



**City of Fresno**  
**Monthly Financial Report FY2010/2011**  
**For the Eleven Months Ended May 31, 2011**  
**Unaudited - Intended For Internal Management Purposes Only**

**GENERAL FUND AT-A-GLANCE**

| Category                          | Amended Budget | YTD Actual        | %   | % Prior Year |
|-----------------------------------|----------------|-------------------|-----|--------------|
| Revenues                          | \$210,261      | \$169,499         | 81% | 68%          |
| Expenditures                      | (209,720)      | (192,895)         | 92% | 92%          |
| <b>Revenues Over Expenditures</b> | <b>\$541</b>   | <b>(\$23,396)</b> |     |              |

**GENERAL FUND REVENUES**

| Revenues                   | Amended Budget | YTD Actual     | %          | % Prior Year |
|----------------------------|----------------|----------------|------------|--------------|
| Sales & Use Tax            | 42,660         | 41,340         | 97%        | 91%          |
| Prop. 172 Sales Tax        | 2,131          | 1,943          | 91%        | 74%          |
| Property Tax               | 119,615        | 87,938         | 74%        | 51%          |
| Motor Vehicle In-Lieu Fees | 1,689          | 1,104          | 65%        | 59%          |
| Business Tax               | 17,054         | 14,394         | 84%        | 88%          |
| Franchise Tax              | 8,951          | 6,376          | 71%        | 103%         |
| Other Local Taxes          | 9,941          | 8,120          | 82%        | 74%          |
| Card Room Receipts         | 1,400          | 1,225          | 88%        | 81%          |
| Charges For Services       | 15,423         | 12,609         | 82%        | 65%          |
| Enterprise In-Lieu Fees    | 322            | 322            | 100%       | 100%         |
| Intergovernmental Revenues | 2,599          | 923            | 36%        | 60%          |
| Intragovernmental Revenues | (17,858)       | (11,687)       | 65%        | 43%          |
| All Other Revenue Sources  | 6,334          | 4,892          | 77%        | 73%          |
| <b>Total</b>               | <b>210,261</b> | <b>169,499</b> | <b>81%</b> | <b>68%</b>   |

**GENERAL FUND REVENUES**

General Fund revenues were \$169.5 million for the eleven months ended May 31, 2011. Last year for the same period, General Fund revenues were \$150.6 million. Much of the \$18.9 million increase this year over last year is due to timing. \$24.3 million in Property Taxes (received as VLF and Sales Tax Swaps) was not received in the prior year until June. This year the City received \$24.4 million in the month of May.

Sales Tax revenues were \$41.3 million, or 97% of budget, through May 31, 2011. During the same period last year, Sales Tax revenues were slightly less at \$40.5 million. Property Tax revenues, which are recognized when received, were \$87.9 million through May, compared to \$62.2 million for the same period last year (timing differences once again are a factor). The three minor tax sources; Business Tax, Franchise Tax, and Other Local Taxes revenues are achieving comparable results to the amounts received in the prior year. However, Business Tax, at \$14.4 million, is only at 84% of budget; Franchise Tax, at \$6.4 million is at 71% of budget, and Other Local Taxes, at \$8.1 million is only at 82% of budget. As stated in prior months, Franchise Tax will likely fall short of projections due to initial delays in anticipated franchise agreements. Business tax will also likely fall short of optimistic budget projections.

Revenue sources other than taxes: Charges for Services, Card Room Receipts and Intra-governmental Revenues reflect somewhat reduced activity levels through May 31, 2011. Charges for Service, which fluctuate month to month, are at 82% of budget but still \$0.8 million more than the prior year. Intra-governmental Revenues, a contra account, represents net transfers to/from other city funds on an as needed or pre-determined basis, balances will fluctuate throughout the year. All Other Revenues were down \$4.5 million from last year, the majority of which was the \$3.6 million decrease in carryover between years, a reduction anticipated in the budget.

As of May 31, 2011, the City maintained \$1.4 million in the General Fund Emergency Reserve Fund. The use of this cash is restricted until a declaration is made by the Mayor and approved by Council.

