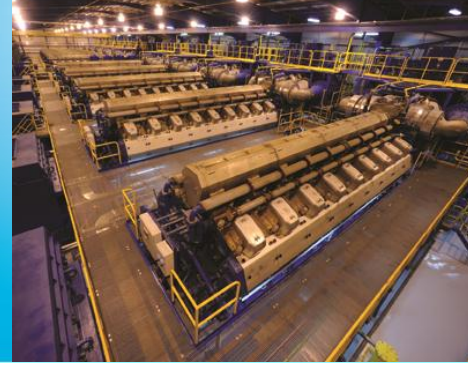


Economic Development Rate

Fact Sheet



Pacific Gas and Electric Company (PG&E) is dedicated to enhancing the economic vitality of the communities we serve. We recognize that for some large energy-intensive companies, energy can be a significant factor in the cost of doing business and influence a company's location. That is why we developed the unique Economic Development Rate (EDR) to help eligible businesses grow or maintain jobs right here in California.

PG&E's EDR offers eligible businesses the opportunity to lower their costs through a reduced electric rate. This rate is available for eligible customers with high energy loads that are considering locating within California, relocating from California to other states or closing their existing California operations.

PG&E offers two EDR options for qualified customers.

Standard	Enhanced
<ul style="list-style-type: none">12 percent rate reduction for 5 years	<ul style="list-style-type: none">30 percent rate reduction for 5 years
<ul style="list-style-type: none">Applicable throughout PG&E's service territory, with the exception of the enhanced areas	<ul style="list-style-type: none">Applicable in cities and counties where the annual unemployment rate is at least 25 percent higher than the state average

Who is eligible?

- New commercial and industrial customers with loads of at least 200 kilowatts (kW) and who, without the EDR, would not locate within California
- Existing commercial and industrial customers who either add or retain at least 200 kW of load and who, without the EDR, would no longer be able to continue operation in California (either cease operations or relocate outside of California)

What are the eligibility conditions?

- Customers must complete and submit the EDR application to PG&E demonstrating the need for the EDR. The Governor's Office of Business and Economic Development will independently validate customer eligibility.
- Existing customers must sign an affidavit attesting that, absent the EDR (in conjunction with other incentives) they would not have remained in operation in the State of California.
- PG&E will perform an energy audit of eligible customers' facilities and make recommendations for energy saving opportunities that will further reduce the cost of their operations. EDR customers are strongly encouraged to implement such measures to achieve a five percent energy saving over the life of the EDR, relative to the amounts that they otherwise would have consumed.
- All current EDR customers will be asked to annually report a list of each job retained or created during the previous calendar year attributable to the EDR program along with the amount of wages and benefits for each job. This information will be aggregated with that of other participants to maintain confidentiality, and included as part of a report to the CPUC.

*The overall EDR program is limited to a total program cap of 200 MW.

For more information, contact your **PG&E Economic Development Representative** at **1-800-468-4743** or visit pge.com/en/mybusiness/services/economicdevelopment/index.page

