



**City of Fresno**  
**Monthly Financial Report FY2007/2008**  
**Through the Nine Months Ended March 31, 2008**  
*Unaudited - Intended For Internal Management Purposes Only*

**GENERAL FUND AT-A-GLANCE**

Category	Amended Budget	YTD Actual	%	% Prior Year
Revenues	\$ 255,041	\$ 167,461	66%	70%
Expenditures	(255,042)	(184,553)	72%	74%
<b>Revenues Over Expenditures</b>	<b>\$ (1)</b>	<b>\$ (17,092)</b>		

**GENERAL FUND REVENUES**

Revenues	Amended Budget	YTD Actual	%	% Prior Year
Sales & Use Tax	\$ 83,671	\$ 42,635	51%	57%
Prop. 172 Sales Tax	2,890	1,973	68%	67%
Property Tax	65,859	69,295	105%	106%
Motor Vehicle In-Lieu Fees	36,565	1,656	5%	6%
Business Tax	16,462	12,354	75%	81%
Franchise Tax	6,359	2,668	42%	43%
Other Local Taxes	13,012	7,976	61%	82%
Card Room Receipts	1,399	1,080	77%	79%
Charges For Services	20,469	12,487	61%	73%
Enterprise In-Lieu Fees	322	322	0%	0%
Intergovernmental Revenues	2,011	1,128	56%	138%
Intragovernmental Revenues	(14,935)	(8,192)	55%	62%
All Other Revenue Sources	20,957	22,079	105%	94%
<b>Total</b>	<b>\$ 255,041</b>	<b>\$ 167,461</b>	<b>66%</b>	<b>70%</b>

**GENERAL FUND REVENUES**

General Fund revenues for the nine months ended March 31, 2008 were \$167.5 million. Last year at this time, revenues were \$158.0 million

Looking at the major revenue sources, Sales Tax revenue slightly declined from the amount received this same period last year (\$42.6 million this year; \$43.6 million last year). However, with only 3 months left in the fiscal year, the City is only at 51% of budget for Sales Tax. It is not likely the estimated amount will be realized by fiscal year end. Property Taxes and Motor Vehicle In-Lieu, taken together, have increased moderately from amounts received last year (\$72.9 million this year, \$66.5 million last year), however, this revenue stream is not achieving expected increases either and it is reasonable to conclude the City will not reach its Property Tax and Motor Vehicle In-Lieu projections for fiscal year 2008. The lesser revenue sources, including Business Tax, Franchise Tax, Other Local Tax, Charges for Services, and Intragovernmental Revenues, are achieving moderate results thus far. Though there is a \$9.5 million overall revenue increase over last year, it should be noted that a large component, \$4.7 million, is from carryover posting between years (\$18.2 million this year v. \$13.6 million last year). Also, there is a \$4.1 million decrease in intragovernmental revenue outflows (contra-revenue decrease), which will fluctuate month to month.

As of March 31, 2008, the Emergency Reserve maintains in excess of \$15.9 million in cash. The use of this cash is restricted until a declaration is made by the Mayor and approved by Council.

**GENERAL FUND EXPENDITURES BY DEPARTMENT**

Department	Amended Budget	YTD Actual	%	% Prior Year
Police Department	\$ 137,195	\$ 104,020	76%	77%
Fire Department	46,391	37,082	80%	79%
Parks, Recreation & Community Services	23,311	17,518	75%	75%
Administrative/General	20,495	6,276	31%	42%
Public Works	17,193	12,789	74%	74%
City Council Offices	3,686	2,410	65%	67%
City Manager's Office	1,253	1,041	83%	92%
City Clerk's Office	808	574	71%	74%
Office of the Mayor	611	473	77%	79%
Economic Development Department	1,604	920	57%	52%
General City Purpose Department	2,495	1,450	58%	59%
<b>Total</b>	<b>\$ 255,042</b>	<b>\$ 184,553</b>	<b>72%</b>	<b>74%</b>

**GENERAL FUND EXPENDITURES BY TYPE**

Expenditure Type	Amended Budget	YTD Actual	%	% Prior Year
Salaries and Benefits (excluding overtime)	\$ 164,621	\$ 125,238	76%	76%
Overtime	5,216	4,923	94%	91%
Pension Obligation Bonds	12,606	4,667	37%	38%
Operations and Maintenance	22,729	17,501	77%	78%
Interdepartmental Charges	38,262	29,154	76%	75%
Transfers, Loans and Contingencies	7,386	-	0%	0%
Capital	4,222	3,070	73%	67%
<b>Total</b>	<b>\$ 255,042</b>	<b>\$ 184,553</b>	<b>72%</b>	<b>74%</b>

**GENERAL FUND EXPENDITURES**

General Fund expenditures for the nine months ended March 31, 2008 were \$184.5 million. Last year at this time, expenditures were \$167.6 million. This is a 10.1% increase from the 9-month period last year (July-Mar). Revenues have only increase 5.9% in the same time period. Accordingly, expenditures will need to be monitored closely during the remaining months.

