



Cannabis Permit Application Process Orientation

Second Application Round

December 7, 2021

1:00 PM

AGENDA

- Introductions
- Background / Key Information
- Application Procedures
- Submitting the Application
- Questions

This webinar is recorded & will be available on our website soon with the PowerPoint.

INTRODUCTIONS

BACKGROUND

- December 13, 2018 the Fresno City Council adopted the Cannabis Retail Business and Commercial Cannabis Business Ordinance.
- Amended on January 30, 2020 and June 25th, 2020 September 24, 2020, and May 27, 2021.
- First application window opened October 2020

BACKGROUND

- Authorizes sixteen (16) Cultivators, Distributors, or Manufacturers, Microbusiness (non-retail) (no specific number of each type).
- A minimum of one (1), maximum of two (2) per every eight (8) of these permits will be awarded to an equity applicant.
- No limit on Testing Laboratories.
- Current non-retail applications in progress: 4

Zoning

- Commercial Cannabis Businesses (non-retail): Cannabis Innovation Hub or within one-half (1/2) mile of State Route 99 between Shaw Ave. and Clinton Ave., one (1) mile of State Route 99 north of Shaw Ave. or south of Clinton Ave., or within one (1) mile of State Route 180 west of State Route 99, and must be zoned either IL (**Light Industrial**) or IH (**Heavy Industrial**), and must meet all of the requirements for development in these zones.
- All buildings shall be no closer than one thousand (1,000) feet from any property boundary containing sensitive use.

Applicants should review:

- Fresno Municipal Code: Chapter 9, Article 33
 - Chapter 7, Article 14 (Cannabis Business License Tax)
- Application Procedures and Guidelines
- State of California cannabis regulations

Fees

- Application Fee: \$7,920.00
(Phase I: \$4,406; Phase II: \$2,576; Phase III: \$696; Phase IV: \$242)
- CCB Permit Fee: \$19,798
- Zoning Inquiry Letter: \$522.00
- *Livescan Background Check: \$69.00 per person
- *Conditional Use Permit: \$13,391.00
- *Business Tax Certificate Application: \$14.00

Permits

The ONLY permit types available in this application round include:

- Cultivation
- Manufacturing
- Distribution
- Microbusiness (non-retail)
- Testing

Applications for Cannabis Retail Permits are NOT available at this time.



ESTABLISHMENT OF THE FRESNO COMMUNITY REINVESTMENT FUND

In order to support equity in the local cannabis industry, The City of Fresno has established the Fresno Community Reinvestment Fund (“the Fund”) to support local equity businesses operating in the City of Fresno under Article 33 Section 9-3315(b)(6). The fund will support local equity businesses in the area of workforce development, access to affordable commercial real estate, access to investment financing, and access to legal services and business administration technical assistance. Businesses are encouraged to consider this in the development of their community benefits and investment plan.

