City of Fresno

Monthly Financial Report FY2016/2017 For the Eleven Months Ended May 31, 2017 Unaudited – Intended for Internal Management Purposes Only

GENERAL FUND AT-A-GLANCE

| (in thousands) Category | Amended Budget | YTD Actual | % of Budget | Prior Year Actuals |
|----------------------------|-------------------|------------|----------------|-----------------------|
| Revenues | 302,732 | 288,637 | 95% | 268,311 |
| Expenditures | (301,088) | (262,595) | 87% | (248,970) |
| Revenues Over Expenditures | 1,644 | 26,042 | | |

GENERAL FUND REVENUES

| Revenues | Amended Budget | YTD Actual | % of Budget | Prior Year Actuals |
|----------------------------|-------------------|---------------|----------------|-----------------------|
| Sales & Use Tax | 93,846 | 79,478 | 85% | 60,534 |
| Prop. 172 Sales Tax | 2,785 | 2,900 | 104% | 2,534 |
| Property Tax | 116,402 | 118,975 | 102% | 114,028 |
| Business Tax | 18,148 | 17,636 | 97% | 17,829 |
| Franchise Tax | 13,158 | 11,731 | 89% | 11,868 |
| Other Local Taxes | 12,894 | 12,774 | 99% | 11,733 |
| Card Room Receipts | 1,070 | 965 | 90% | 999 |
| Charges for Services | 16,535 | 13,925 | 84% | 15,420 |
| Development Fees | 15,456 | 15,692 | 102% | 14,107 |
| Intergovernmental Revenues | 6,124 | 6,425 | 105% | 5,348 |
| Intragovernmental Revenues | 10,933 | 9,157 | 84% | 9,953 |
| Transfers In/Out | (18,318) | (14,775) | 81% | (18,490) |
| All Other Revenue Sources | 13,699 | 13,754 | 100% | 22,448 |
| Total | 302,732 | 288,637 | 95% | 268,311 |

GENERAL FUND REVENUES

General Fund revenues for the eleven months ended May 31st were \$288.6 million. This is an increase of \$20.3 million thus far in Fiscal Year 2017 when compared to total revenues for the first eleven months of last fiscal year. Total revenues for the first eleven months are at 95% of the annual estimate for Fiscal Year 2017.

Sales Tax revenues, including those from the Sales Tax Swap, were \$79.5 million through May 2017 as opposed to \$60.5 million for the same period last fiscal year: an \$18.9 million (31.3%) increase. The receipt of \$10.2 million of prior year Sales Tax Swap receipts caused by a State-imposed change in the distribution schedule contributed to this increase. Once the Sales Tax Swap revenues are factored out, Sales Tax receipts during the first eleven months increased \$14.4 million (26.2%) from \$54.9 million last year to \$69.3 million in FY2017.

Property Tax revenues through May 31st increased \$4.9 million (4.3%) from the same period last year, primarily due to increased real and secured personal property taxes, VLF Swap, and personal secured & unsecured override.

GENERAL FUND REVENUES – continued

Revenues other than taxes, which include Charges for Services, Development Fees, Intergovernmental and Intragovernmental Revenues, Transfers Out, and All Other Revenue Sources, will fluctuate from month to month depending upon various activity elements. Charges for Services through May 31st decreased \$1.5 million (-9.7%) from the same period last year, mostly due to reduced receipts from Vehicle Releases, Vehicle Code Violations, and the Fig Garden Fire Protection District.

Development Fees during the first eleven months increased \$1.6 million (11.2%) primarily due to increased new construction plan check and permit fees. All Other Revenue Sources, which includes FY2017 General Fund carryover of \$10.0 million, is down \$8.7 million (-38.7%) from FY2016 levels, primarily due to a reduction in carryover.

