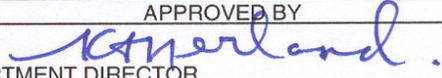


AGENDA ITEM NO. 1 B

COUNCIL MEETING: Mar. 17, 2009

APPROVED BY


DEPARTMENT DIRECTOR

CITY MANAGER

March 17, 2009

FROM: KENNETH A. NERLAND, Director
General Services Department

BY: JAMES H. SCHAAD, Manager 
Fleet Management Division

SUBJECT: AWARD A CONTRACT IN THE AMOUNT OF \$143,497.30 TO BRAUN NORTHWEST, INC. OF CHEHALIS, WA FOR ONE (1) EXPLOSIVE ORDINANCE DISPOSAL (EOD) TRUCK BODY
BID FILE NO. 2896

KEY RESULT AREA: Customer Service

RECOMMENDATIONS

Staff recommends that the City Council award a contract for one (1) explosive ordinance disposal (EOD) truck body in the amount of \$143,497.30 to Braun Northwest, Inc. of Chehalis, WA.

EXECUTIVE SUMMARY

The General Services Department, Fleet Management Division, is seeking to establish a contract to purchase one (1) explosive ordinance disposal (EOD) truck body to be installed on a city-owned Class 6 cab and chassis truck to be used by the Explosive Ordinance Disposal team of the Police Department within the City of Fresno. The new EOD truck will be used to carry staff and specially designed robotic equipment to crime scenes where explosive devices and / or materials are suspected to be present. The extremely hazardous nature of this mission requires a highly specialized and sophisticated vehicle to transport and support staff and equipment.

The new truck body will be installed on a city-owned Class 6 cab and chassis truck purchased with Homeland Security Grant funds in FY08. Funding from the grant in FY08 was not sufficient to complete the project and acquisition of the body had to wait until new Homeland Security Grant funding was available in FY09. The completed unit will replace a 1999 model truck that is no longer suitable for the explosive ordinance disposal mission due to lack of available payload and equipment storage capacity.

Federal Homeland Security Grant funding in the amount of \$133,690.05 is available for the purchase of this project with the balance of \$9,807.25 available in the Fleet Replacement Fund.

KEY OBJECTIVE BALANCE

The establishment of a contract for the purchase of one (1) explosive ordinance disposal (EOD) truck body will balance all the Key Objectives. Customer Satisfaction and Employee Satisfaction will be enhanced through the efficient replacement of an obsolete EOD truck that no longer meets the operational requirements of the Police Department where they are assigned. Financial Management will be enhanced by using grant funding for over 90% of the cost of the unit and through improved efficiency and safety for the public.

BACKGROUND

The General Services Department, Fleet Management Division, is seeking to establish a contract to purchase one (1) explosive ordinance disposal (EOD) truck body to be installed on a city-owned Class 6 cab and chassis truck to be used by the Explosive Ordinance Disposal team of the Police Department within the City of Fresno. The new EOD truck will be used to carry staff and specially designed robotic equipment to crime scenes where explosive devices and / or materials are suspected to be present. The extremely hazardous nature of this mission requires a highly specialized and sophisticated vehicle to transport and support staff and equipment.

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Federal Homeland Security Grant funding in the amount of \$133,690.05 is available for the purchase of this project with the balance of \$9,807.25 available in the Fleet Replacement Fund.

Specifications were prepared and sent out to nineteen (19) prospective bidders. A Notice Inviting Bids was published on February 6, 2009, and posted on the City's website. The City received two (2) bid proposals at a public bid opening on February 26, 2009. Bid amounts were \$165,902.82 and \$143,497.30. The bid proposal from Braun Northwest, Inc. of Chehalis, WA in the amount of \$143,497.30 is the lowest responsive bid proposal for this project. This staff determination was posted on the City's website on March 2, 2009.

Staff recommends that the City Council award a contract for one (1) explosive ordinance disposal (EOD) truck body in the amount of \$143,497.30 to Braun Northwest, Inc. of Chehalis, WA.

FISCAL IMPACT

Funding is available through Federal Homeland Security Grant funding in the amount of \$133,690.05 for the purchase of this project with the balance of \$9,807.25 available in the Fleet Replacement Fund appropriations approved in the Adopted FY 09 Budget.

Attachments: Fiscal Impact Statement
Evaluation of Bid Proposals

FISCAL IMPACT STATEMENT

ORGANIZATION: GENERAL SERVICES –Fleet Management Division - Fund: 50502 Org. 530501

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT FY</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$143,497.30</u>	<u>\$ 0</u>
Indirect Cost	<u>\$ 0</u>	<u>\$ 0</u>
TOTAL COST	<u>\$143,497.30</u>	<u>\$ 0</u>
Additional Revenue or Savings Generated	<u>\$ 0</u>	<u>\$ 0</u>
Net City Cost	<u>\$143,497.30</u>	<u>\$ 0</u>
Amount Budgeted (If none budgeted, identify source.)	<u>\$188,000.00</u>	<u>\$ 0</u>

EVALUATION OF BID PROPOSALS

FOR: ONE (1) EXPLOSIVE ORDINANCE DISPOSAL (EOD) TRUCK BODY

Bid File No. 2896
Bid Opening: 02/26/09

BIDDER'S	TOTAL BID AMOUNT
Braun Northwest, Inc. P.O. Box 1204 Chehallis, WA 98532	\$143,497.30
Gerling & Associates, Inc 138 Stelzer Ct Sunbury, OH 43074	\$165,902.82

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Wednesday, March 25, 2009, 5:00 P.M.

The Engineer's Estimate/Budget Allocation for this expenditure is \$188,000. The contract price is 24% below the Engineer's Estimate/Budget Allocation.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/ Division. Explain need for project/equipment):

Included in the Fleet Management Division New Additional Program is the purchase of one (1) explosive ordinance disposal (EOD) body for installation on a city-owned Class 6 cab and chassis truck. This completed unit will be used to transport the Fresno Police Department EOD team to crime scene locations where explosives are, or potentially are, present to protect the citizens of Fresno and the surrounding communities.

The current truck used by the department lacks adequate storage accommodations for bomb disposal suits, robotic ordinance disposal equipment, and remote monitoring equipment. The new truck body is designed to provide greater equipment storage capacity, improved robotic equipment handling capability, and greater operational effectiveness. 93% of the funding for this project comes from Federal Homeland Security grant dollars with the remaining 7% available in the Fleet Replacement Fund.

EVALUATION OF BID PROPOSALS

FOR: ONE (1) EXPLOSIVE ORDINANCE DISPOSAL (EOD) TRUCK BODY

Bid File No. 2896
Bid Opening: 02/26/09

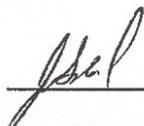
DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 143,497.30
to Braun Northwest, Inc.
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Title Fleet Manager

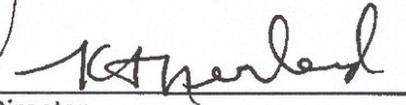
Date 3/2/2009

- | | |
|--|--|
| <input checked="" type="checkbox"/> Approve Dept. Recommendation | <input type="checkbox"/> Approve GSD/Purchasing Recommendation |
| <input type="checkbox"/> Disapprove | <input type="checkbox"/> Disapprove |
| <input type="checkbox"/> See Attachment | |

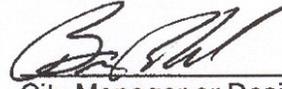
GENERAL SERVICES DEPARTMENT

CITY MANAGER



Purchasing Manager 3/2/2009
Date


Director 3/2/09
Date



City Manager or Designee 3/2/09
Date