



**City of Fresno**  
**Monthly Financial Report FY2010/2011**  
**For the Twelve Months Ended June 30, 2011**  
**Unaudited - Intended For Internal Management Purposes Only**

**GENERAL FUND AT-A-GLANCE**

Category	Amended Budget	YTD Actual	%	% Prior Year
Revenues	\$210,264	\$207,050	98%	100%
Expenditures	(209,631)	(205,932)	98%	98%
<b>Revenues Over Expenditures</b>	<b>\$633</b>	<b>\$1,118</b>		

**GENERAL FUND REVENUES**

Revenues	Amended Budget	YTD Actual	%	% Prior Year
Sales & Use Tax	\$42,660	\$45,720	107%	100%
Prop. 172 Sales Tax	2,131	2,328	109%	82%
Property Tax	119,614	115,914	97%	94%
Motor Vehicle In-Lieu Fees	1,689	2,276	135%	88%
Business Tax	17,054	14,915	87%	91%
Franchise Tax	8,951	7,126	80%	114%
Other Local Taxes	9,941	9,115	92%	83%
Card Room Receipts	1,400	1,449	104%	89%
Charges For Services	15,423	15,095	98%	85%
Enterprise In-Lieu Fees	322	322	100%	100%
Intergovernmental Revenues	2,599	962	37%	61%
Intragovernmental Revenues	(17,858)	(13,129)	74%	12%
All Other Revenue Sources	6,338	4,957	78%	74%
<b>Total</b>	<b>210,264</b>	<b>207,050</b>	<b>98%</b>	<b>100%</b>

**GENERAL FUND REVENUES**

General Fund revenues were \$207.1 million for the fiscal year ended, June 30, 2011. Last year (fiscal year 2010) General Fund revenues were \$211.5 million after excluding an \$8.3 million transfer from the Emergency Reserve Fund. Most of the remaining \$4.4 million decrease from last year stems from a lower carryover of only \$0.2 million in fiscal year 2011 as compared to the \$3.8 million carryover in fiscal year 2010.

Sales Tax revenues were \$45.7 million, and 107% of budget for fiscal year 2011. During the same period last year, Sales Tax revenues were slightly less at \$44.6 million. Property Tax revenues were \$118.2 million for the year compared to \$117.1 million for the same period last year. The results, which include accruals, between the two years were materially comparable, possibly suggesting some stabilization from the downward trends experienced the previous few years.

The three less major tax sources; Business Tax, Franchise Tax, and Other Local Tax revenues achieved materially comparable results when compared to the amounts received in the prior year. Business Tax decreased \$0.8 million and Franchise Tax and Other Local Taxes both increased \$0.2 and \$0.3 million respectively from last year. Comparing actual results to budgeted amounts: Business Tax, at \$14.4 million, was only 87% of budget; Franchise Tax, at \$7.1 million was at 80% of budget, and Other Local Tax, at \$9.1 million was only at 92% of budget. These shortfalls (actual vs budget) were offset by cuts in General Fund expenditures during the year.

Revenue sources other than taxes: Charges for Services and Card Room Receipts materially achieved budgeted estimates. Intergovernmental Revenues, which consists primarily of grant related activities, reflect somewhat reduced or delayed activity for fiscal year, 2011. Intra-governmental Revenues, a contra account, represents net transfers to/from other city funds on an as needed or pre-determined basis, which also reflects reduced activity. For example, transfers from the General Fund for other operations were budgeted at \$24.2 million. However, actual transfers were only \$21.8 million. This was likely an adjustment for the revenue shortfalls noted above. All Other Revenues were down \$4.7 million from last year, the majority of which was the \$3.6 million decrease in carryover between years.

As of June 30, 2011, all that remained in the General Fund Emergency Reserve Fund was \$1.4 million. The use of this cash is restricted until a declaration is made by the mayor and approved by council.

**GENERAL FUND EXPENDITURES BY DEPARTMENT**

Expenditure Type	Amended Budget	YTD	%	% Prior Year
Police Department	\$123,533	\$122,397	99%	102%
Fire Department	44,652	43,730	98%	100%
Parks, Recreation & Community Services	15,326	14,717	96%	101%
Administrative/General	15,382	15,199	99%	76%
Public Works	3,154	3,137	99%	92%
City Council Offices	2,987	2,541	85%	86%
City Clerk's Office	546	537	98%	100%
Office of the Mayor/City Manager	1,962	1,859	95%	102%
Downtown and Community Revitalization*	853	805	94%	98%
General City Purpose Department	1,236	1,010	82%	92%
<b>Total</b>	209,631	205,932	98%	98%

**GENERAL FUND EXPENDITURES BY TYPE**

Expenditure Type	Amended Budget	YTD Actual	%	% Prior Year
Salaries and Benefits (excluding overtime)	\$152,415	\$150,855	99%	102%
Overtime	3,506	2,996	85%	97%
Pension Obligation Bonds	12,615	12,586	100%	100%
Operations and Maintenance	15,520	14,228	92%	94%
Interdepartmental Charges	23,529	23,098	98%	98%
Capital	2,046	2,169	106%	101%
<b>Total</b>	209,631	205,932	98%	98%

**GENERAL FUND EXPENDITURES**

General Fund expenditures were \$205.9 million for fiscal year 2011. This is approximately 6.5% lower than expenditure levels from the prior year, which totaled \$220.2 million. Expenditure decreases this year were primarily absorbed by Public Works and PARCS (Parks, Recreation & Community Services).

