



**City of Fresno**  
**Monthly Financial Report**  
**For the One Month Ended July 31, 2020**  
**Unaudited – Intended for Internal Management Purposes Only**  
**(All figures in thousands)**

**GENERAL FUND AT-A-GLANCE**

Category	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Revenues	365,585	5,911	2%	6,890
Expenditures	<u>(326,506)</u>	<u>(26,162)</u>	8%	<u>(21,882)</u>
Revenues Over (Under) Expenditures	<u>39,079</u>	<u>(20,251)</u>		<u>(14,992)</u>

**GENERAL FUND REVENUES**

Revenues	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Sales & Use Tax	95,171	0	0%	0
Prop. 172 Sales Tax	3,223	198	6%	291
Property Tax	140,218	0	0%	0
Business Tax	20,092	1,268	6%	1,147
Franchise Tax	15,423	231	1%	386
Other Local Taxes	15,792	796	5%	1,483
Card Room Receipts	1,070	30	3%	83
Charges for Services	18,796	1,306	7%	1,373
Development Fees	18,705	1,843	10%	1,811
Intergovernmental Revenues	9,947	56	1%	238
Intragovernmental Revenues	13,651	22	0%	0
Transfers In/Out	(14,108)	41	0%	(210)
All Other Revenue Sources	<u>27,605</u>	<u>120</u>	0%	<u>288</u>
Total General Fund Revenues	<u>365,585</u>	<u>5,911</u>	2%	<u>6,890</u>

**ANALYSIS OF GENERAL FUND REVENUES**

General Fund revenues for the one month ended July 31, 2020 were \$5.9 million. This is a decrease of \$1.0 million, or -14.2%, below actual revenues during the first month of last fiscal year. Total revenues at the end of July 2020 are at 1.6% of the annual estimate for Fiscal Year 2021.

Business Tax revenues during the first month of Fiscal Year 2021 increased \$0.1 million (10.5%) compared to last fiscal year due to the City postponing the reporting date for Business Taxes from April 30 to June 1 out of consideration for the effect COVID-19 closures were having on the business community. COVID-19 impacts on the business community were also the driving factors behind the \$0.7 million (-46.3%) decline in Other Local Taxes (specifically, Room Tax).

Revenues other than taxes, which include Charges for Services, Development Fees, Intergovernmental and Intragovernmental Revenues, Transfers Out, and All Other Revenue Sources, will fluctuate from month to month depending upon various activity elements.

Intergovernmental Revenues during the one month ended July 31, 2020 decreased \$0.2 million (-76.5%) compared to the same period last fiscal year mostly due timing of the Local Transportation Planning payment, and reduced revenues for school resource officers. This decrease was partially offset by increased federal grant receipts. Transfers In/Out during the one month ended July 31, 2020 increased \$0.3 million (119.5%) mostly due to increased Transfer In from the CARES Grant Fund for eligible expenditures.

As of July 31<sup>st</sup>, the City maintained \$35.0 million in the General Fund Emergency Reserve. The balance is up from the beginning of the fiscal year due to interest/investment revenue. The use of this Reserve is restricted until such time as a declaration of a fiscal emergency is made by the Mayor and approved by Council or for temporary year-end cash balancing purposes in accordance with provisions in the Reserve Management Act.

**GENERAL FUND EXPENDITURES BY DEPARTMENT**

Expenditure Type	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Police Department	165,012	11,396	7%	11,882
Fire Department	62,003	4,901	8%	4,312
Parks, Recreation & Community Services	20,760	1,029	5%	1,020
Finance/Purchasing	13,783	3,291	24%	309
Public Works	10,084	711	7%	742
City Council Offices	4,657	307	7%	196
City Clerk's Office	919	43	5%	66
Office of the Mayor/City Manager/Budget	4,359	311	7%	299
Planning and Development	19,066	893	5%	1,074
Personnel	3,210	221	7%	233
City Attorney's Office	16,281	1,066	7%	1,000
General City Purposes	13,285	1,993	15%	749
Attrition Savings	(6,913)	0	0%	0
Total General Fund Expenditures	<u>326,506</u>	<u>26,162</u>	8%	<u>21,882</u>

