

AGENDA ITEM NO.
<u>COUNCIL MEETING</u>
APPROVED BY _____
DEPARTMENT DIRECTOR _____
CITY MANAGER _____

March 20, 2007

FROM: KENNETH P. HAMM, Director
Department of Transportation

BY: JAMES SAMUEL, Manager
Department of Transportation - Maintenance Division

SUBJECT: REQUIREMENTS CONTRACT FOR BUS BRAKE KITS AND PARTS
BID FILE NO. 8829

KEY RESULT AREA

Transportation

RECOMMENDATIONS

Staff recommends that the City Council award a three (3) year requirements contract, with provisions for two one-year extensions. The contract should be awarded to the lowest bidder of each Section.

- \$19,636.82, to FleetPride of Fresno for section I Drums.
- \$ 11,910.81 to New Flyer Industries of Canada, for section II Hardware and section VII Man Brake Parts.
- \$ 12,294.80 to Damiler Chrysler Commercial Buses North America of Oriskany, NY for section III Bearings.
- \$ 84,759.22 to Truck Trailer Transit of Detroit, MI., section IV Camshafts and Slack Adjusters, section V Brake Chambers and section VI Brake Kits.

All bidders listed above submitted the lowest bid price for each of the sections.

EXECUTIVE SUMMARY

The Department of Transportation, Maintenance Division is seeking to maintain a requirements contract for Brake Kits and Parts. These products are used daily to maintain over 110 Transit vehicles currently operated by the City of Fresno. A requirements contract was determined to be the most cost effective and efficient way to acquire these products. Funding for the project is included in the Department of Transportation Annual Budget.

KEY OBJECTIVE BALANCE

This contract, which provides for the purchase of Brake Kits and Parts, supports the key focus areas. Customer Satisfaction, Employee Satisfaction, and Financial Management will be enhanced because the use of brake shoes, linings and parts in brake kits is the most economical and time saving procedure for the maintenance repair of Transit Bus Brakes. Brake kits allow the FAX Maintenance Mechanic to place the kit along with the brake drum on the brake lathe creating a finished brake set ready for install in approximately three hours. This production style component building allows FAX Maintenance the ability to build several

brake sets on one shift and install them on the buses during the night shift to assure on time service the following morning.

BACKGROUND

Fresno Area Express, Transportation Department, Maintenance Division, routinely uses bus brake parts for maintenance of the transit bus fleet. The Maintenance Division has also created parts lists for brake parts kits to more efficiently supply parts to the technicians performing brake maintenance. The execution of a requirements contract establishes a firm price, secured through competitive bidding, for a specified time and allows the City of Fresno to make purchases as needed.

A Notice Inviting Bids was advertised in the Business Journal on December 11 2006, posted on the City's website and distributed to twenty-two (22) potential bidders. Ten bid proposals were received and opened on January 11, 2007. Total bid prices for all sections ranged from \$45,339.04 to \$169,080.24

Fleet Pride of Fresno submitted the lowest bid price for section I in the amount of \$19,636.82.

New Flyer Industries of Canada submitted the lowest bid price on section II and section VII in the amount of \$11,910.81.

Damiler Chrysler Commercial Buses North America of Oriskany, NY submitted the lowest bid price on section III in the amount of \$12,294.80.

Truck Trailer Transit of Detroit, MI., submitted the lowest bid price on section IV and section VI in the amount of \$ 84,759.22.

These are considered the lowest responsive and responsible bidders for the respective sections. The current contract expired on 06/07/06.

The current contract pricing is 25% lower than the previous contract pricing do to a reduction in parts.

In evaluating the bids a critical factor was that in order to be responsive, a bidder had to bid all items in a section and provide a brand of each particular part which has been previously approved by Fresno Area Express Maintenance Division.

The Council may award requirement contracts to FleetPride Inc. in the amount of \$ 19,636.82 for section I. Award New Flyer Bus Industries, in the amount of \$11,910.81 for section II and section VII. Award Damiler Chrysler Commercial Buses North America in the amount of \$12,294.80 for section III. Award Truck Trailer Transit in the amount of \$84,759.22 for section IV, section V and section VI. The contracts will be in affect for three years (3) from the date of Notice to Proceed with provisions for two one year extensions.

The Council may reject all bids. If all bids are rejected the project will be rebid resulting in a delay of approximately sixty days.

Attachments:

- Evaluation of Bid Proposals
- Fiscal Impact Statement

FISCAL IMPACT STATEMENT

PROGRAM: Requirements Contract for Bus Brake Kits and Parts Bid File NO. 8829

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$128,596.65</u>	<u>\$128,596.65</u>
Indirect Cost	<u>0</u>	<u>0</u>
TOTAL COST	<u>\$128,596.65</u>	<u>\$128,596.65</u>
Additional Revenue or Savings Generated	<u>0</u>	<u>0</u>
Net City Cost	<u>\$128,596.65</u>	<u>\$128,596.65</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$128,596.65</u>	<u>\$128,596.65</u>