As of May 31st, the City maintained \$20.5 million in the General Fund Emergency Reserve. \$4.0 million of those funds are associated with the repayment of loans made by the City to the former RDA which were received in July 2016 plus settlement distributions received during December 2016 and April 2017. The use of this Reserve is restricted until such time as a declaration of a fiscal emergency is made by the Mayor and approved by Council or for temporary year-end cash balancing purposes in accordance with provisions in the Reserve Management Act.

GENERAL FUND EXPENDITURES BY DEPARTMENT

| Expenditure Type | Amended Budget | YTD Actual | % of Budget | Prior Year Actuals |
|--|-------------------|---------------|----------------|-----------------------|
| Police Department | 157,217 | 138,537 | 88% | 135,292 |
| Fire Department | 59,148 | 54,945 | 93% | 51,235 |
| Parks, Recreation & Community Services | 15,803 | 12,404 | 78% | 13,461 |
| Finance/Budget/Purchasing/Central Printing | 8,331 | 6,660 | 80% | 6,868 |
| Public Works | 9,894 | 6,660 | 67% | 6,014 |
| City Council Offices | 3,627 | 2,438 | 67% | 2,308 |
| City Clerk's Office | 788 | 708 | 90% | 654 |
| Office of the Mayor/City Manager | 2,414 | 2,170 | 90% | 2,235 |
| Development and Resource Management (DARM) | 28,801 | 23,994 | 83% | 19,271 |
| Personnel | 3,213 | 2,805 | 87% | 2,728 |
| City Attorney's Office | 4,939 | 4,456 | 90% | 3,825 |
| General City Purposes | 9,119 | 6,818 | 75% | 5,079 |
| Attrition Savings | (2,206) | 0 | 0% | 0 |
| Total | 301,088 | 262,595 | 87% | 248,970 |

GENERAL FUND EXPENDITURES BY TYPE

| Expenditure Type | Amended Budget | YTD Actual | % of Budget | Prior Year Actuals |
|---|-------------------|---------------|----------------|-----------------------|
| Salaries and Benefits Public Protection | 170,196 | 149,060 | 88% | 141,030 |
| Salaries and Benefits Others | 38,810 | 34,619 | 89% | 31,507 |
| Overtime Public Protection | 4,235 | 4,925 | 116% | 5,746 |
| Overtime Others | 93 | 192 | 207% | 138 |
| Pension Obligation Bonds | 12,750 | 12,696 | 100% | 12,740 |
| Operations and Maintenance | 33,160 | 28,272 | 85% | 26,649 |
| Interdepartmental Charges | 30,226 | 25,700 | 85% | 27,780 |
| Capital | 11,618 | 7,131 | 61% | 3,380 |
| Total | 301,088 | 262,595 | 87% | 248,970 |

GENERAL FUND EXPENDITURES

General Fund expenditures for the eleven months ended May 31st were \$262.6 million. This is an increase of \$13.6 million (5.5%) over the same period last fiscal year.

Comparing the first eleven months this year with last year, the Police and Fire Departments experienced \$3.2 million (2.4%) and \$3.7 million (7.2%) increases respectively, due primarily to costs associated with the addition of new staff added as part of the Fiscal Year 2017 budget as well as additional costs for equipment purchases and leases. Public Works expenditures increased \$0.6 million (10.7%) during the first eleven months of Fiscal Year 2017 compared to the same period last year mostly due to insurance, and interdepartmental charges. DARM experienced a \$4.7 million (24.5%) increase for the eleven months ended May 31st compared to the same period last year due to the purchase and licensing of new software and increased personnel costs.

GENERAL FUND EXPENDITURES – continued

Expenditures for Council Offices, the Clerk's Office, the Mayor/City Manager's Offices, Finance, City Attorney, and Personnel Departments were materially consistent with the amounts expended in the prior year, and are at acceptable levels thus far in accordance with current year budget estimates. Expenditures for General City Purposes during the eleven months ended May 31st increased \$1.7 million (34.2%) compared to the same period last year due to costs for the animal control contract which was paid by PARCS division last year.

