City of Fresno

Monthly Financial Report FY2016/2017 For the Two Months Ended August 31, 2016 Unaudited – Intended for Internal Management Purposes Only

GENERAL FUND AT-A-GLANCE

(in thousands) Category	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Revenues	295,859	26,347	9%	17,162
Expenditures	(294,215)	(53,820)	18%	(47,747)
Revenues Over Expenditures	1,644	(27,473)		

GENERAL FUND REVENUES

Revenues	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Sales & Use Tax	93,846	17,503	19%	5,418
Prop. 172 Sales Tax	2,785	772	28%	463
Property Tax	116,402	0	0%	0
Business Tax	18,148	1,589	9%	1,953
Franchise Tax	13,158	967	7%	1,917
Other Local Taxes	12,894	2,497	19%	2,408
Card Room Receipts	1,070	170	16%	164
Charges for Services	16,535	2,275	14%	2,376
Development Fees	15,456	2,551	17%	2,468
Intergovernmental Revenues	6,099	1,151	19%	943
Intragovernmental Revenues	10,933	797	7%	989
Transfers In/Out	(17,994)	(4,302)	24%	(2,182)
All Other Revenue Sources	6,527	377	6%	245
Total	295,859	26,347	9%	17,162

GENERAL FUND REVENUES

General Fund revenues for the two months ended August 31, 2016 were \$26.3 million. This is an increase of \$9.2 million thus far in Fiscal Year 2017 as compared to total revenues for the first two months of last fiscal year. Total revenues for the first two months are at 9% of the annual estimate for Fiscal Year 2017.

Sales Tax revenues, including those from the Sales Tax Swap were \$17.5 million through August 2016 as opposed to \$5.4 million for the same period last fiscal year: a \$12.1 million (223.1%) increase. The increase was due to the receipt of \$10.2 million of prior year Sales Tax Swap receipts caused by a State-imposed change in the distribution schedule delaying receipt by the City until July 2016. Once the Sales Tax Swap revenues are factored out, Sales Tax receipts are up \$1.9 million (35.1%) over the same time period last year.

Franchise Taxes received during the first two months were down \$0.9 million (-49.6%) compared to the first two months of last fiscal year mostly due to timing of cable franchise fees.

GENERAL FUND REVENUES – continued

Revenues other than taxes, which include Charges for Services, Development Fees, Intergovernmental and Intragovernmental Revenues, Transfers Out, and All Other Revenue Sources, will fluctuate from month to month depending upon various activity elements. Transfers Out through August 31, 2016 were up \$2.1 million (97.2%) compared to the same period last year due to budgeted transfers to the Convention Center and for various debt service obligations.

As of August 31, 2016, the City maintained \$20.3 million in the General Fund Emergency Reserve. \$4.0 million of those funds are associated with the repayment of loans made by the City to the former RDA which were received in July 2016. The use of this Reserve is restricted until such time as a declaration of a fiscal emergency is made by the Mayor and approved by Council or for temporary year-end cash balancing purposes in accordance with provisions in the Reserve Management Act.

GENERAL FUND EXPENDITURES BY DEPARTMENT

Expenditure Type	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Police Department	156,935	25,828	16%	25,012
Fire Department	58,099	11,139	19%	10,172
Parks, Recreation & Community Services	13,929	2,231	16%	2,426
Finance/Budget/Purchasing/Central Printing	8,331	1,597	19%	1,534
Public Works	8,776	1,444	16%	1,157
City Council Offices	3,572	598	17%	622
City Clerk's Office	788	211	27%	207
Office of the Mayor/City Manager	2,414	463	19%	472
Development and Resource Management (DARM)	26,766	7,453	28%	4,250
Personnel	3,213	754	23%	649
City Attorney's Office	4,903	968	20%	806
General City Purposes	8,695	1,134	13%	440
Pending Concessions	(2,206)	0	0%	0
Total	294,215	53,820	18%	47,747

