



**City of Fresno**  
**Monthly Financial Report FY2011/2012**  
**For the Six Months Ended December 31, 2011**  
**Unaudited - Intended For Internal Management Purposes Only**

**GENERAL FUND AT-A-GLANCE**

(in millions) Category	Amended Budget	YTD Actual	%	% Prior Year
Revenues	\$215,599	\$47,787	22%	20%
Expenditures	(213,756)	(108,660)	51%	52%
<b>Revenues Over Expenditures</b>	<b>\$1,843</b>	<b>(\$60,873)</b>		

**GENERAL FUND REVENUES**

Revenues	Amended Budget	YTD Actual	%	% Prior Year
Sales & Use Tax	\$50,755	\$25,135	50%	51%
Prop. 172 Sales Tax	2,216	965	44%	49%
Property Tax	119,437	22	0%	1%
Motor Vehicle In-Lieu Fees	1,747	249	14%	27%
Business Tax	16,162	8,983	56%	50%
Franchise Tax	10,022	1,257	13%	11%
Other Local Taxes	9,677	4,850	50%	47%
Card Room Receipts	1,400	518	37%	45%
Charges For Services	15,524	6,421	41%	40%
Enterprise In-Lieu Fees	322	322	0%	0%
Intergovernmental Revenues	806	855	106%	28%
Intragovernmental Revenues	(17,627)	(5,022)	28%	26%
All Other Revenue Sources	5,158	3,232	63%	22%
<b>Total</b>	<b>\$215,599</b>	<b>\$47,787</b>	<b>22%</b>	<b>20%</b>

**GENERAL FUND REVENUES**

General Fund revenues for the first half of fiscal year 2012 were \$47.8 million. Last year, revenues were \$43.6 million for the same period. Much of the \$4.2 million increase over the prior year continues to be attributed to Sales Tax and Business Tax, which increased \$2.5 million and \$0.9 million respectively over the prior year.

Sales Tax Revenues are meeting projections thus far. This revenue source is at 50% of budget at mid-year, however results will be closely monitored in the months ahead. Franchise Tax, and Motor Vehicle In-Lieu Fees, which are at 13% and 14% of budget, respectively have timing elements with the majority of receipts coming in April or May. Other tax revenues appear to be achieving materially acceptable results thus far. Property Taxes will be recognized when received. The two semi-annual installments are normally receipted in January and June. Should the City realize one-half of the \$119.4 million budgeted for Property Tax next month (about \$59.7 million), much of the operating deficit in the General Fund thus far (\$60.9 million) will be significantly reduced, however the same cannot be said for other funds particularly Development, Airports and DCR as reflected on the following page.

Revenue sources other than taxes, including Charges for Services and Inter-governmental Revenues have achieved acceptable results thus far. It is typical for Charges for Services to be at 40%-plus of budget this time of year. Inter-governmental Revenue are at 106% of budget following \$0.5 million in State SB90 receipts. Revenues from Card Room Receipts are down slightly which is due to the economy. Intra-governmental Revenues, a contra account, represents net transfers to/from other City funds on an as-needed or pre-determined basis and were \$5.0 million; last year's amount was \$4.6 million. All Other Revenues Sources increased \$1.6 million primarily due to a higher carryover this year and some minor increases to Fixed Reimbursements.

As of December 31, 2011, the City maintained nearly \$1.5 million in the General Fund Emergency Reserve. The use of this cash is restricted until such time as an Emergency declaration is made by the Mayor and approved by Council.

**GENERAL FUND EXPENDITURES BY DEPARTMENT**

Expenditure Type	Amended Budget	YTD	%	% Prior Year
Police Department	\$128,772	\$67,161	52%	52%
Fire Department	46,229	24,623	53%	57%
Parks, Recreation & Community Services	10,797	5,366	50%	48%
Administrative/General	14,165	5,087	36%	40%
Public Works	6,913	3,164	46%	55%
City Council Offices	2,975	1,371	46%	44%
City Clerk's Office	654	380	58%	51%
Office of the Mayor/City Manager	1,765	842	48%	51%
Economic Development Department	774	389	50%	50%
General City Purpose Department	712	277	39%	32%
<b>Total</b>	<b>\$213,756</b>	<b>\$108,660</b>	<b>51%</b>	<b>52%</b>

**GENERAL FUND EXPENDITURES BY TYPE**

Expenditure Type	Amended Budget	YTD Actual	%	% Prior Year
Salaries and Benefits (excluding overtime)	\$158,125	\$84,016	53%	55%
Overtime	3,422	1,903	56%	49%
Pension Obligation Bonds	12,046	4,070	34%	34%
Operations and Maintenance	14,450	6,506	45%	49%
Interdepartmental Charges	23,460	11,039	47%	46%
Capital	2,253	1,126	50%	41%
<b>Total</b>	<b>\$213,756</b>	<b>\$108,660</b>	<b>51%</b>	<b>52%</b>

**GENERAL FUND EXPENDITURES**

General Fund expenditures only slightly declined from amounts expended in the prior year. \$108.7 million was expended for the six months ended December 31, 2011 compared to \$110.8 million for this same period in the prior year.