**GENERAL FUND EXPENDITURES BY TYPE**

Expenditure Type	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Salaries and Benefits Public Protection	175,469	14,401	8%	13,828
Salaries and Benefits Others	40,143	3,911	10%	3,888
Overtime Public Protection	4,366	344	8%	413
Overtime Others	138	14	10%	16
Pension Obligation Bonds	11,613	0	0%	0
Operations and Maintenance	46,710	6,852	15%	3,145
Interdepartmental Charges	38,633	529	1%	398
Capital	9,434	111	1%	194
Total General Fund Expenditures	<u>326,506</u>	<u>26,162</u>	8%	<u>21,882</u>

### **ANALYSIS OF GENERAL FUND EXPENDITURES**

General Fund expenditures for the one month ended July 31, 2020 were \$26.2 million. This is an increase of \$4.3 million (19.6%) from actual General Fund expenditures during the same period last fiscal year. Total expenditures at the end of July 2020 were at 8.0% of the annual budgeted amounts.

Comparing this fiscal year with last fiscal year, the Police and Fire Departments experienced a decrease of \$0.5 million (-4.1%) and an increase of \$0.6 million (13.7%) respectively. The changes in the Police Department's expenditures are primarily due to timing lower costs for equipment service contracts. The Fire Department's results stemmed from increased minimum staffing pay and increased fuel costs.

Expenditures for General City Purposes during the one month ended July 31, 2020 increased \$1.2 million (166.1%) compared to the same period last year mostly due to expenditures for CARES Save Our Small Business grants for which there were no similar expenditures last year.

Expenditures for Council Offices, the Clerk's Office, the Mayor/City Manager's Offices, Finance, and Personnel Departments were materially consistent with the amounts expended in the prior year and are at acceptable levels in accordance with current year budget estimates. Finance's expenditures during the one month ended July 31, 2020 increased \$3.0 million (965.0%) compared to the same period last fiscal year mostly due to COVID-19 professional services contracts for which there were no similar expenditures last year.

By category, Salaries/Benefits for Public Protection increased \$0.6 million (4.1%) during the first month of Fiscal Year 2021 compared to the same period last year. Overtime for Public Protection during the one month ended July 31, 2020 decreased \$0.1 million (-16.7%) compared to last year.

Operations and Maintenance expenditures experienced a \$3.7 million (117.9%) increase for the first month of Fiscal Year 2021 compared to the same period last year, mostly due to COVID-19 professional services contracts and Save Our Small Business grants for which there were no similar expenditures last year.

Expenditures are monitored and appropriations possibly adjusted throughout the year in accordance with economic conditions and the inflow of General Fund revenues.

**ENTERPRISE OPERATING FUNDS**

The following summarizes year-to-date revenues and expenditures for major City enterprises.

<b>Enterprise Fund</b>	<b>Budget</b>	<b>YTD Actual</b>	<b>% of Budget</b>	<b>Prior Year</b>
<b>Community Sanitation</b>				
Revenues	9,510	823	9%	840
Carryover	874	0	0%	0
Available Resources	10,384	823	8%	840
Expenditures	(9,345)	(614)	7%	(652)
Available Resources Over/(Under) Expenditures	1,039	209		188
<b>Transportation/FAX</b>				
Revenues	31,556	9,158	29%	467
Carryover	(1,260)	0	0%	0
Available Resources	30,296	9,158	30%	467
Expenditures	(26,622)	(1,574)	6%	(1,136)
Available Resources Over/(Under) Expenditures	3,674	7,584		(669)
<b>Airport Operating</b>				
Revenues	3,121	1,383	44%	1,622
Carryover	37,316	0	0%	0
Available Resources	40,437	1,383	3%	1,622
Expenditures	(17,584)	(1,438)	8%	(1,893)
Available Resources Over/(Under) Expenditures	22,853	(55)		(271)
<b>Sewer System</b>				
Revenues	49,529	5,970	12%	6,849
Carryover	56,335	0	0%	0
Available Resources	105,864	5,970	6%	6,849
Expenditures	(77,952)	(1,879)	2%	(3,706)
Available Resources Over/(Under) Expenditures	27,912	4,091		3,143
<b>Solid Waste System</b>				
Revenues	34,010	2,684	8%	2,766
Carryover	4,989	0	0%	0
Available Resources	38,999	2,684	7%	2,766
Expenditures	(32,295)	(2,290)	7%	(2,158)
Available Resources Over/(Under) Expenditures	6,704	394		608
<b>Water System</b>				
Revenues	117,532	11,710	10%	11,367
Carryover	108,256	0	0%	0
Available Resources	225,788	11,710	5%	11,367
Expenditures	(127,086)	(4,901)	4%	(9,830)
Available Resources Over/(Under) Expenditures	98,702	6,809		1,537