### GENERAL FUND EXPENDITURES BY DEPARTMENT

| Expenditure Type                       | Amended Budget | YTD            | %          | % Prior Year |
|--|----------------|----------------|------------|--------------|
| Police Department                      | 123,576        | 113,615        | 92%        | 95%          |
| Fire Department                        | 44,665         | 41,401         | 93%        | 98%          |
| Parks, Recreation & Community Services | 15,334         | 13,267         | 87%        | 95%          |
| Administrative/General                 | 15,403         | 15,246         | 99%        | 72%          |
| Public Works                           | 3,158          | 3,039          | 96%        | 87%          |
| City Council Offices                   | 2,984          | 2,403          | 81%        | 77%          |
| City Clerk's Office                    | 546            | 509            | 93%        | 95%          |
| Office of the Mayor/City Manager       | 1,962          | 1,734          | 88%        | 93%          |
| Downtown and Community Revitalization* | 855            | 747            | 87%        | 91%          |
| General City Purpose Department        | 1,237          | 934            | 76%        | 86%          |
| <b>Total</b>                           | <b>209,720</b> | <b>192,895</b> | <b>92%</b> | <b>92%</b>   |

### GENERAL FUND EXPENDITURES BY TYPE

| Expenditure Type                           | Amended Budget | YTD Actual     | %          | % Prior Year |
|--|----------------|----------------|------------|--------------|
| Salaries and Benefits (excluding overtime) | 152,630        | 141,121        | 92%        | 96%          |
| Overtime                                   | 3,506          | 2,786          | 79%        | 92%          |
| Pension Obligation Bonds                   | 12,615         | 12,586         | 100%       | 100%         |
| Operations and Maintenance                 | 15,155         | 12,278         | 81%        | 84%          |
| Interdepartmental Charges                  | 23,731         | 22,410         | 94%        | 94%          |
| Capital                                    | 2,083          | 1,714          | 82%        | 84%          |
| <b>Total</b>                               | <b>209,720</b> | <b>192,895</b> | <b>92%</b> | <b>92%</b>   |

### GENERAL FUND EXPENDITURES

General Fund expenditures were \$192.9 million for the eleven months ended May 31, 2011. Last year at this time, expenditures were \$206.8 million, or about 6.7% higher than this year. Budgeted decreases in expenditures this year have been primarily absorbed by Public Works and PARCS (Parks, Recreation & Community Services).

By department, Police and Fire expenditures were \$113.6 and \$41.4 million respectively through May 31, 2011. Compared to last year at this time, Police expenditures decreased \$1.2 million and the Fire Department's increased \$0.4 million. Public Works expenditures were \$3.0 million, or about 31% of the \$9.9 million expended last year. Parks & Community Recreation expended \$13.3 million. Last year at this time, the department expended \$16.9 million. These decreases are the result of major budget cuts to the two departments. Expenditures for all departments remain within the anticipated reduced budgeted levels.

By expenditure type, overall salaries & benefits decreased \$7.1 million, or 4.7% from this period last year (\$143.9 million this year v. \$151.0 million last year). Operations & Maintenance decreased \$3.2 million due primarily to budget cuts in Public Works and PARCS. Interdepartmental Charges decreased by \$3.8 million but this line item is subject to timing elements and should approximate the annual projection.

\*Formerly known as Economic Development.

**ENTERPRISE OPERATING FUNDS**

The following summarizes year-to-date revenues and expenditures of major City enterprises.