By department, Police and Fire expenditures for the first half of FY 2012 were \$67.2 and \$24.6 million respectively. Last year at this time, the two departments expended \$66.0 million and \$25.8 million respectively. There is a 6.4% increase projected for Police Department expenditures and a 5.5% increase projected for Fire Department expenditures in fiscal year 2012 due to anticipated increases in employee leave payoff, pension contributions and workers compensation costs. Thus far, expenditures for public safety are materially in-line with projected levels.

Public Works expended \$3.2 million and PARCS expended \$5.4 million through November 30, 2011. Last year, Public Works expended \$1.8 million and PARCS expended \$7.6 million for the same period. Certain park maintenance duties were shifted this year from PARCS to Public Works which has resulted in much of this year's increase in Public Works expenditures and the resulting decrease in PARCS expenditures. The transferred maintenance costs will approximate \$3.8 million in fiscal year 2012. All other departments incurred expenditures materially comparable to the amounts incurred last year during this same period.

By expenditure type, salaries (including overtime) were \$85.9 million thus far in FY 2012, which approximated the prior year amount of \$86.4 million. Pension Obligation Bond payments, Interdepartmental Charges, including Capital expenditures, and Operations & Maintenance will fluctuate throughout the year but normally approximate budget by the end of the year. Budgetary adjustments, however, may be necessary depending upon the ongoing depressed economic conditions.

### ENTERPRISE OPERATING FUNDS

The following summarizes year-to-date revenues and expenditures for major City enterprises.

Enterprise Fund	Budget	YTD Actual	%
<b>Community Sanitation</b>			
Revenues	\$9,971	\$6,299	63%
Expenditures	(9,960)	(2,398)	24%
Total	\$11	\$3,901	
<b>Development and Resource Management</b>			
Revenues	\$8,537	\$2,048	24%
Expenditures	(8,537)	(4,617)	54%
Total	\$0	\$(2,569)	
<b>Transportation/FAX</b>			
Revenues	\$29,271	\$13,304	45%
Expenditures	(26,252)	(13,150)	50%
Total	\$3,019	\$154	
<b>Airport</b>			
Revenues	\$13,731	\$6,074	44%
Expenditures	(13,713)	(6,703)	49%
Total	\$18	\$(629)	
<b>DCR/Housing and Community Development</b>			
Revenues	\$216	\$(3,203)	-1483%
Expenditures	(97)	(4)	4%
Total	\$119	\$(3,207)	
<b>Sewer System</b>			
Revenues	\$100,863	\$68,486	68%
Expenditures	(91,676)	(19,032)	21%
Total	\$9,187	\$49,454	
<b>Solid Waste System</b>			
Revenues	\$61,581	\$32,925	53%
Expenditures	(61,142)	(29,182)	48%
Total	\$439	\$3,743	
<b>Water System</b>			
Revenues	\$112,166	\$75,051	67%
Expenditures	(92,120)	(28,788)	31%
Total	\$20,046	\$46,263	

### ENTERPRISE OPERATING FUNDS

Revenues and expenditures above are reflected on a cash basis of accounting which means revenues are recognized when cash is receipted and expenses are recognized when they are paid. This results in timing differences, particularly when grants are involved. Most grants require the City to incur the expenditure before obtaining reimbursement from the grant agency. The departments of Development, Airports, Housing and Transportation/FAX have grant-related revenue sources and will be impacted by these timing differences. Ultimately, interim fluctuations for revenues and expenditures tend to level out towards the end of the fiscal year. The deficit revenue in DCR/Housing/Community Development is due from a \$3.2 million negative carryover from fiscal year 2011.

The following carryover figures are reflected in the revenue lines of the above enterprise funds. Please note that a negative carryover is a net reduction to revenues.

**Community Sanitation:** \$2.1m; **Development/Resource Management:** \$(1.1m); **Transportation/FAX:** \$4.6m; **Airport:** \$(0.9m); **DCR/Housing/Community Development:** \$(3.2m); **Sewer:** \$43.4m; **Solid Waste:** \$8.7m; **Water:** \$40.7m.

Projections for the enterprise funds indicate standard and ongoing operations will remain uninterrupted during fiscal year 2012.

( ) – denotes negative carryover or reduction to revenue.

Debt Source	Principal Outstanding
Tax Supported	
Pension Obligation Bonds	\$168,705
Various Capital Projects	36,285
Stadium Project	39,050
City Hall Refinancing/Bee Building/Granite Park	47,645
Exhibit Hall Expansion Project	23,305
No Neighborhood Left Behind	32,955
Convention Center Improvements	25,685
Street Light Acquisition Project	2,750
Judgment Obligation Bonds	2,825
Park Impact Fees	33,405
Public Safety Impact Fee Projects	42,070
Water	164,375
Sewer	227,300
Airport	57,495
Solid Waste	7,500
Park and Recreation	2,350
<b>Total</b>	<b>\$913,700</b>

**SUMMARY**

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.