By category, Salaries/Benefits for Public Protection and Salaries/Benefits for Others experienced \$8.0 million (5.7%) and \$3.1 million (9.9%) increases respectively. These are consistent with expectations this fiscal year as a result of increased staffing levels. Public Protection Overtime for the first eleven months of FY2017 is down \$0.8 million (-14.3%) compared to the same period last year primarily due to additional police officers positions becoming available, thus reducing the need for overtime.

Operations and Maintenance for the first eleven months of FY2017 increased \$1.6 million (6.1%) over the same period last year primarily due to special projects, and outside professional & technical services. Interdepartmental Charges through May 31st decreased \$2.1 million (-7.5%) due to reduced costs for property and liability self-insurance. Capital expenditures for the first eleven months of FY2017 are up \$3.8 million (111.0%) compared to the same period last year due to the purchase of new software for DARM, and equipment purchases & leases related to the addition of new police officers and firefighters.

Expenditures will be monitored and appropriations possibly adjusted throughout the year in accordance with economic conditions and the inflow of General Fund revenues.

ENTERPRISE OPERATING FUNDS

The following summarizes year-to-date revenues and expenditures for major City enterprises.

| Enterprise Fund | Budget | YTD Actual | % of Budget | Prior Year | | | |
|----------------------|----------|------------|-------------|------------|--|--|--|
| Community Sanitation | | | | | | | |
| Revenues | 13,769 | 14,954 | 109% | 13,937 | | | |
| Expenditures | (11,029) | (7,144) | 65% | (6,655) | | | |
| Total | 2,740 | 7,810 | | 7,282 | | | |
| Transportation/FAX | | | | | | | |
| Revenues | 31,284 | 28,651 | 92% | 12,321 | | | |
| Expenditures | (32,114) | (26,868) | 84% | (24,403) | | | |
| Total | (830) | 1,783 | | (12,082) | | | |
| Airport Operating | | | | | | | |
| Revenues | 39,196 | 35,086 | 90% | 31,610 | | | |
| Expenditures | (15,882) | (12,824) | 81% | (12,047) | | | |
| Total | 23,314 | 22,262 | | 19,563 | | | |
| Sewer System | | | | | | | |
| Revenues | 68,101 | 61,712 | 91% | 155,184 | | | |
| Expenditures | (68,144) | (43,868) | 64% | (51,135) | | | |
| Total | (43) | 17,844 | | 104,049 | | | |
| Solid Waste System | | | | | | | |
| Revenues | 31,308 | 31,031 | 99% | 30,072 | | | |
| Expenditures | (30,532) | (24,853) | 81% | (24,292) | | | |
| Total | 776 | 6,178 | | 5,780 | | | |
| Water System | | | | | | | |
| Revenues | 131,777 | 140,320 | 106% | 114,037 | | | |
| Expenditures | (94,735) | (66,137) | 70% | (61,961) | | | |
| Total | 37,042 | 74,183 | | 52,076 | | | |

ENTERPRISE OPERATING FUNDS

Actual revenues and expenditures for Enterprise Operations are recorded on the cash basis of accounting for monthly financial reporting purposes: meaning, revenues are recognized when the cash is receipted and expenses are recognized when the cash is paid. This can result in material timing differences, particularly when grants are involved. Most grants require the City to incur the expenditure before obtaining reimbursement from the granting agency. Transportation/FAX has significant grant-related revenue sources and will accordingly see the greatest impact as a result of these timing differences.

The budgeted figures for Fiscal Year 2017 were established to support the ongoing operations and anticipated capital improvements for each enterprise. The budgeted revenue figures include estimated carryover from the prior year. Actual carryover amounts from Fiscal Year 2016 to Fiscal Year 2017 are noted below, and are reflected in the revenue figures presented above. Because carryover is posted in August, early fiscal year Revenue results may appear high.

Transportation/FAX revenues during the first eleven months of Fiscal Year 2017 increased \$16.3 million (132.5%) primarily due to timing of State Transportation Development Act (TDA) receipts, and the Federal alternative fuels rebate.