| Enterprise Fund                                | Budget   | YTD Actual | %    |
|--|----------|------------|------|
| <b>Community Sanitation</b>                    |          |            |      |
| Revenues                                       | 11,303   | 11,110     | 98%  |
| Expenditures                                   | (10,799) | (9,076)    | 84%  |
| Total  | 504      | 2,034      |      |
| <b>Development and Resource Management</b>     |          |            |      |
| Revenues                                       | 9,346    | 6,020      | 64%  |
| Expenditures                                   | (9,987)  | (7,716)    | 77%  |
| Total  | (641)    | (1,696)    |      |
| <b>Transportation/FAX</b>                      |          |            |      |
| Revenues                                       | 26,865   | 33,523     | 125% |
| Expenditures                                   | (24,929) | (23,651)   | 95%  |
| Total  | 1,936    | 9,872      |      |
| <b>Airport</b>                                 |          |            |      |
| Revenues                                       | 13,462   | 11,378     | 85%  |
| Expenditures                                   | (13,444) | (11,621)   | 86%  |
| Total  | 18       | (243)      |      |
| <b>DCR/Housing and Community Development**</b> |          |            |      |
| Revenues                                       | 9,051    | (2,073)    | -23% |
| Expenditures                                   | (8,045)  | (945)      | 12%  |
| Total  | 1,006    | (3,018)    |      |
| <b>Sewer System</b>                            |          |            |      |
| Revenues                                       | 99,906   | 84,702     | 85%  |
| Expenditures                                   | (89,425) | (45,349)   | 51%  |
| Total  | 10,481   | 39,353     |      |
| <b>Solid Waste System</b>                      |          |            |      |
| Revenues                                       | 51,370   | 48,936     | 95%  |
| Expenditures                                   | (49,575) | (40,843)   | 82%  |
| Total  | 1,795    | 8,093      |      |
| <b>Water System</b>                            |          |            |      |
| Revenues                                       | 95,534   | 101,327    | 106% |
| Expenditures                                   | (85,039) | (56,290)   | 66%  |
| Total  | 10,495   | 45,037     |      |

**ENTERPRISE OPERATING FUNDS**

Results above do not reflect trends or patterns in operations since revenues and expenditures are recognized on a cash basis for interim reporting. This can result in material timing differences. Major sources of revenues, including grants, are recorded as revenues when the cash is actually received. Interim fluctuations for revenues and expenditures tend to level out towards the end of the fiscal year. Carryover amounts from fiscal year 2010 are noted below and are reflected in the revenue lines above. The Development Department and Housing/Neighborhood Revitalization Departments each had negative carryover (amounts shown below), accordingly the revenues for these departments through May 31, 2011 may still be negative as a result.

Some operating funds above reflect deficits for the year (expenditures exceed revenues). Below are some of the contributing factors:

Development Fee increases that were budgeted still have not gone into effect. This fund also had a negative \$3.1 million carryover. Grant monies will be receipted later in the year to cover grant expenditures already incurred.

Fax/Transit Received over \$14.0 million in May from TDA (Transportation Development Act). \$9.7m for State LTF and \$4.3m for STA. These revenues include reimbursements for expenses incurred in prior years.

Housing/Neighborhood Revitalization (Grant-funded activity base). As indicated in prior months, NR has about \$9m in Fed-Home Grant revenues budgeted and still pending as well as \$7m in expenditures pending related to the same grant. This fund also had a \$3.8m negative carryover contributing to most of the negative revenue posted for the year.

**Carryover from fiscal year 2010 to fiscal year 2011 were as follows:**

Community Sanitation- \$1.9m; Development- \$(3.1m); FAX/Transit- \$1.5m; FYI Airport- \$(0.4m); Housing/Neighborhood Revitalization- \$(3.8m); Sewer- \$31.4m; Solid Waste- \$1.5m; Water- \$34.7m. ( ) – denotes negative carryover which is a reduction to revenue.

\*\* Housing and Community Development, as of July 1, 2010, has become a division of Downtown & Community Revitalization.

| Debt Source                                     | Principal Outstanding |
|---|-----------------------|
| Tax Supported                                   |                       |
| Pension Obligation Bonds                        | \$ 173,665            |
| Various Capital Projects                        | 38,155                |
| Stadium Project                                 | 40,055                |
| City Hall Refinancing/Bee Building/Granite Park | 49,900                |
| Exhibit Hall Expansion Project                  | 24,431                |
| No Neighborhood Left Behind                     | 32,955                |
| Convention Center Improvements                  | 26,145                |
| Street Light Acquisition Project                | 3,365                 |
| Judgment Obligation Bonds                       | 3,230                 |
| Park Impact Fees                                | 33,405                |
| Public Safety Impact Fee Projects               | 42,070                |
| Water   | 168,515               |
| Sewer   | 234,090               |
| Airport   | 58,430                |
| Solid Waste                                     | 7,500                 |
| Park and Recreation                             | 2,350                 |
| <b>Total</b>                                    | \$ 938,261            |

**SUMMARY**

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.