By department, Police and Fire expenditures were \$122.4 and \$43.7 million respectively for fiscal year 2011. Compared to last year at this time, Police expenditures decreased \$1.2 million and the Fire Department's increased \$1.6 million. Public Works expenditures were \$3.1 million, or about 30% of the \$10.4 million expended last year. Parks & Community Recreation expended \$14.7 million in 2011. Last year the department expended \$18.1 million. These decreases are the result of major budget cuts to the two departments. Expenditures for all departments remained within the anticipated reduced budgetary levels.

By expenditure type, overall salaries & benefits decreased \$7.4 million, or 4.6% from last year (\$153.9 million this year v. \$161.3 million last year). Operations & Maintenance also decreased \$3.0 million due primarily to budget cuts in Public Works and PARCS. Finally, Interdepartmental Charges decreased by \$4.2 million and approximated the budgeted projection.

\*Formerly known as Economic Development.

**ENTERPRISE OPERATING FUNDS**

The following summarizes year-to-date revenues and expenditures of major City enterprises.

Enterprise Fund	Budget	YTD Actual	%
<b>Community Sanitation</b>			
Revenues	\$11,303	\$11,872	105%
Expenditures	(10,797)	(9,836)	91%
Total	506	2,036	
<b>Development and Resource Management</b>			
Revenues	9,346	7,084	76%
Expenditures	(9,978)	(8,223)	82%
Total	(632)	(1,139)	
<b>Transportation/FAX</b>			
Revenues	26,865	34,313	128%
Expenditures	(24,917)	(24,704)	99%
Total	1,948	9,609	
<b>Airport</b>			
Revenues	13,462	12,154	90%
Expenditures	(13,440)	(13,044)	97%
Total	22	(890)	
<b>DCR/Housing and Community Development**</b>			
Revenues	9,051	(2,051)	-23%
Expenditures	(8,044)	(1,148)	14%
Total	1,007	(3,199)	
<b>Sewer System</b>			
Revenues	99,906	93,503	94%
Expenditures	(69,299)	(50,689)	73%
Total	30,607	42,814	
<b>Solid Waste System</b>			
Revenues	51,370	53,419	104%
Expenditures	(49,561)	(44,715)	90%
Total	1,809	8,704	
<b>Water System</b>			
Revenues	95,534	108,097	113%
Expenditures	(85,032)	(66,248)	78%
Total	10,502	41,849	

**ENTERPRISE OPERATING FUNDS**

Results above do not reflect trends or patterns in operations since revenues and expenditures are recognized on a cash basis for reporting purposes. This can result in material timing differences. Major sources of revenues, including grants, are recorded as revenues when the cash is actually received. Fluctuations for revenues and expenditures tend to level out towards the end of the fiscal year. Carryover amounts from fiscal year 2010 are noted below and are reflected in the revenue lines above.

The below comments briefly highlight factors contributing to budgetary vs. actual result variances:

**Development:** Fee increases that were budgeted still have not gone into effect. This fund also had a negative \$3.1 million carryover. Some grant monies will be received later to cover grant expenditures incurred this year.

**Fax/Transit:** Received over \$14.0 million in May from TDA (Transportation Development Act), \$9.7m for State LTF and \$4.3m for STA. Grant draw-downs made at the end of the prior year were received in fiscal year 2011.

**DCR/Housing and Community Development:** (Grant-funded activity base). As indicated in prior months, \$9m in Fed-Home Grant revenues budgeted never materialize as of the close of the year. \$8m in expenditures related to the same grant were budgeted but are still pending. This fund also had a \$3.8m negative carryover contributing to most of the negative revenue posted for the year.

**Sewer Enterprise:** Actual Expenditures were \$18.5 million below estimates due to timing of the wastewater treatment plant and other collection systems. Capital budgets are built on the assumption that most work will be completed or started during the year. At the end of the year, whatever hasn't been completed or started is re-budgeted in the following year.

**Water Enterprise:** \$10.9 million in anticipated transfers out, primarily for the 2010 Water Bonds A-1 wasn't necessary after all during the fiscal year. The transfer may become necessary in fiscal year 2012. This resulted in actual revenues being substantially higher than anticipated revenues. Costs related to various construction projects were not expended yet due to timing elements. These costs will be re-budgeted in fiscal year 2012.

**Carryover from fiscal year 2010 to fiscal year 2011 were as follows:**

Community Sanitation- \$1.9m; Development- \$(3.1m); FAX/Transit- \$1.5m; FYI Airport- \$(0.4m); Housing/Neighborhood Revitalization- \$(3.8m); Sewer- \$31.4m; Solid Waste- \$1.5m; Water- \$34.7m. ( ) – denotes negative carryover which is a reduction to revenue.

\*\* Housing and Community Development, as of July 1, 2010, has become a division of Downtown & Community Revitalization

<b>Debt Source</b>	<b>Principal Outstanding</b>
Tax Supported	
Pension Obligation Bonds	\$ 168,705
Various Capital Projects	38,155
Stadium Project	39,050
City Hall Refinancing/Bee Building/Granite Park	49,900
Exhibit Hall Expansion Project	24,431
No Neighborhood Left Behind	32,955
Convention Center Improvements	26,145
Street Light Acquisition Project	3,365
Judgment Obligation Bonds	3,230
Park Impact Fees	33,405
Public Safety Impact Fee Projects	42,070
Water	164,375
Sewer	234,090
Airport	58,430
Solid Waste	7,500
Park and Recreation	2,350
<b>Total</b>	<b>\$ 928,156</b>

**SUMMARY**

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.