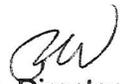


December 4, 2007

**FROM:** PATRICK WIEMILLER, Director   
Public Works Department

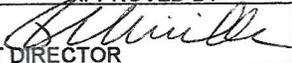
**BY:** BRIAN RUSSELL, Manager   
Street Maintenance Division

**SUBJECT:** AWARD A REQUIREMENTS CONTRACT TO ECONOLITE OF ANAHEIM, CA. FOR  
TRAFFIC SIGNAL CABINETS AND ANCILLARY DEVICES  
BID FILE NO. 8913

AGENDA ITEM NO.

COUNCIL MEETING: \_\_\_\_\_

APPROVED BY \_\_\_\_\_

  
DEPARTMENT DIRECTOR \_\_\_\_\_

CITY MANAGER

## RECOMMENDATIONS

Staff recommends that the City Council award a requirements contract in the amount of \$169,948.87 to Econolite of Anaheim, Ca. for traffic signal cabinets and ancillary devices.

## EXECUTIVE SUMMARY

The Department of Public Works, Street Maintenance Division, has an ongoing need for traffic signal cabinets and ancillary devices, which are used for repairs, maintenance, and upgrading of the City's traffic signal control system.

Staff recommends award of a contract for one year, with provisions for two one-year extensions, to Econolite of Anaheim, Ca. in the amount of \$169,948.87. Funding for this project is included in the FY08 budget. The amount of the contract is based on historical usage for one year. This contract crosses fiscal years. Purchases made in FY09 will be at contract prices and will be included in the proposed FY09 budget.

## BACKGROUND

The Department of Public Works, Street Maintenance Division, is seeking to establish a requirements contract for traffic signal cabinets and ancillary devices. These items are needed on an ongoing basis by the Street Maintenance Division to maintain the City's traffic control system. The execution of a requirements contract establishes a firm price, secured through competitive bidding, for a specified time and allows the City to make purchases as needed.

Specifications were prepared using estimated annual quantities for bidding purposes. A notice inviting bids was advertised in the Business Journal on September 28, 2007, posted on the City's website, and distributed to 16 prospective bidders. Five sealed bid proposals were received and opened in a public bid opening on October 16, 2007. One proposal was submitted as a no bid. Bid proposal prices ranged from \$169,948.87 to \$239,946.36.

Econolite of Anaheim Ca. submitted the lowest bid price in the amount of \$169,948.87 and is considered the lowest responsible bidder. Staff recommends award of a requirements contract in the amount of \$169,948.87. This amount represents a 6.5% increase from the previous contract amount.

Council may award a contract to Econolite of Anaheim, Ca. The contract will be in effect for twelve months from the date of the Notice to Proceed with provisions for two one-year extensions.

The council may reject all bids. If all bids are rejected, the City will be without a requirements contract for traffic signal cabinets and ancillary devises for approximately sixty days.

**FISCAL IMPACT**

See attached Fiscal Impact Statement.

**Attachments:**

- Evaluation of Bid Proposals
- Fiscal Impact Statement

**EVALUATION OF BID PROPOSALS**

FOR: REQUIREMENTS CONTRACT FOR TRAFFIC SIGNAL CABINETS AND ANCILLARY DEVICES

Bid File No. 8913  
Bid Opening: October 18, 2007

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<b>BIDDER'S</b>	<b>TOTAL NET BID AMOUNT</b>
1. Econolite 3360 E La Palma Ave Anaheim CA 92806	\$169,948.87
2. Electric Motor Shop 253 Fulton St Fresno CA 93725	\$180,895.58
3. McCain, Inc. 2365 Oak Ridge Way Vista CA 92081	\$204,649.83
4. Jam Services 7650 Hawthorne Ave Livermore CA 94550	\$239,946.36

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Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. The current contract pricing is 6.5% above the previous contract pricing.

**BACKGROUND OF PROJECT**

The Department of Public Works, Street Maintenance Division, is seeking to establish a requirements contract for traffic signal cabinets and ancillary devices. These items are needed on an ongoing basis by the Street Maintenance Division to maintain the City's traffic control system. The execution of a requirements contract establishes a firm price, secured through competitive bidding, for a specified time and allows the City to make purchases as needed.

Council may award a contract to Econolite of Anaheim, Ca.. The contract will be in effect for twelve months from the date of the Notice to Proceed with provisions for two one-year extensions.

The council may reject all bids. If all bids are rejected, the City will be without a requirements contract for traffic signal cabinets and ancillary devises for approximately sixty days.

EVALUATION OF BID PROPOSALS

FOR: REQUIREMENTS CONTRACT FOR TRAFFIC SIGNAL CABINETS AND ANCILLARY DEVICES

Bid File No. 8913  
Bid Opening: October 18, 2007

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 169,948.87  
to Econolite of Anaheim, Ca  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval

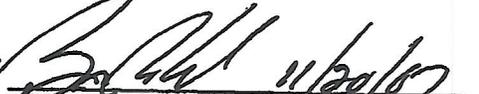
  
Title PUBLIC WORKS DIRECTOR  
Date 11-15-07

- Approve Dept. Recommendation       Approve GSD/Purchasing Recommendation
- Disapprove       Disapprove
- See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER

  
Purchasing Manager      Date 11/19/07  
  
Director      Date 11/20/07

  
City Manager or Designee      Date 11/20/07

## FISCAL IMPACT STATEMENT

PROGRAM: 56121-10101-182001

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$169,948.87</u>	<u>\$169,948.87</u>
Indirect Cost	0	0
<b>TOTAL COST</b>	<u>\$169,948.87</u>	<u>\$169,948.87</u>
Additional Revenue or Savings Generated	<u>0</u>	<u>0</u>
<b>Net City Cost</b>	<u>\$169,948.87</u>	<u>\$169,948.87</u>
 Amount Budgeted (If none budgeted, identify source)	 <u>\$169,948.87</u>	 <u>\$169,948.87</u>