### **ANALYSIS OF ENTERPRISE OPERATING FUNDS**

Actual revenues and expenditures for Enterprise Operations are recorded on the cash basis of accounting for monthly financial reporting purposes: meaning, revenues are recognized when the cash is received and expenses are recognized when the cash is paid. This can result in material timing differences, particularly when grants are involved. Most grants require the City to incur the expenditure before obtaining reimbursement from the granting agency. Transportation/FAX has significant grant-related revenue sources and will accordingly see the greatest impact as a result of these timing differences.

The budgeted figures for Fiscal Year 2021 were established to support the ongoing operations and anticipated capital improvements for each enterprise. The budgeted revenue figures include estimated carryover from the prior year. Actual carryover amounts from Fiscal Year 2020 to Fiscal Year 2021 will be posted in August and reflected in next month's report.

Transportation/FAX Revenues during the first month of this fiscal year increased \$8.7 million (1861.0%) from the same period last fiscal year mostly due to higher State of California TDA payments. Sewer System YTD Revenues for the one month ended July 31, 2020 decreased \$0.9 million (-12.8%) primarily due to lower customer charges and timing of City of Clovis share payments.

Sewer expenditures for the first month of this fiscal year decreased \$1.8 million (-49.3%) compared to same period last fiscal year mainly due to lower costs for personnel, and technical/professional services, and timing of Sewer debt payments. Water System expenditures during the one month ended July 31, 2020 decreased \$4.9 million (-50.1%) compared to the same period last fiscal year mostly due to lower costs for specialty chemicals, and timing of payments on State loans.

**CITY DEBT**

<b>Debt Source (in thousands)</b>	<b>Governmental</b>	<b>Business-Type</b>	<b>Principal Outstanding</b>
<b>Lease Revenue Bonds:</b>			
Various Capital Projects	\$22,870		\$22,870
No Neighborhood Left Behind/Selland Arena	8,115		8,115
Parks Impact Fee Projects	21,540	\$1,510	23,050
City Hall Chiller/Convention Center Improvements	2,710	8,865	11,575
Public Safety Impact Fee Projects	29,985		29,985
City Hall Refinancing/Bee Building/Granite Park	22,805		22,805
Exhibit Hall Expansion Project		11,785	11,785
Stadium Project		24,970	24,970
<b>Judgment Bonds:</b>			
Pension Obligation Bonds	107,555		107,555
<b>Enterprise Bonds:</b>			
Water		118,975	118,975
Sewer*		6,935	6,935
Airport		78,144	78,144
<b>Total Bonds</b>	<b>\$215,580</b>	<b>\$251,184</b>	<b>\$466,764</b>
<b>Notes and Loans:</b>			
HUD – Neighborhood Streets and Parks	\$365		\$365
CIEDB – Roeding Business Park	1,481		1,481
State Water Resources Control Board Loans		\$328,321	328,321
Clean Water – Southwest Quadrant		38,780	38,780
Safe Drinking Water Loans		36,711	36,711
<b>Total Notes and Loans</b>	<b>\$1,846</b>	<b>\$403,812</b>	<b>\$405,658</b>
<b>Capital Leases</b>	<b>43,747</b>		<b>43,747</b>
<b>Total City Debt</b>	<b>\$261,173</b>	<b>\$654,996</b>	<b>\$916,169</b>

\* Final defeasance of Sewer 2008 Bonds during September 2019 reduced principal by \$27.3 million.

**SUMMARY AND CONTACT INFORMATION**

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.