues	8,768	3,166	36%	3,231
Carryover	<u>2,040</u>	<u>2,040</u>	100%	<u>1,192</u>
Available Resources	10,808	5,206	48%	4,423
Expenditures	<u>(10,012)</u>	<u>(2,909)</u>	29%	<u>(2,869)</u>
Available Resources Over/(Under) Expenditures	<u>796</u>	<u>2,297</u>		<u>1,554</u>
<b>Transportation/FAX</b>				
Revenues	61,452	10,432	17%	7,162
Carryover	<u>4,528</u>	<u>4,528</u>	100%	<u>(1,795)</u>
Available Resources	65,980	14,960	23%	5,367
Expenditures	<u>(29,544)</u>	<u>(7,375)</u>	25%	<u>(7,332)</u>
Available Resources Over/(Under) Expenditures	<u>36,436</u>	<u>7,585</u>		<u>(1,965)</u>
<b>Airport Operating</b>				
Revenues	6,478	387	6%	6,880
Carryover	<u>32,591</u>	<u>33,458</u>	103%	<u>37,015</u>
Available Resources	39,069	33,845	87%	43,895
Expenditures	<u>(19,892)</u>	<u>(5,121)</u>	26%	<u>(6,083)</u>
Available Resources Over/(Under) Expenditures	<u>19,177</u>	<u>28,724</u>		<u>37,812</u>
<b>Sewer System</b>				
Revenues	75,924	25,331	33%	3,064
Carryover	<u>67,536</u>	<u>67,536</u>	100%	<u>65,274</u>
Available Resources	143,460	92,867	65%	68,338
Expenditures	<u>(98,363)</u>	<u>(12,000)</u>	12%	<u>(16,519)</u>
Available Resources Over/(Under) Expenditures	<u>45,097</u>	<u>80,867</u>		<u>51,819</u>
<b>Solid Waste System</b>				
Revenues	42,438	10,362	24%	10,646
Carryover	<u>4,609</u>	<u>4,609</u>	100%	<u>4,840</u>
Available Resources	47,047	14,971	32%	15,486
Expenditures	<u>(44,333)</u>	<u>(8,959)</u>	20%	<u>(9,544)</u>
Available Resources Over/(Under) Expenditures	<u>2,714</u>	<u>6,012</u>		<u>5,942</u>
<b>Water System</b>				
Revenues	114,578	51,701	45%	52,305
Carryover	<u>121,519</u>	<u>121,519</u>	100%	<u>112,593</u>
Available Resources	236,097	173,220	73%	164,898
Expenditures	<u>(142,725)</u>	<u>(21,415)</u>	15%	<u>(34,245)</u>
Available Resources Over/(Under) Expenditures	<u>93,372</u>	<u>151,805</u>		<u>130,653</u>

### **ANALYSIS OF ENTERPRISE OPERATING FUNDS**

Actual revenues and expenditures for Enterprise Operations are recorded on the cash basis of accounting for monthly financial reporting purposes: meaning, revenues are recognized when the cash is received and expenses are recognized when the cash is paid. This can result in material timing differences, particularly when grants are involved. Most grants require the City to incur the expenditure before obtaining reimbursement from the granting agency. Transportation/FAX has significant grant-related revenue sources and will accordingly see the greatest impact as a result of these timing differences.

The budgeted figures for Fiscal Year 2021 were established to support the ongoing operations and anticipated capital improvements for each enterprise. The budgeted revenue figures include estimated carryover from the prior year. Actual carryover amounts from Fiscal Year 2020 to Fiscal Year 2021 are treated as a component of operating revenue and are detailed above. Because carryover is posted in August, early fiscal year Revenue results may appear high.

Community Sanitation carryover represents about 39.2% of total available resources during the four months ended October 31, 2020. Transportation/FAX Revenues during the first four months of this fiscal year increased \$3.3 million (45.7%) from the same period last fiscal year mostly due to higher State of California TDA payments which was partially offset by lower fare revenues. Transportation/FAX carryover represents about 30.3% of total available resources through October 31, 2020.

Airport YTD Revenues for the four months ended October 31, 2020 decreased \$6.5 million (-94.4%) from the same period last fiscal year primarily due to increased transfers out for capital projects, and lower parking lot, landing, and customer fees. Airport Operating carryover represents about 98.9% of total available resources through October 31<sup>st</sup>.

Sewer System YTD Revenues for the four months ended October 31, 2020 increased \$22.3 million (726.7%) primarily due to a transfer out last year to deposit funds into an escrow account to defease the Series 2008 Sewer bonds for which a similar entry does not exist this fiscal year. Sewer System carryover represents about 72.7% of total available resources for this fiscal year.

Solid Waste carryover represents about 30.8% of total available resources for this fiscal year. Water System carryover represents about 70.2% of total available resources through October 31, 2020.

Airport Operating expenditures for the four months ended October 31, 2020 decreased \$1.0 million (-15.8) compared to the same period last fiscal year primarily due to lower costs for technical/professional services, and timing of fixed interdepartmental charges. These savings were partially offset by increased cost for personnel.

Sewer System expenditures for the first four months of Fiscal Year 2021 decreased \$4.5 million (-27.4%) compared to the same period last fiscal year mostly due to lower costs for professional and technical services, timing of fixed interdepartmental charges, and a payment on the State loan last year for which there was no similar payment this year. Water System expenditures during the four months ended October 31, 2020 decreased \$12.8 million (-37.5%) compared to the same period last fiscal year mostly due to timing of payments on State loans, timing of fixed interdepartmental charges, and lower expense for water purchases. This was partially offset by increased cost for personnel.

**CITY DEBT**

<b>Debt Source (in thousands)</b>	<b>Governmental</b>	<b>Business-Type</b>	<b>Principal Outstanding</b>
<b>Lease Revenue Bonds:</b>			
Various Capital Projects	\$21,985		\$21,985
No Neighborhood Left Behind/Selland Arena	8,115		8,115
Parks Impact Fee Projects	21,540	\$1,510	23,050
City Hall Chiller/Convention Center Improvements	2,710	8,865	11,575
Public Safety Impact Fee Projects	29,985		29,985
City Hall Refinancing/Bee Building/Granite Park	22,805		22,805
Exhibit Hall Expansion Project		11,539	11,539
Stadium Project		24,970	24,970
<b>Judgment Bonds:</b>			
Pension Obligation Bonds	107,555		107,555
<b>Enterprise Bonds:</b>			
Water		118,975	118,975
Sewer		885	885
Airport		78,144	78,144
<b>Total Bonds</b>	<b>\$214,695</b>	<b>\$244,888</b>	<b>\$459,583</b>
<b>Notes and Loans:</b>			
HUD – Neighborhood Streets and Parks	\$251		\$251
CIEDB – Roeding Business Park	1,397		1,397
State Water Resources Control Board Loans		\$328,321	328,321
Clean Water – Southwest Quadrant		49,029	49,029
Safe Drinking Water Loans		36,664	36,664
<b>Total Notes and Loans</b>	<b>\$1,648</b>	<b>\$414,014</b>	<b>\$415,662</b>
<b>Capital Leases</b>	<b>42,602</b>		<b>42,602</b>
<b>Total City Debt</b>	<b>\$258,945</b>	<b>\$658,902</b>	<b>\$917,847</b>

**SUMMARY AND CONTACT INFORMATION**

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.