By department, the Police and Fire departments have expended \$104.0 million and \$37.1 million, increases of \$9.4 million and \$3.4 million respectively over this same period in the prior year. The increases for these two departments can be attributed primarily to personnel/salary costs. Parks and Public works have expended \$17.5 million and \$12.8 million, increases of \$1.2 million and \$2.3 million. Respectively these increases are attributable to timing of various projects and some increases in personnel costs.

By expenditure type, overall salaries, including overtime have increased \$15.0 million from the prior year due to salary increases and additional personnel. The majority of the salary increases result from Police and Fire. Overtime will be monitored as it is already at 94% of budget with 3 months still remaining in the fiscal year. Operations and Maintenance expenditures decreased slightly, \$17.5 million this year vs. \$18.7 million last year, likely resulting from timing issues related to work on various projects. Interdepartmental Charges, which reflect charges by General Fund departments to other departments, have increased \$3.5 million compared to the prior year.

**ENTERPRISE OPERATING FUNDS**

<b>Department</b>	<b>Budget</b>	<b>YTD Actual</b>	<b>%</b>
<b>Community Sanitation</b>			
Revenues	\$ 10,751	\$ 8,060	75%
Expenditures	\$ (10,751)	\$ (6,943)	65%
<b>Total</b>	-	1,117	
<b>Convention Center</b>			
Revenues	\$ 6,201	\$ (1,160)	-19%
Expenditures	\$ (7,120)	\$ (1,667)	23%
<b>Total</b>	(919)	(2,827)	
<b>Planning and Development Department</b>			
Revenues	\$ 15,353	\$ 15,477	101%
Expenditures	\$ (17,603)	\$ (11,930)	68%
<b>Total</b>	(2,250)	3,547	
<b>FAX/Transit</b>			
Revenues	\$ 46,702	\$ 4,184	9%
Expenditures	\$ (45,711)	\$ (32,197)	70%
<b>Total</b>	991	(28,013)	
<b>Airports</b>			
Revenues	\$ 12,840	\$ 7,155	56%
Expenditures	\$ (12,841)	\$ (8,207)	64%
<b>Total</b>	(1)	(1,052)	
<b>Housing/Neighborhood Revitalization</b>			
Revenues	\$ 13,695	\$ 6,867	50%
Expenditures	\$ (15,962)	\$ (12,175)	76%
<b>Total</b>	(2,267)	(5,308)	
<b>Sewer System</b>			
Revenues*	\$ 71,467	\$ (3,970)	-6%
Expenditures	\$ (64,618)	\$ (40,873)	63%
<b>Total</b>	6,849	(44,843)	
<b>Solid Waste System</b>			
Revenues	\$ 53,941	\$ 36,397	67%
Expenditures	\$ (49,275)	\$ (35,135)	71%
<b>Total</b>	4,666	1,262	
<b>Water System</b>			
Revenues	\$ 62,385	\$ 46,402	74%
Expenditures	\$ (58,081)	\$ (32,860)	57%
<b>Total</b>	\$ 4,304	\$ 13,542	

**ENTERPRISE OPERATING FUNDS**

Except for FAX/Transit, the financial results for the March enterprise operating funds are within acceptable levels for the nine months ended . These results do not reflect trends or patterns in operations. Revenues and expenditures are recognized on a cash basis for interim reporting. Accordingly, timing differences are inherent for these funds. For instance, major sources of revenues, including grants, are recorded as revenues when received. This causes revenue "spikes" in some months and flat revenues in others. The above figures reflect the carryover from fiscal year 2007. Carryover amounts have been budgeted already and will be used for current / future operations for both ongoing expenditures and major capital projects. FAX/ Transit department, as well as Housing/Neighborhood Revitalization should be coordinating grant draw downs in the coming months. For a prolonged period, FAX/Transit has been accruing negative interest due from extended periods of negative cash. Management is working with FAX to develop a workout plan so as to avoid the General Fund in a future period. Needing to subsidize the Department Sewer, as explained in an earlier report, had over \$100 million in encumbrances, resulting in negative carryover and negative revenue. This is a timing issue only for Sewer.

\*Revenues consists of \$55.9 in revenues from operations; less 59.9 million in carryover for a net negative (\$4.0 million) balance.

**DEBT SUMMARY**

Debt Source	Principal Outstanding
Tax Supported	
Pension Obligation Bonds	\$ 186,990
Various Capital Projects	43,315
Stadium Project	42,770
City Hall Refinancing	30,150
Exhibit Hall Expansion Project	27,786
No Neighborhood Left Behind	37,240
Convention Center Improvements	17,435
Conference Center Refinancing	4,550
Street Light Acquisition Project	5,035
Street Improvement Project	3,350
Judgment Obligation Bonds	4,355
Water	42,265
Sewer	204,050
Airport	60,970
Solid Waste	11,530
<b>Total \$</b>	<b>721,791</b>

**SUMMARY**

This report is based on detailed information produced by the City's Finance Department/Accounting Division. If you would like additional information, or have any questions about this report, please call 621-7001.