EVALUATION OF BID PROPOSALS

FOR: REQUIREMENTS CONTRACT FOR BUS BRAKE KITS AND PARTS

Bid File No. 8829

Bid Opening: January 11, 2007

BIDDER'S	TOTAL NET BID AMOUNT
1. New Flyer Industries Canada ULC 25 DeBaets Street Winnipeg Manitoba Canada R234G5	Section I \$22,078.60 Section II \$4,485.19 Section III No Bid Section IV \$6,440.32 Section V \$1,560.58 Section VI No Bid Section VII \$7,425.62 Total Net Bid Amount \$45,339.04
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2. DaimlerChrysler Commercial Buses North America Inc. 165 Base Road Oriskany NY 13424	Section I \$21,515.90 Section II \$9,695.30 Section III \$12,294.80 Section IV \$6,182.03 Section V No Bid Section VI No Bid Section VII No Bid Total Net Bid Amount \$53,650.65
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3. Betts Spring Co. 2867 So. Maple Ave Fresno CA 93725	Section I \$24,508.52 Section II No Bid Section III \$20,643.75 Section IV \$9,552.37 Section V \$1,521.07 Section VI No Bid Section VII No Bid Total Net Bid Amount \$60,709.71
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4. MCI Service Parts, Inc. 1700 E Golf Road Schaumburg IL 60173	Section I \$22,076.24 Section II \$7,686.38 Section III \$15,880.36 Section IV \$6,984.97 Section V \$484.15 *** All items in this section were Section VI No Bid not bid. Bid disqualified. **** Section VII \$9,154.94 Total Net Bid Amount \$67,232.84
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EVALUATION OF BID PROPOSALS

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5. Muncie Reclamation and Supply dba Muncie Transit Supply 3720 S Madison St Muncie IN 47302	Section I	\$27,691.00
	Section II	\$10,860.73
	Section III	\$13,562.96
	Section IV	\$6,505.90
	Section V	\$1,575.05
	Section VI	No Bid
	Section VII	\$10,433.50
		Total Net Bid Amount \$76,261.81
6. Gillig Corporation 25800 Clawiter Road Haward CA 94545	Section I	\$38,719.02
	Section II	\$10,157.66
	Section III	\$18,117.20
	Section IV	\$6,898.29
	Section V	\$1,921.68
	Section VI	No Bid
	Section VII	\$14,856.12
		Total Net Bid Amount \$97,900.90
7. Prevost Car (US) Inc. 2200 Point Boulevard Suite 100 Elgin IL 60123	Section I	\$31,827.20
	Section II	\$34,090.62
	Section III	\$26,389.85
	Section IV	\$11,123.25
	Section V	No Bid
	Section VI	No Bid
	Section VII	No Bid
		Total Net Bid Amount \$111,701.13
8. Truck-Trailer Transit 1601 Theodore Detroit MI 48211	Section I	\$22,933.40
	Section II	\$7,427.84
	Section III	No Bid
	Section IV	\$6,134.97
	Section V	\$994.75
	Section VI	\$77,629.50
	Section VII	\$8,422.80
		Total Net Bid Amount \$133,395.83
9. Terminal Air Brake Supply Inc. 2475 S Cherry Fresno CA 93706	Section I	\$20,433.60
	Section II	\$12,666.66
	Section III	\$20,855.30
	Section IV	\$8,931.41
	Section V	\$1,837.99
	Section VI	\$82,705.40
	Section VII	No Bid
		Total Net Bid Amount \$156,004.18

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10. Fleet Pride Corp 8708 Technology Forest Place Suite #125 The Woodlands TX 77381	Section I \$19,631.82 Section II \$11,807.32 Section III \$21,656.12 Section IV \$8,896.47 Section V \$1,683.40 Section VI \$83,822.90 Section VII \$9,094.00
<hr/> Total Net Bid Amount \$169,080.24 <hr/>	

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Wednesday, March 7, 2007, 5:00 P.M.

The current contract pricing is 25% above/below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

BACKGROUND OF PROJECT

Fresno Area Express, Transportation Department, Maintenance Division, routinely uses bus brake parts for maintenance of the transit bus fleet. The Maintenance Division has also created parts lists for brake parts kits to more efficiently supply parts to the technicians performing brake maintenance. The execution of a requirements contract establishes a firm price, secured through competitive bidding, for a specified time and allows the City of Fresno to make purchases as needed.

EVALUATION OF BID PROPOSALS

FOR: REQUIREMENTS CONTRACT FOR BUS BRAKE KITS AND PARTS

Bid File No. 8829

Bid Opening: January 11, 2007

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

- Award a contract for Section I in the amount of \$19,636.82 to FleetPride of Fresno that submitted the lowest bid price for section I.
- Award a contract for Section II and Section VII in the amount of \$11,910.81 to New Flyer Industries of Canada that submitted the lowest bid price on section II and section VII.
- Award a contract for Section III in the amount of \$12,294.80 to Damiler Chrysler Commercial Buses North America of Oriskany, NY that submitted the lowest bid price on section III.
- Award a contract for Section IV , Section V and Section VI in the amount of \$ 84,759.22 to Truck Trailer Transit of Detroit, MI. that submitted the lowest bid price on Section IV, Section V and Section VI.

Remarks:

Reject all bids. Reason:

Department Head Approval

Title _____

Date _____

- | | |
|---|--|
| <input type="checkbox"/> Approve Dept. Recommendation | <input type="checkbox"/> Approve GSD/Purchasing Recommendation |
| <input type="checkbox"/> Disapprove | <input type="checkbox"/> Disapprove |
| <input type="checkbox"/> See Attachment | |