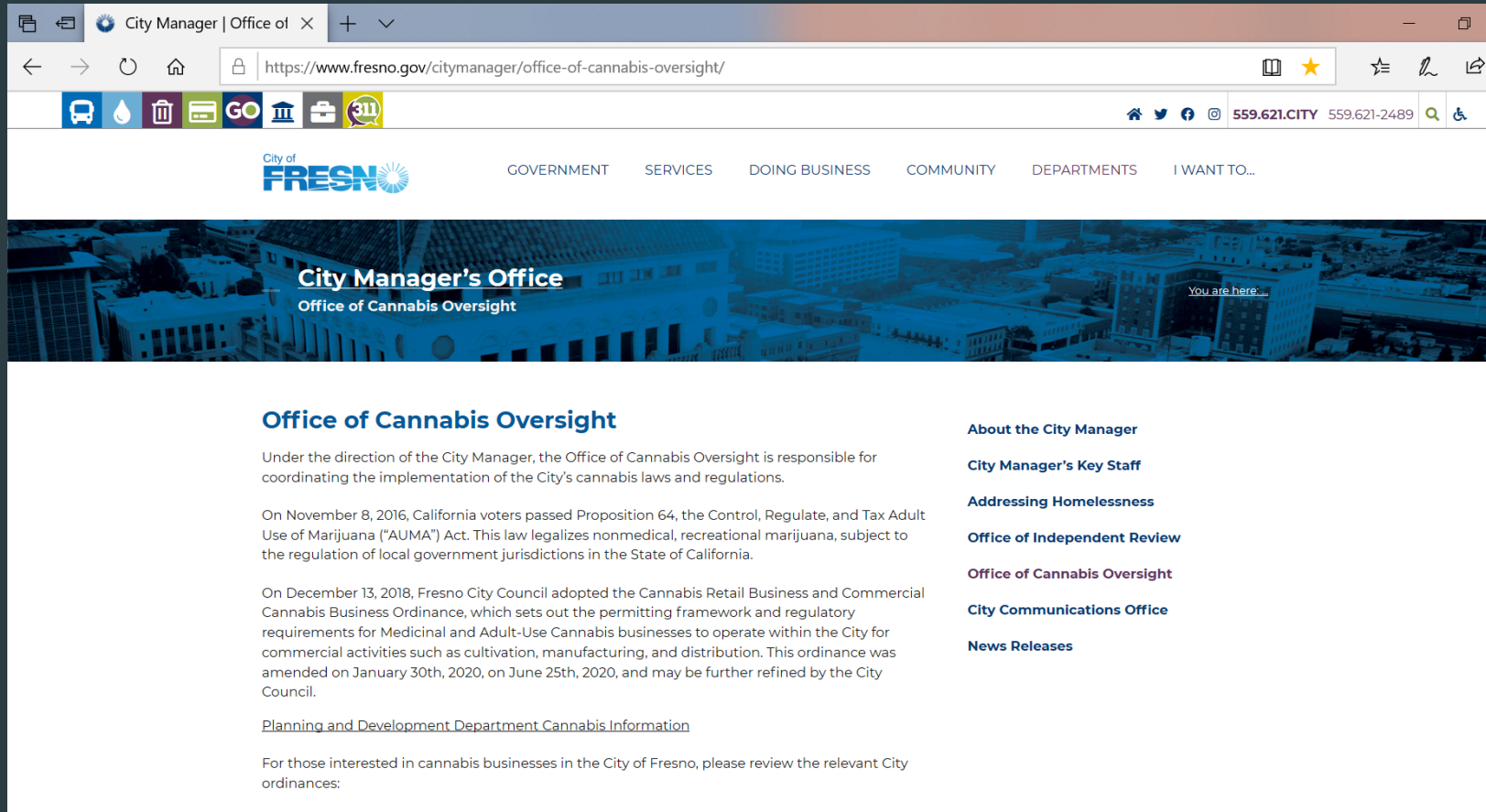
City of Fresno Non-Retail Cannabis Business Permit Applications 2021-2022 – Standard Application Process

PROJECT/EVENT	CANNABIS PERMIT REVIEW PROCESS	This timeframe is for the second application window and is an <u>estimate</u> based on current information as of 12/1/2021. It anticipates a total of 20 permit applications. This estimate is subject to change.
ORGANIZER	JENNIFER RUIZ, PROJECT MANAGER	

PROJECT PHASE	STARTING	ENDING	KEY DATES	DATE
Applicants Prepare & Submit Apps	12/01/2021	2/04/2022	Applications Available	12/01/2021
Initial Review, Phase II Review, Notification of Property Owners	2/07/2022	4/08/2022	Application Process Orientation	12/06/2021
			Applications Due By 4:00 P.M.	2/04/2022
Tabulate Total Scores/Schedule Interviews	4/11/2022	04/29/2022	Earliest Anticipated Opening Date	9/30/2022
Conduct Interviews	5/02/2022	5/27/2022		
Tabulate Total Score/City Manager Final Review	5/30/2022	6/17/2022		
CUP/Final Requirements	6/20/2022	9/30/2022		

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https://www.fresno.gov/cannabis



