



**City of Fresno**  
**Monthly Financial Report FY2007/200787**  
**Through the Six Months Ended December 31, 2007**  
*Unaudited - Intended For Internal Management Purposes Only*

**GENERAL FUND AT-A-GLANCE**

Category	Amended Budget	YTD Actual	%	% Prior Year
Revenues	\$ 254,819	\$ 73,630	29%	32%
Expenditures	(254,962)	(124,532)	49%	49%
<b>Revenues Over Expenditures</b>	<b>\$ (143)</b>	<b>\$ (50,902)</b>		

**GENERAL FUND REVENUES**

Revenues	Amended Budget	YTD Actual	%	% Prior Year
Sales & Use Tax	\$ 83,671	\$ 29,025	35%	39%
Prop. 172 Sales Tax	2,890	1,295	45%	41%
Property Tax	65,859	2,388	4%	8%
Motor Vehicle In-Lieu Fees	36,565	1,084	3%	4%
Business Tax	16,462	8,724	53%	60%
Franchise Tax	6,359	1,363	21%	21%
Other Local Taxes	13,012	5,932	46%	57%
Card Room Receipts	1,399	712	51%	53%
Charges For Services	20,327	7,025	35%	43%
Enterprise In-Lieu Fees	322	0	0%	0%
Intergovernmental Revenues	2,011	572	28%	78%
Intragovernmental Revenues	(15,015)	(4,300)	29%	44%
All Other Revenue Sources	20,957	19,810	95%	85%
<b>Total</b>	<b>\$ 254,819</b>	<b>\$ 73,630</b>	<b>29%</b>	<b>32%</b>

**GENERAL FUND REVENUES**

General Fund revenues for the six months ended December 31, 2007 were \$73.6 million. Last year at this time, revenues were \$71.3 million. However, factoring out carryover, which was \$18.2 million this year and \$13.5 million last year, revenues from taxes, fees, and services have actually declined \$2.4 million from this period last year.

Looking at the major revenue sources, Sales Tax revenue was at 35% of budget and approximately \$0.7 million less than the amount received through this period last year. Motor Vehicle In Lieu was about \$0.4 million less than the amount received this period last year. These mid-year trends indicate slower-than-expected revenue streams, resulting from economic downturns. State-level sources indicate that the State may be facing as much as a \$14 billion budget deficit. As a result, spending plans for the fiscal year should be reviewed in case certain adjustments are necessary. Property Tax revenue, the third major revenue source is recognized as received in January and May, accordingly, no trend data can be ascertained at this time.

Revenues (other than Sales Tax, Property Tax and Vehicle In-Lieu) have been achieving moderate results thus far. The following revenue sources have decreased from the amounts received this period last year: Business Tax (\$0.8 million decr.), Other Local Tax (\$0.6 million decr.), and Charges for Services (\$1.3 million decr.). These might be timing differences as these revenues are not received evenly each month.

As of December 31, 2007, the Emergency Reserve maintains in excess of \$15.7 million in cash. The use of this cash is restricted until a declaration is made by the mayor and approved by council.



**GENERAL FUND EXPENDITURES BY DEPARTMENT**

Department	Amended Budget	YTD Actual	%	% Prior Year
Police Department	\$ 137,195	\$ 67,938	50%	49%
Fire Department	46,391	25,623	55%	50%
Parks, Recreation & Community Services	23,311	11,695	50%	50%
Administrative/General	20,494	5,816	28%	38%
Public Works	17,193	9,125	53%	53%
City Council Offices	3,687	1,503	41%	38%
City Manager's Office	1,253	681	54%	59%
City Clerk's Office	808	382	47%	47%
Office of the Mayor	611	306	50%	52%
Economic Development Department	1,604	613	38%	24%
General City Purpose Department	2,415	850	35%	37%
<b>Total</b>	<b>\$ 254,962</b>	<b>\$ 124,532</b>	<b>49%</b>	<b>49%</b>

**GENERAL FUND EXPENDITURES BY TYPE**

Expenditure Type	Amended Budget	YTD Actual	%	% Prior Year
Salaries and Benefits (excluding overtime)	\$ 166,101	\$ 82,744	50%	49%
Overtime	5,216	3,453	66%	54%
Pension Obligation Bonds	12,606	4,667	37%	38%
Operations and Maintenance	22,696	13,383	59%	50%
Interdepartmental Charges	37,952	18,473	49%	49%
Transfers, Loans and Contingencies	6,085	-	0%	0%
Capital	4,306	1,812	42%	50%
<b>Total</b>	<b>\$ 254,962</b>	<b>\$ 124,532</b>	<b>49%</b>	<b>49%</b>

**GENERAL FUND EXPENDITURES**

General Fund expenditures for the six months ended December 31, 2007 were \$124.5 million. Last year at this time, expenditures were \$110.0 million. This is a 13% increase from the 6-month period last year (July-Dec). Due to revenue results thus far, which have only increased 3% (\$73.6 million this year vs. \$71.3 million last year) expenditures will need to be monitored during subsequent months. Adjustments might become necessary.