Increased Airport Operating YTD Revenues for the first eleven months of Fiscal Year 2017 are primarily due to increased carryover this fiscal year of \$4.8 million over carryover reflected in Fiscal Year 2016. Airport Operating carryover represents about 58.1% of total revenues through May 31st.

ENTERPRISE OPERATING FUNDS – continued

Community Sanitation carryover increased about \$0.7 million (12.8%) over last year's carryover and represents 43.9% of the total revenue received through May 31st.

Sewer System YTD Revenues for the first eleven months of Fiscal Year 2017 decreased \$93.5 million (-60.2%) from a transfer out to deposit funds into an escrow account to partially defease the Series 2008 Sewer Bonds.

Water System carryover increased \$4.5 million (9.7%) over last year's carryover and is 36.5% of total revenues received through May 31st. Excluding carryover, Water System revenues during the first eleven months of Fiscal Year 2017 increased \$21.8 million (32.3%) over last year primarily due to increased user charges, payment received from Kern-Tulare Water District for water sold during FY2016, environmental prp contributions, interest, and interdepartmental revenues.

Transportation/FAX expenditures during the first eleven months increased \$2.5 million (10.1%) over the same period last year, primarily due to increased personnel costs. Sewer System expenditures during the first eleven months decreased \$7.3 million (-14.2%) over the same period last year, primarily due to lower contract construction costs. Water System expenditures are up \$4.2 million (6.7%) over the same period last year, primarily due to the pay down of the outstanding loan from the U.S. Bureau of Reclamation, fees for June 2016 water purchases, interdepartmental charges, utilities, specialty chemicals, and inventory.

Fiscal Year 2017 Enterprise Operating Carryover Amounts:

Community Sanitation - \$6.6 million

Transportation/FAX - \$5.0 million

Airports - \$20.4 million

Sewer System - \$101.3 million

Solid Waste System - \$3.9 million

Water System - \$51.2 million

CITY DEBT

| Debt Source (in thousands) | Governmental | Business-Type | Principal Outstanding |
|--|--------------|--------------------|-----------------------|
| Lease Revenue Bonds: | | | |
| Various Capital Projects | \$26,315 | | \$26,315 |
| No Neighborhood Left Behind/Selland Arena | 15,580 | | 15,580 |
| Parks Impact Fee Projects | 23,825 | \$1,675 | 25,500 |
| City Hall Chiller/Convention Center Improvements | 2,710 | 15,215 | 17,925 |
| Public Safety Impact Fee Projects | 32,065 | | 32,065 |
| City Hall Refinancing/Bee Building/Granite Park | 32,105 | | 32,105 |
| Exhibit Hall Expansion Project | | 14,306 | 14,306 |
| Stadium Project | | 30,800 | 30,800 |
| Judgment Bonds: | | | |
| Pension Obligation Bonds | 138,975 | | 138,975 |
| Enterprise Bonds: | | | |
| Water | | 141,395 | 141,395 |
| Sewer | | 186,505 | 186,505 |
| Airport | | 51,090 | 51,090 |
| Total Bonds | \$271,575 | \$440,986 | \$712,561 |
| Notes and Loans: | | | |
| CEC – MSC Solar System | \$138 | | \$138 |
| HUD – Regional Medical Center | 270 | | 270 |
| HUD – FMAAA | 365 | | 365 |
| HUD – Neighborhood Streets and Parks | 666 | | 666 |
| CIEDB – Roeding Business Park | 1,715 | | 1,715 |
| SMG – Employee Benefits Cost Reimbursement | .,, | \$314 | 314 |
| State Water Resources Control Board Loans | | 88,120 | 88,120 |
| Total Notes and Loans | \$3,154 | \$88,434 | \$91,588 |
| Capital Leases | \$21,218 | 400,101 | \$21,218 |
| Total City Debt | \$295,947 | \$529,420 | \$825,367 |

SUMMARY

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.