GENERAL FUND EXPENDITURES BY TYPE

Expenditure Type	Amended Budget	YTD Actual	% of Budget	Prior Year Actuals
Salaries and Benefits Public Protection	170,963	31,112	18%	28,826
Salaries and Benefits Others	39,028	7,642	20%	6,740
Overtime Public Protection	3,991	1,133	28%	1,566
Overtime Others	58	35	61%	6
Pension Obligation Bonds	12,751	0	0%	2
Operations and Maintenance	30,683	5,425	18%	5,054
Interdepartmental Charges	29,328	4,695	16%	5,080
Contingencies	10	0	0%	0
Capital	7,403	3,778	51%	470
Total	294,215	53,820	18%	47,747

GENERAL FUND EXPENDITURES

General Fund expenditures for the two months ended August 31, 2016 were \$53.8 million. This is an increase of \$6.1 million (12.7%) over the same period last fiscal year.

Comparing the first two months this year with last year, the Police and Fire Departments experienced \$0.8 million (3.3%) and \$1.0 million (9.5%) increases respectively, due primarily to costs associated with the addition of new staff added as part of the Fiscal Year 2017 budget as well as additional costs for personal supplies, computer software, equipment purchases and leases. DARM experienced a \$3.2 million (75.4%) increase for the two months ended August 31, 2016 compared to the same period last year due to the purchase and licensing of new software.

Expenditures for Council Offices, the Clerk's Office, the Mayor/City Manager's Offices, Finance, City Attorney, and Personnel Departments were materially consistent with the amounts expended in the prior year, and are at acceptable levels thus far in accordance with current year budget estimates. General City Purposes expenditures during the two months ended August 31, 2016 were up \$0.7 million (157.7%) compared to the same period last year due to increased costs for professional and technical services, special projects, and support for outside agencies.

GENERAL FUND EXPENDITURES – continued

By category, comparing the first two months this year with last year, Salaries/Benefits for Public Protection and Salaries/Benefits for Others experienced \$2.3 million (7.9%) and \$0.9 million (13.4%) increases respectively. These are consistent with the expected increases this fiscal year for increased staffing levels. Public Protection Overtime for the first two months of FY2017 is down \$0.4 million (-27.6%) compared to the same period last year primarily due to additional police officers positions becoming available, thus reducing the need for overtime. Capital expenditures for the first two months of FY2017 are up \$3.3 million compared to the same period last year due to the purchase of new software for DARM, and equipment purchases related to the addition of new police officers and firefighters.

Expenditures will be monitored and appropriations possibly adjusted throughout the year in accordance with economic conditions and the inflow of General Fund revenues.

ENTERPRISE OPERATING FUNDS

The following summarizes year-to-date revenues and expenditures for major City enterprises.

Enterprise Fund	Budget	YTD Actual	% of Budget	Prior Year			
Community Sanitation							
Revenues	13,809	8,151	59%	7,339			
Expenditures	(10,953)	(1,135)	10%	(1,192)			
Total	2,856	7,016		6,147			
Transportation/FAX							
Revenues	31,284	6,157	20%	8,097			
Expenditures	(32,114)	(4,644)	14%	(4,399)			
Total	(830)	1,513		3,698			
Airport Operating							
Revenues	39,201	22,774	58%	18,661			
Expenditures	(15,756)	(3,011)	19%	(3,029)			
Total	23,445	19,763		15,632			
Sewer System							
Revenues	148,438	101,895	69%	101,894			
Expenditures	(64,792)	(7,392)	11%	(7,613)			
Total	83,646	94,503		94,281			
Solid Waste System							
Revenues	31,264	9,032	29%	7,699			
Expenditures	(29,950)	(3,955)	13%	(4,270)			
Total	1,314	5,077		3,429			
Water System							
Revenues	131,777	70,016	53%	59,280			
Expenditures	(94,265)	(9,356)	10%	(6,971)			
Total	37,512	60,660		52,309			

ENTERPRISE OPERATING FUNDS

Actual revenues and expenditures for Enterprise Operations are recorded on the cash basis of accounting for monthly financial reporting purposes, which means revenues are recognized when the cash is receipted and expenses are recognized when the cash is paid. This can result in material timing differences, particularly when grants are involved. Most grants require the City to incur the expenditure before obtaining reimbursement from the granting agency. Transportation/FAX has significant grant-related revenue sources and will accordingly see the greatest impact as a result of these timing differences.