By department, the Police and Fire departments have expended \$67.9 million and \$25.6 million, increases of \$7.2 million and \$4.2 million respectively over this period in the prior year. As stated previously, the increases for these two departments can be attributed primarily to personnel/salary costs (as described below). All other departments have expended (materially) comparable amounts to that of the prior year.

By expenditure type, overall salaries, including overtime have increased \$11.8 million from the prior year due to salary increases and additional personnel. The majority of the salary increases is from Police \$6.7 million, and Fire \$3.9 million. Overtime will be monitored as it is at 66% of budget with just half of the year completed. Operations and Maintenance expenditures increased slightly, \$13.4 million this year vs. \$12.0 million last year, likely resulting from timing issues related to work on various projects. Interdepartmental Charges, which reflect charges by General Fund departments to other departments, has increased \$1.9 million compare to the prior year

ENTERPRISE OPERATING FUNDS

Department	Budget	YTD Actual	%
<b>Community Sanitation</b>			
Revenues	\$ 10,751	\$ 56,242	523%
Expenditures	\$ (10,751)	\$ (4,529)	42%
<b>Total</b>	-	51,713	
<b>Convention Center</b>			
Revenues	\$ 5,982	\$ (1,134)	-19%
Expenditures	\$ (6,902)	\$ (1,123)	16%
<b>Total</b>	(920)	(2,257)	
<b>Planning and Development Department</b>			
Revenues	\$ 15,353	\$ 12,771	83%
Expenditures	\$ (17,603)	\$ (8,442)	48%
<b>Total</b>	(2,250)	4,329	
<b>FAX/Transit</b>			
Revenues	\$ 46,702	\$ (1,341)	-3%
Expenditures	\$ (45,711)	\$ (20,829)	46%
<b>Total</b>	991	(22,170)	
<b>Airports</b>			
Revenues	\$ 12,717	\$ 4,323	34%
Expenditures	\$ (12,717)	\$ (5,421)	43%
<b>Total</b>	0	(1,098)	
<b>Housing/Neighborhood Revitalization</b>			
Revenues	\$ 12,742	\$ (5,306)	-42%
Expenditures	\$ (15,010)	\$ (12,704)	85%
<b>Total</b>	(2,268)	(18,010)	
<b>Sewer System</b>			
Revenues	\$ 71,467	\$ (20,891)	-29%
Expenditures	\$ (64,618)	\$ (28,017)	43%
<b>Total</b>	6,849	(48,908)	
<b>Solid Waste System</b>			
Revenues	\$ 53,941	\$ 23,742	44%
Expenditures	\$ (49,275)	\$ (21,503)	44%
<b>Total</b>	4,666	2,239	
<b>Water System</b>			
Revenues	\$ 62,385	\$ 33,173	53%
Expenditures	\$ (58,081)	\$ (24,951)	43%
<b>Total</b>	\$ 4,304	\$ 8,222	

ENTERPRISE OPERATING FUNDS

The financial results for the above enterprise operating funds are within acceptable levels for the six months ended December 31, 2007. These results do not reflect trends or patterns in operations. Revenues and expenditures are recognized on a cash basis for interim reporting. Accordingly, timing differences are inherent for these funds. For instance, major sources of revenues, including grants, are recorded as revenues when received. This causes revenue "spikes" in some months and flat revenues in others. The above figures reflect the carryover from fiscal year 2007. Carryover amounts have been budgeted already and will be used for current / future operations for both ongoing expenditures and major capital projects. FAX/ Transit department, as well as Housing/Neighborhood Revitalization should be coordinating grant draw downs in the coming months. Sewer, as explained in an earlier report, had over \$100 million in encumbrances, resulting in negative carryover and negative revenue. This is a timing issue only for Sewer.

## DEBT SUMMARY

Debt Source	Principal Outstanding
Tax Supported	
Pension Obligation Bonds	\$ 186,990
Various Capital Projects	43,315
Stadium Project	42,770
City Hall Refinancing	30,150
Exhibit Hall Expansion Project	27,786
No Neighborhood Left Behind	39,650
Convention Center Improvements	17,435
Conference Center Refinancing	5,335
Street Light Acquisition Project	5,035
Street Improvement Project	3,350
Judgment Obligation Bonds	4,355
Water	42,265
Sewer	204,050
Airport	60,970
Solid Waste	11,530
<b>Total \$</b>	<b>724,986</b>

## SUMMARY

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any question about this report, please call 621-7001.