

Economic Development Incentive

California—a powerful place to be



At Pacific Gas and Electric Company (PG&E) we are dedicated to **enhancing the economic vitality** of the communities we serve. Whether your business is looking to launch in a new location, expanding its existing facility or facing financial challenges, **we can help**.

PG&E developed the unique **Economic Development Rate (EDR)** to help businesses grow or maintain jobs in California. Our EDR offers eligible businesses **the opportunity to lower costs** through one of three reduced electric rate options.

Savings you can count on

Commercial or industrial customers can receive an ED Rate discount of 12%, 18% or 25% on the majority of their electric costs for five years.

The standard 12% rate is available throughout our service territory. The enhanced rates of 18% and 25% are available in cities and counties where the annual unemployment rate exceeds the statewide rate. Please see our location rates map on following side.

Eligibility criteria

- **Commercial and industrial businesses** that would locate or expand out-of-state
- **Existing businesses** that would cease operations in California without the Economic Development Rate
- **Small businesses** below 150kW can qualify as well

Your company commitment

- ✓ Create or retain jobs in California
- ✓ Supply documentation of out-of-state choices or other operational scenarios
- ✓ Sign an affidavit stating the EDR is an influencing factor in your decision to locate within the PG&E service territory
- ✓ Implement an energy-reduction plan that achieves a 5% energy savings over the life of the EDR or other types of efficiency
- ✓ Submit an annual report to PG&E including the number, type of jobs and average salary and benefits for these jobs
- ✓ Confirm eligibility for rate with the California Governor's Office of Business and Economic Development

Contact

For more information, please contact our Economic Development team at **800-468-4743**, email: economicdevelopment@pge.com, or visit pge.com/economicdevelopment.



Together, Building
a Better California

Success starts here

PG&E's entire service territory receives the standard 12% discount. Select cities and counties receive an enhanced discount of 18% or 25%.

Select counties and cities

are eligible for ED rate discount based on average annual unemployment rate. (2017 EDD Data)

 **12% Standard Discount**

 **18% Enhanced Discount**

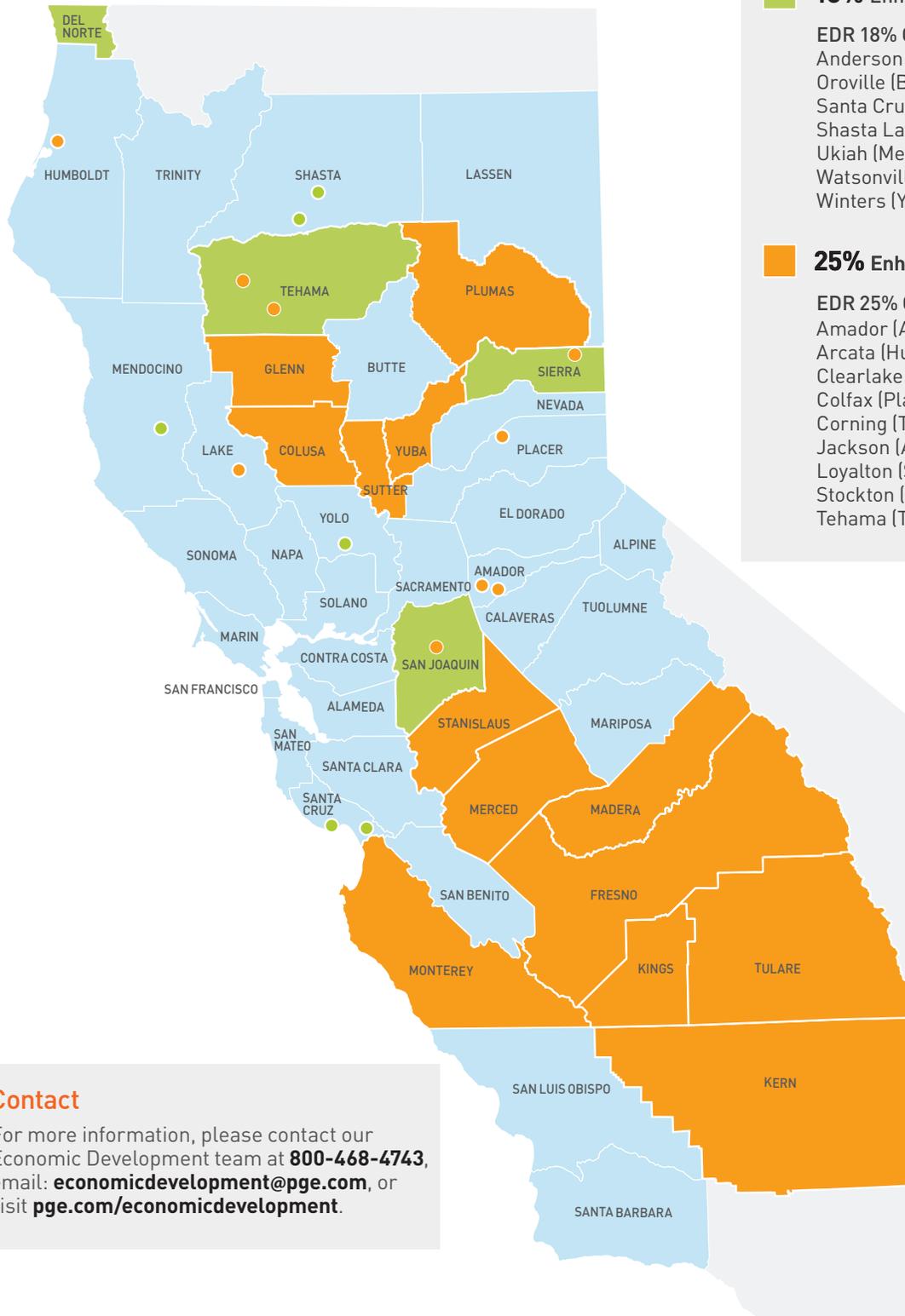
EDR 18% Cities:

- Anderson (Shasta)
- Oroville (Butte)
- Santa Cruz (Santa Cruz)
- Shasta Lake (Shasta)
- Ukiah (Mendocino)
- Watsonville (Santa Cruz)
- Winters (Yolo)

 **25% Enhanced Discount**

EDR 25% Cities:

- Amador (Amador)
- Arcata (Humboldt)
- Clearlake (Lake Co.)
- Colfax (Placer Co.)
- Corning (Tehama Co.)
- Jackson (Amador)
- Loyalton (Sierra Co.)
- Stockton (San Joaquin Co.)
- Tehama (Tehama Co.)



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