

AGENDA ITEM NO. IE  
COUNCIL MEETING: 11/3/2011  
APPROVED BY \_\_\_\_\_

DEPARTMENT DIRECTOR \_\_\_\_\_

CITY MANAGER



November 3, 2011

**FROM:** MARK SCOTT, Interim Director  
Development and Resource Management Department

**THROUGH:** KEITH BERGTHOLD, Assistant Director  
Development and Resource Management Department

**BY:** JOSEPH W. OLDHAM, Sustainability Manager   
Sustainable Fresno Division, Development and Resource Management Department

**SUBJECT:** **AUTHORIZE THE INTERIM DIRECTOR OF THE DEVELOPMENT AND RESOURCE MANAGEMENT DEPARTMENT TO EXECUTE AMENDMENT NO. 1 TO EXISTING CONTRACT WITH CONSOL OF STOCKTON, CA TO PROVIDE ADDITIONAL BUILDING PERFORMANCE INSTITUTE CERTIFICATION TRAINING IN FRESNO, TULARE, AND KERN COUNTIES USING FUNDING FROM THE CALIFORNIA ENERGY COMMISSION UNDER CONTRACT NO. 400-09-032 IN AN AMOUNT NOT TO EXCEED \$125,000, DEVELOPMENT AND RESOURCE MANAGEMENT DEPARTMENT**

**RECOMMENDATIONS**

Staff recommends that the City Council authorize the Interim Director of the Development and Resource Management Department to execute Amendment No. 1 to existing contract with ConSol of Stockton, CA to provide additional Building Performance Institute (BPI) certification training in Fresno, Tulare, and Kern Counties using funding from the California Energy Commission under Contract No. 400-09-032 in an amount not to exceed \$125,000.

**EXECUTIVE SUMMARY**

On March 31, 2011, the City Council authorized Director of the Development and Resource Management Department to negotiate and enter into a consulting services contract in an amount not to exceed \$113,000 for Building Performance Institute (BPI) training provider services for the Fresno Regional Comprehensive Residential Retrofit (FRCRR) Program with ConSol of Stockton, CA. The contract with ConSol provides free Building Performance Institute (BPI) certification training for contractors in Fresno and Kern Counties. To date, this contract has provided training to over 80 contractors in both Fresno and Kern Counties.

Additional funding from the California Energy Commission is now available to provide more BPI certification training sessions and staff is seeking Council approval to amend the existing contract with ConSol of Stockton, CA to hold at least eight (8) additional classes. Each class can accommodate up to eighteen (18) students and the additional funding now allows for training sessions to be held in Tulare County.

Staff recommends that the City Council authorize the Interim Director of the Development and Resource Management Department to execute Amendment No. 1 to existing contract with ConSol of Stockton, Ca to provide additional Building performance Institute certification training in Fresno, Tulare, and Kern Counties

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using funding from the California Energy Commission under Contract No. 400-09-032 in an amount not to exceed \$125,000.

**BACKGROUND**

On March 31, 2011, the City Council authorized Director of the Development and Resource Management Department to negotiate and enter into a consulting services contract in an amount not to exceed \$113,000 for Building Performance Institute training provider services for the Fresno Regional Comprehensive Residential Retrofit Program with ConSol of Stockton, CA. The contract with ConSol provides free Building Performance Institute (BPI) certification training for contractors in Fresno and Kern Counties. The existing contract was awarded following a competitive RFP process where training provider service from Consol of Stockton, Ca was determined to provide the best value for the City of Fresno. To date, this contract has provided BPI certification training to over 80 contractors in both Fresno and Kern Counties.

In September, 2011, the California Energy Commission approved an additional \$500,000 in funding for the Fresno Regional Comprehensive Residential Retrofit (FRCRR) program to expand services. As part of the amended budget for Contract No. 400-09-032 between the City of Fresno and the California Energy Commission that supports the FRCRR program, \$125,000 in funding was identified to provide additional BPI certification training for contractors in Fresno Tulare, and Kern Counties. Staff is requesting City Council approval to authorize the Interim Director of the Development and Resource Management Department to amend the existing contract with ConSol to provide a minimum of eight (8) additional BPI certification training classes. The preliminary plan is to hold one (1) additional class in Fresno County, three (3) classes in Tulare County, and four (4) classes in Kern County. Each class can accommodate up to eighteen (18) students and the classes are held over six (6) days covering a two week time frame with three (3) classes each week. The proposed contract amendment would be in an amount not to exceed \$125,000.

**FISCAL IMPACT**

All costs associated with the project will be paid for with funding from the California Energy Commission. There is no impact to the General Fund from this project.