The budgeted figures for Fiscal Year 2017 were established to support the ongoing operations and anticipated capital improvements for each enterprise. The budgeted revenue figures include estimated carryover from the prior year. Actual carryover amounts from Fiscal Year 2016 to Fiscal Year 2017 are noted below, and are reflected in the revenue figures presented above. Because carryover is posted in August, early fiscal year Revenue results may appear high.

Transportation/FAX revenues through August 31, 2016 are down \$1.9 million (-24.0%) from the same period last year largely due to State funding received during July 2015 for which similar revenue has not been received so far in Fiscal Year 2017. Airport Operating and Solid Waste System increased YTD Revenues for the first two months of Fiscal Year 2017 are primarily due to increased carryover this fiscal year of \$4.8 million and \$1.1 million respectively over carryover reflected in the Fiscal Year 2016.

ENTERPRISE OPERATING FUNDS – continued

Community Sanitation carryover represents 81% of the total revenue received through August 31, 2016. Carryover this year is about \$0.7 million (12.8%) over last year's carryover. Water System carryover of \$51.2 million is 73% of total revenues received through August 31, 2016. Water's carryover this fiscal year is up \$4.5 million (9.7%) over last fiscal year's carryover.

Water System expenditures are up \$2.4 million (34.2%) over the same period last year, primarily due to the pay down of the outstanding loan from the U.S. Bureau of Reclamation, fees for June 2016 water purchases, and increased costs for utilities, technical and professional services.

Fiscal Year 2017 Enterprise Operating Carryover Amounts:

Community Sanitation - \$6.6 million

Transportation/FAX - \$5.0 million

Airports - \$20.4 million

Sewer System - \$101.3 million

Solid Waste System - \$3.9 million

Water System - \$51.2 million

CITY DEBT

Debt Source (in thousands)	Governmental	Business-Type	Principal Outstanding
Lease Revenue Bonds:			
Various Capital Projects	\$28,955		\$28,955
No Neighborhood Left Behind/Selland Arena	20,415		20,415
Parks Impact Fee Projects	29,655	\$2,090	31,745
City Hall Chiller/Convention Center Improvements	3,405	17,690	21,095
Public Safety Impact Fee Projects	36,710	,	36,710
City Hall Refinancing/Bee Building/Granite Park	31,725		31,725
Exhibit Hall Expansion Project		18,668	18,668
Stadium Project		33,090	33,090
Judgment Bonds:		,	,
Pension Obligation Bonds	138,975		138,975
Judgment Obligation Bonds	525		525
Enterprise Bonds:			
Water		141,395	141,395
Sewer		195,615	195,615
Airport		51,090	51,090
Total Bonds	\$290,365	\$459,638	\$750,003
Notes and Loans:		,	,
CEC – MSC Solar System	\$276		\$276
HUD - Regional Medical Center	270		270
HUD – FMAAA	365		365
HUD – Neighborhood Streets and Parks	666		666
CIEDB – Roeding Business Park	1,715		1,715
SMG – Employee Benefits Cost Reimbursement	,	\$343	343
State Water Resources Control Board Loans		81,161	81,161
Total Notes and Loans	\$3,292	\$81,504	\$84,796
Capital Leases	\$16,768		\$16,768
Total City Debt	\$310,425	\$541,142	\$851,567

SUMMARY

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.