Cannabis Permit Application Process Orientation
Second Application Round

December 7, 2021 1:00 PM
AGENDA

• Introductions
• Background / Key Information
• Application Procedures
• Submitting the Application
• Questions

This webinar is recorded & will be available on our website soon with the PowerPoint.
INTRODUCTIONS
December 13, 2018 the Fresno City Council adopted the Cannabis Retail Business and Commercial Cannabis Business Ordinance.


First application window opened October 2020
BACKGROUND

• Authorizes sixteen (16) Cultivators, Distributors, or Manufacturers, Microbusiness (non-retail) (no specific number of each type).

• A minimum of one (1), maximum of two (2) per every eight (8) of these permits will be awarded to an equity applicant.

• No limit on Testing Laboratories.

• Current non-retail applications in progress: 4
Zoning

• Commercial Cannabis Businesses (non-retail): Cannabis Innovation Hub or within one-half (1/2) mile of State Route 99 between Shaw Ave. and Clinton Ave., one (1) mile of State Route 99 north of Shaw Ave. or south of Clinton Ave., or within one (1) mile of State Route 180 west of State Route 99, and must be zoned either IL (Light Industrial) or IH (Heavy Industrial), and must meet all of the requirements for development in these zones.

• All buildings shall be no closer than one thousand (1,000) feet from any property boundary containing sensitive use.
Applicants should review:

- Fresno Municipal Code: Chapter 9, Article 33
  - Chapter 7, Article 14 (Cannabis Business License Tax)
- Application Procedures and Guidelines
- State of California cannabis regulations
Fees

- Application Fee: $7,920.00  
  (Phase I: $4,406; Phase II: $2,576; Phase III: $696; Phase IV: $242)
- CCB Permit Fee: $19,798
- Zoning Inquiry Letter: $522.00
- *Livescan Background Check: $69.00 per person
- *Conditional Use Permit: $13,391.00
- *Business Tax Certificate Application: $14.00
Permits

The ONLY permit types available in this application round include:

• Cultivation
• Manufacturing
• Distribution
• Microbusiness (non-retail)
• Testing

Applications for Cannabis Retail Permits are NOT available at this time.
In order to support equity in the local cannabis industry, The City of Fresno has established the Fresno Community Reinvestment Fund (“the Fund”) to support local equity businesses operating in the City of Fresno under Article 33 Section 9-3315(b)(6). The fund will support local equity businesses in the area of workforce development, access to affordable commercial real estate, access to investment financing, and access to legal services and business administration technical assistance. Businesses are encouraged to consider this in the development of their community benefits and investment plan.
City of Fresno Non-Retail Cannabis Business Permit Applications 2021-2022 – Standard Application Process

<table>
<thead>
<tr>
<th>PROJECT/EVENT</th>
<th>CANBIS PERMIT REVIEW PROCESS</th>
<th>ORGANIZER</th>
<th>KEY DATES</th>
<th>DATE</th>
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<tbody>
<tr>
<td>Applicants Prepare &amp; Submit Apps</td>
<td>12/01/2021</td>
<td>JENNIFER RUIZ, PROJECT MANAGER</td>
<td>Applications Available</td>
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<td>Application Process Orientation</td>
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<td>Applications Due By 4:00 P.M.</td>
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<td>Conduct Interviews</td>
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<td>Earliest Anticipated Opening Date</td>
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<td>Tabulate Total Score/City Manager Final Review</td>
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<tr>
<td>CUP/Final Requirements</td>
<td>6/20/2022</td>
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This timeframe is for the second application window and is an estimate based on current information as of 12/1/2021. It anticipates a total of 20 permit applications. This estimate is subject to change.
FAQ: “Local Preference”

• **Criteria 2.5** - Describe the extent to which the Commercial Cannabis Business will be a locally managed enterprise whose owners and/or managers reside within or own a commercial business within the City of Fresno, for at least one year prior to March 2, 2020. (Criteria represents 20% of section score)

• Met when 51% of ownership meets this criteria.

• Partial points for County of Fresno vs. City of Fresno.
FAQ / FYI:

• Changes in Location (after application submitted): Fresno Municipal Code (FMC) Section 9-3325 allows a cannabis retail business or commercial cannabis business to change locations. The process and fees to relocate a permitted cannabis business shall be the same as the process and fees adopted by the Fresno City Council for new CCB Permit applications. A change in location shall only be considered for cannabis businesses that are eligible for final approval for a CCB Permit from the City Manager.

• Changes Ownership (after application submitted): FMC 9-3325(a)(1) requires that changes in ownership for the replacement of any operator, owner, investor, or manager of a cannabis business will only be considered at the same time as a renewal application and with the filing requirements stated in FMC 9-3322. “Replacement” of an owner means a new individual is being added to the ownership structure either in place of another owner or by means of reducing the equity ownership of other owners.
FAQ / FYI:

• Separate application for each permit type.
• Please use 12 point font, Times New Roman or Arial
• Point deductions will occur if applicant does not adhere to page limitations.
• Point deductions will occur if applicant does not provide responses to the criteria in the correct section. Follow Appendix A Outline.
• Diagrams should be legible.
• Living Wage
  (https://livingwage.mit.edu/counties/06019)
FAQ / FYI:

• Q: Can an in-house security consultant qualify as a professional consultant? A: If your in-house security person is a qualified professional security expert who possess such expertise and it can be demonstrated by preparing a response to the scoring criteria this would be acceptable.
Application Procedures
Application Procedures

• READ ENTIRE APPLICATION PROCEDURES DOCUMENT CAREFULLY
• Read the Ordinance carefully - especially section specific to permit type
• Follow outline of Appendix A with your responses
• Application includes series of separate PDF attachments for each section. Put information in the correct section!
• Monitor website for updated information, FAQ’s, etc.
Submitting the Application
Questions

Q&A is ONLY for the application process that opened December 1, 2021. Please call the Office of Cannabis Oversight if you have questions about the application process that started in 2020.
Thank you!

https://www.fresno.gov/cannabis

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Email: Cannabisregs@fresno.gov