The screenshot shows a web browser window with the address bar displaying <https://www.fresno.gov/citymanager/office-of-cannabis-oversight/>. The browser's address bar also shows the page title "City Manager | Office of Cannabis Oversight". The website's header features the City of Fresno logo and a navigation menu with links to GOVERNMENT, SERVICES, DOING BUSINESS, COMMUNITY, DEPARTMENTS, and I WANT TO... Below the header is a large blue banner image of a city skyline with the text "City Manager's Office" and "Office of Cannabis Oversight". A "You are here" breadcrumb trail is visible on the right side of the banner. The main content area is divided into two columns. The left column contains the title "Office of Cannabis Oversight" followed by a paragraph explaining the office's role under the City Manager. It then provides historical context, mentioning Proposition 64 in 2016 and the Cannabis Retail Business and Commercial Cannabis Business Ordinance in 2018. The right column contains a list of links: "About the City Manager", "City Manager's Key Staff", "Addressing Homelessness", "Office of Independent Review", "Office of Cannabis Oversight", "City Communications Office", and "News Releases". At the bottom of the left column, there is a link to "Planning and Development Department Cannabis Information" and a paragraph for those interested in cannabis businesses in the City of Fresno.

City Manager's Office
Office of Cannabis Oversight

Office of Cannabis Oversight

Under the direction of the City Manager, the Office of Cannabis Oversight is responsible for coordinating the implementation of the City's cannabis laws and regulations.

On November 8, 2016, California voters passed Proposition 64, the Control, Regulate, and Tax Adult Use of Marijuana ("AUMA") Act. This law legalizes nonmedical, recreational marijuana, subject to the regulation of local government jurisdictions in the State of California.

On December 13, 2018, Fresno City Council adopted the Cannabis Retail Business and Commercial Cannabis Business Ordinance, which sets out the permitting framework and regulatory requirements for Medicinal and Adult-Use Cannabis businesses to operate within the City for commercial activities such as cultivation, manufacturing, and distribution. This ordinance was amended on January 30th, 2020, on June 25th, 2020, and may be further refined by the City Council.

[Planning and Development Department Cannabis Information](#)

For those interested in cannabis businesses in the City of Fresno, please review the relevant City ordinances:

About the City Manager

City Manager's Key Staff

Addressing Homelessness

Office of Independent Review

Office of Cannabis Oversight

City Communications Office

News Releases

FAQ: “Local Preference”

- Criteria 2.5 - Describe the extent to which the Commercial Cannabis Business will be a locally managed enterprise whose owners and /or managers reside within or own a commercial business within the City of Fresno, for at least one year prior to March 2, 2020. (Criteria represents 20% of section score)
- Met when 51% of ownership meets this criteria.
- Partial points for County of Fresno vs. City of Fresno.

FAQ / FYI:

- **Changes in Location (after application submitted):** Fresno Municipal Code (FMC) Section 9-3325 allows a cannabis retail business or commercial cannabis business to change locations. The process and fees to relocate a permitted cannabis business shall be the same as the process and fees adopted by the Fresno City Council for new CCB Permit applications. A change in location shall only be considered for cannabis businesses that are eligible for final approval for a CCB Permit from the City Manager.
- **Changes Ownership (after application submitted):** FMC 9-3325(a)(1) requires that changes in ownership for the replacement of any operator, owner, investor, or manager of a cannabis business will only be considered at the same time as a renewal application and with the filing requirements stated in FMC 9-3322. “Replacement” of an owner means a new individual is being added to the ownership structure either in place of another owner or by means of reducing the equity ownership of other owners.

FAQ / FYI:

- Separate application for each permit type.
- Please use 12 point font, Times New Roman or Arial
- Point deductions will occur if applicant does not adhere to page limitations.
- **Point deductions will occur if applicant does not provide responses to the criteria in the correct section. Follow Appendix A Outline.**
- Diagrams should be legible.
- Living Wage
(<https://livingwage.mit.edu/counties/06019>)

FAQ / FYI:

- Q: Can an in-house security consultant qualify as a professional consultant? A: If your in-house security person is a qualified professional security expert who possess such expertise and it can be demonstrated by preparing a response to the scoring criteria this would be acceptable.

Application Procedures

Application Procedures

- READ ENTIRE APPLICATION PROCEDURES DOCUMENT CAREFULLY
- Read the Ordinance carefully - especially section specific to permit type
- Follow outline of Appendix A with your responses
- Application includes series of separate PDF attachments for each section. Put information in the correct section!
- Monitor website for updated information, FAQ's, etc.

Submitting the Application

Questions

Q&A is ONLY for the application process that opened December 1, 2021. Please call the Office of Cannabis Oversight if you have questions about the application process that started in 2020.

Thank you!

<https://www.fresno.gov/cannabis>

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